



BC GOLF GUIDE – 2024 SUMMER and 2025 SUMMER FIT NET RATES CONTRACT

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Dear Ross,

Thank you for your continued support of the Sun Peaks Grand Hotel & Conference Centre and for your interest in 2024/2025. The following outlines our understanding of the terms and conditions for the contract between BC Golf Guide and Sun Peaks Grand Hotel & Conference Centre. For ease of communication throughout the contract, Sun Peaks Grand Hotel & Conference Centre will be referred to as “Hotel, us, we, our” and BC Golf Guide will be referred to as “Tour/Travel Company, you, your.”

TOUR RATE ELIGIBILITY

Rates are net, non-commissionable, in Canadian funds, and based on the European Plan (no meals) unless otherwise specified at the time of contracting. Rates are available from April 10, 2024 to November 16, 2024, and from April 21, 2025, to Nov 16, 2025. These rates must be packaged and cannot be posted, published, or made available to any third-party distribution channels, businesses, or groups. Exposure of rates will allow the Hotel to immediately terminate this Agreement. These FIT Net Rates are applicable for making reservations of 9 rooms or less. Any group with 10 or more rooms, will require a Group Contract where rates, terms, and conditions may differ.

2024 FIT NET RATES

DELUXE HOTEL ROOM (STANDARD)	SINGLE/DOUBLE
April 10 – May 31, 2024	\$124.00
June 01 – September 30, 2024 (Sunday- Thursday)	\$135.00
June 01 – September 30, 2024 (Friday & Saturday)	\$153.00
October 01 – November 16, 2024	\$129.00

Deluxe Room Upgrade Charges per Day

View – Village or Mountain	\$30.00	Balcony	\$30.00	Balcony & View	\$50.00
Junior Suite (2 Queens & pullout)	\$80.00	One Bedroom Suite (King)	\$100.00	Kitchenette	\$100.00

Sun Peaks Residences FIT Net Rates

Summer availability confirmed by SEPT 1, 2023	One Bedroom Condo	Two Bedroom Condo	REQUIREMENTS
April 10 – May 31, 2024	\$215.00	\$315.00	Min. 2 Night Stay
June 01 – September 30, 2024 Sunday-Thursday	\$220.00	\$345.00	Min. 2 Night Stay
June 01 – September 30, 2024 Friday & Saturday	\$245.00	\$370.00	Min. 2 Night Stay
October 01 – November 16, 2024	\$220.00	\$345.00	Min. 2 Night Stay

All rates based on double occupancy additional person charges of \$30.00 per person, per night apply. No charge for children ages 0-18 years with adults.



2024 Value Adds: Early Booking Bonus/Early Booking Offers (EBBs/EBOs)

MID WEEK SUMMER PROMO 10% off net rates	All hotel room types	Book by March 31, 2024	April 10 – November 16, 2024	BLACKOUT DATES: NONE Minimum 2 day stay required Sunday – Thursday stays only
SUMMER PROMO 15% off net rates	Both hotel and residences room types	Book by March 31, 2024	April 10 – November 16, 2024	BLACKOUT DATES: NONE Minimum 3 day stay required

2025 FIT NET RATES

Sun Peaks Grand Hotel and Conference Centre FIT Net Rates

DATES	STANDARD DELUXE HOTEL ROOM	REQUIREMENTS
April 21, 2025 – June 12, 2025	\$146.00	Min. 1 Night Stay
June 13, 2025 – September 21, 2025 (Sunday to Thursday)	\$165.00	Min. 1 Night Stay
June 13, 2025 – September 21, 2025 (Friday and Saturday)	\$185.00	Min. 1 Night Stay
September 22, 2025 – November 16, 2025	\$146.00	Min. 1 Night Stay

Deluxe Room Upgrade Charges Per Night

ROOM CATEGORY	UPGRADE CHARGE
Deluxe Room with View (Mountain or Village View)	\$40.00
Deluxe Room with Balcony (Courtyard View)	\$50.00
Deluxe Room with Balcony and View (Mountain or Village View)	\$60.00
Junior Suite (2 Queen Beds and Pullout couch)	\$80.00
One Bedroom Suite (1 King Bed and Pullout Couch)	\$100.00
Kitchenette Room (Available with 2 Queen Beds or 1 King Bed)	\$100.00

Sun Peaks Residences FIT Net Rates

DATES	ONE-BEDROOM UNIT	TWO-BEDROOM UNIT	REQUIREMENTS
SUMMER AVAILABILITY CONFIRMED BY SEPTEMBER 2024			
April 21, 2025 – June 12, 2025	\$235.00	\$345.00	Min. 2 Night Stay
June 13, 2025 – September 21, 2025 (Sunday to Thursday)	\$245.00	\$379.00	Min. 2 Night Stay
June 13, 2025 – September 21, 2025 (Friday and Saturday)	\$265.00	\$399.99	Min. 2 Night Stay
September 22, 2025 – November 16, 2025	\$235.00	\$375.00	Min. 2 Night Stay

Value Adds: Early Booking Bonus/Early Booking Offers (EBBs/EBOs), Long Stays, and End of Seasons

The Hotel offers Value Adds to incentivize Tour/Travel Company to promote early bookings and long stay bookings. Each Value Add is a percentage off the net rate and is not available during Blackout periods and during Stop Sells. These discounts cannot be combined or transferred and has no cash value. Please see the “Blackout Date” clause and “Modifications to Name, Dates, or Room Types” clause below for more information.

Summer Season Value Adds

- Travel between April 21, 2025, to November 16, 2025. Minimum length of stay (MLOS) applies.
- Applicable to all Hotel rooms and suites, as well as all Residence units

VALUE ADDS	DISC.	BOOKING WINDOW	REQUIREMENT
2-night Stay	10%	Book before April 20, 2025	Minimum 2 nights stay (arrival day can be any day of the week)



3-night Weekday Stay	30%	Book before April 20, 2025	Minimum 2 nights stay (arrival day must be between Sunday to Tuesday)
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FIT NET RATES: TERMS AND CONDITIONS

Occupancy and Bedding Configuration

All rates are based on double occupancy. Additional charges of \$30.00 per person, per night apply to occupancies over two (2). The maximum number of occupants allowed per room is dependent on the number of beds. The maximum number of beds in a Deluxe Room category is two (2) beds. The maximum occupancy in the Deluxe Room categories is four (4) persons. Cots are not available due to Fire Safety Regulations. Should the guests require a room with three beds, the Junior Suites contain two (2) queen-sized beds and one (1) pullout couch. Upgrade charges are applicable to suites.

Family Plan

Children under the age of 18 years stay for free when sharing a room with their parent(s)/guardian(s). Occupancy is dependent on bedding configuration. Please see the "Occupancy and Bedding Configuration" clause above.

Room Allotments

We are unable to guarantee specific rooms, floors, views, adjoining rooms, and bedding configurations. You can put in a request, and we will do our best to accommodate.

Residence Waitlist Procedure

Sun Peaks Residence units are quarter ownership fully furnished apartments. The Residence Owners select their timeshare each year. Sun Peaks Hotel and Conference Centre provides property management support. Availability for Tour/Travel Company cannot be confirmed prior to the Owner's selection. If your guests are interested in staying in a Residence unit, we highly recommend putting them on a waitlist. The Hotel reviews and confirms availability and waitlist requests in March and in September.

Blackout Dates

Blackout dates are as follows:

May 16, 2025, to May 19, 2025,

July 1, 2025, and

August 1, 2025, to August 4, 2025.

Value Adds are not applicable during the blackout period. Should any room nights occur during blackout dates, these room nights can be counted towards the minimum stay requirements. The Value Adds are only applicable to the dates outside the blackout period.

Stop Sell

Stop sells of net rates can occur when there is limited or no availability within the Hotel and/or Residences. Stop sells are sent periodically from the Hotel. We provide a 48-hour grace period for companies to update their system. The 48-hour grace period follows the distribution of the stop sell email regardless of the day of the week. During the stop sell period, the Hotel is unable to provide the Net Rate and any applicable Value Adds. The Hotel will provide the Tour/Travel Company with a discounted percentage off the Best Available/Flexible Rate. The discount will be a minimum of 10% and may fluctuate based on hotel availability and at the Hotel's discretion. These discounted rates are non-commissionable. Please provide your stop sell email below:



SUN PEAKS
GRAND
HOTEL & CONFERENCE CENTRE

STOP SELL CONTACT

Tour/Travel Company: _____

Email: _____

Taxes

5% GST (Goods and Services Tax), 8% PST (Provincial Sales Tax), and/or 3% MRDT (Municipal Regional District Tax), are applicable to all services, products, and accommodations and are subject to change.

RESERVATION METHODS

Direct Email to Tour Reservation Agents

All reservations and requests should be sent to tour@sunpeaksgrand.com.

These emails are monitored regularly. Please ensure to include the names of guests, number of guests (adults and children), stay dates, room type(s), promotions, and any special requests.

Hotel Website

Booking on the Hotel website allows you to view availability and reserve rooms right away. However, the rates on the website do not reflect your net rates nor any applicable value adds.

Steps to booking on our website:

1. Open www.sunpeaksgrand.com
2. Click "BOOK NOW"
3. Choose Dates
4. Select Rate Type: Drop Down "I have a Code"
5. Choose "Corporate"
6. Enter Corporate Code: BCGOLFG
7. Make the Booking
8. Email tour@sunpeaksgrand.com to identify the booking and request for applicable net rates and value adds.
9. The Tour Reservations team will email you back with the confirmation and proforma with the applicable net rates and value adds.

SynXis Connectivity

The Hotel offers direct booking with applicable net rates and value adds using SynXis (Sabre). If you currently use SynXis (Sabre) and you are interested in setting up for direct booking with the Hotel, please provide the following information.

Tour/Travel Company Integration Name: _____

Channel Manager Email & Phone: _____

INCIDENTAL CHARGES

A valid credit card and identification documents are required at check-in for all guests. Traveler's Cheques are not accepted. If guests are not able to provide a credit card at time of check-in, we can accept a debit or cash deposit. However, it is the guest's responsibility to check-out and settle their incidental folio with the Front Desk. The Hotel is



not accountable or liable for any debit or cash amounts left unclaimed by the guests. If the guests do not settle their incidental charges, you, the Tour/Travel Company is responsible for any incidental charges.

Parking

Self-parking is available for \$25.00 per night, plus taxes; valet parking is offered for an additional \$10.00 per night. Underground, heated parking is accessible for vehicles lower than 6 feet 8 inches in height. For larger vehicles, limited outdoor parking is available in front of the Hotel for the same charge.

EV Level 2 chargers are available for \$50.00 per night, which; includes the parking and charging services. These spots are limited and subject to availability.

Smoking/Vaping

We are a non-smoking and non-vaping Hotel. There are designated areas throughout the village for smoking and vaping. A \$250.00 incidental cleaning fee will be applied to the individual guest account for smoking or vaping in the rooms. If there is no credit card information for the guest, the fees and charges will be billed to the Tour/Travel Company.

Housekeeping

Regular housekeeping services are provided every other day. Should the guests require any amenities, please feel free to contact our Front Desk team. We would be pleased to deliver any extra amenities at any time during their stay. If excessive mess, including but not limited to biohazardous waste, is found in the guest room, a \$300.00 incidental housekeeping fee will be applied to the individual guest account. If there is no credit card information on file for the guest, the fees and charges will be billed to the Tour/Travel Company.

Excessive Noise

We aim to provide everyone staying at the Hotel an enjoyable experience. If we receive multiple noise complaints from due to your guests, there may be an incidental fee for excessive noise.

ROOM DEPOSIT AND CANCELLATION

Cancellations must be made communicated by email to tour@sunpeaksgrand.com. In return, cancellations will be confirmed back via email from the Hotel.

Deposits

For all Hotel Deluxe Rooms and Summit Club Rooms, not including Suites, Kitchenettes, and Residence units, no deposits are necessary at the time of booking.

For all Hotel Suites, Kitchenettes, and Residence units, a non-refundable deposit of the first night's room and tax is required at the time of booking. This prepayment is non-refundable. If the Tour/Travel Company has Direct Billing with us, we will charge you the deposit of the first night's room and tax if the reservation is cancelled. If the Tour/Travel Company uses a Virtual Credit Card (VCC), we will charge the VCC the deposit of the first night's room and tax. If we fail to receive this deposit, the reservation is null and cancelled.

Prepayments

For all Hotel Rooms, Summit Club Rooms, Suites, Kitchenettes, and Residence Units, 100% prepayment of the entire booking is required 30 days prior to arrival, unless the Tour/Travel Company has set up Direct Billing with the Hotel or uses Virtual Credit Cards. It is the Tour/Travel Company's responsibility to pay on time. If payment is not received, and there is no communication between the Tour/Travel Company and the Hotel, the reservation will be considered null and cancelled.



Modifications to Names, Dates, or Room Types

Name changes, date changes, and room type changes are not permitted and are considered cancellations. These modifications may be subject to cancellation penalties. When modifications are made, either in names, dates, or room types, the original rates and applicable value adds are not transferable. All re-booking reservations are subject to applicable rates, value adds, and stop sells at the time of the modification.

Cancellations

Cancellations must be communicated in writing 30 days prior to the arrival date of the booking for all Hotel Rooms, Summit Club Rooms, Suites, Kitchenettes, and Residence Units.

Deluxe Hotel Rooms:

If a reservation is cancelled 30 days prior to arrival, there is no cancellation penalty. If a reservation is cancelled within 30 days prior to arrival, the Tour/Travel Company will be charged 100% of the room and tax for the entire stay.

Suites, Kitchenettes, and Residence Units:

If a reservation is cancelled more than 30 days prior to arrival, the non-refundable deposit is forfeited and will not be refunded. No further charges will incur. If a reservation is cancelled within 30 days prior to arrival, the Tour/Travel Company will be charged 100% of the room and tax for the entire stay.

MEAL PLANS

MENU	PRICE	LOCATION
Full Hot Breakfast	\$30.00+18%+5% per person	Mantles Restaurant

Meal Plan Policies and Cancellation

The "Full Hot Breakfast" must be requested at the time of booking and must be applied for the entire stay. The breakfast charge is applied regardless of the guests' actual consumption. Should a guest choose not to have breakfast, there are no cash value, refunds, or transferrable values. Specialty Beverages are not included in the "Full Hot Breakfast" meal plan. The guests are responsible for any additional charges incurred.

All Group Meal Plan cancellations must occur at least 7 days prior to arrival. If the meal plan is cancelled within 7 days, 100% of the meal plan and applicable taxes will be charged to the Tour/Travel Company.

Banquet Catering Event

Should the guests/group be interested in hosting a private banquet event, the Hotel has a Catering Menu and an onsite Catering Service Team that would be more than happy to assist with the booking of the space and the planning of the event. Please note, minimal spend or attendees are applicable. Please inquire if you have any questions or interest.

HOTEL INFORMATION

Check-in and Checkout

Check-in time is 4:00 pm. Checkout time is 11:00 am. If any rooms are not vacated by this time, the individual will be responsible for a late charge, unless prior arrangements are made with the Hotel.

Facilities

- Sun Peaks Village's only heated outdoor pool and outdoor hot tubs with the view of three mountains
- Sauna and steam rooms
- Fitness facilities



- Business Area with workstations, printers, and Wi-Fi
- Laundry facilities located on the third and fourth floors of the Hotel, with detergent and dryer sheets available for purchase at the Front Desk
- Ski/Bike Valet available to secure your equipment overnight, with ski-in and ski-out access to the village
- 24-hour Front Desk service
- Concierge desk to help with all your guests' inquiries.

Amenities

The Hotel offers special occasions or VIP amenities at the cost of the Tour/Travel Company. The Hotel is not liable for the cost of amenities that the Tour/Travel Company requests for their guests. If you would like to provide your guests with an amenity, please let the Tour Reservations Agents know, and the Hotel can arrange the amenity and the form of payment.

BILLING

Account Settlement and Interests

A final invoice of all outstanding amounts will be prepared after the group's departure. Final payment is due within 30 days upon receipt of the invoice unless prior billing arrangements have been made with the Hotel. Any Invoice left outstanding for more than thirty (30) days will bear interest at the rate of 1.5% per month until paid.

If you dispute the validity of any specific charges on the invoice, please inform us of the dispute within 14 days of the date of the invoice. Payment of any undisputed charges will incur interest charges as outlined above. Upon resolution of disputed charge issues, interest charges will be reassessed.

Foreign Currency

Deposit and final payment funds will be converted to Canadian dollars based on the Hotel's current rate of exchange at the time of receipt. Any fees and difference in rate conversion are the responsibility of the Tour/Travel Company.

Invoice Format and Fees

All folios and invoices will be completed and sent in our standard Hotel Format. Any requests for a different folio or invoice format will result in an Invoice/Folio Re-format Fee of \$50 per folio/invoice.

Prepaid

A proforma outlining the estimated charges will be sent to you after the rooming list and tour itinerary details are entered and confirmed in our system. We require 100% prepayment prior to the arrival date. For any remaining balance, the Tour/Travel Company will be invoiced after the departure of the group. The preferred form of payment is through Electronic Transfer to our bank account. Please note that fees associated with wire transfers are the responsibility of the sending company.

If you are interested in setting up Direct Billing, please inquire for more information and for the applications.

Electronic Fund Transfer Banking Information

Bank Name: HSBC Bank Canada
Account: Sun Peaks Grand LLP
Institution: 016 Branch: 0460

Bank Address: 380 Victoria Street, Kamloops, BC, V2C 2A5
Currency: CAD
Account: 046659-001 Swift: HKBCCATT

All fees associated with wire transfers are the responsibility of the sending company.



Sun Peaks Grand Accounts Receivable Contact

Sue Oevermann, Accounts Receivable

ar@sunpeaksgrand.com

Tel: 250-578-6003

Request for Tour Accounting Contact

Contact Name & Title: _____

Email: _____ Phone: _____

CONTRACT TERMS AND CONDITIONS

Termination

If either party materially breaches the Contract, written notification must be provided within 30 days of occurrence. The party at fault will have 15 days to cure such breach. Failure to do so will render this contract null and void.

Force Majeure

In event that we are unable to provide accommodation, or your group is unable to travel to British Columbia due to a force majeure event occurring within the cancellation period set forth in the reservation agreement, the Tour/Travel Company will be entitled to a full refund.

Force Majeure means any event beyond the Hotel's, the Tour/Travel Company, or the Group's reasonable control. This includes but is not limited to warfare; acts of terrorism (and threat thereof); regulations or orders of government authority; civil disorder; significant risks to human health such as the outbreak of serious disease or natural disasters such as floods, earthquakes or weather conditions which make it impossible to travel safely to the travel destination or remain at the travel destination.

Indemnification

You shall indemnify and hold us, our parent companies, subsidiaries, affiliates, officers, directors, employees, agents, and representatives forever harmless from, and against, any and all personal injury, property damage, loss, liability or claim of liability, expenses, fines and penalties including reasonable legal fees caused by any wrongful or negligent act, error or omission by you, your guests, invitees, agents, delegates or representatives, except to the extent and percentage attributable to the Hotel's negligence.

We shall indemnify and hold you, your parent companies, subsidiaries, affiliates, officers, directors, employees, agents and representatives forever harmless from and against, any and all personal injury, property damage, loss, liability or claim of liability, expenses, fines and penalties including reasonable legal fees caused by any wrongful or negligent act, error or omission by us, our agents, employees or representatives, except to the extent and percentage attributable to the Group's or its guests', invitees', agents', delegates' or representatives' negligence.

This indemnification provision shall survive the termination or expiration of this Contract.

Insurance

The Hotel and the Tour/Travel Company both agree to carry insurance sufficient to provide coverage for any liabilities arising out of or resulting from our respective obligations pursuant to this agreement. The requirement to provide evidence of an insurance certificate will be communicated if necessary.



Miscellaneous Provisions

This contract is made and will be performed in Sun Peaks, British Columbia, and shall be governed by and construed in accordance with British Columbia law, excluding its conflict of law rules. By executing this contract, you consent to the exercise of personal jurisdiction over it by, and venue in, the courts of the Province of British Columbia. Any legal action in connection with this contract shall be brought and maintained only in the courts of the Province of British Columbia, and only in Canada. In the event of litigation arising from or associated with this contract, we agree that the prevailing party shall recover its attorney's fees and any costs incurred. Should collection action become necessary, in the sole discretion of the Hotel, all costs associated with that collection action, including attorney's fees, will be the responsibility of the Tour/Travel Company.

Promotional Materials

We do not permit anything to be nailed, posted, or otherwise attached to the Hotel walls. Only pre-authorized signage, promotional material, etc., will be allowed in lobby areas. Communication of the above requirements to the conference delegates and/or exhibitors is your responsibility.

Storage & Material Handling

We are not responsible for storage or materials handling. Please ensure that prior arrangements for storage or materials handling have been made with the Hotel prior to arrival. Any fees and charges related to the delivery, storage, or handling will be charged to the Tour/Travel Company.

ACCEPTANCE

Contract Due Date: Friday, March 29, 2024

Please indicate your acceptance and approval of the terms of this Agreement by returning a signed copy to my attention before Friday, March 29, 2024. Upon receipt of your copy, we will consider these arrangements definite and confirmed for BC Golf Guide for the Summer 2024 and Summer 2025 season. This Agreement contains all the understandings between the parties and may only be modified in writing signed by both parties.

We look forward to working with you and welcoming your guests to Sun Peaks Grand Hotel and Conference Centre.

IN WITNESS WHEREOF the parties hereto have caused this Agreement to be executed as of the date last written below.

BC Golf Guide

Sun Peaks Grand Hotel & Conference Centre

Ross Marrington

Erica Moutsos

Tour and Travel Sales Manager

Date:

Date:

Written acceptance constitutes a binding agreement between the Tour/Travel Company and Sun Peaks Grand therefore, this document must be signed and dated by a representative authorized to commit such arrangements on behalf of the Tour/Travel Company.