



2022 Wholesale Agreement

Date: July 30th, 2021
Name: BC Golf Guide

Re: BC Golf Guide **2022 Agreement**

We are delighted that **BC Golf Guide** is considering Eldorado Resort as the location for your clients visiting Kelowna.

Enclosed, you will find our 2022 Net room rates and policies for all packaged Tour and FIT bookings.

GUESTROOMS AND RATES:

Accommodation Types	APRIL 17 – JUNE 24	JUNE 25 – SEPTEMBER 5*	SEPTEMBER 6 – OCTOBER 8	OCTOBER 9 – APRIL 16
Deluxe Guestroom	\$159	\$269	\$159	\$119
Deluxe Guestroom, Lakeside	\$189	\$331	\$189	\$149
One Bedroom Suite	\$189	\$331	\$189	\$149
One Bedroom Suite, Lakeside	\$219	\$392	\$219	\$179
Two Bedroom Villa	\$359	-	\$359	\$319

***Season 1 – Two night minimum.**

Resort Eldorado:

Accommodation Types	APRIL 17 – JUNE 24	JUNE 25 – SEPTEMBER 5*	SEPTEMBER 6 – OCTOBER 8	OCTOBER 9 – APRIL 16
Heritage Standard	\$159	\$269	\$159	\$119
Arms Standard	\$159	\$299	\$159	\$119
Heritage Superior	\$189	\$329	\$189	\$149
Arms Deluxe	\$209	\$349	\$209	\$169
Arms Luxury Suite	\$259	\$469	\$259	\$219

***Season 1 - Two night minimum.**

Room rates are based on single/double occupancy, excluding Villas. Each additional adult in the room is \$20.00, plus applicable taxes per night. Children aged 12 years and under stay free when accompanied by an adult. Two Bedroom Villas are based on occupancy for up to four (4) people.

The Canadian dollar rates quoted above are net non-commissionable and are subject to taxes and resort fee. The current taxes are 8% Provincial Sales Tax (PST), 3% Municipal Regional District Tax (MRDT) and 5% Goods & Services Tax (GST).

The Resort Fee are included (regular resort fee is \$15 per day, plus GST). The resort fee includes property wide high-speed Internet, local calls, business center, fitness center, and all resort amenity access including indoor & outdoor swimming pools, hot tubs, tennis court, rooftop sun patio and private beach. *Some resort amenities are seasonal.

Eldorado Resort has Parking Lot Enforcement Program that runs May to October. Parking is included with your stay but we cannot guarantee parking is available as it is on a first come first served basis. There is an option of Public Parking in the Kelowna Public Parking beside the resort for \$6.00 a day or \$1.00 per hour.

Eldorado Resort are pleased to be 100% non-smoking. Please ensure that guests are aware that smoking is not permitted in guestrooms or on guest balconies.

RESTRICTIONS:

Please note reservation restrictions apply throughout the year. Please reference the last page of this document minimum night stay restrictions for bookings in 2022.

PORTERAGE:

The Resort provides mandatory portage service for all groups (10 or more rooms) at a charge of \$7.00 per person round trip, inclusive of taxes and gratuities.

RATE REQUIREMENTS:

The Wholesaler understands and agrees to the requirement that BC Golf Guide is prohibited from displaying, selling, directly or indirectly via a third-party travel seller, related or not related to the Tour Wholesaler, any room or suite at a rate lower than the published rate the Resort has available for sale on the Resort's website.

Displaying, selling – either directly or via third party travel seller, related or not related to BC Golf Guide, any rate lower than the Resort is selling on the Resort's website is in violation of this agreement and constitutes terms for immediate termination of this agreement.

These rates are not applicable to any group requests. Group rates and conditions are negotiated on an individual basis. Group rates are based on ten (10) or more rooms and will not be honored without first receiving approval in writing from the Resort Sales Department. This also applies to groups of rooms that are submitted to us as FIT bookings but in reality constitute a "group". If we discover that FIT bookings that are traveling together in an amount of ten (10) rooms or more, these bookings will be required to pay a one-time portage fee of \$7.00 per guest, round trip.

ALLOCATION:

Eldorado Resort will provide the BC Golf Guide with free sale on accommodation. Resort will not be allocating rooms. Close-out dates will be emailed to BC Golf Guide to the Main Contact provided to the Resort (page 3), unless an alternative close-out email has been provided by BC Golf Guide.

DEPOSIT / BILLING - FIT (9 or less rooms):

Full prepayment is required 30 days prior to the guest arrival date.

CANCELLATION POLICY – FIT (9 or less rooms):

Individual cancellations and no-show reservations will result in a one-night room and tax charge (per room) unless cancellation notice is received prior to the following timelines.

January 1 st – June 24 th , 2022 September 6 th – December 31 st , 2022	48 hours prior to any night within the reservation dates **Season 2**
June 25 th – September 5 th , 2022	48 hours (14 days for Villas) prior to any night within the reservation dates) **Season 1**

Please note that all cancellations must be received in writing.

RESERVATION METHOD – FIT REQUESTS (9 OR LESS ROOMS):

It is understood that our reservations department will be contacted to request availability. Your contact information is as follows:

Eldorado Resort - Manteo & Hotel Eldorado
Resort Phone Number: 250-860-1031
Resort E-mail: refresh@eldoradoresort.ca
Resort Website: www.eldoradoresort.ca

RESERVATION METHOD – GROUP REQUESTS (10 or more rooms):

All requests for group reservations are to the Sales Department. Your contact information is as follows:

Direct Line: (250) 979 2502
Fax: (250) 860-5852
E-mail: sales@argusproperties.ca

The final room list with the estimated time of arrival is required thirty days prior to arrival.

GROUPS (10 or more rooms):

A separate agreement will be issued for any groups with 10 or more guestrooms per night.

CHECK-IN/CHECK-OUT:

Eldorado Resort check in time is 4:00pm and check out is 11:00am. The resort will assist you on accommodating special arrival times and departures times, whenever possible. Please contact our Reservations department to discuss your itinerary.

Statement of Account/Incidental Charges (Group Bookings):

The Tour Director is responsible for ensuring that any incidental charges are cleared up at the time of checkout and responsible for approving and endorsing all statements of accounts prior to checkout. Failure to comply shall result in the Tour Company being responsible for the balance shown on the submitted statement.

Eldorado Resort requires that each guest provide a valid credit card upon check-in. If a credit card is not provided, we will require a \$250.00 cash deposit for guests to charge services to their room and to open telephone lines.

BOOKING AGREEMENT CONDITIONS:

- A) Any changes to this booking agreement must be in writing and signed by both parties. The depositing of funds by the tour company does not in itself constitute any agreement between parties.
- B) This booking agreement shall take effect and be binding only when it is signed by the tour company and the appointed representative on Eldorado Resort and supersedes any prior agreements, policies, and discussions made between the parties heretofore.
- C) Eldorado Resort reserves the right to change room types, based on availability.
- D) Failure of the part of the tour company to comply with any of the foregoing terms and conditions shall entitle Eldorado Resort to cancel any present and future arrangements of space booked by the tour company and forfeiture of deposits.

Thank you, BC Golf Guide for choosing the Eldorado Resort. We request that you return the signed booking agreement to us by **August 30th, 2021**

We look forward to welcoming BC Golf Guide guests to our resort.

Kind Regards,

Director of Sales and Marketing
Jacqueline Birk
Eldorado Resort
250-979-4531

On behalf of **BC Golf Guide**

Name: _____

Signature: _____

Date: _____



Dear BC Golf Guide,

To ensure our files are up to date, we ask that you complete the following and fax back to our office along with your booking agreement. (PLEASE PRINT)

Are Vouchers Provided to Your Clients to Present Upon Arrival? ☐ Yes ☐ No

Reservation Manager's Name: _____

Mailing Address: _____

Phone number: _____ Fax number: _____

Email address: _____

Accounts Payable Contact: _____

Mailing Address: _____

Phone number: _____ Fax number: _____

GST # (if applicable) _____

Credit Card number: _____ Expiry: _____

Name on Card: _____

Emergency Contact number for after office hours: _____

2 Minimum Length of stay on Friday and Saturday Season 1
\$20 extra person fee 2 + ppl
Rate Included a \$15 resort fee

Thank you. Should you have any questions, please do not hesitate to contact us directly.

Jacqueline Birk
Director of Sales and Marketing
Eldorado Resort
250-979-4531