

2025 Wholesale Agreement

November 6th, 2024

BC Golf Guide

Re: BC Golf Guide, 2025 Agreement

We are delighted to have BC Golf Guide contracting at Eldorado Resort as the location for your clients visiting Kelowna, British Columbia.

Enclosed, you will find our 2025 Net room rates and policies for all packaged Tour and FIT bookings.

GUESTROOMS AND RATES:

		LOW		MID		HIGH		MID		LOW	
		Jan 1 - March 31		Apr 1 - May 30		May 31st - Sep 01		Sep 02 - Oct 14		Oct 15 - Dec 31	
MANTO	Deluxe	\$	139	\$	179	\$	299	\$	179	\$	134
	Deluxe Lakeside	\$	159	\$	209	\$	379	\$	209	\$	154
	1-Bedroom	\$	179	\$	244	\$	399	\$	244	\$	174
	1-Bedroom Lakeside	\$	219	\$	254	\$	424	\$	254	\$	214
	2-Bedroom Villa	\$	339	\$	454	\$	699	\$	479	\$	334
Eldorado	Heritage	\$	134	\$	179	\$	299	\$	179	\$	134
	Arms Standard	\$	134	\$	179	\$	299	\$	179	\$	134
	Arms Deluxe	\$	154	\$	219	\$	359	\$	219	\$	154
	Heritage Lakeview	\$	184	\$	249	\$	399	\$	249	\$	184
	Arms Luxury Suite	\$	284	\$	354	\$	524	\$	354	\$	284

Black Out Dates:
May 16, 17, 18
June 27, 28, 29, 30
Jul 01
Aug 1, 2, 3, 4, 29, 30, 31
Sep 1

Room rates are based on single/double occupancy, excluding Villas. Each additional adult in the room is \$20.00, plus applicable taxes per night. Children aged 17 years and under stay free when accompanied by an adult. Two Bedroom Villas are based on occupancy for up to four (4) people.
The Canadian dollar rates quoted above are net non-commissionable and are subject to taxes and resort fee. The current taxes are 8% Provincial Sales Tax (PST), 3% Municipal Regional District Tax (MRDT) and 5% Goods & Services Tax (GST).

Resort Fees are reduced to \$15.00 per room per day, plus GST (regular resort fee is \$30 per day, plus GST). Resort fees includes <https://www.hoteleldoradokelowna.com/resortexperience> property wide high-speed Internet, local calls, business center, fitness center, and all resort amenity access including indoor & outdoor swimming pools, hot tubs, tennis courts, rooftop sun patio and private beach. *Some resort amenities are seasonal.

Eldorado Resort is pleased to be 100% non-smoking. Please ensure that guests are aware that smoking is not permitted in guestrooms or on guest balconies.

RESTRICTIONS:

Please note reservation restrictions may apply throughout the year. Our reservations team will advise availability.

PORTERAGE:

Eldorado Resort provides mandatory porterage service for all groups (10 or more rooms) at a charge of \$7.00 per person round trip, inclusive of taxes and gratuities.

RATE REQUIREMENTS:

Discover Holidays understands and agrees to the requirement that Discover Holidays is prohibited from displaying, selling, directly or indirectly via a third-party travel seller, related or not related to Discover Holidays, any room or suite at a rate lower than the published rate the hotel has available for sale on the hotel's website.

Displaying, selling – either directly or via third party travel seller, related or not related to Discover Holidays, any rate lower than the resort is selling on the hotel's website is in violation of this agreement and constitutes terms for immediate termination of this agreement.

These rates are not applicable to any group requests. Group rates and conditions are negotiated on an individual basis. Group rates are based on ten (10) or more rooms and will not be honored without first receiving approval in writing from Eldorado Resort Sales Department. This also applies to groups of rooms that are submitted to us as FIT bookings but in reality constitute a "group". If we discover that FIT bookings that are traveling together in an amount of ten (10) rooms or more, these bookings will be required to pay a one-time porterage fee of \$7.00 per guest, round trip.

ALLOCATION:

Eldorado Resort will provide Discover Holidays with call in on accommodation. Eldorado Resort will not be allocating rooms. Close-out dates will be emailed to Discover Holidays to the Main Contact provided to the Resort unless an alternative close-out email has been provided by Discover Holidays.

DEPOSIT / BILLING - FIT (9 or less rooms):

Full prepayment is required 30 days prior to the guest arrival date.

CANCELLATION POLICY – FIT (9 or less rooms):

Individual cancellations and no-show reservations will result in a one-night room and tax charge (per room) unless cancellation notice is received prior to the following timelines:

January 1st to May 30th, 2025 and September 2nd, 2025 to March 31st, 2026

48 hours for guestrooms & suites and 7 days for Villas prior to any night within the reservation dates

May 31st 2025 to September 1st 2025

7 days for guestrooms & suites and 21 days for Villas prior to any night within the reservation dates

RESERVATION METHOD – FIT REQUESTS (9 OR LESS ROOMS):

It is understood that our reservations department will be contacted to request availability. Your contact information is as follows:

Eldorado Resort - Manteo & Hotel Eldorado

Resort Phone Number: (250) 860-1031

Resort E-mail: reservations@eldoradoresort.ca

Resort Website: www.eldoradoresort.ca

RESERVATION METHOD – GROUP REQUESTS (10 or more rooms):

All requests for group reservations are to be directed to your Sales Manager, Lise McKenzie. Your contact information is as follows:

Resort Phone Number: 604-341-4191

E-mail: jrogers@eldoradoresort.ca

The final room list with the estimated time of arrival is required thirty days prior to arrival.

GROUPS (10 or more rooms):

A separate agreement will be issued for any groups with 10 or more guestrooms.

CHECK-IN/CHECK-OUT:

Eldorado Resort check in time is 4:00pm and check out is 11:00am. The resort will assist you on accommodating special arrival times and departures times, whenever possible. Please contact our Reservations department to discuss your itinerary.

STATEMENT OF ACCOUNT/INCIDENTAL CHARGES (Group Bookings):

The Tour Director is responsible for ensuring that any incidental charges are cleared up at the time of checkout and responsible for approving and endorsing all statements of accounts prior to checkout. Failure to comply shall result in the Tour Company being responsible for the balance shown on the submitted statement. Eldorado Resort requires that each guest provide a valid credit card upon check-in.

BOOKING AGREEMENT CONDITIONS:

Any changes to this booking agreement must be in writing and signed by both parties. The depositing of funds by Golf Safaris / Worldwide Golf Safaris does not in itself constitute any agreement between parties.

This booking agreement shall take effect and be binding only when it is signed by Golf Safaris / Worldwide Golf Safaris and the appointed representative of Eldorado Resort and supersedes any prior agreements, policies, and discussions made between the parties heretofore.

Eldorado Resort reserves the right to change room types, bed type is not guaranteed and location between hotels based on availability.

Failure of the part of Golf Safaris / Worldwide Golf Safaris comply with any of the foregoing terms and conditions shall entitle Eldorado Resort to cancel any present and future arrangements of space booked by Golf Safaris / Worldwide Golf Safaris and forfeiture of deposits.

Kind Regards,

Jessica Rogers
Sales Manager
Eldorado Resort
3762 Lakeshore Road
Kelowna. B.C
V1W 3L4
jrogerss@eldoradoresort.ca

On behalf of BC Golf Guide:

Name: _____

Signature: _____

Date: _____