

# Hilton Whistler Resort & Spa

Hilton Whistler Resort & Spa  
BC Golf Guide FIT Room Rate Agreement Summer 2021

## Summer 2021 F.I.T RATE AGREEMENT

BC Golf Guide

#204-3731 Casorso Road, Kelowna BC

T: 519 800 3701

October 13, 2020

Dear Danny,

Please find enclosed net rates for Summer 2021. Please review the terms of this agreement. Should you have any questions or comments please know your calls are always welcome

### SUMMER RATE PROGRAM VALID SUNDAY – THURSDAY (FIT ONLY)

<b>Hilton Room</b> Room Rates Valid Sunday – Thursday				
2 Double Beds Max Occupancy 4 Adults				
Season	Single	Double	Triple	Quad
May 01 – June 25, 2021	\$156	\$156	\$186	\$216
June 26 – Sept 30, 2021	\$199	\$199	\$229	\$259
Oct 01 – Oct 31, 2021	\$135	\$135	\$165	\$195

<b>Studio</b> Room Rates Valid Sunday – Thursday		
King or Queen Bed with Kitchenette Max Occupancy 2 Adults		
Season	Single	Double
May 01 – June 25, 2021	\$156	\$156
June 26 – Sept 30, 2021	\$199	\$199
Oct 01 – Oct 31, 2021	\$135	\$135

<b>Premier Studio</b> Room Rates Valid Sunday – Thursday				
(King Bed, Sofa Bed, Kitchen, Fireplace, Balcony) Max Occupancy 4 Adults:				
Season	Single	Double	Triple	Quad
May 01 – June 25, 2021	\$230	\$230	\$260	\$290
June 26 – Sept 30, 2021	\$252	\$252	\$282	\$312
Oct 01 – Oct 31, 2021	\$188	\$188	\$218	\$248

<b>Hilton Family 1 Bedroom Combo</b> Room Rates Valid Sunday – Thursday				
Premier Studio Connecting to Hilton Room Max Occupancy 6 Adults *Add \$30 for each 5 <sup>th</sup> , 6 <sup>th</sup> Adult				
Season	Single	Double	Triple	Quad
May 01 – June 25, 2021	\$386	\$386	\$386	\$386
June 26 – Sept 30, 2021	\$451	\$451	\$451	\$451
Oct 01 – Oct 31, 2021	\$323	\$323	\$323	\$323

<b>Signature Spa</b> Room Rates Valid Sun-Thu		
King Bed, Fireplace, 2 Person Jetted Tub, Balcony Max Occupancy 2 Adults		
Season	Single	Double
May 01 – June 25, 2021	\$230	\$230
June 26 – Sept 30, 2021	\$252	\$252
Oct 01 – Oct 31, 2021	\$188	\$188

<b>Glacier 1 Bedroom Suite</b> Room Rates Valid Sunday – Thursday				
King Bed or 2 Queen Beds, Sofa Bed, Kitchen, Fireplace Max Occupancy 6 Adults in Queen Suite Max Occupancy 4 Adults in King Bedded Suite				
Season	Single	Double	Triple	Quad
May 01 – June 25, 2021	\$297	\$297	\$297	\$297
June 26 – Sept 30, 2021	\$315	\$315	\$315	\$315
Oct 01 – Oct 31, 2021	\$236	\$236	\$236	\$236

<b>Alpine 2 Bedroom Suite</b> Room Rates Valid Sunday – Thursday				
(King Bed or 2 Queen Beds, Sofa Bed, Kitchen, Fireplace) Max Occupancy 4 Adults				
Season	Single	Double	Triple	Quad
May 01 – June 25, 2021	\$497	\$497	\$497	\$497
June 26 – Sept 30, 2021	\$940	\$940	\$940	\$940
Oct 01 – Oct 31, 2021	\$478	\$478	\$478	\$478

### RESORT FEE:

All Quoted Room Rates INCLUDE the \$25 Per Room Per Day Resort Fee



**SUMMER RATE PROGRAM VALID FRIDAY & SATURDAY (FIT ONLY)**

<b>Hilton Room</b> Room Rates Valid Friday & Saturday				
2 Double Beds Max Occupancy 4 Adults				
Season	Single	Double	Triple	Quad
May 01 – June 25, 2021	\$198	\$198	\$228	\$258
June 26 – Sept 30, 2021	\$245	\$245	\$275	\$305
Oct 01 – Oct 31, 2021	\$156	\$156	\$186	\$216

<b>Studio</b> Room Rates Valid Friday & Saturday		
King or Queen Bed with Kitchenette Max Occupancy 2 Adults		
Season	Single	Double
May 01 – June 25, 2021	\$198	\$198
June 26 – Sept 30, 2021	\$245	\$245
Oct 01 – Oct 31, 2021	\$156	\$156

<b>Premier Studio</b> Room Rates Valid Friday & Saturday				
(King Bed, Sofa Bed, Kitchen, Fireplace, Balcony) Max Occupancy 4 Adults:				
Season	Single	Double	Triple	Quad
May 01 – June 25, 2021	\$272	\$272	\$302	\$332
June 26 – Sept 30, 2021	\$297	\$297	\$327	\$357
Oct 01 – Oct 31, 2021	\$209	\$209	\$239	\$269

<b>Hilton Family 1 Bedroom Combo</b> Room Rates Valid Friday & Saturday				
Premier Studio Connecting to Hilton Room Max Occupancy 6 Adults *Add \$30 for each 5 <sup>th</sup> , 6 <sup>th</sup> Adult				
Season	Single	Double	Triple	Quad
May 01 – June 25, 2021	\$470	\$470	\$470	\$470
June 26 – Sept 30, 2021	\$542	\$542	\$542	\$542
Oct 01 – Oct 31, 2021	\$365	\$365	\$365	\$365

<b>Signature Spa</b> Room Rates Valid Fri&Sat		
King Bed, Fireplace, 2 Person Jetted Tub, Balcony Max Occupancy 2 Adults		
Season	Single	Double
May 01 – June 25, 2021	\$272	\$272
June 26 – Sept 30, 2021	\$297	\$297
Oct 01 – Oct 31, 2021	\$209	\$209

<b>Glacier 1 Bedroom Suite</b> Room Rates Valid Friday & Saturday				
King Bed or 2 Queen Beds, Sofa Bed, Kitchen, Fireplace Max Occupancy 6 Adults in Queen Suite Max Occupancy 4 Adults in King Bedded Suite				
Season	Single	Double	Triple	Quad
May 01 – June 25, 2021	\$334	\$334	\$334	\$334
June 26 – Sept 30, 2021	\$360	\$360	\$360	\$360
Sept 01 – Oct 31, 2021	\$272	\$272	\$272	\$272

<b>Alpine 2 Bedroom Suite</b> Room Rates Valid Friday & Saturday				
(King Bed or 2 Queen Beds, Sofa Bed, Kitchen, Fireplace) Max Occupancy 4 Adults				
Season	Single	Double	Triple	Quad
May 01 – June 25, 2021	\$533	\$533	\$533	\$533
June 26 – Sept 30, 2021	\$980	\$980	\$980	\$980
Oct 01 – Oct 31, 2021	\$491	\$491	\$491	\$491

**RESORT FEE:**

All Quoted Room Rates INCLUDE the \$25 Per Room Per Day Resort Fee

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### **TOUR RATES ELIGIBILITY**

Net tour rates are extended to those licensed, wholesale tour operators who feature the specific hotel(s) in a published brochure or catalogue. All room rates are net, non-commissionable and will be based on the European Plan (no meals) unless otherwise specified. Rooms and NET rates are subject to availability.

## **ROOM ALLOTMENTS**

We appreciate your submission of bed-type/room type requests. Every effort will be made to accommodate these requests, based on availability.

Season	Room Block	Release Period	Blackout Dates
May 1 – October 31, 2021	0 Hilton Rooms	14 days prior to arrival date	TBA

## **Early Booking Offer (EBO)**

Book by February 28, 2021 and receive 5% off FIT bookings arriving between the dates of May 1-September 30, 2021 regardless of the length of stay. Valid for all room types except the Alpine 2 Bedroom and Mountain Suite.

## **SUMMER CANCELLATION POLICY**

### **F.I.T CANCELLATIONS**

- Cancellations must be made by email [FIT@hiltonwhistler.com](mailto:FIT@hiltonwhistler.com) and all cancellations will be confirmed by return email with a cancellation number.
- Cancellations made within 14 days of arrival will be subject to a payment penalty of one night room and tax.

### **NO SHOWS**

For no shows, that is, guests who without prior cancellation fail to arrive at the Hotel, **BC Golf Guide** must reimburse the hotel's loss, for the entire duration of the stay.

## **SUMMER PAYMENT POLICY**

### **F.I.T. PAYMENTS:**

- Prepayment of room and tax for the entire stay is required 21 days prior to arrival date.
- Should payment not be received 21 days prior to arrival, the reservation will be cancelled with notification to you by fax. Reinstatement of the reservation upon receipt of payment will be based on availability at that time.
- Please advise if you would like to apply for direct billing and we will forward you the direct billing application.
- A credit card is required on file at the time of returned signed agreement if you prefer to remain on prepayment status.

### **BOOKING CONDITIONS**

- Please note that these rates are quoted in Canadian funds and are **EXCLUSIVE** of 16% Taxes (5% GST, 8% PST, 3% MRDT) and are net, non-commissionable.
- Parking is available underground at \$34.00/night for self-park and \$38.00/night CAD for valet parking (subject to change) plus 5% GST (Goods and Services Tax).

## **HOTEL INFORMATION**

### **VALUE ADDS**

- Complimentary use of our fully equipped health club. Facilities include exercise gym, indoor and outdoor Jacuzzis, outdoor heated pool, and dry sauna.
- The perfect location, at the base of the gondolas, and across from the Whistler Golf Course & Driving Range.

### **PLEASE NOTE...**

The Hilton Whistler Resort & Spa is a non-smoking hotel. There is no smoking allowed in any of the guest rooms, or public areas of the Resort. Please ensure that our hotel is designated as a non-smoking hotel in your print materials and brochures. Any guest rooms or meeting rooms used by your delegates will be penalized a minimum fee of \$250.00 (plus applicable taxes) if smoke is detected in a room.

### **INCLUDED IN ALL GUEST ROOMS**

Wired and Wireless Internet, and local calls

Full bathroom with hair dryer

Coffee maker with coffee and a selection of teas

Guest bathrobes

Peter Thomas Roth bath products

An iron and ironing board

A writing desk and lounge chair

A television with cable, pay-per-view movies, Nintendo games, and Juke Box

An in-room safe

Our new Hilton Serenity beds with feather mattress pad and duvet, feather pillows and high thread count

Egyptian cotton sheets

Clock radios

### **Hilton Room (325 to 550 sq. ft) (Maximum Occupancy -4)**

Treat yourself to the largest entry level guestroom in Whistler Village. Stylish furnishings and warm tones are sure to delight the senses. After a day of fun, relax and order room service while enjoying our new 37" flat screen television. Find comfort in your choice of King, two Queens or two double size beds.

Hilton Rooms may connect to a King Studio, Premier Studio or the Glacier One Bedroom Suite.

### **Studio – (343 - 417 sq. ft) (Maximum Occupancy -2)**

The Queen/King Studio combines the comfort of the Hilton Room with the convenience of a well equipped kitchenette. Whether you've been on the slopes or links, enjoy a soothing bath in the deep soaker tub. Dream of tomorrow's adventures in The Hilton Serenity Queen/King size bed with luxurious 250 thread count European-style linens.



**Premier Studio – (598 to 610 sq. ft) (Maximum Occupancy -4)**

King size bed & Double sofa bed. Well equipped kitchen & breakfast bar. Wood-burning fireplace. Sitting area & balcony, deep soaker tub; some equipped with air jets. Many Premier Studios can be connected to a Hilton Room with two Double beds for additional space and comfort. Entertain and unwind at the pass-through bar featuring barstools and black granite countertops.

**Signature Spa Room (540 sq. ft) (Maximum Occupancy- 2 people)**

Looking for additional relaxation? The Signature Spa Room adds luxury to your stay by featuring a spacious two-person Jacuzzi tub. After a soak, put on your Hilton robe and unwind in front of our unique wood-burning or electric fireplace. If that isn't enough, cozy into your King Size bed for what is certain to be a relaxing sleep. With all this to keep you occupied, don't forget to take advantage of the stunning views offered from your private balcony.

**Glacier One Bedroom Suite (710 to 817 sq. ft) (Maximum Occupancy- 6 people)**

A condominium in a hotel....what else is there to say! With vaulted ceilings and skylights, the Glacier One Bedroom Suite is sure to impress. The South tower penthouse suite features well equipped kitchens and dining areas. Each living room is furnished with a gas fireplace and Double Size sofa bed. The luxurious oversized bedroom includes a 37" flat screen television and a choice of one King or two Queen Size beds. The suites with one King Size bed can connect to a Hilton Room with two Queen Size beds to create a 2 bedroom, 2 bathroom suite.

**Alpine Two Bedroom Suite (1200 sq. ft) (Maximum Occupancy- 6 people)**

Finally a spacious and luxuriously appointed 2 bedroom suite in Whistler that is perfect for an extended stay or family vacation! Spectacular mountain views and even a steam room to relax those tired muscles after a day of adventure. The Alpine Two Bedroom Suite has a wood burning fireplace, well equipped kitchen with granite countertops, stainless steel appliances, elegant maple custom cabinetry, in-suite laundry and balcony. The stylish living room has a Double Size sofa bed and three 37" flat screen televisions complete the unit. The master bedroom includes a King Size bed while the second bedroom contains a Queen. All Alpine Two Bedroom Suites can connect to a Signature Spa Room to create a 3 bedroom suite.

**CHECK-IN/CHECK OUT TIME**

Check in: 4:00pm; Check out: 11:00am. Should a guest/group plan to arrive at the hotel prior to 4:00pm, please include this information on the rooming list or at the time of booking. Every effort will be made to accommodate early arrivals based on availability however room type cannot be guaranteed.

**GUEST FAXES**

Guest faxes should be sent to fax number 604-966-5093.

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## FIT PROCEDURES

### F.I.T AGREEMENTS

F.I.T agreements are renewed on a yearly basis. Should you wish to maintain an agreement with the Hilton Whistler Resort & Spa, we require a signed copy of this agreement prior to the commencement of the program, a copy of your brochure or catalogue, and a sample copy of the voucher that your customers will present. As FIT rates are based on a written agreement, they are not quoted at the time of reserving, and will be applied by each hotel.

**NOTE: For the purpose of this contract, where applicable, F.I.T refers to a patron who has purchased an accommodation package from BC Golf Guide**

### **RESERVATIONS FOR F.I.T BOOKINGS: (NINE ROOMS OR LESS)**

All reservation requests should be sent to:

Hilton Whistler Resort & Spa  
Attn: Sales Coordinator  
Email: [FIT@hiltonwhistler.com](mailto:FIT@hiltonwhistler.com)  
604-966-5011 (phone)

**NOTE: An auto-generated confirmation email will be sent once the FIT booking is completed. Please ensure your FIT request includes the correct email for us to send the auto-generated email confirmation.**

### **GROUP RESERVATION REQUESTS MUST BE FAXED OR EMAILED TO: (TEN ROOMS OR MORE)**

Hilton Whistler Resort & Spa  
Attn: Wade Wilkins-Senior Sales Manager  
[wwilkins@hiltonwhistler.com](mailto:wwilkins@hiltonwhistler.com)  
604-966-5136(phone)  
**604-966-5092 (fax)**

### **BC Golf Guide CONTACT DETAILS**

Please provide the following contact information so we can ensure we are communications with you are efficient and accurate:

Purpose	Name	Title	Phone Number	Email Address
Reservations	DANNY LEITCH	Doc-B.)	877 223 7226	DANNY@ bcgolfguide.com
Payments	↓	↓	↓	↓
Stopsells	↓	↓	↓	↓
Emergency				

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### **FAMILY PLAN**

Children 18 years old and under may stay at no extra charge in their parents' room (excluding meals) in room categories accommodating more than 2 persons.

### **DINING**

Meals are served in the Cinnamon Bear Grille at leisure.

Full American Breakfast Buffet:	\$32.00 per person + 18% Gratuity + 5% GST
Plated Three Course Dinner:	\$59.00 per person, all inclusive

It is recommended that FIT guests confirm their dining reservations 7 days in advance. Children under the age of 6 eat free when accompanied by their parents, and children aged 6 – 12 years old eat for half price.

### **LUGGAGE HANDLING:**

Luggage handling is \$9.50 per person, round trip, plus 5% GST (Goods and Services Tax). This is a mandatory charge for all group arrivals of 10 rooms or more.

### **INCIDENTAL CHARGES**

A credit card imprint shall be requested at time of check-in in order for the guest to charge incidentals to his room account. Without such a credit card imprint, Hilton Whistler Resort & Spa will not extend billing privileges to the guest.

### **TAXES**

16% Taxes are applicable (5% GST, 8% PST, 3% MRDT) to all FIT reservations. Tour operators will be responsible for the payment of taxes and should include all charges when costing their packages. All quoted tax rates outlined in this agreement are subject to change.

### **TARIFF/BROCHURE PUBLICATION**

In compliance with laws on packaged travel, our hotel has a responsibility to consumers to ensure that description of our product and service is accurate in all material respects. In order to comply with this directive, we request that you submit all printed descriptive and or advertising copy pertaining to Hilton Whistler Resort & Spa to us for review, no later than 30 days prior to publication. We will follow up with you directly. We request that the hotel be featured with a hotel photograph whenever possible, with the name featured with our corporate identification, e.g. **HILTON WHISTLER RESORT & SPA**, HILTON HOTELS CORPORATION.

### **ONWARD DISTRIBUTION**

Onward Distribution - The offering or distribution of Wholesale Rates or any other data or information provided by HILTON WHISTLER RESORT & SPA to any other entity for sale directly to consumer via Internet or any other online distribution channel, is expressly forbidden, except as Wholesaler shall notify HILTON WHISTLER RESORT & SPA and HILTON WHISTLER RESORT & SPA shall approve such re-distribution in writing.

### **FOREIGN CURRENCY**

Deposit and final payment funds will be converted to Canadian dollars based on the current rate of exchange at the time of receipt.

### **DOCUMENTATION**

We do require from all of our partners, an annual update on their billing.

### **FORCE MAJEURE:**

The parties' performance under this Contract is subject to acts of God, war, government regulation, terrorism, disaster, strikes, civil disorder, curtailment of transportation facilities or any other emergency beyond the parties' control, making it inadvisable, illegal, or materially affects a party's ability to perform their obligations under this Contract.

### **ACCEPTANCE**

To confirm the arrangements on a definite basis, we require a signed copy of this agreement to be received by us no later than 30 days after receipt of this agreement, in order to guarantee your space and/or rates. After you have had an opportunity to review and approve this agreement, please sign and return it directly to me. We look forward to working with you and welcoming your guests to the Hilton Whistler Resort & Spa.

#### **HILTON WHISTLER RESORT & SPA:**

**Signature:**

**Name:** Wade Wilkins

**Title:** Senior Sales Manager

**Date:**

**BC Golf Guide:**

**Signature:** 

**Name:** Darryl Linton

**Title:** D. of Bus. Development

**Date:** Oct 15, 2020

*Written acceptance constitutes a binding agreement between BC Golf Guide and the Hotel therefore, this document must be signed by a representative authorized to commit such arrangements on behalf of BC Golf Guide.*

