

## **2022 CORPORATE RATE AGREEMENT**

### **BETWEEN**

**Four Points by Sheraton, Kelowna Airport** with an address of 5505 Airport Way, Kelowna,

### **AND**

**BCgolfguide.com** with its principal address of #204 - 3731 Casorso Road, Kelowna, BC

#### **BCgolfguide.com NEGOTIATED CORPORATE ROOM RATES**

We are pleased to extend the following discounted corporate rates to business travelers staying with **BCgolfguide.com**. The negotiated rates will be available beginning January 1, 2022 through until **December 31<sup>st</sup>, 2022**.

#### **Four Points by Sheraton – Kelowna Airport**

<b>Room Type</b>	<b>January 1, 2022 – March 31, 2022</b>	<b>April 1, 2022 – June 30, 2022</b>	<b>July 1, 2022 – August 30, 2022</b>	<b>September 1, 2022 - September 30, 2022</b>	<b>October 1, 2022 – December 31, 2022</b>
<b>Standard Room</b>	\$134.00	\$144.00	\$214.00	\$169.00	\$134.00
<b>Upgrade</b>	\$154.00	\$164.00	\$234.00	\$189.00	\$154.00

Blackout Dates; July 1-3; May 20-May 23; July 29 - Aug 02; Sep 02 - Sep 04

The agreed Negotiated Discount is confidential.

Rates are net, non-commissionable for transient business travel only up to 10 rooms per night (excluding bookings for conference or group events) and confirmed upon availability. Discounted rates and conditions cannot be applied for clients attending city-wide congresses, meetings, or events, which are contracted by separate a group booking agreement.

These rates are subject to the following conditions:

- LAST ROOM AVAILABLE
- NET NON-COMMISSIONABLE
- TAXABLE AT 16%

#### **CANCELLATIONS**

Are subject to the Hotel's current House Policy. Until 24 hours before arrival - no charge. Cancellation of a guaranteed reservation less than 24 hours before arrival - the first night room rate plus applicable tax will be charged as a cancellation fee. House Policy is subject to modification with a 60-day notice period.

**CHECK-IN** Is as of 3:00 PM

**CHECK-OUT** Is to be completed by noon.



**EARLY DEPARTURES** which are advised by the guest 24 hours or more, prior to the new date of departure, will not be charged. Early Departures which are advised less than 24 hours, up to 12 noon on the day of new departure will be charged 50% of the room charge, for one night only, plus applicable taxes.

Early Departures which are advised later than 12 noon on the new day of departure, will be charged 100% of the room charge, for one night only, plus applicable taxes.

**LATE CHECK OUT** up to 3:00 PM on the day of departure will be charged 50% of the room charge of the previous night plus applicable taxes.

Late check out later than 3:00 PM on the day of departure will be charged 100% of the room charge of the current night plus applicable taxes based on the Best Available Rate.

**COMMITMENT**

Four Points by Sheraton Kelowna Airport commits to honor these rates and **BCgolfguide.com** to communicate with its frequent travelers, naming the property listed above among their preferred hotels in Kelowna, BC.

**BILLING PROCEDURES**

All charges including room and tax and/or incidentals will be the responsibility of the arriving guest. Direct billing can be arranged for large volume corporate accounts, an application for direct billing will have to be submitted and formally approved prior to guest arrival.

**AGREED AND SIGNED BY**

To accept this agreement, please sign and date below. Upon receipt of the executed agreement, we will enter your special corporate rate into our system and forward detailed booking instructions. Please keep a copy of this agreement for your records.

Approved and authorized by:

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Approved and authorized by Hotel:

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_