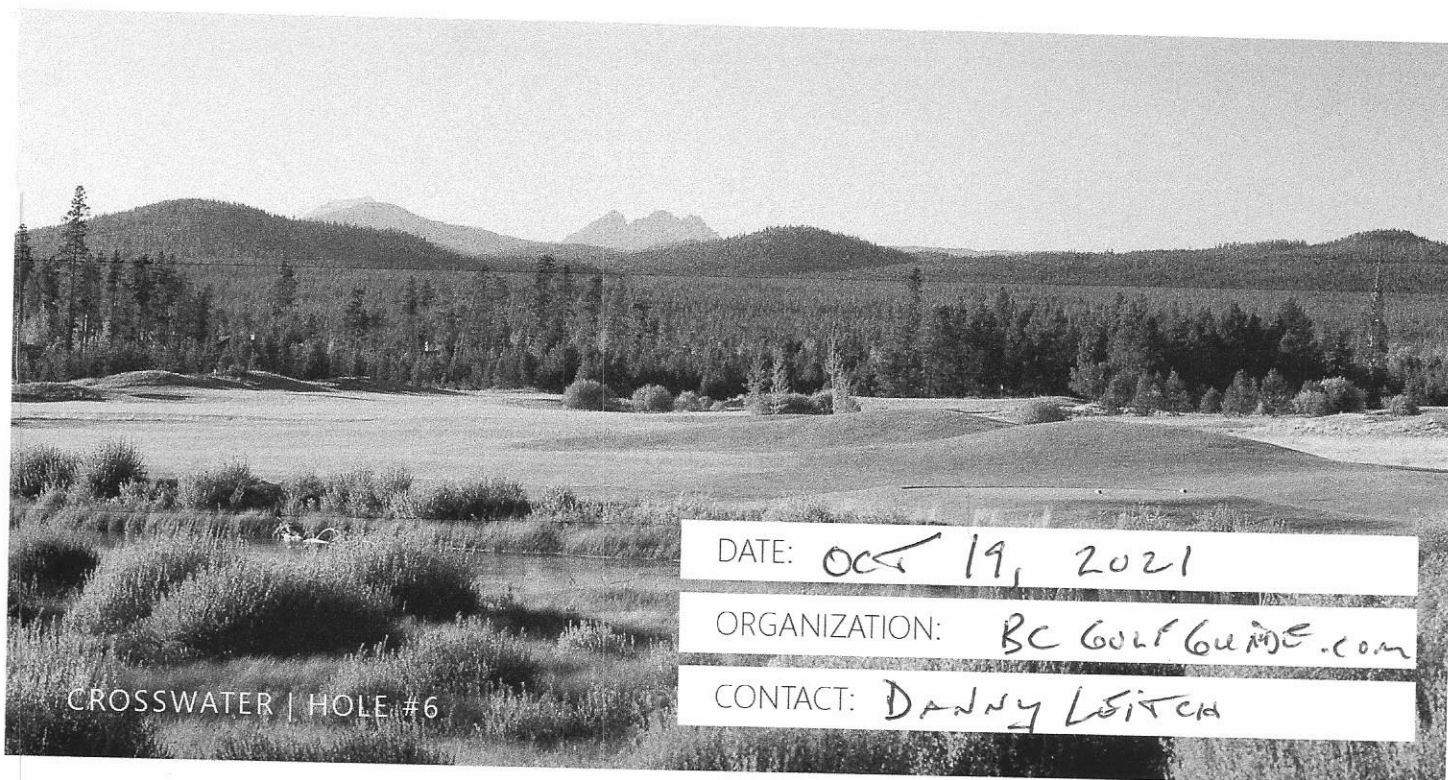




one destination. four distinctive courses.

GOLF WHOLESALE AGREEMENT 2021 - 2022



DATE: OCT 19, 2021

ORGANIZATION: BC Golf Guide.com

CONTACT: DANNY LEITCH

CROSSWATER | HOLE #6



This agreement is applicable to all individual/FIT and golf reservations made by the above Wholesaler for Sunriver Resort.

Effective Dates and Rates: June 1, 2021 through May 20, 2022

Net, Non-commissionable rates for both Golf and Accommodations, as described on Page 2 attached, are quoted in U.S. dollars and are subject to availability. Accommodation rates are subject to state and local tax and a resort services fee totaling 24.5%.

Booking Procedures:

- **RESERVATIONS:** All reservation and tee time requests must be made by the Wholesaler through the Sunriver Resort Golf Sales Department. PHONE: 541-593-3456 | EMAIL: joshua.willis@sunriver-resort.com | All reservation requests are on a space-available basis.
- **PAYMENT:** Full prepayment of room fees and taxes must be received by the hotel within 14 days after the reservation has been confirmed unless a pre-approved payment agreement has been established. Reservations made fewer than 14 days prior to arrival require a credit card authorization for deposit and payment.
- Special rates are intended for individual and small-group bookings only. Groups in excess of 20 players or 10 guest rooms must be contracted separately at prevailing rates. Please contact our golf sales staff at 541-593-3456, or send an email to joshua.willis@destinationhotels.com.

Cancellation Policy:

Cancellations must be made at least 21 days prior to scheduled arrivals between Oct 2 and May 13 and at least 30 days prior to scheduled arrivals between May 14 and Oct 2. Operator agrees to pay balance of all nights if cancellation is initiated fewer than 21 days prior to arrival. All cancellations must be communicated in writing via email to joshua.willis@destinationhotels.com and confirmed in writing via email by our reservations department. The Wholesaler guarantees full payment of room and tax charges if Sunriver Resort is not notified of cancellation.

Check-In Procedures:

Check-in time is after 4:00 p.m. Check-out time is 10:00 a.m. Rooms cannot be guaranteed for early arrivals or late departures.

2021 - 2022 NET NON-COMMISSIONABLE WHOLESALE GOLF RATES

DL 05/19/21 Initial and date 2
DL 05/19/21 Initial and date

Accommodations*

Rates below are 20% or more below standard room rates. State taxes and assessment fees totaling 24.5% must be added to the accommodation prices noted below. All room rates include complimentary use of the Sage Springs Fitness Center and nonscheduled on-property transportation.

Apr 2 - May 20, 2021	May 21, 2021 - Sep 5, 2021	Sep 6, 2021 - May 2022
Rates Start at \$145	Rates Start at \$249	Rates Start at \$139

*Rates vary for midweek, weekend and peak periods.
Blackout dates apply; availability may be limited during holiday and peak occupancy periods.

Package Golf

Rates are per person and include cart and greens fees.

GOLF (WEEKDAY RATE WEEKEND RATE)	Apr 2 - May 13 & Oct 4 - Oct 31	May 14 - Oct 3
Meadows or Woodlands	\$60 \$60	\$100 \$110
Crosswater*	\$110 \$110	\$160 \$170
Caldera Links	\$30 \$30	\$30 \$30

*Crosswater is a private golf club; only resort guests (package play) or members of Crosswater have access to the golf course.

Golf Only (No package)

Rates are per person and include cart and greens fees.

GOLF (WEEKDAY RATE WEEKEND RATE)	Apr 2 - May 13 & Oct 4 - Oct 31	May 14 - Oct 3
Meadows or Woodlands	\$65 \$65	\$105 \$115

Conditions of Acceptance

- An original copy of the Wholesale brochure, featuring Sunriver Resort as a booking option, must be presented to the Resort prior to use of these special rates. Information on brochure distribution tactics, target markets and customer profile must be submitted to Sunriver Resort for approval and participation in the Sunriver Resort Golf Wholesale Program. Additionally, Sunriver Resort would like to partner with _____ and will consider attending selected industry trade shows and other promotional efforts. Sunriver Resort will also develop a sales orientation programs for _____ staff.
- Sunriver Resort will track the room and golf round production of your organization on a monthly basis. Failure to utilize the property could result in the cancellation of this agreement with 90 days written notice.
- Use of the Sunriver Resort logo in any form without prior written permission of the resort is not permitted.

We look forward to working with you in the coming year. If we can be of any assistance or answer any questions you may have concerning these arrangements, please feel free to contact us.

Please sign and return this original agreement. In addition, please initial and date the top of this page as acknowledgment of arrangements.

Signed and agreed
Josh Willis, PGA
Director of Operations
Sunriver Resort

Date

Signed and agreed

Date

SUNRIVER-RESORT.COM | 541-593-3456

DL 05/19/21
Danny Wirth
OCT 19, 2021
THANK YOU!
(DL)