

Hilton Whistler Resort & Spa
BC Golf Guide Room Rate Agreement Summer 2022

Summer 2022 F.I.T RATE AGREEMENT

BC Golf Guide

204-3731 Casorso Road
Kelowna BC V1W 3B4
T: 519 800 3701 F: 250 800 0912
danny@bcgolfguide.com

November 23, 2021

Dear Danny,

Please find enclosed the net rates and bonus offers for Summer 2022. Once we receive the signed back copy of this agreement we will load you into our Winter booking system and forward you the countersigned.

Thank you for your partnership and we look forward to working with you during the Summer 2022.

SUMMER RATE PROGRAM VALID SUNDAY – THURSDAY (FIT ONLY)

Hilton Room Room Rates Valid Sunday – Thursday				
2 Double Beds Max Occupancy 4 Adults				
Season	Single	Double	Triple	Quad
May 01 – June 26, 2022	\$156	\$156	\$186	\$216
June 27 – Sept 13, 2022	\$209	\$209	\$239	\$269
Sept 14 – Oct 31, 2022	\$135	\$135	\$165	\$195

Studio Room Rates Valid Sunday – Thursday		
King or Queen Bed with Kitchenette Max Occupancy 2 Adults		
Season	Single	Double
May 01 – June 26, 2022	\$156	\$156
June 27 – Sept 13, 2022	\$209	\$209
Sept 14 – Oct 31, 2022	\$135	\$135

Premier Studio Room Rates Valid Sunday – Thursday				
(King Bed, Sofa Bed, Kitchen, Fireplace, Balcony) Max Occupancy 4 Adults:				
Season	Single	Double	Triple	Quad
May 01 – June 26, 2022	\$230	\$230	\$260	\$290
June 27 – Sept 13, 2022	\$265	\$265	\$295	\$325
Sept 14 – Oct 31, 2022	\$188	\$188	\$218	\$248

Hilton Family 1 Bedroom Combo Room Rates Valid Sunday – Thursday				
Premier Studio Connecting to Hilton Room Max Occupancy 6 Adults *Add \$30 for each 5 th , 6 th Adult				
Season	Single	Double	Triple	Quad
May 01 – June 26, 2022	\$386	\$386	\$386	\$386
June 27 – Sept 13, 2022	\$474	\$474	\$474	\$474
Sept 14 – Oct 31, 2022	\$323	\$323	\$323	\$323

Signature Spa Room Rates Valid Sunday – Thursday		
King Bed, Fireplace, 2 Person Jetted Tub, Balcony Max Occupancy 2 Adults		
Season	Single	Double
May 01 – June 26, 2022	\$230	\$230
June 27 – Sept 13, 2022	\$265	\$265
Sept 14 – Oct 31, 2022	\$188	\$188

Glacier 1 Bedroom Suite Room Rates Valid Sunday – Thursday				
King Bed or 2 Queen Beds, Sofa Bed, Kitchen, Fireplace Max Occupancy 6 Adults in Queen Suite and 4 Adults in King Bedded Suite				
Season	Single	Double	Triple	Quad
May 01 – June 26, 2022	\$297	\$297	\$297	\$297
June 27 – Sept 13, 2022	\$331	\$331	\$331	\$331
Sept 14 – Oct 31, 2022	\$236	\$236	\$236	\$236

RESORT FEE:

All Quoted Room Rates INCLUDE the \$25 Per Room Per Day Resort Fee

Glacier 1 Bedroom Suite & Alpine 2 Bedroom Suite offered at BAR -20%

SUMMER RATE PROGRAM VALID FRIDAY & SATURDAY (FIT ONLY)

Hilton Room Room Rates Valid Friday & Saturday 2 Double Beds Max Occupancy 4 Adults				
Season	Single	Double	Triple	Quad
May 01 – June 26, 2022	\$198	\$198	\$228	\$258
June 27 – Sept 13, 2022	\$257	\$257	\$287	\$317
Sept 14 – Oct 31, 2022	\$156	\$156	\$186	\$216

Studio Room Rates Valid Friday & Saturday King or Queen Bed with Kitchenette Max Occupancy 2 Adults		
Season	Single	Double
May 01 – June 26, 2022	\$198	\$198
June 27 – Sept 13, 2022	\$257	\$257
Sept 14 – Oct 31, 2022	\$156	\$156

Premier Studio Room Rates Valid Friday & Saturday (King Bed, Sofa Bed, Kitchen, Fireplace, Balcony) Max Occupancy 4 Adults:				
Season	Single	Double	Triple	Quad
May 01 – June 26, 2022	\$272	\$272	\$302	\$332
June 27 – Sept 13, 2022	\$312	\$312	\$342	\$372
Sept 14 – Oct 31, 2022	\$209	\$209	\$239	\$269

Hilton Family 1 Bedroom Combo Room Rates Valid Friday & Saturday Premier Studio Connecting to Hilton Room Max Occupancy 6 Adults *Add \$30 for each 5 th , 6 th Adult				
Season	Single	Double	Triple	Quad
May 01 – June 26, 2022	\$470	\$470	\$470	\$470
June 27 – Sept 13, 2022	\$569	\$569	\$569	\$569
Sept 14 – Oct 31, 2022	\$365	\$365	\$365	\$365

Signature Spa Room Rates Valid Friday & Saturday King Bed, Fireplace, 2 Person Jetted Tub, Balcony Max Occupancy 2 Adults		
Season	Single	Double
May 01 – June 26, 2022	\$272	\$272
June 27 – Sept 13, 2022	\$312	\$312
Sept 14 – Oct 31, 2022	\$209	\$209

Glacier 1 Bedroom Suite Room Rates Valid Friday & Saturday King Bed or 2 Queen Beds, Sofa Bed, Kitchen, Fireplace Max Occupancy 6 Adults in Queen Suite and 4 Adults in King Bedded Suite				
Season	Single	Double	Triple	Quad
May 01 – June 26, 2022	\$334	\$334	\$334	\$334
June 27 – Sept 13, 2022	\$378	\$378	\$378	\$378
Sept 14 – Oct 31, 2022	\$272	\$272	\$272	\$272

RESORT FEE:

All Quoted Room Rates INCLUDE the \$25 Per Room Per Day Resort Fee

Glacier 1 Bedroom Suite & Alpine 2 Bedroom Suite offered at BAR -20%

TOUR RATES ELIGIBILITY

Net tour rates are extended to those licensed, wholesale tour operators who feature the specific hotel(s) in a published brochure or catalogue. All room rates are net, non-commissionable and will be based on the European Plan (no meals) unless otherwise specified. Rooms and NET rates are subject to availability.

ROOM ALLOTMENTS

We appreciate your submission of bed-type/room type requests. Every effort will be made to accommodate these requests, based on availability.

Season	Room Block	Release Period	Blackout Dates
May 1 – October 31, 2022	0 Hilton Rooms	14 days prior to arrival date	TBA

BC Golf Guide will have access to hotel inventory on a "Sell and Report / Free Sell" basis.

We appreciate your submission of bed-type requests/and/or other requests. Every effort will be made to accommodate these requests, based on availability.

SELL AND REPORT / FREE SELL

Hilton Whistler Resort & Spa will accept reservations on a Sell & Report / Free Sell basis for the Studio, Hilton Room, Premier Studio, and Hilton Family Combo room categories.

The hotel will identify and communicate FIT static wholesale stop sell dates throughout the booking season. As a wholesale partner we will always offer a minimum of BAR -20% until the last room available.

Rooms will not be held within this release period without guest names. Cancellations made within the release period table will be subject to full penalty for room and tax for the entire stay.

SUMMER CANCELLATION POLICY

F.I.T CANCELLATIONS

- Cancellations must be made by email to FIT@hiltonwhistler.com and all cancellations will be confirmed by return email with a cancellation number.
- Cancellations made within 14 days of arrival will be subject to a payment penalty of one night room and tax.

NO SHOWS

For no shows, that is, guests who without prior cancellation fail to arrive at the Hotel, **BC Golf Guide** must reimburse the hotel's loss, for the entire duration of the stay.

Early Booking Offer (EBO)

****Please indicate the booking incentive(s) on the rooming list****

5% OFF ROOM RATE OFFER – Must be booked by February 28, 2022:

Offer: 5% off FIT room rate regardless of the length of stay.

Valid for Hilton Room, Queen / King Studio, Premier Studio, and Hilton Family Combo.

Applicable to all booking arriving May 01, 2022 – October 31, 2022

COMPLIMENTARY ROOM UPGRADE – Must be booked by March 31, 2022

Offer: Complimentary upgrade from Hilton Rooms or Studio room to Premier Studio based upon availability at time of booking.

Valid: May 01, 2022 – October 31, 2022

Upgrade request required at time of booking

SUMMER PAYMENT POLICY

F.I.T. PAYMENTS:

Billing is currently approved. A renewed application for billing might be requested during 2022. BC Golf Guide agrees to pay all invoices within 30 days on the invoice date. Accounts not paid within 30 days will have billing privileges suspended by the hotel.

PAYMENT METHOD

All payments must be made in Canadian Funds. Please advise your preferred method of payment:

- ☐ Credit Card on File (completed Credit Card Authorization Form must be returned with signed contract)
- ☐ Virtual Credit Card for Individual Reservations
- ☐ Bank Transfer

BOOKING CONDITIONS

- Please note that these rates are quoted in Canadian funds and are **EXCLUSIVE** of 16% Taxes (5% GST, 8% PST, 3% MRDT) and are net, non-commissionable.
- Parking is available underground at \$34.00/night for self-park and \$38.00/night CAD for valet parking (subject to change) plus 5% GST (Goods and Services Tax).

HOTEL INFORMATION

VALUE ADDS

- Complimentary use of our fully equipped health club. Facilities include exercise gym, indoor and outdoor Jacuzzis, outdoor heated pool, and dry sauna.
- The perfect location, at the base of the gondolas, and across from the Whistler Golf Course & Driving Range.

PLEASE NOTE...

The Hilton Whistler Resort & Spa is a non-smoking hotel. There is no smoking allowed in any of the guest rooms, or public areas of the Resort. Please ensure that our hotel is designated as a non-smoking hotel in your print materials and brochures. Any guest rooms or meeting rooms used by your delegates will be penalized a minimum fee of \$250.00 (plus applicable taxes) if smoke is detected in a room.

INCLUDED IN ALL GUEST ROOMS

Wired and Wireless Internet, and local calls

Full bathroom with hair dryer

Coffee maker with coffee and a selection of teas

Guest bathrobes

Peter Thomas Roth bath products

An iron and ironing board

A writing desk and lounge chair

A television with cable, pay-per-view movies, Nintendo games, and Juke Box

An in-room safe

Our new Hilton Serenity beds with feather mattress pad and duvet, feather pillows and high thread count Egyptian cotton sheets

Clock radios

Hilton Room (325 to 550 sq. ft) (Maximum Occupancy -4)

Treat yourself to the largest entry level guestroom in Whistler Village. Stylish furnishings and warm tones are sure to delight the senses. After a day of fun, relax and order room service while enjoying our new 37" flat screen television. Find comfort in your choice of King, two Queens or two double size beds. Hilton Rooms may connect to a King Studio, Premier Studio or the Glacier One Bedroom Suite.

Studio – (343 - 417 sq. ft) (Maximum Occupancy -2)

The Queen/King Studio combines the comfort of the Hilton Room with the convenience of a well equipped kitchenette. Whether you've been on the slopes or links, enjoy a soothing bath in the deep soaker tub. Dream of tomorrows adventures in The Hilton Serenity Queen/King size bed with luxurious 250 thread count European-style linens.

Premier Studio – (598 to 610 sq. ft) (Maximum Occupancy -4)

King size bed & Double sofa bed. Well equipped kitchen & breakfast bar. Wood-burning fireplace.

Sitting area & balcony, deep soaker tub; some equipped with air jets.

Many Premier Studios can be connected to a Hilton Room with two Double beds for additional space and comfort. Entertain and unwind at the pass-through bar featuring barstools and black granite countertops.

Signature Spa Room (540 sq. ft) (Maximum Occupancy- 2 people)

Looking for additional relaxation? The Signature Spa Room adds luxury to your stay by featuring a spacious two-person Jacuzzi tub. After a soak, put on your Hilton robe and unwind in front of our unique wood-burning or electric fireplace. If that isn't enough, cozy into your King Size bed for what is certain to be a relaxing sleep. With all this to keep you occupied, don't forget to take advantage of the stunning views offered from your private balcony.

Glacier One Bedroom Suite (710 to 817 sq. ft) (Maximum Occupancy- 6 people)

A condominium in a hotel....what else is there to say! With vaulted ceilings and skylights, the Glacier One Bedroom Suite is sure to impress. The South tower penthouse suite features well equipped kitchens and dining areas. Each living room is furnished with a gas fireplace and Double Size sofa bed. The luxurious oversized bedroom includes a 37" flat screen television and a choice of one King or two Queen Size beds. The suites with one King Size bed can connect to a Hilton Room with two Queen Size beds to create a 2 bedroom, 2 bathroom suite.

Alpine Two Bedroom Suite (1200 sq. ft) (*Maximum Occupancy- 6 people*)

Finally a spacious and luxuriously appointed 2 bedroom suite in Whistler that is perfect for an extended stay or family vacation! Spectacular mountain views and even a steam room to relax those tired muscles after a day of adventure. The Alpine Two Bedroom Suite has a wood burning fireplace, well equipped kitchen with granite countertops, stainless steel appliances, elegant maple custom cabinetry, in-suite laundry and balcony. The stylish living room has a Double Size sofa bed and three 37" flat screen televisions complete the unit. The master bedroom includes a King Size bed while the second bedroom contains a Queen. All Alpine Two Bedroom Suites can connect to a Signature Spa Room to create a 3 bedroom suite.

CHECK-IN/CHECK OUT TIME

Check in: 4:00pm; Check out: 11:00am. Should a guest/group plan to arrive at the hotel prior to 4:00pm, please include this information on the rooming list or at the time of booking. Every effort will be made to accommodate early arrivals based on availability however room type cannot be guaranteed.

GUEST FAXES

Guest faxes should be sent to fax number 604-966-5093.

FIT PROCEDURES

F.I.T AGREEMENTS

F.I.T agreements are renewed on a yearly basis. Should you wish to maintain an agreement with the Hilton Whistler Resort & Spa, we require a signed copy of this agreement prior to the commencement of the program, a copy of your brochure or catalogue, and a sample copy of the voucher that your customers will present. As FIT rates are based on a written agreement, they are not quoted at the time of reserving, and will be applied by each hotel.

NOTE: For the purpose of this contract, where applicable, F.I.T refers to a patron who has purchased an accommodation package from BC Golf Guide

RESERVATIONS FOR F.I.T BOOKINGS: (NINE ROOMS OR LESS)

All reservation requests should be sent to:

Hilton Whistler Resort & Spa

Attn: Sales Coordinator

Email: FIT@hiltonwhistler.com

604-966-5011 (phone)

NOTE: An auto-generated confirmation email will be sent once the FIT booking is completed. Please ensure your FIT request includes the correct email for us to send the auto-generated email confirmation.

GROUP RESERVATION REQUESTS MUST BE FAXED OR EMAILED TO: (TEN ROOMS OR MORE)

Hilton Whistler Resort & Spa

Attn: Wade Wilkins-Senior Sales Manager

wwilkins@hiltonwhistler.com

604-966-5136(phone)

604-966-5092 (fax)

BC Golf Guide CONTACT DETAILS

Please provide the following contact information so we can ensure we are communications with you are efficient and accurate:

Purpose	Name	Title	Phone Number	Email Address
Reservations				
Payments				
Stopsells				
Emergency				

FAMILY PLAN

Children 18 years old and under may stay at no extra charge in their parents' room (excluding meals) in room categories accommodating more than 2 persons.

DINING

Meals are served in the Cinnamon Bear Grille at leisure.

Full American Breakfast Buffet:	\$32.00 per person + 18% Gratuity + 5% GST
Plated Three Course Dinner:	\$59.00 per person, all inclusive

It is recommended that FIT guests confirm their dining reservations 7 days in advance. Children under the age of 6 eat free when accompanied by their parents, and children aged 6 – 12 years old eat for half price.

LUGGAGE HANDLING:

Luggage handling is \$9.50 per person, round trip, plus 5% GST (Goods and Services Tax). This is a mandatory charge for all group arrivals of 10 rooms or more.

INCIDENTAL CHARGES

A credit card imprint shall be requested at time of check-in in order for the guest to charge incidentals to his room account. Without such a credit card imprint, Hilton Whistler Resort & Spa will not extend billing privileges to the guest.

TAXES

16% Taxes are applicable (5% GST, 8% PST, 3% MRDT) to all FIT reservations. Tour operators will be responsible for the payment of taxes and should include all charges when costing their packages. All quoted tax rates outlined in this agreement are subject to change.

TARIFF/BROCHURE PUBLICATION

In compliance with laws on packaged travel, our hotel has a responsibility to consumers to ensure that description of our product and service is accurate in all material respects. In order to comply with this directive, we request that you submit all printed descriptive and or advertising copy pertaining to Hilton Whistler Resort & Spa to us for review, no later than 30 days prior to publication. We will follow up with you directly. We request that the hotel be featured with a hotel photograph whenever possible, with the name featured with our corporate identification, e.g. **HILTON WHISTLER RESORT & SPA**, HILTON HOTELS CORPORATION.

ONWARD DISTRIBUTION

Onward Distribution - The offering or distribution of Wholesale Rates or any other data or information provided by HILTON WHISTLER RESORT & SPA to any other entity for sale directly to consumer via Internet or any other online distribution channel, is expressly forbidden, except as Wholesaler shall notify HILTON WHISTLER RESORT & SPA and HILTON WHISTLER RESORT & SPA shall approve such re-distribution in writing.

FOREIGN CURRENCY

Deposit and final payment funds will be converted to Canadian dollars based on the current rate of exchange at the time of receipt.

DOCUMENTATION

We do require from all of our partners, an annual update on their billing.

FORCE MAJEURE:

The parties' performance under this Contract is subject to acts of God, war, government regulation, terrorism, disaster, strikes, civil disorder, curtailment of transportation facilities or any other emergency beyond the parties' control, making it inadvisable, illegal, or materially affects a party's ability to perform their obligations under this Contract.

ACCEPTANCE

To confirm the arrangements on a definite basis, we require a signed copy of this agreement to be received by us no later than 30 days after receipt of this agreement, in order to guarantee your space and/or rates. After you have had an opportunity to review and approve this agreement, please sign and return it directly to me. We look forward to working with you and welcoming your guests to the Hilton Whistler Resort & Spa.

HILTON WHISTLER RESORT & SPA:

Signature:

Name: Wade Wilkins

Title: Senior Sales Manager

Date:

BC Golf Guide:

Signature:

Name:

Title:

Date:

Written acceptance constitutes a binding agreement between BC Golf Guide and the Hotel therefore, this document must be signed by a representative authorized to commit such arrangements on behalf of BC Golf Guide.