



BEACH RESORT &
CONFERENCE CENTRE

Mr. Ross Marrington
BC Golf Guide
1524 Woodridge Road
Kelowna, BC V1W 3B4
ross@bcgolfguide.com
(250)764-0700

BC Golf Guide 2021 Rate Agreement
April 1, 2021 - October 31, 2021

Dear Ross,

We thank you for choosing **Watermark Beach Resort** for BC Golf Guide in 2021. We sincerely appreciate and value your business and continued relationship. At **Watermark** we endeavour to ensure your guest's experience exceeds their expectations.

SUITES & RATES:

April 1, 2021 – April 30, 2021

1-Bedroom City View Suite \$142.00
1-Bedroom Lake View Suite \$164.00
1-Bedroom City View Suite w/Den \$164.00
2-Bedroom City View Suite \$179.00
2-Bedroom Lake View Suite \$202.00
2-Bedroom Beach Villa Residence \$224.00

May 1, 2021 – June 10, 2021 (Midweek Su-Th)

1-Bedroom City View Suite \$157.00
1-Bedroom Lake View Suite \$187.00
1-Bedroom City View Suite w/Den \$187.00
2-Bedroom City View Suite \$217.00
2-Bedroom Lake View Suite \$247.00
2-Bedroom Beach Villa Residence \$277.00

**May 1, 2021 – June 10, 2021 (Weekend Fr-Sa)
June 11, 2021 – June 17, 2021 (Daily)**

**1-Bedroom City View Suite \$187.00
1-Bedroom Lake View Suite \$224.00
1-Bedroom City View Suite w/Den \$224.00
2-Bedroom City View Suite \$247.00
2-Bedroom Lake View Suite \$277.00
2-Bedroom Beach Villa Residence \$322.00**

June 18, 2021 – September 6, 2021 (Daily)

**1-Bedroom City View Suite \$277.00
1-Bedroom Lake View Suite \$329.00
1-Bedroom City View Suite w/Den \$329.00
2-Bedroom City View Suite \$337.00
2-Bedroom Lake View Suite \$382.00
2-Bedroom Beach Villa Residence \$427.00**

September 7, 2021 – September 18, 2021 (Daily)

**1-Bedroom City View Suite \$217.00
1-Bedroom Lake View Suite \$254.00
1-Bedroom City View Suite w/Den \$254.00
2-Bedroom City View Suite \$262.00
2-Bedroom Lake View Suite \$307.00
2-Bedroom Beach Villa Residence \$329.00**

September 19, 2021 – October 7, 2021 (Midweek Su-Th)

**1-Bedroom City View Suite \$157.00
1-Bedroom Lake View Suite \$187.00
1-Bedroom City View Suite w/Den \$187.00
2-Bedroom City View Suite \$217.00
2-Bedroom Lake View Suite \$247.00
2-Bedroom Beach Villa Residence \$277.00**

September 19, 2021 – October 7, 2021 (Weekend Fr-Sa)

**1-Bedroom City View Suite \$179.00
1-Bedroom Lake View Suite \$217.00
1-Bedroom City View Suite w/Den \$217.00
2-Bedroom City View Suite \$232.00
2-Bedroom Lake View Suite \$269.00
2-Bedroom Beach Villa Residence \$307.00**

October 8, 2021 – October 31, 2021 (Midweek Su-Th)

1-Bedroom City View Suite \$134.00
1-Bedroom Lake View Suite \$157.00
1-Bedroom City View Suite w/Den \$157.00
2-Bedroom City View Suite \$172.00
2-Bedroom Lake View Suite \$194.00
2-Bedroom Beach Villa Residence \$217.00

October 8, 2021 – October 31, 2021 (Weekend Fr-Sa)

1-Bedroom City View Suite \$157.00
1-Bedroom Lake View Suite \$179.00
1-Bedroom City View Suite w/Den \$179.00
2-Bedroom City View Suite \$194.00
2-Bedroom Lake View Suite \$217.00
2-Bedroom Beach Villa Residence \$239.00

TERMS AND CONDITIONS:

All rates are per night, based on single/double occupancy, net non-commissionable; quoted in Canadian dollars and subject to all applicable taxes, levies & fees.
Current taxes and fees are: 5% H.S.T. + 8% Hotel Tax + 3% A.H.R.T. Total = 16%.
Watermark is a Member of the Ecobase Certified Program. A \$2.00 + GST Eco Fee will be added to every guest suite rate per night.
Additional guest(s): \$30.00 each, per night + all applicable taxes, levies & fees.
Children 16 years or under stay free when sharing a room with parent or adult guardian(s) and no additional beds are required.
Maximum occupancy: 1-Bedroom Suite = 4 guests; 2-Bedroom Suite = 6 guests.
Minimum Stay Weekends (Friday/Saturday) = 2-nights. HIGH SEASON ONLY.

CANCELLATION POLICY:

More than 7-days notice = No penalty from May 1st to September 30th inclusive.
Less than 7-days notice = 100% penalty from May 1st to September 30th inclusive.
More than 2-days notice = No penalty from October 1st to April 30th inclusive.
Less than 2-days notice = 100% penalty from October 1st to April 30th inclusive.
Deposits/Payments: 1-night's deposit (room + all applicable taxes, levies & fees) due at time of booking; balance of payment due upon check-out if no credit privileges are established. Credit card payment option available.
Check in: 4:00 PM / Check out: 11: 00 AM

RESERVATIONS AND BOOKING:

Contact Raj Bains – Guest Services Supervisor by e-mail at rbains@watermarkbeachresort.com or by direct dial telephone (250) 495-5503 and reference your **QUOTE BOOKING ID CODE # 4062**

Thank you for choosing **Watermark Beach Resort**. The entire Watermark team looks forward to welcoming all guests of BC Golf Guide.

Please date and sign below and return to me at stuart.hart@watermarkbeachresort.com by Thursday, February 11, 2021. If I can be of further assistance, please contact me directly at 250.495.5513

Sincerely,

On behalf of **Watermark Beach Resort:**

On behalf of **BC Golf Guide:**

S.A. Hart

Signature

Signature

Name: Stuart Hart

Name:

Title: Director of Sales & Marketing

Title:

Date: Thursday, January 28, 2021

Date: