

2020 NET RATE AGREEMENT

BC Golf Guide



PREDATOR RIDGE

Company Name: BC Golf Guide

Address: 1524 Woodridge Rd

City/Prov: Kelowna, BC

Postal Code: V1W 3B4

Tel: 250-764-0700

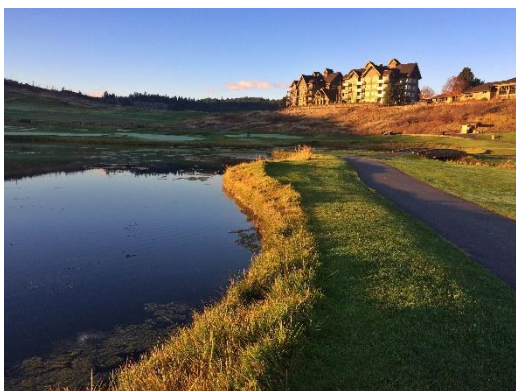
Fax:

E-Mail: ross@bcgolfguide.com

THE OKANAGAN'S BEST RESORT EXPERIENCE

Whether you choose to stay in our Lodge Condo Hotel or our Signature Vacation Homes accommodations include: full kitchens, balconies, fireplaces, pet friendly options and so much more.

Plus, you'll have full access to everything Predator Ridge has to offer including all of the invigorating activities and amenities we've become famous for. We are conveniently located only 30 minutes from the Kelowna International Airport (YLW) and minutes away from the Scenic Sip wine district. Predator Ridge is easily accessible and the perfect basecamp to explore all that the Okanagan has to offer.



Golf Rate Information

Golf rate includes:

- 18 Hole Green Fee
- Shared Power Cart
- Unlimited use of the practice facility
- **Golftober Fest Golf Rates are non-commissionable and will only be accepted when booked with accommodation**

Net Golf Rates when booked with Accommodation

Spring Season - Opening Day to May 14, 2020

Golf Course	Rack Rate	Net Rate - Sun-Thur	Net Rate Fri-Sat
The Predator Course	\$ 135.00	\$ 94.50	\$ 108.00
The Ridge Course	\$ 145.00	\$ 101.50	\$ 116.00

Summer Season - May 15 to September 30, 2020

Golf Course	Rack Rate	Net Rate - Sun-Thur	Net Rate Fri-Sat
The Predator Course	\$ 175.00	\$ 122.50	\$ 140.00
The Ridge Course	\$ 185.00	\$ 129.50	\$ 148.00

Golftober Fest - October 1 to Close, 2020*

Golf Course	Rack Rate	Net Rate - Sun-Thur	Net Rate Fri-Sat
The Predator Course	\$ 59.00	\$ 59.00	\$ 59.00
The Ridge Course	\$ 69.00	\$ 69.00	\$ 69.00

Net Golf ONLY Rates

Spring Season - Opening Day to May 14, 2020

Golf Course	Rack Rate	Net Rate - Sun-Thur	Net Rate Fri-Sat
The Predator Course	\$ 135.00	\$ 108.00	\$ 114.75
The Ridge Course	\$ 145.00	\$ 116.00	\$ 123.25

Summer Season - May 15 to September 30, 2020

Golf Course	Rack Rate	Net Rate - Sun-Thur	Net Rate Fri-Sat
The Predator Course	\$ 175.00	\$ 140.00	\$ 148.75
The Ridge Course	\$ 185.00	\$ 148.00	\$ 157.25

Golftober Fest - October 1 to Close, 2020*

Golf Course	Rack Rate	Net Rate - Sun-Thur	Net Rate Fri-Sat
The Predator Course	\$ 59.00	\$ 59.00	\$ 59.00
The Ridge Course	\$ 69.00	\$ 69.00	\$ 69.00

Accommodation Rate Information

Accommodation Notes: Signature Vacation Home Rentals

- Rates are subject to 5% GST, 8% PST and 3% MRDT and a \$2.00 per night ECO Fee per night
- The accommodation rates do not include the 10% Resort Fee per room per night. Resort Fee is based upon accommodation rate only.
- Rates are unit type specific and bed configurations are based on availability at time of request.
- **Peregrine, Falcon Point Cottages & Affinity** have a Minimum Stay of **3 Nights at ALL TIMES**
- **Peregrine & Falcon Point Cottages** are **Vacation Home Rentals** and are only available seasonally (April – October)
- No Daily Housekeeping Services provided. All Vacation Homes are subject to a Departure Clean and Restocking Fee
- Housekeeping available upon request and at a fee. ***DUE TO COVID, THIS IS NOT OFFERED CURRENTLY***

The Lodge Condo Hotel

- All unit types have full kitchens, fireplaces, balconies & access to pool
- 2 Bedrooms are between 1020 and 1400 sq feet, each with 2 bedrooms, choice bed configuration as displayed in the rate grid. Each bedroom has a private bathroom. Rate is based upon 4 persons. Maximum occupancy is 6 persons.
- 1 Bedrooms are a minimum of 695 square feet with 1 Queen or King bed. Rate based upon 2 persons. Maximum occupancy is 4 persons.
- Lodge Studios are 465 square feet with 1 Queen or King size bed. Maximum occupancy is 2 ppl.
- Children 18 years and under stay free with paying adult. 1 child per adult
- Children 18 years and under will qualify for junior rate for golf, which is payable in resort
- The Lodge have a 2 night minimum stay at all times
- Extra person charge: \$30 per extra person over and above rate base
- Daily Housekeeping Services are provided in this accommodation - ***DUE TO COVID, THIS IS NOT OFFERED CURRENTLY***

Booking Policy

Bookings are on a request basis. We endeavor to respond to all booking requests on the day of receipt. Please send requests directly to:

Predator Ridge Resort

301 Village Centre Place, Vernon, B.C. V1H 1T2

Ph. (250) 542 3436 Toll Free. 1-888 578 6688

Web Site. www.predatorridge.com

E-Mail. frontdesk@predatorridge.com

Please e-mail the following information:

- Type of booking: Golf Package/Golf Only/Accommodation Only
- Name of client with initials
- Total number of clients in party
- If any, number of children in party and their ages
- Arrival Date & Departure Date
- Requested unit type
- Requested bed configuration
- Number of golfers
- Number of golf rounds required and preferred tee off times with a two hour window
- Your booking reference number

Our response to your e-mail will include your booking reference number as well as a Predator Ridge reference number that must be used in all future correspondence.

Lodge Condo Accommodation

2020 TOUR OPERATOR RATE SCHEDULE & TIERS

OPENING & WINTER SEASON

April 11 - May 14, 2020 & October 16, 2020 - April 10, 2021

THE LODGE STANDARD CONDO UNITS

Lodge Unit Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Studio	LSTU	Queen	\$ 152.00	\$ 114.00	\$ 129.20
Studio	LSTUK	King	\$ 162.00	\$ 121.50	\$ 137.70
One Bedroom	LQ	Queen	\$ 202.00	\$ 151.50	\$ 171.70
One Bedroom	LK	King	\$ 212.00	\$ 159.00	\$ 180.20
Two Bedroom	LKTT	King/Twin/Twin	\$ 272.00	\$ 204.00	\$ 231.20
Two Bedroom	LKQ	King/Queen	\$ 282.00	\$ 211.50	\$ 239.70
Two Bedroom	LKK	King/King	\$ 292.00	\$ 219.00	\$ 248.20

THE LODGE SUPERIOR CONDO UNITS

Lodge Unit Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
SUPERIOR Studio	SLSTUK	Queen	\$ 182.00	\$ 136.50	\$ 154.70
SUPERIOR One Bedroom	SLK	King	\$ 242.00	\$ 181.50	\$ 205.70
SUPERIOR Two Bedroom	SLKTT	King/Twin/Twin	\$ 302.00	\$ 226.50	\$ 256.70
SUPERIOR Two Bedroom	SLKK	King/King	\$ 322.00	\$ 241.50	\$ 273.70

DUE TO COVID-19 - NO HOUSEKEEPING PROVIDED DURING STAY



SHOULDER SEASONS

May 15 - June 11 & September 21, 2020 - October 15, 2020

THE LODGE STANDARD CONDO UNITS

Lodge Unit Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Studio	LSTU	Queen	\$ 208.00	\$ 156.00	\$ 176.80
Studio	LSTUK	King	\$ 218.00	\$ 163.50	\$ 185.30
One Bedroom	LQ	Queen	\$ 258.00	\$ 193.50	\$ 219.30
One Bedroom	LK	King	\$ 268.00	\$ 201.00	\$ 227.80
Two Bedroom	LKTT	King/Twin/Twin	\$ 328.00	\$ 246.00	\$ 278.80
Two Bedroom	LKQ	King/Queen	\$ 338.00	\$ 253.50	\$ 287.30
Two Bedroom	LKK	King/King	\$ 348.00	\$ 261.00	\$ 295.80

THE LODGE SUPERIOR CONDO UNITS

Lodge Unit Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
SUPERIOR Studio	SLSTUK	Queen	\$ 238.00	\$ 178.50	\$ 202.30
SUPERIOR One Bedroom	SLK	King	\$ 298.00	\$ 223.50	\$ 253.30
SUPERIOR Two Bedroom	SLKTT	King/Twin/Twin	\$ 358.00	\$ 268.50	\$ 304.30
SUPERIOR Two Bedroom	SLKK	King/King	\$ 378.00	\$ 283.50	\$ 321.30

DUE TO COVID-19 - NO HOUSEKEEPING PROVIDED DURING STAY

PEAK SEASON

June 12 - September 20, 2020

THE LODGE STANDARD CONDO UNITS

Lodge Unit Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Studio	LSTU	Queen	\$ 256.00	\$ 192.00	\$ 217.60
Studio	LSTUK	King	\$ 266.00	\$ 199.50	\$ 226.10
One Bedroom	LQ	Queen	\$ 306.00	\$ 229.50	\$ 260.10
One Bedroom	LK	King	\$ 316.00	\$ 237.00	\$ 268.60
Two Bedroom	LKTT	King/Twin/Twin	\$ 376.00	\$ 282.00	\$ 319.60
Two Bedroom	LKQ	King/Queen	\$ 386.00	\$ 289.50	\$ 328.10
Two Bedroom	LKK	King/King	\$ 396.00	\$ 297.00	\$ 336.60

THE LODGE SUPERIOR CONDO UNITS

Lodge Unit Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
SUPERIOR Studio	SLSTUK	Queen	\$ 286.00	\$ 214.50	\$ 243.10
SUPERIOR One Bedroom	SLK	King	\$ 346.00	\$ 259.50	\$ 294.10
SUPERIOR Two Bedroom	SLKTT	King/Twin/Twin	\$ 406.00	\$ 304.50	\$ 345.10
SUPERIOR Two Bedroom	SLKK	King/King	\$ 426.00	\$ 319.50	\$ 362.10

DUE TO COVID-19 - NO HOUSEKEEPING PROVIDED DURING STAY

Vacation Rental Accommodation – Peregrine, Falcon Point & Affinity

NEW for 2020. Our Signature Vacation Rental Accommodation. No Housekeeping Services. Departure Cleans as per Schedule is applicable as outlined in Rate Grid.

OPENING SEASON & WINTER SEASON

April 11 - May 14, 2020 & October 16, 2020 to April 10, 2021

Cottage Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Peregrine Cottage	PTTTT	4 Twin Beds	\$ 262.00	\$ 196.50	\$ 222.70
Peregrine Cottage	PQTT	Queen & 2 Twin Beds	\$ 282.00	\$ 211.50	\$ 239.70
Peregrine Cottage	PKTT	King & 2 Twin Beds	\$ 292.00	\$ 219.00	\$ 248.20

SHOULDER SEASON

May 15 - June 11, 2020 & September 21 - October 15, 2020

Cottage Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Peregrine Cottage	PTTTT	4 Twin Beds	\$ 318.00	\$ 238.50	\$ 270.30
Peregrine Cottage	PQTT	Queen & 2 Twin Beds	\$ 338.00	\$ 253.50	\$ 287.30
Peregrine Cottage	PKTT	King & 2 Twin Beds	\$ 348.00	\$ 261.00	\$ 295.80

PEAK SEASON

June 12 - September 20, 2020

Cottage Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Peregrine Cottage	PTTTT	4 Twin Beds	\$ 366.00	\$ 274.50	\$ 311.10
Peregrine Cottage	PQTT	Queen & 2 Twin Beds	\$ 386.00	\$ 289.50	\$ 328.10
Peregrine Cottage	PKTT	King & 2 Twin Beds	\$ 396.00	\$ 297.00	\$ 336.60

Vacation Home Rental - Cleaning Fee Schedule

Peregrine Cottage	\$ 150.00	3-6 Nights	7+ Nights	\$ 195.00
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OPENING SEASON & WINTER SEASON
April 11 - May 14, 2020 & October 16, 2020 to April 10, 2021

Cottage Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Falcon Point 1 Bedroom	FQ	1 Queen	\$ 262.00	\$ 196.50	\$ 222.70
Falcon Point 2 Bedroom	FKK	2 King	\$ 282.00	\$ 211.50	\$ 239.70
Falcon Point 3 Bedroom	FKKTT	2 King & 2 Twin Beds	\$ 292.00	\$ 219.00	\$ 248.20

SHOULDER SEASON
May 15 - June 11, 2020 & September 21 - October 15, 2020

Cottage Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Falcon Point 1 Bedroom	FQ	1 Queen	\$ 318.00	\$ 238.50	\$ 270.30
Falcon Point 2 Bedroom	FKK	2 King	\$ 338.00	\$ 253.50	\$ 287.30
Falcon Point 3 Bedroom	FKKTT	2 King & 2 Twin Beds	\$ 348.00	\$ 261.00	\$ 295.80

PEAK SEASON
June 12 - September 20, 2020

Cottage Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Falcon Point 1 Bedroom	FQ	1 Queen	\$ 366.00	\$ 274.50	\$ 311.10
Falcon Point 2 Bedroom	FKK	2 King	\$ 386.00	\$ 289.50	\$ 328.10
Falcon Point 3 Bedroom	FKKTT	2 King & 2 Twin Beds	\$ 396.00	\$ 297.00	\$ 336.60

Vacation Home Rental - Cleaning Fee Schedule

Falcon Point 1 Bedroom	\$ 120.00	3-6 Nights	7+ Nights	\$ 140.00
Falcon Point 2 Bedroom	\$ 160.00	3-6 Nights	7+ Nights	\$ 190.00
Falcon Point 3 Bedroom	\$ 205.00	3-6 Nights	7+ Nights	\$ 225.00



OPENING SEASON & WINTER SEASON April 11 - May 14, 2020 & October 16, 2020 to April 10, 2021					
Cottage Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Affinity 2 Bedroom	AF2	King/2 Double/Double Murphy	\$ 562.00	\$ 421.50	\$ 477.70
Affinity 4 Bedroom	AF4	2 king/2 Double/Queen	\$ 812.00	\$ 609.00	\$ 690.20

SHOULDER SEASON May 15 - June 11, 2020 & September 21 - October 15, 2020					
Cottage Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Affinity 2 Bedroom	AF2	King/2 Double/Double Murphy	\$ 728.00	\$ 546.00	\$ 618.80
Affinity 4 Bedroom	AF4	2 king/2 Double/Queen	\$ 868.00	\$ 651.00	\$ 737.80

PEAK SEASON June 12 - September 20, 2020					
Cottage Type	Unit Code	Unit Bed Configuration	Daily Rate	SUN-THUR	FRI-SAT
Affinity 2 Bedroom	AF2	King/2 Double/Double Murphy	\$ 666.00	\$ 499.50	\$ 566.10
Affinity 4 Bedroom	AF4	2 king/2 Double/Queen	\$ 916.00	\$ 687.00	\$ 778.60

Vacation Home Rental - Cleaning Fee Schedule				
Affinity 2 Bedroom	\$ 200.00	3-6 Nights	7+ Nights	\$ 250.00
Affinity 4 Bedroom	\$ 230.00	3-6 Nights	7+ Nights	\$ 290.00

Payment & Cancellation

Net Costs

All costs in this contract are quoted in Canadian dollars. Payment shall be made in Canadian funds by credit card, company cheque or International money order unless otherwise pre-arranged.

Deposit Policy

Prior to Arrival

Upon Reservation
30 Days Prior

Individuals

Credit Card Guarantee
25% Deposit

Group (6+ units and/or 16 + golfers)

25% Deposit
50% of remaining forecasted balance

Cancellation Charges

Prior to Arrival

Until 30 days
29 – 15 days
8 – 14 days
7 days or less

Individuals

Full Refund less \$50.00 Admin Fee
Full Refund less \$50.00 Admin Fee
50% of package cost
No refund, Full package will be charged

Group (6 + units and/or 16 + golfers)

Forfeit of deposit paid
50% of package cost
No refund
No refund

All cancellations must be received in writing after the initial notification by phone

Unused services

There will be no refund for any portion of a package that is not used by the client.

I, being the authorized person to contract golf and accommodation wholesale rates for our company, agree to the following in acceptance of preferred net rates and confirming our golf packaging relationship:

- ☐ Net wholesale rates will be incorporated into a Predator Ridge golf packages only and under no circumstances will those rates be disclosed to the public or sold as an "add-on" for green fees/cart or accommodation only, at these rates.
- ☐ We will actively promote Predator Ridge as a premium golf package
- ☐ We will prepare a voucher for our clients' presentation at the time of check - in, with copy for the golf shop, introducing them as our client. Our clients will have paid us for their package and we have either prepaid Predator Ridge on their behalf or will provide payment immediately upon receipt of invoice.
- ☐ In recognition of the preferred rate and advance booking privileges extended, we will facilitate our clients' reservation requests by calling on their behalf. We understand that our reservations are guaranteed and we are liable for them.
- ☐ We accept that our preferred net wholesale rate will not be extended for reservations made within 72 hours of the date of play. We will facilitate our client's requests by calling Predator Ridge reservations department to make reservations on their behalf and then instruct them that payment must be made directly at the golf course at regular green fee and cart rates.
- ☐ We have read and accept your net wholesale payment and cancellation policies.
- ☐ We will forward four copies of a voided voucher for your sales department, golf shop, accommodations and accounting department referral.

Our understanding of our payment requirements to Predator Ridge is as follows:

- ☐ We will provide a credit card number guarantee for Individual reservations. We will provide a 25% deposit for group reservations with prepayment to be received by Predator Ridge 30 days prior to group's arrival.

It is our further understanding that these preferred net wholesale rates have been extended for the 2020 season ONLY and that failure to produce a minimum of 40 rounds of golf on the golf course and / or 20 accommodation nights will affect our wholesale status for future seasons.

Credit Card Information & Representative Contact Information

Type: VISA MC AMEX Card Number: _____ Expiry: _____ CVC: _____

Authorized Representative: _____ Position: _____

Contact Information:
Email: _____

Signature: _____ Date: _____

We understand that by acceptance of this agreement, we will be extended the preferred net rates, ability to make reservations throughout the 2019 season, have guaranteed reservations and that our vouchers will be accepted.

Please forward completed agreement to activate your preferred rates and privileges to:

Claus Larsen, Director of Accommodations & Resort Sales email: clarsen@predatorridge.com fax: 250-503-3411