



2023 SUMMER F.I.T RATE AGREEMENT

This Agreement is made on **November 11, 2022** between **BC Golf Guide** (hereinafter referred to as "**The Operator**") and the **Hilton Whistler Resort & Spa** (hereinafter referred to as "**The Hotel**") and is intended to be helpful to both parties.

Especially Prepared for:

BC Golf Guide

#304 – 1967 Underhill Street
Kelowna, BC Canada V1X 8C9

Operator Contact:

Danny Leitch, Senior Golf Travel Consultant
Email danny@bcgolfguide.com
519-800-3701

Hotel Representative:

Wade Wilkins, Senior Sales Manager

A handwritten signature, possibly 'Wade', enclosed in a circle.

Summer Room Rate Program Valid Sunday - Thursday (FIT Only)

Hilton Room

Room Rates Valid Sunday - Thursday
2 Double Beds.
Max Occupancy 4 Adults

Season	Single	Double	Triple	Quad
May 01 – May 31, 2023	\$234	\$234	\$264	\$294
June 01 – Sept 30, 2023	\$293	\$293	\$323	\$353
Oct 01 – Oct 31, 2023	\$192	\$192	\$222	\$252

Studio

Room Rates Valid Sunday - Thursday
King or Queen Bed with Kitchenette.
Max Occupancy 2 Adults

Season	Single	Double
May 01 – May 31, 2023	\$234	\$234
June 01 – Sept 30, 2023	\$293	\$293
Oct 01 – Oct 31, 2023	\$192	\$192

Premier Studio

Room Rates Valid Sunday - Thursday
King Bed, Sofa Bed, Fireplace, Balcony
Max Occupancy 4 Adults

Season	Single	Double	Triple	Quad
May 01 – May 31, 2023	\$276	\$276	\$306	\$336
June 01 – Sept 30, 2023	\$335	\$335	\$365	\$395
Oct 01 – Oct 31, 2023	\$234	\$234	\$264	\$294

Hilton Family Combo

Room Rates Valid Sunday - Thursday
Premier Studio Connecting to Hilton Room
Max Occupancy 6 Adults. Add \$30 for each 5th and 6th Adult

Season	Single	Double	Triple	Quad
May 01 – May 31, 2023	\$510	\$510	\$510	\$510
June 01 – Sept 30, 2023	\$628	\$628	\$628	\$628
Oct 01 – Oct 31, 2023	\$426	\$426	\$426	\$426

Glacier 1 Bedroom Suite

Room Rates Valid Sunday - Thursday
King Bed or 2 Queen Beds, Sofa Bed,
Kitchen, Fireplace
Max Occupancy 4 Adults

Season	Single	Double	Triple	Quad
May 01 – May 31, 2023	\$360	\$360	\$360	\$360
June 01 – Sept 30, 2023	\$436	\$436	\$436	\$436
Oct 01 – Oct 31, 2023	\$318	\$318	\$318	\$318

Signature Spa

Room Rates Valid Sunday - Thursday
King or Queen Bed with Kitchenette.
Max Occupancy 2 Adults

Season	Single	Double
May 01 – May 31, 2023	\$276	\$276
June 01 – Sept 30, 2023	\$335	\$335
Oct 01 – Oct 31, 2023	\$234	\$234

RESORT FEE:

All Quote Room Rates INCLUDE the \$25 Per Room Per Day Resort Fee

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Summer Room Rate Program Valid Friday & Saturday (FIT Only)

Hilton Room

Room Rates Valid Friday & Saturday
2 Double Beds.
Max Occupancy 4 Adults

Season	Single	Double	Triple	Quad
May 01 – May 31, 2023	\$259	\$259	\$289	\$319
June 01 – Sept 30, 2023	\$318	\$318	\$348	\$378
Oct 01 – Oct 31, 2023	\$217	\$217	\$247	\$277

Studio

Room Rates Valid Friday & Saturday
King or Queen Bed with Kitchenette.
Max Occupancy 2 Adults

Season	Single	Double
May 01 – May 31, 2023	\$259	\$259
June 01 – Sept 30, 2023	\$318	\$318
Oct 01 – Oct 31, 2023	\$217	\$217

Premier Studio

Room Rates Valid Friday & Saturday
King Bed, Sofa Bed, Fireplace, Balcony
Max Occupancy 4 Adults

Season	Single	Double	Triple	Quad
May 01 – May 31, 2023	\$301	\$301	\$331	\$361
June 01 – Sept 30, 2023	\$360	\$360	\$390	\$420
Oct 01 – Oct 31, 2023	\$259	\$259	\$289	\$319

Hilton Family Combo

Room Rates Valid Friday & Saturday
Premier Studio Connecting to Hilton Room
Max Occupancy 6 Adults. Add \$30 for each 5th and 6th Adult

Season	Single	Double	Triple	Quad
May 01 – May 31, 2023	\$560	\$560	\$560	\$560
June 01 – Sept 30, 2023	\$678	\$678	\$678	\$678
Oct 01 – Oct 31, 2023	\$476	\$476	\$476	\$476

Glacier 1 Bedroom Suite

Room Rates Valid Friday & Saturday
King Bed or 2 Queen Beds, Sofa Bed,
Kitchen, Fireplace
Max Occupancy 4 Adults

Season	Single	Double	Triple	Quad
May 01 – May 31, 2023	\$385	\$385	\$385	\$385
June 01 – Sept 30, 2023	\$461	\$461	\$461	\$461
Oct 01 – Oct 31, 2023	\$343	\$343	\$343	\$343

Signature Spa

Room Rates Valid Friday & Saturday
King or Queen Bed with Kitchenette.
Max Occupancy 2 Adults

Season	Single	Double
May 01 – May 31, 2023	\$301	\$301
June 01 – Sept 30, 2023	\$360	\$360
Oct 01 – Oct 31, 2023	\$259	\$259

RESORT FEE:

All Quote Room Rates INCLUDE the \$25 Per Room Per Day Resort Fee

Hilton Whistler Resort and Spa Early Booking Bonuses

****Please indicate the booking incentive on the reservation request****

5% OFF Early Booking Offer (5EBO) – Must be booked by February 28, 2023

Offer: 5% off FIT room rate for bookings regardless of length of stay

Valid: Studio, Hilton Room, Premier Studio, Signature Spa, and Hilton Family Combo.

Applicable to all bookings arriving May 01 – October 31, 2023

ROOM INVENTORY

Season	Inventory Access	Release Date
May 01 – October 31, 2023	Free Sell	14 days prior to arrival

The Operator will have access to hotel inventory on a "Sell and Report / Free Sell" basis.

We appreciate your submission of bed-type requests/and/or other requests. Every effort will be made to accommodate these requests, based on availability.

SELL AND REPORT / FREE SELL

The hotel will accept reservations on a Sell & Report / Free Sell basis for the Studio, Hilton Room, Premier Studio, and Hilton Family Combo room categories.

The hotel will identify and communicate Early Booking Offer Stop Sell Dates and FIT Static Wholesale Stop Sell Dates throughout the booking season. As a wholesale partner, the Hotel will endeavour to offer BAR – 20% for bookings during close out periods, when possible.

Rooms will not be held within this release period without guest names. Cancellations made within the release period table will be subject to full penalty for room and tax for the entire stay.

TOUR RATES ELIGIBILITY

Net tour rates are extended to those licensed, wholesale tour operators who feature the hotel in a published brochure, catalogue, or website based travel package.. All room rates are **net, non-commissionable** and will be based on the European Plan (no meals) unless otherwise specified. Rooms and NET rates are subject to availability.

BOOKING CONDITIONS

- All reservations must be made with a guest name. TBD reservations will not be accepted at any time.
- Please note that these rates are quoted in Canadian funds and are EXCLUSIVE of 5%GST (Goods and Services Tax) and 11% Room Tax.
- Rates are net, non-commissionable.
- Group rates (10 rooms or more constitutes a group) are based on availability, and will be negotiated on a per group basis, dependant on hotel availability, size of group and the length of stay.
- A roll away bed and / or crib are provided at no additional charge, based on availability for the Hilton Room, Premier Studio, Glacier 1 Bedroom Suite, and Alpine 2 Bedroom Suite room types.
- Parking is available underground at **\$37 / night** for self-park and **\$41 / night CAD** for valet parking, plus 5% GST(Goods and Services Tax). Parking rates are subject to change.
- Note: ALL quoted tax rates outlined in this agreement are subject to change.



CANCELLATION POLICY

Season	Cancellation Policy
May 01 – October 31, 2023	14 Days Prior To Arrival

Cancellation Penalty is equal to the room rate, plus applicable tax, for the full stay.

All Cancellations must be made by email to FIT@hiltonwhistler.com. All cancellations will be confirmed by return email with a cancellation number.

Reservations made within the release periods table receive a 3-day grace period during which they can be canceled with no penalty, and after which full penalty applies.

NO SHOWS

For no shows, that is, guests who without prior cancellation fail to arrive at the Hotel, The Operator must reimburse the hotel's loss, for the entire duration of the stay.

F.I.T. AGREEMENTS

F.I.T agreements are renewed on a yearly basis. Should you wish to maintain an agreement with the Hilton Whistler Resort & Spa, we require a signed copy of this agreement prior to the commencement of the program, a copy of your brochure, catalogue, or webpage based travel packages address and a sample copy of the voucher that your customers will present. As FIT rates are based on a written agreement, they are not quoted at the time of reserving.

NOTE: For the purpose of this contract, where applicable, F.I.T. refers to a patron who has purchased an accommodation package from The Operator.

RESERVATIONS FOR F.I.T BOOKINGS: (NINE ROOMS OR LESS)

All reservation requests should be sent to:
Hilton Whistler Resort & Spa
Attn: Tour & Travel Coordinator
E-mail: FIT@hiltonwhistler.com
604-966-5011 (phone)
604-966-5092 (fax)

GROUP RESERVATION REQUESTS MUST BE EMAILED TO: (TEN ROOMS OR MORE)

Hilton Whistler Resort & Spa
Attn: Wade Wilkins-Senior Sales Manager
Email: wwilkins@hiltonwhistler.com
Direct: 604-966-5136

The Hilton Whistler Resort and Spa processes and responds to bookings inquiry during regular business hours Pacific Standard Time, Monday – Friday from 9:00am - 5:00pm.

ADVANCE DEPOSIT PAYMENTS

The Hotel will require advance deposits (in Canadian Funds) at the cancellation policy date, by season. Any reservations not paid at this time will be released and resold by the Hotel.

Cancellations within the cancellation period, No-Shows and Early Departures shall forfeit the full stay amount as liquidated damages.



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PAYMENT METHOD

All payments must be made in Canadian Funds. Please advise your preferred method of payment:

- ☒ Credit Card on File (completed Credit Card Authorization Form must be returned with signed contract)
- ☐ Virtual Credit Card for Individual Reservations
- ☐ Bank Transfer

FAMILY PLAN

Children 18 years old and under may stay at no extra charge in their parents' room (excluding meals) in room categories accommodating more than 2 persons.

RESORT FEE

The Hilton Whistler has a \$25 per day per room resort fee per room per night. Please note this resort fee, including the additional services and amenities, has been incorporated into your existing room rate plan at no additional cost. Resort fee is subject to applicable taxes.

CHECK-IN/CHECK OUT TIME

Check in: 4:00pm; Check out: 11:00am. Should a guest/group plan to arrive at the hotel prior to 4:00pm, please include this information on the rooming list or at the time of booking. Every effort will be made to accommodate early arrivals based on availability however room type cannot be guaranteed.

GUEST FAXES

Guest faxes should be sent to fax number 604-966-5093.

DINING

Meals are served in the Cinnamon Bear Grille at leisure. Meals prices are subject to change.

Full American Breakfast Buffet: **\$42** per person plus 20% Surcharge, plus 5% GST (Goods & Services Tax). All taxes are subject to change.

It is recommended that FIT guests confirm their dining reservations 14 days in advance. Children under the age of 6 eat free when accompanied by their parents, and children under the age of 12 years eat for half price.

LUGGAGE HANDLING:

Luggage handling is \$9.50 per person, round trip, plus 5% GST (Goods and Services tax). This is a mandatory charge for all group arrivals of 10 rooms or more

INCIDENTAL CHARGES

A credit card imprint shall be requested at time of check-in in order for the guest to charge incidentals to his room account. Without such a credit card imprint, Hilton Whistler Resort & Spa will not extend billing privileges to the guest.



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TARIFF/BROCHURE PUBLICATION

In compliance with laws on packaged travel, our hotel has a responsibility to consumers to ensure that description of our product and service is accurate in all material respects. In order to comply with this directive, we request that you submit all printed descriptive and or advertising copy pertaining to Hilton Whistler Resort & Spa to us for review, no later than 30 days prior to publication. We will follow up with you directly. We request that the hotel be featured with a hotel photograph whenever possible, with the name featured with our corporate identification, e.g. **HILTON WHISTLER RESORT & SPA**, HILTON HOTELS CORPORATION.

ONWARD DISTRIBUTION

Onward Distribution - The offering or distribution of Wholesale Rates or any other data or information provided by HILTON WHISTLER RESORT & SPA to any other entity for sale directly to consumer via Internet or any other online distribution channel, is expressly forbidden, except as Wholesaler shall notify HILTON WHISTLER RESORT & SPA and HILTON WHISTLER RESORT & SPA shall approve such re-distribution in writing. Unauthorized distribution of Wholesale Rates may result in the cancellation of this contract by the HILTON WHISTLER RESORT & SPA.

FOREIGN CURRENCY

Deposit and final payment funds will be converted to Canadian dollars based on the current rate of exchange at the time of receipt.

DOCUMENTATION

We do require from all of our partners, an annual update on their billing.

OPERATOR CONTACT DETAILS

Please provide the following contact information so we can ensure we are communications with you are efficient and accurate:

Purpose	Name	Title	Phone Number	Email Address
Reservations	DANNY LEITCH	Sr. Sales	877-223-7226	DANNY@begoutguide.com
Payments	JANE MARRINGTON	Accounting	↓	JANE@begoutguide.com
Stopsells	DANNY LEITCH	Sr. Sales		DANNY@begoutguide.com
Emergency	DANNY LEITCH	Sr. Sales		↓

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FORCE MAJEURE

Neither party shall be responsible for failure to perform this Agreement if unanticipated circumstances beyond their control (including, but not limited to: acts of God; government regulation, including, but not limited to, government regulations prohibiting travel to the city in which the Hotel is located over the booking dates and/or the issuance of a "Level 3 Travel Warning" by the Centers for Disease Control that specifically advises travelers to avoid all non-essential travel to the city or country in which the Hotel is located and which travel advisory is in effect over the booking dates; terrorist attacks in the city in which Hotel is located; or declared war in Canada) make it illegal or impossible Hotel to host the guests. The affected party may terminate this Agreement without liability upon providing written notice to the other party within ten (10) days of the occurrence

ACCEPTANCE

To confirm the arrangements on a definite basis, we require a signed copy of this agreement to be received by us no later than 14 days after receipt of this agreement, in order to guarantee your rates. After you have had an opportunity to review and approve this agreement, please sign and return it directly to me. We look forward to working with you and welcoming your guests to the Hilton Whistler Resort & Spa.

AGREED & ACCEPTED:

ORGANIZATION: BC Golf Guide.com	HOTEL: HILTON WHISTLER RESORT & SPA
AUTHORIZED CONTACT: DANNY LEITCH	HOTEL CONTACT: ALISON BROWN FOR WADE WILKINS, SENIOR SALES MANAGER
TITLE: SENIOR SALES	TITLE: DIRECTOR OF SALES & MARKETING
SIGNATURE: [Signature]	SIGNATURE:
DATE: NOV 29, 2022	DATE:

THANK
you!

[Signature]