



2021 CORPORATE RATE AGREEMENT

Agreed between : APX Hotels Group
And
Company : BC Golf Guide. (Golf Travel Services)
Contact Person : Danny Leitch
Address : #204 - 3731 Casorso Road,
Kelowna, BC,
Telephone : 519-800-3701
E-mail : danny@bcgolfguide.com
Date : Monday, 01 March 2021

It is our pleasure to welcome you to the APX Hotels Family. The Management and Staff would like to thank you for choosing to make our Hotel available to your valued team and clients. For over a decade APX Hotels Group has been delivering quality accommodation to our hotel guests. We strive to understand and fulfil the needs of all our guests and deliver memorable experiences. APX Hotel group owns and operates the following IHG properties:



Hotel Features: Holiday Inn Hotel & Suites

- 43-inch flat screen HDTVs with Optik Telus TV & HD movie channels
- Full Service Restaurant and a Lounge
- Enhanced complimentary WiFi
- Enjoy a dip in the pool or relax in the hot tub after a workout in the Fitness Centre
- Complimentary Parking
- Versatile meeting spaces for 6 to 60 pax
- Hotels are easily accessible from all major attractions and major Business hubs in the city
- All qualifying room nights are eligible to collect IHG Reward, Aeroplan or Air Miles points

Hotel Features: Holiday Inn Express & Suites

16860-111 Ave T: +1 780 484 1515
Edmonton, AB T5M 4C9 F: +1 780 484 1518
Canada Hotel Reservations: 1-877-443-3110

- Complimentary Express Start Hot Breakfast to start the Day just right
- 43-inch flat screen HDTVs with Optik Telus TV & HD movie channels
- Complimentary High Speed WiFi
- Complimentary use of Fitness Centre
- Microwave Oven, Refrigerator, Coffee Maker, Hair dryer in the rooms
- Complimentary Parking with Oversized Truck parking lots
- Hotels are easily accessible from all major attractions and major Business hubs in the city
- All qualifying room nights are eligible to collect IHG Reward, Aeroplan or Air Miles points

Rate and Terms

In consideration of your company's anticipated annual production, we are pleased to extend the following guestroom rates valid from when we receive the signed agreement till December 31, 2021 :

Hotel	Standard Queen Room	Standard King Room	Breakfast	Extra Person Charge	Cancellation policy
Holiday Inn Hotel & Suites West Edmonton	PCD	PCD	No	\$15	24 Hrs.
Holiday Inn Hotel & Suites Lloydminster*	PCD	PCD	No	\$10	24 Hrs.
Holiday Inn Canmore	15% Off	15% Off	No	\$15	24 Hrs.
Holiday Inn Express & Suites Whitecourt	PCD	PCD	Yes	\$10	24 Hrs.
Holiday Inn Express & Suites Slave Lake	PCD	PCD	Yes	\$10	24 Hrs.
Holiday Inn Express & Suites Drayton Valley	PCD	PCD	Yes	\$10	24 Hrs.

*PCD (Preferred Customer Discount) refers to a percentage Discount from the Best Flexible Rate for the date and stay required at the time of booking.

Terms and Conditions

- Above rates are offered on a net, non-commissionable basis and do not include taxes. Quoted rates are subject to 5% GST, 4% Alberta Tourism Levy and Destination Marketing Fee (applicable in Edmonton & Drayton Valley @3% each currently). Prevailing taxes and fees are subject to change as per government regulations.
- All above rates are quoted & payable in Canadian Dollars.
- Check-in time is from 15:00 hrs and check out time is by 11:00 hrs
- "Late check out" charges will apply for guests occupying rooms after 11:00 hrs
- Should a guest, with a guaranteed reservation not arrive on the scheduled date of arrival; one night room charge plus applicable taxes will be levied as a no-show charge.
- Rates are valid for single/double occupancy only. Any accommodations needed for more than 2 persons will necessitate an additional rate premium as shown above.
- Rates are for individual travel only and does not apply to groups.
- Preferred rate is non-LRA (Last Room Availability) meaning that due to availability, at times, the rate may not be offered to your travelers. In these instances, we will provide your traveler with the best available room rate for that time.
- *The above-mentioned rates will not be applicable at Holiday Inn & Suites Lloydminster from April 28, 2020 to June 01, 2020 (Husky Refinery Shutdown). During this period Best Available rates will be applicable.

PRODUCTION

This volume negotiated rate agreement is based on the production value originally agreed upon of a minimum of **room nights** per calendar year aggregate in all of the hotels where rates have been offered and is intended to be mutually beneficial for the company and the Hotel as a result. Production of our family of

accounts is tracked regularly and accounts which are not meeting production patterns as agreed upon may be changed to reflect a tiered or default rate system.

BILLING AND CHARGES

Each individual is responsible for their own room, tax and incidentals, unless otherwise noted and approved. We accept cash or debit card only upon check-out. A credit card must be presented, validated at check-in.

Credit Card Authorization forms for third party billings are mandatory and must be completed and returned prior to the guest's arrival. This authorization is considered one time use and must be completed each time your guest/employee stays at the hotel.

Reservation Procedures

Your company specific rate will be able to be booked via phone, on our website, or loaded in the GDS if you supply us with your Travel Agents IATA#, Pseudo city codes, and company access codes.

Your company code and instructions on how to book will be confirmed once this agreement is signed and returned and the rate is set up.

Please be aware of the following procedures for all reservation channels:

- Reservations must be guaranteed via valid credit card.
- Hotels have a cancellation policy as mentioned above in the grid. Guaranteed reservations that do not cancel before the specified time prior to the scheduled arrival will be charged one night's Room and Tax.
- An early departure fee may apply for changes made to departure date after check-in.

In order to execute this agreement, please sign and return by 5:00pm MST on Thursday, March 4 2021.

I trust the above is to your satisfaction and look forward to welcoming your guests to the APX Hotels Group hotels.

Accepted by:

D. G. D. (Darryl D. D.) March 4/2021
Client Acceptance BC Golf Guide Date

Nilesh Sonawane
Regional Sales Manager
APX Hotels Group

Date

Thank you!