



## 2023-24 TOUR AND TRAVEL SALES AGREEMENT

### A. SALES DETAILS AND GENERAL TERMS AND CONDITIONS

CLIENT INFORMATION		COAST HOTELS INFORMATION	
Name: ("Client")	BC Golf Guide	Name: ("Coast Hotels")	Coast Hotels
Contact Name:	Danny Leitch Senior Sales Consultant	Contact Name:	Sophia Chiu Manager, National Sales – Tour & Travel
Address:	304 - 1967 Underhill Street Kelowna, British Columbia V1X 8C9 Canada	Address:	700 – 535 Thurlow Street Vancouver, BC V6E 3L2 Canada
Phone No.:	(519) 800-3701	Phone No.:	(604) 642-4131
Fax No.:	(250) 800-0912	Fax No.:	(604) 682-8942
Email:	danny@bcgolfguide.com	Email:	s.chiu@coasthotels.com

  

SECTION	PRODUCTS & SERVICES
[B.]	[GROUP Reseller]
[C.]	[FIT Reseller]

  

EFFECTIVE DATE: May 1 <sup>st</sup> , 2023	EXPIRY DATE: April 30 <sup>th</sup> , 2024
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AUTHORIZATION
<p>This Agreement is between Coast Hotels and the Client and consists of the section(s) titled "PRODUCT AND SERVICES TERMS" and this "SALES DETAILS AND GENERAL TERMS AND CONDITIONS". If there is any conflict between these sections, the PRODUCT AND SERVICE TERMS will take precedence. The Client acknowledges that it has read and understands this Agreement, and that it includes limitations of liability. The Client and Coast Hotels agree to be bound by the terms and conditions in this Agreement.</p> <p><b>IN WITNESS WHEREOF</b> the parties hereto have accepted this Agreement as of the day and year first above written. This Agreement is to be signed by the Client and returned to Coast Hotels on or before <b><u>September 16, 2022</u></b>, otherwise this Agreement shall be null and void and of no force and effect.</p>

  

Client	Coast Hotels
<div style="border-bottom: 1px solid black; margin-bottom: 10px;"></div> Signature of Authorized Customer Representative Printed Name: Title: Date:	<div style="border-bottom: 1px solid black; margin-bottom: 10px;"></div> Signature of Authorized Customer Representative Printed Name: Sophia Chiu Title: Manager, National Sales – Tour & Travel Date:

## GENERAL TERMS AND CONDITIONS

1. **DEFINITIONS:** For the purposes of this Agreement, "F.I.T." means an individual or group of individuals who reserves less than 10 rooms in a hotel for a particular arrival date, "Group Tour" means a reservation of 10 or more rooms in a hotel for a particular arrival date, and "Group Tour Series" means a series of reservations for 10 or more rooms in a hotel each with different arrival dates within any three month period.
2. **TERM:** This agreement commences on the effective date specified in the Sales Details (the "Effective Date") and expires on the expiry date specified in the Sales Details (the "Expiry Date"), unless otherwise terminated in accordance with this Agreement (the "Term").
3. **RATES:**  
Coast Hotels Tour Rates (F.I.T., Group Tour and Group Tour Series) cannot be posted, published or made available on any retail consumer or 3rd party internet sites, nor can these be given to corporate travel, conference or incentive groups. All Tour Rates must be sold in conjunction of a package component and or opaque. Displaying or selling Coast Hotels tour rates to any of the afore mentioned parties or their subsidiaries, whether directly or indirectly, will result in a \$600 penalty per occurrence, and allow Coast Hotels to terminate the agreement with no advance notification.
4. **BILLING/PAYMENT:**
  - a) Prepayment (standard or if Billing Account NOT approved): A company credit card must be provided at time of reservation request. Full pre-payment is due 30 days prior to each arrival date, either by charge to the Client credit card provided, or by bank transfer. If payment is not received by Coast Hotels or the applicable hotel in accordance with the foregoing provision, Coast Hotels will be entitled to cancel the applicable reservation forthwith. All payments are to be made in Canadian Funds.
  - b) Direct Billing (only if Billing Account approved): Payment by the Client is required upon receipt of an invoice, when direct billing privileges have been established in writing with either Coast Hotels (owned and managed hotels) or the applicable hotel (franchised hotels). Each franchised property will be responsible for confirming their independent approval and extension of direct billing privileges for their respective property, and Coast Hotels can only approve billing on behalf of owned and managed hotels. Overdue accounts will be charged at 2% per month (24% per annum). In the case of a dispute regarding an invoice, the Client shall notify the applicable hotel within thirty (30) days of receipt of the invoice, and payment may be withheld on the disputed amount until the dispute has been resolved. Payment is due within thirty (30) days of resolution. All payments must include a reference to the booking and invoice number to which the payment applies.
  - c) All payments are to be made in Canadian Funds. All costs incurred by Coast Hotels in processing of wire transfers will be borne by the Client and invoiced to the Client.
  - d) The Client shall be responsible for all taxes, and charges of any kind levied or imposed by any federal, provincial, state or local governmental entity for the products or services provided under this Agreement.
5. **APPROVAL OF BROCHURE, WEBSITE CONTENT AND ADDITIONAL MARKETING:** The Client acknowledges that it will provide Coast Hotels with evidence that all offers provided to the Client are featured in the Client's brochures and website. The Client will submit all printed descriptive materials and all marketing materials (whether print or online) pertaining to the products and services offered by Coast Hotels for approval no later than 30 days prior to publication. Should the Client publish marketing material without Coast Hotels prior approval, Coast Hotels may, in its sole discretion, cease to make an offer available to the Client or terminate this agreement. Coast Hotels is not responsible for compensation to customers for products misrepresented in the Client's promotional material.
6. **TERMINATION:** The parties may terminate this Agreement at any time upon mutual agreement. Coast Hotels may, by written notice to the Client, terminate this Agreement:
  - a) If Client is in default of its obligations (including payment obligations) under the terms of this Agreement, and such default has not been remedied within 15 days after Coast Hotels has given written notice of such default to the Client

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- b) If the Client becomes insolvent or bankrupt, or a receiver is appointed for the Client; and
- c) For convenience provided that Coast Hotels provides 30 days' written notice to Client

7. **COMPLAINT RESOLUTION and GOVERNING LAW:** Coast Hotels will respond directly to a complaint whenever possible. Any and all adjustments to room charges will be made through the Client. Coast Hotels will copy the Client on all correspondence regarding service issues. It is the responsibility of each hotel's General Manager to resolve customer service issues within five (5) business days of receipt of a complaint. In the event this should prove impossible, and legal proceedings are initiated by either party, such proceedings shall be initiated in Vancouver, British Columbia and this Agreement shall be governed by the laws of the Province of British Columbia.
8. **INDEMNIFICATION:** Each party shall indemnify, defend and hold harmless the other party, its directors, officers, employees and agents, from all claims, actions and proceedings (including but not limited to litigation costs and expenses and reasonable attorney's fees) which may be made, had, brought or recovered by any third party by reason of, or on account of the indemnifying party's breach of any of its obligations under this Agreement. Each party shall indemnify, defend and hold harmless the other party, its directors, officers, employees, and agents against all claims, actions and proceedings (including but not limited to litigation costs and expenses and reasonable attorney's fees) arising out of, or in connection with any claim that the use of the indemnifying party's system or data (including, without limitation, software) by the other party infringes any third party patent, copyright, trademark, or other property right. The foregoing provision shall not be applicable in the event of gross negligence or willful misconduct by the indemnified party.
9. **FORCE MAJEURE:** Notwithstanding anything contained herein to the contrary, neither party shall be liable for failure to perform or delay in performing any obligation under this Agreement, including the obligation to make payments when due, if such failure or delay is due to an act of God; war, embargo, riot, insurrection, sabotage or other civil unrest; fire, explosion, flood or other natural disaster; strike or other labour disturbances; government restraints; epidemic health event; construction, necessary renovation, sale of the hotel or any other cause beyond the control of the affected party; provided, however, that the party so failing to perform shall (a) as soon as possible, inform the other party of the occurrence of the circumstances preventing or delaying the performance of its obligations; and (b) exert its best efforts to eliminate, cure or overcome any such causes and to resume performance of its covenants with all possible speed.
10. **REPRESENTATIONS AND WARRANTIES OF CLIENT:** Client hereby represents and warrants to Coast Hotels that Client has the authority, right and power to enter into this Agreement, that it will comply with all applicable laws and regulations and that this Agreement is binding upon Client
11. **COVENANTS OF CLIENT:** During the Term, Client hereby agrees and covenants that it shall not make any public statements or otherwise take any actions which reflect unfavourably upon the reputation of Coast Hotels or its affiliates or misrepresents Coast Hotels, their affiliates, or the nature of the relationship between the parties.
12. **ASSIGNMENT:** Client may not assign its interest in this Agreement to any other person, corporation or other entity without the prior written approval of Coast Hotels. Unless otherwise specifically approved by Coast Hotels, no assignment by Client shall have the effect of releasing Client from any of its obligations hereunder. Coast Hotels may assign its interest in this Agreement upon written notice to the Client provided the assignee assuming its obligations hereunder and upon such assumption Coast Hotels shall be released from its obligations hereunder.
13. **CONFIDENTIALITY:** Client and Coast Hotels hereby agree that any information relating to this Agreement or actions taken in respect of this Agreement is strictly confidential (unless in the public domain through no breach of this Agreement or any other agreement) except that such information may be disclosed by either party to (i) its directors, officers and employees for the purposes of fulfilling Clients obligations under this Agreement, (ii) its legal counsel or professional advisors for the purposes of fulfilling Clients obligations under this Agreement, (iii) comply with public disclosure requirements that apply to Coast Hotels or its affiliates; or (iv) such other persons as the disclosing party approves in writing.

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14. **ENTIRE AGREEMENT:** This Agreement, together with the schedules and riders attached hereto, will constitute the entire agreement between the parties with respect to the subject matter hereof and supersedes any and all negotiations, discussions, agreements or understandings, oral or written, between the parties as to the subject matter of this Agreement. This Agreement may be modified only by a written instrument signed by both parties.

## SECTION B.PRODUCTS AND SERVICES TERMS: GROUP RESELLER

This Section forms part of the Sales Agreement entered into between the Client and Coast Hotels. If the Client resells Coast Hotels Products and Services to an entity that resells to another client and/or end customer, the Client will ensure that its client is bound by the provisions of this Agreement, and all sections.

1. **ROOM ALLOTMENT:** Coast Hotels agrees to provide to the Client guest rooms at the hotels, in the numbers, and on the dates set forth in each respective Schedule A. A separate Schedule A will be issued for each Group Tour or Group Tour Series request.
2. **ROOM RATE:**
  - a) Coast Hotels agrees to provide the Reserved Hotel Rooms at the rates set forth in each respective Schedule A – Group Tour Allotment and Rates addendum as issued to confirm each Tour Group or Tour Group Series request. The room rates quoted within each respective Schedule A are net of all fees, commissions and promotional incentives. They are subject to all applicable taxes and payable in Canadian dollars. Such rates are based on the room allocation set forth in each Schedule A addendum. Should the Client utilize less than 70% of the Reserved Hotel Rooms in a specific Schedule A addendum, Coast Hotel reserves the right to re-evaluate the rates quoted. Should the Group Tour or Group Tour Series drop below 10 rooms per night, the booking will become an FIT booking and be subject to all terms accordingly. Coast Hotels reserves the right at any time to re-assess any rate quotes and room allocations for the current year or future years based on actual utilization.
  - b) F.I.T. Net Rates as provided in Schedule B can be used as a guideline when quoting groups; however, actual rate for group will only be confirmed at the time of availability confirmation. The actual Group Tour or Group Tour Series rate may be higher, lower, or match the F.I.T. rate. Any special offers for F.I.T.'s do not apply for group bookings.
3. **RELEASE DATE:** For **Group Tour and Group Tour Series**, room blocks and allocation will release at least **45 days** in advance of arrival date, unless otherwise indicated on the particular Schedule A. The Client must provide a final room manifest, including room configurations, at least 45 days in advance unless otherwise indicated on the particular Schedule A. All rooms not confirmed on the final room manifest will automatically be released by Coast Hotels. Additional room reservations after this date will be provided on a space available basis only.
4. **ROOMING LIST:**

Guest Room Reservations made by Rooming List must include full Guest(s) name(s), home mailing address, e-mail address, phone number arrival and departure dates, number of people in room and payment method. All guests sharing accommodations must be indicated on the Rooming List at the time of booking. All reservations must be guaranteed to the Group's Master Account. To qualify for the negotiated rate, all reservations must be received by the Hotel by the Guest Room Block Release/Cut-off Date.
5. **CANCELLATION POLICY:**
  - a) If either Coast Hotels or the applicable hotel receives less than **forty five (45) days** written notice of a cancellation of a Group Tour or Group Tour Series arrival, the cancellation fee shall be 100% of lost gross room revenue based on quoted room rates as set forth in Schedule A. For greater certainty, and without limitation, cancellations on or after the applicable arrival date, cancellations of an entire Group Tour, "no shows" and shortened stays shall be subject to the foregoing cancellation fee. Name changes are not considered cancellations.
  - b) The Client acknowledges and agrees that any and all cancellation fees payable pursuant to this Agreement constitute liquidated damages and are a genuine pre-estimate of the damages suffered by Coast Hotels in the event of a cancellation
6. **CHECK-IN/CHECK-OUT TIME and PORTERAGE CONFIRMATION:** Tour escorts must call ahead at least 24 hours in advance of group arrival to confirm arrival time and baggage handling arrangements
7. **BLACK-OUT DATES AND SUBSTITUTION:** Whether the Client is holding a block allotment or not, Coast Hotels reserves the right to accept or decline the Client's space requests and black-out specific dates based on individual hotels' availability and to substitute rooms in one hotel for those in another based on availability.

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8. **ALLOTMENTS:** All Client space requests Canadian Coast Hotels must be booked and contracted directly with Coast Hotels National Sales Office in Vancouver, British Columbia, Canada.
9. **FOOD & BEVERAGE:** The Client will endeavour to use all of the applicable hotel's food and beverage services. The Client shall provide the applicable hotel with the guaranteed number of individuals for each meal by 12:00 noon on that day which is two (2) days prior to the group arrival date. The Client will be charged for the guaranteed number of individuals or the actual number of individuals for each meal, whichever is greater. Menu requirements must be received fifteen (15) days prior to arrival. Forty-eight (48) hours prior written notice is required of any menu change. Additional charges may apply in the event of any menu changes. All Group Tour and Group Tour Series meals will be reserved in private function room(s) unless otherwise requested by the Client, and approved by the applicable hotel, at time of contracting. Any last minute changes must be requested and confirmed no later than 24 hours prior to the group's arrival unless special circumstances warrant otherwise
10. **INCIDENTAL CHARGES:** The Group Tour or Group Tour Series escort will assist in the collection of incidental charges prior to the Group's departure. Charges not collected will be the responsibility of the Client, including charges for smoking in guest rooms that are clearly indicated as non-smoking.

## SECTION C. PRODUCTS AND SERVICES TERMS: FIT RESELLER

This Section forms part of the Sales Agreement entered into between the Client and Coast Hotels. If the Client resells Coast Hotels Products and Services to an entity that resells to another client and/or end customer, the Client will ensure that its client is bound by the provisions of this Agreement, and all sections.

1. **ROOM AVAILABILITY:** Coast Hotels agrees to make available to the Client guest rooms at the hotels on an unrestricted free sell basis, subject always to Points 3 & 4 below and any predetermined unavailable dates (the "Closed-out Dates") listed in Schedule B. Availability over closed out dates will not be considered at FIT Net Rates. The cut-off for free sell room reservations will be 3:00 p.m. Pacific Standard Time three (3) days prior to booking arrival date.
- 2.
3. **ROOM RATE:** Coast Hotels agrees to provide the guest rooms at the FIT Net Rates set forth in Schedule B. The room rates quoted herein are NET of all fees, commissions and promotional incentives. They are subject to all applicable taxes and payable in Canadian dollars. Rates are excluded from promotional programs (i.e. Coast Rewards, Airline Frequent Flyer Programs, discounts, coupons, etc.). NET rates are established as a base rate and must have a minimum of 20% added prior to any distribution by a Tour Operator, and a minimum of 25% prior to any distribution by a Receptive Operator. Room rates may not be sold stand-alone to the end customer and must be sold as part of a package. Rates are subject to availability and Coast Hotels reserves the right to offer a discount off our Best Available Rate, to provide a net, non-commissionable rate for reservation requests where wholesale rates are not available.
4. **ROOM RESERVATIONS:** Notwithstanding Coast Hotels' obligation to make guest rooms available pursuant to Point 1 above, it is the Client's sole responsibility to reserve the guest rooms. In this regard, the Client must on a daily basis advise Coast Hotels' Central Reservations Department in writing via e-mail to [fit@coasthotels.com](mailto:fit@coasthotels.com) or by fax to number **604.682.5481** (Attention: Free Sell Coordinator) of all guest room reservations for each hotel.
5. **ADDITIONAL CLOSED-OUT DATES:** From time to time and as Coast Hotels receives notice of guest room reservations from the Client in accordance with Point 3, Coast Hotels or the applicable hotel shall be required to advise the Client in writing via email to:

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***(Please enter email for which close-out/stop sell notifications should be sent)***

of any new or additional Closed-out Dates. Due to unforeseen circumstances and periods of high occupancy Coast Hotels reserves the right to close out the FIT Net Rates for certain room types or the entire hotel.

6. **GRACE PERIOD:** Once the Client has been given notice of any Closed-out Dates referred to in Schedule B, or as notified at a future date as per Point 4, Coast Hotels shall accept guest room reservations from the Client made in accordance with Point 3 for a period of 24 hours after the giving of such notice. Should such notice be given on a Friday, Coast Hotels shall accept guest room reservations from the Client until 5:00 PM Pacific Standard Time on the following Monday.
7. **CLOSED-OUT DATES:** Under no circumstances shall Coast Hotels or any hotel be obligated to accept a guest room reservation from the Client on a Closed-out Date unless Coast Hotels or the applicable hotel has advised the Client in writing previously (to the above-mentioned email in Point 4) that a Closed-out Date had been re-opened and is available for guest room reservations.
8. **CANCELLATION POLICY:**
  - a) Cancellations are allowed, without cancellation fees becoming due and payable, on the reserved hotel rooms provided that either Coast Hotels or the applicable hotel receives written notice of cancellation by 3:00 p.m. on that day which is three (3) days prior to the arrival date. In the event of cancellation on less than three (3) days prior written notice, the Client will be responsible and liable for 100% of lost gross room revenue based on quoted room rates as set forth in Schedule B. For greater certainty, and without limitation, cancellations on or after the applicable arrival date, "no shows" and shortened stays shall be subject to the foregoing cancellation fee. Name changes are not considered cancellations.

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- b) The Client acknowledges and agrees that any and all cancellation fees payable pursuant to this Agreement constitute liquidated damages and are a genuine pre-estimate of the damages suffered by Coast Hotels in the event of a cancellation.

9. **CHECK-IN/CHECK-OUT TIME:** Check-in time on the day of arrival, and check-out time on the day of departure, is noted below in the properties' time zone. Requests for early arrivals or late departures must be made in advance, in writing, and are subject to availability, and may be subject to additional fees.

<b>Property</b>	<b>Check In</b>	<b>Check Out</b>
Coast Abbotsford Hotel & Suites	3:00 PM	12:00 PM
Coast Bastion Hotel	3:00 PM	12:00 PM
Coast Capri Hotel	3:00 PM	12:00 PM
Coast Discovery Inn	3:00 PM	11:00 AM
Coast Edmonton Plaza Hotel by APA	3:00 PM	11:00 AM
Coast Fraser Inn	3:00 PM	11:00 AM
Coast Kamloops Hotel & Conference Center	3:00 PM	12:00 PM
Coast Lethbridge Hotel & Conference Centre	4:00 PM	11:00 AM
Coast Nisku Inn & Conference Centre at YEG	3:00 PM	12:00 PM
Coast Oliver Hotel	3:00 PM	12:00 PM
Coast Osoyoos Beach Hotel	3:00 PM	10:30 AM
Coast Sundance Lodge	3:00 PM	11:00 AM
Coast Swift Current Hotel	3:00 PM	12:00 PM
Coast Tsawwassen Inn	3:00 PM	12:00 PM
Coast West Edmonton Hotel & Conference Centre	3:00 PM	12:00 PM
Coast Canmore Hotel & Conference Centre	5:00 PM	11:00 AM
Coast Coal Harbour Vancouver Hotel by APA	3:00 PM	12:00 PM
Coast Hillcrest Hotel	3:00 PM	11:00 AM
Coast Prince George Hotel by APA	3:00 PM	12:00 PM
Coast Chilliwack Hotel by APA	3:00 PM	12:00 PM
Coast Victoria Hotel & Marina by APA	3:00 PM	11:00 AM

*Temporary Check-in and Check-out time: Due to COVID19, temporary check-in and check-out times have been implemented.*

<b>Property</b>	<b>Check In</b>	<b>Check Out</b>
Coast Abbotsford Hotel & Suites	4:00 PM	10:00 AM
Coast Bastion Hotel	4:00 PM	10:00 AM
Coast Capri Hotel	4:00 PM	10:00 AM
Coast Discovery Inn	4:00 PM	10:00 AM
Coast Edmonton Plaza Hotel by APA	4:00 PM	10:00 AM
Coast Fraser Inn	4:00 PM	10:00 AM
Coast Kamloops Hotel & Conference Center	4:00 PM	10:00 AM
Coast Lethbridge Hotel & Conference Centre	4:00 PM	10:00 AM
Coast Nisku Inn & Conference Centre at YEG	4:00 PM	10:00 AM
Coast Oliver Hotel	4:00 PM	10:00 AM
Coast Osoyoos Beach Hotel	4:00 PM	10:00 AM
Coast Sundance Lodge	4:00 PM	10:00 AM
Coast Swift Current Hotel	4:00 PM	10:00 AM
Coast Tsawwassen Inn	4:00 PM	10:00 AM
Coast West Edmonton Hotel & Conference Centre	4:00 PM	10:00 AM
Coast Canmore Hotel & Conference Centre	5:00PM	10:00AM



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Coast Coal Harbour Vancouver Hotel by APA	3:00PM	12:00PM
Coast Hillcrest Hotel	4:00PM	10.00AM
Coast Prince George Hotel by APA	3:00PM	12:00PM
Coast Chilliwack Hotel by APA	3:00 PM	10:00 AM
Coast Victoria Hotel & Marina by APA	4:00 PM	11:00 AM

10. **FAMILY PLAN POLICY:** Children (as per ages indicated in Schedule B; child age varies by hotel) are provided free accommodation only when sharing a room with an adult guardian and no additional beds are required. Rollaway cots and cribs may be available and subject to an additional charge, which can vary from hotel to hotel.
11. **FOOD & BEVERAGE:** The Client will encourage its F.I.T. customers to use all the applicable hotel's food and beverage services.
12. **INCIDENTAL CHARGES:** F.I.T. customers will be asked for a credit card imprint at time of check-in to allow for the processing of incidental charges.

**SCHEDULE A: Group Tour and Group Tour Series**



This Schedule A and each addendum forms a part of and is governed by the Sales Agreement with the Effective Date of May 1<sup>st</sup>, 2023 between Coast Hotels and BC Golf Guide. All capitalized but undefined terms used in this Schedule shall have the meanings set out in the Agreement.

1. **TERM:** The term of each Schedule A addendum will be for the period as indicated by the dates specific to the individual Group Tour or Group Tour Series request.
2. **ADDENDUMS:** An addendum to this Schedule A will be issued for each Tour Group or Tour Group Series request and will outline the specific details for each group request, including but not limited to: room allotments and dates, room rates, meal requirements and portage. Any attached Addendums and any other attachments to this Agreement are incorporated in this Agreement by reference.

SCHEDULE B: F.I.T.



This Schedule B forms a part of and is governed by the Sales Agreement with the Effective Date of May 1<sup>st</sup>, 2023 between Coast Hotels and BC Golf Guide. All capitalized but undefined terms used in this Schedule shall have the meanings set out in the Agreement.

3. **TERM:** The term of this Schedule will be for a period of one year, effective May 1<sup>st</sup>, 2023 through April 30<sup>th</sup>, 2024.

## 2023 Summary of Special Offers:

**Early Booking Bonus (EBB):** applicable for F.I.T. Reservations only; does not apply for Group requests.

### General Marketing Message:

- *Book by January 31<sup>st</sup>, 2023 (Some book by dates vary – see grid for specific dates) for travel during the summer/winter of 2023 and save from **5-20% off** the room rate at the below listed participating hotels.*

### Participating Properties and Travel Dates:

**Summer Promo code: EBB-S**

**Winter Promo code: EBB-W**

**Discounts:** Discounts vary, please review EBB on rate grid within contract.

**Book By:** Dates vary, please review book by date on rate grid within contract.

### Offer fulfillment:

- Reservations must be submitted to the FIT Reservations team in accordance with the Agreement, and the request must clearly indicate the special offer promo code “**EBB-S or EBB-W**”. If the reservation request does not clearly indicate this promo code, the Client will be billed at the standard contracted rate.

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May 1, 2023 - April 30, 2024

HOTEL LOCATION	2023-2024 SEASON DATE	COAST ROOM RATE	MAXIMUM OCCUPANCY	BREAKFAST INCLUSION	EBB	EARLY BOOKING BOOK BY
BRITISH COLUMBIA	Coast Abbotsford Hotel & Suites Abbotsford, BC	May 1- June 30, 2023	4	Yes	N/A	N/A
	July 1- August 31, 2023	\$154.00				
	September 1- September 30, 2023	\$113.00				
	October 1, 2023 - April 30, 2024	\$109.00				
	Coast Discovery Inn Campbell River, BC	May 1- June 30, 2023	4	Yes	N/A	N/A
	July 1- September 30, 2023	\$159.00				
	October 1, 2023 - April 30, 2024	\$145.00				
	Coast Chilliwack Hotel by APA Chilliwack, BC	May 1- October 31, 2023	4	Yes	15%	January 31, 2023
	November 1, 2023 - April 30, 2024	\$120.00				
	Coast Tsawwassen Inn Delta, BC	May 1- September 30, 2023	4	Yes	N/A	N/A
	October 1- April 30, 2024	\$141.00				
	Coast Kamloops Hotel & Conference Centre Kamloops, BC	May 1- June 30, 2023	4	No	N/A	N/A
	July 1- September 4, 2023					
	Sunday - Thursday	\$150.00				
	Friday & Saturday	\$160.00				
	September 5 - October 15, 2023	\$129.00				
	October 16, 2023 - April 30, 2024	\$114.00				
	Coast Capri Hotel Kelowna, BC	May 1- September 30, 2023	4	No	20% (Sunday - Thursday)	January 31, 2023
	October 1, 2023 - April 30, 2024	\$117.00			N/A	
	Coast Langley City Hotel & Convention Centre Langley, BC	May 1- October 31, 2023	4	No	15%	January 31, 2023
	November 1, 2023 - March 31, 2024	\$135.00				
	April 1- April 30, 2024	\$147.00				
	Coast Bastion Hotel Nanaimo, BC	May 1- 31, 2023	4	No	N/A	N/A
	June 1- 30, 2023	\$161.00				
	July 1- August 31, 2023	\$225.00				
	September 1- 30, 2023	\$161.00				
	October 1- 30, 2023	\$158.00				
	November 1, 2023 - April 30, 2024	\$129.00				
	Coast Osoyoos Beach Hotel Osoyoos, BC	May 1- June 30, 2023	2	No	15%	January 31, 2023
	July 1- September 4, 2023					
	Sunday - Thursday	\$219.00			10%	
	Friday & Saturday	\$242.00			10%	
	September 5 - September 30, 2023	\$151.00			10%	
	October 1, 2023 - April 30, 2024	\$92.00			15%	
	Coast Oliver Hotel Oliver, BC	May 1- June 30, 2023	4	Yes	15%	January 31, 2023
	July 1- September 4, 2023					
	Sunday - Thursday	\$184.54				
	Friday & Saturday	\$227.29				
	September 5 - September 30, 2023	\$135.00				
	October 1, 2023 - April 30, 2024	\$103.00				
	Coast Prince George Hotel by APA Prince George, BC	May 1- April 30, 2024	4	No	20%	January 31, 2023
	Coast Hillcrest Hotel Revelstoke, BC	May 1- June 14, 2023	4	No	15%	January 31, 2023
	June 15 - September 30, 2023 (Sun-Thu)	\$178.00			15%	January 31, 2023
	June 15 - September 30, 2023 (Fri & Sat)	\$184.00			15%	January 31, 2023
	October 1- November 24, 2023	\$126.00			15%	January 31, 2023
	November 25 - December 21, 2023	\$159.00			N/A	N/A
	December 22, 2023 - January 3, 2024	\$205.00			N/A	N/A
	January 4 - January 14, 2024	\$175.00			N/A	N/A
	January 15 - March 9, 2024	\$205.00			N/A	N/A
	March 20 - April 10, 2024	\$175.00			N/A	N/A
	April 11- April 30, 2024	\$121.00			15%	January 31, 2023

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HOTEL LOCATION		2023-2024 SEASON DATE	COAST ROOM RATE	M A X I M U M OCCUPANCY	BREAKFAST INCLUSION	EBB	EARLY BOOKING BOOK BY
BC CONT	Coast Sundance Lodge Sun Peaks, BC	May 1- June 15, 2023	\$101.00	2	No	15%	January 31, 2023
		June 16 - September 3, 2023	\$107.00				
		September 4 - November 17, 2023	\$101.00				
		November 18 - April 30, 2024	** To be provided by the hotel directly **				
	Coast Coal Harbour Vancouver Hotel by APA Vancouver, BC	May 1- September 30, 2023	\$329.00	4	No	7.5%	January 1, 2023
		October 1- October 31, 2023	\$309.00			15%	
		November 1, 2023 - March 31, 2024	\$164.00			10%	
		April 1- April 30, 2024	\$309.00			15%	
	Coast Victoria Hotel & Marina by APA Victoria, BC	May 1- May 31, 2023	\$189.00	4	No	N/A	N/A
		June 1- October 10, 2023	\$259.00				
		October 11, 2023 - April 30, 2024	\$129.00				
Coast Fraser Inn Williams Lake, BC	May 1, 2023 - April 30, 2024	\$114.00	4	Yes	N/A	N/A	
ALBERTA	Coast Calgary Downtown Hotel & Suites by APA Calgary, AB	May 1, 2023 - April 30, 2024	\$119.00	2	Yes	N/A	N/A
	2 Coast Canmore Hotel & Conference Centre Canmore, AB	May 1- May 17, 2023	\$135.00	4	No	15%	January 31, 2023
		May 18 - June 30, 2024	\$206.00				
		July 1- September 17, 2023	\$252.00				
		September 18 - October 13, 2023	\$193.00				
		October 14, 2023 - April 30, 2024	\$98.00				
	Coast Edmonton Plaza Hotel by APA Edmonton, AB	May 1, 2023 - April 30, 2024	\$110.00	4	No	15%	March 31, 2022
	Coast West Edmonton Hotel & Conference Centre Edmonton, AB	May 1, 2023 - April 30, 2024	\$95.00	4	No	15%	March 31, 2023
	Coast Nisku Inn & Conference Centre Edmonton, AB	May 1, 2023 - April 30, 2024	\$118.00	4	Yes	15%	April 30, 2023
	Coast Lethbridge Hotel Lethbridge, AB	May 1, 2023 - April 30, 2024	\$103.00	4	No	15%	March 31, 2023
	SK	Coast Swift Current Hotel Swift Current, SK	May 1 2023 - May 18, 2023	\$97.00	4	No	15%
May 19 - September 30, 2023			\$115.00				
October 1, 2023 - April 30, 2024			\$97.00				
All rates are quoted in Canadian funds and are subject to applicable taxes and fees, are net non-commissionable, and are subject to change without notice. Rates listed are samples of general room types, other room types may also be available - call to check availability and rate. <b>Room type to be confirmed upon guarantee of reservation</b> . Rates are based on single/double occupancy. Please refer to Additional Charges document for taxes rates and other additional charges. Children under specified age and under as indicated on the "Additional Charges" document are provided free accommodation only when sharing a guestroom with an adult and no additional beds are required, unless otherwise noted on the Additional Charges document. Maximum 2 children per room. Early booking offers cannot be combined with any other promotion or offer.							
Coast Hotels rates are confidential information for the use of the intended recipient only and cannot be posted, published, or otherwise made available to third-party online re-sellers or internet sites, or to corporate or conference groups. Any review, use, or distribution by others is prohibited and doing so will result in termination of access to these rates with no advance notification from Coast Hotels. If you are not the intended recipient, please contact the sender, and destroy or delete all copies.							
<b>EARLY BOOKING OFFERS:</b> <b>Book By:</b> as listed per property <b>Travel Dates:</b> as listed per property <b>Percentage Discount:</b> as listed per property, ranging from 5% to 20% for participating hotels <b>Applicable Room Type:</b> Coast Rooms only, unless otherwise indicated, the Early Booking Offer DOES NOT apply to the Premium Upgrades and cannot be combined with any other offer or promotion.							
<b>PROPERTY SPECIFIC:</b> 1.Coast Osoyoos Beach Hotel - Minimum 3 nights stay for Friday or Saturday stays in July & August 2.Coast Canmore Hotel & Convention Centre - Room rates are based on Coast Two Queens. Coast King at an additional \$ 10 CAD.							
<b>CLOSE OUT DATES:</b> Coast Kamloops Hotel - August 22 - 26, 2023 Coast Fraser Inn - June 29 - July 3, 2023 Coast Calgary Downtown Hotel & Suites by APA - July 7 - 16, 2023							

# BC GOLF GUIDE



## Coast Hotels 2023-24 Additional Charges for FIT

	HOTEL LOCATION	Coast Upgrade (from Coast Standard)	Coast Upgrade Max. Occupancy	Coast Premium Upgrade* (from Coast Standard)	Coast Premium Max. Occupancy	Extra Person	Taxes & DMF total	Porterage (subject to taxes)	Child Age (and under)
British Columbia	Coast Abbotsford Hotel & Suites Abbotsford, BC	\$20	2	N/A	N/A	**\$20	16%	N/A	18
	Coast Discovery Inn Campbell River, BC	\$25	4	\$40	2	**\$20	16%	\$10.00	17
	Coast Chilliwack Hotel by APA Chilliwack, BC	\$20	4	\$40	2	**\$20	16%	\$6.00	12
	Coast Tsawwassen Inn Delta, BC	\$20	2	N/A	N/A	**\$15	13%	\$10.00	17
	Coast Kamloops Hotel & Conf.Centre Kamloops, BC	\$20	4	\$100	4	\$20	16%	\$7.00	18
	Coast Capri Hotel Kelowna, BC	\$20	4	\$35	4	\$20	16%	\$6.00	18
	Coast Langley City Hotel & Convention Centre Langley, BC	N/A	N/A	\$100	4	\$15	15%	Not avail	18
	Coast Bastion Hotel Nanaimo, BC	\$20	2	\$40	2	\$15	16%	Not avail	18
	Coast Osoyoos Beach Hotel Osoyoos, BC	\$40	A	N/A	N/A	\$30	16%	\$6.00	18
	Coast Oliver Hotel Oliver, BC	\$20	2	\$50	2	\$30	16%	\$7.00	18
	Coast Prince George Hotel by APA Prince George, BC	\$15	4	\$40	2	\$20	16%	\$4.00	17
	Coast Hillcrest Hotel Revelstoke, BC	\$20	4	\$60	4	\$15	15%	\$7.00	18
	Coast Sundance Lodge Sun Peaks, BC	\$30	4	*\$70 (1 Bedroom Suite) *\$100 (2 Bedroom Suite)	4 6	\$30	16%	\$5.00	18
	Coast Coal Harbour Vancouver Hotel by APA Vancouver, BC	\$40 (May 1 - Sep 30) \$30 (Oct 1 - Apr 30)	4	\$60	2	\$30	17.5%	\$8.25 (mandatory)	17
	Coast Victoria Hotel & Marina by APA Victoria, BC	\$60 (May 1 - Oct 10) \$30 (Oct 11 - Apr 30)	4	N/A	N/A	\$25	17.16%	\$6.00	18
	Coast Fraser Inn Williams Lake, BC	N/A	NA	NA	N/A	**\$20	16%	\$4.00	15
AB	Coast Calgary Downtown Hotel & Suites by APA Calgary, AB	\$25	4	\$75	6	\$20	12%	\$15.00	17
	Coast Canmore Hotel & Conference Centre Canmore, AB	\$10 (Coast King)	2	\$40	2	\$20	12.27%	\$8.00	17
		\$30 (Coast Two Queens with Patio)	4						
		\$30 (Coast King with Patio)	2						
	Coast Edmonton Plaza Hotel by APA Edmonton, AB	N/A	N/A	\$40	2	\$15	12.27%	\$7.35	17
	Coast West Edmonton Hotel & Conference Centre Edmonton, AB	\$20	2	\$30	2	\$20	12.27%	\$7.00	18
SK	Coast Nisku Inn & Conference Centre Edmonton, AB	N/A	N/A	\$40	2	\$10	9%	\$3.00	17
	Coast Lethbridge Hotel & Conference Centre Lethbridge, AB	\$10	4	\$25	4	\$20	11.3%	\$7.00	18
	Coast Swift Current Hotel Swift Current, SK	N/A	N/A	N/A	N/A	\$5	11.0%	\$6.00	12

All above rates and charges are subject to change at any time.

\*Coast Premium Upgrade: Available on request basis only - not available for freesell

\*\*Additional person charge includes breakfast for the additional guest

## TRAVEL PARTNER UPDATE FORM

### COMPANY INFORMATION:

Company Name: \_\_\_\_\_

Affiliates/Other Names: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

Province/State: \_\_\_\_\_

Country: \_\_\_\_\_

Postal Code/ZIP: \_\_\_\_\_

Main Phone Number: \_\_\_\_\_

Main Fax Number: \_\_\_\_\_

General Email Address: \_\_\_\_\_

Website: \_\_\_\_\_

### HOTELS OF INTEREST:

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> Coast Coal Harbour Vancouver Hotel by APA, Vancouver, BC  | <input type="checkbox"/> Coast Kamloops Hotel, Kamloops, BC                        | <input type="checkbox"/> Coast Nisku Inn and Conference Centre, Edmonton, AB  |
| <input type="checkbox"/> Coast Victoria Hotel & Marina by APA, Victoria, BC        | <input type="checkbox"/> Coast Hillcrest Hotel, Revelstoke, BC                     | <input type="checkbox"/> Coast Swift Current Hotel, Swift Current, SK         |
| <input type="checkbox"/> Coast Bastion Hotel, Nanaimo, BC                          | <input type="checkbox"/> Coast Sundance Lodge, Sun Peaks, BC                       | <input type="checkbox"/> The Downtown, a Coast Hotel, Dawson City, YT         |
| <input type="checkbox"/> Coast Discovery Inn, Campbell River, BC                   | <input type="checkbox"/> Coast Fraser Inn, Williams Lake, BC                       | <input type="checkbox"/> Coast Hilltop Inn, Pullman, WA                       |
| <input type="checkbox"/> Coast Parksville Hotel, Parksville BC                     | <input type="checkbox"/> Coast Prince George Hotel by APA, Prince George, BC       | <input type="checkbox"/> Hotel 116, a Coast Hotel, Bellevue, WA               |
| <input type="checkbox"/> Coast Tsawwassen Inn, Delta, BC                           | <input type="checkbox"/> Coast Calgary Downtown Hotel & Suites by APA, Calgary, AB | <input type="checkbox"/> Coast Gateway hotel, Seattle, WA                     |
| <input type="checkbox"/> Coast Langley City Hotel & Convention Centre, Langley, BC | <input type="checkbox"/> Coast Grimshaw Hotel & Suites, Grimshaw, AB               | <input type="checkbox"/> Coast Wenatchee Centre Hotel, Wenatchee, WA          |
| <input type="checkbox"/> Coast Abbotsford Hotel & Suites, Abbotsford, BC           | <input type="checkbox"/> Coast Lethbridge Hotel, Lethbridge, AB                    | <input type="checkbox"/> Coast Anabelle Hotel, Burbank, CA                    |
| <input type="checkbox"/> Coast Chilliwack Hotel by APA, Chilliwack, BC             | <input type="checkbox"/> Coast Canmore Hotel & Conference Centre, Canmore AB       | <input type="checkbox"/> West Beach Inn, a Coast Hotel, Burbank, CA           |
| <input type="checkbox"/> Coast Oliver Hotel, Oliver, BC                            | <input type="checkbox"/> Coast West Edmonton Hotel, West Edmonton, AB              | <input type="checkbox"/> Safari Inn, a Coast Hotel, Burbank, CA               |
| <input type="checkbox"/> Coast Osoyoos Beach Hotel, Osoyoos, BC                    | <input type="checkbox"/> Coast Edmonton Plaza Hotel by APA, Edmonton, AB           | <input type="checkbox"/> West Beach Inn, a Coast Hotel, Santa Barbara, CA     |
| <input type="checkbox"/> Coast Capri Hotel, Kelowna, BC                            |  | <input type="checkbox"/> Waimea Plantation Cottages, a Coast Hotel, Kauai, HI |

### MAILING INFORMATION:

☐ *Same as above*

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

Province/State: \_\_\_\_\_

Country: \_\_\_\_\_

Postal Code/ZIP: \_\_\_\_\_



TRAVEL PARTNER UPDATE FORM (cont.)

**CONTACTS:**

***Stopsell Email:*** \_\_\_\_\_

*Accounting/Billing*

Name: \_\_\_\_\_  
Job Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
Email: \_\_\_\_\_

*Product:*

Name: \_\_\_\_\_  
Job Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
Email: \_\_\_\_\_

*Reservations:*

Name: \_\_\_\_\_  
Job Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
Email: \_\_\_\_\_

*Additional Contact: (if required)*

Name: \_\_\_\_\_  
Job Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
Email: \_\_\_\_\_

*Additional Contact: (if required)*

Name: \_\_\_\_\_  
Job Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
Email: \_\_\_\_\_