

# TRUE KEY<sup>TM</sup>

## HOTELS & RESORTS

### WHOLESALE PROGRAM

#### WHOLESALE FIT NET RATE AGREEMENT - 2020/2021 BETWEEN:

TRUE KEY HOTELS & RESORTS LTD.

#2, 7517 Main Street West

Radium Hot Springs, BC

VOA1M0

1-855-544-2323

info@truekey.ca

&

NAME

BC Golf Guide.com Inc

LEGAL NAME

ADDRESS

#204-3731 CASORSO ROAD

CITY / PROVINCE

KELOWNA, B.C.

POSTAL CODE

V1W 5E9

MAIN PHONE

877 223 7226

MAIN EMAIL

DANNY@BCGOLFGUIDE.COM

MAIN CONTACT

DANNY LEITCH

AGREEMENT PERIOD: APRIL 1ST, 2020 TO DECEMBER 31, 2021



# CONDITIONS OF USE

## **True Key Hotels & Resorts manages a unique selection of luxury accommodation properties situated in destinations across beautiful British Columbia.**

The True Key Hotels & Resorts Wholesale Program provides qualified wholesalers with access to unpublished FIT NET Rates at participating True Key Hotels & Resorts Ltd. managed properties.

To qualify, the Wholesale Company must be primarily engaged in the business of offering packaged travel products and services directly (or indirectly exclusively through offline travel agents) to Guests. NET rates provided cannot be sold or repackaged through any other wholesaler, 3rd party travel agency or online travel agent.

Each participating Hotel/Resort shall have sole and absolute discretion to determine the availability of rooms. Room availability will vary with supply and demand, and participating Hotels/Resorts are not obligated to provide any minimum number of available rooms on any date. For Wholesale Company's convenience, True Key Hotels & Resorts will send a weekly update with free-sell availability.

For the avoidance of doubt, no commission shall be due or payable by True Key Hotels & Resorts Ltd. or any participating Hotel/Resort in connection with the booking or consumption of rooms hereunder.

All unpublished FIT NET Rates are confidential. The Wholesale Company shall ensure that the applicable unpublished FIT NET Rates are not disclosed to or discernible by guests in any manner.

These rates are for the use of bona fide customers traveling on an individual basis and are not applicable to groups (6 rooms and above).

True Key Hotels & Resorts Ltd. or participating Hotel/Resort reserves the right to terminate this contract with immediate effect if any of these terms are not adhered to.

True Key Hotels & Resorts Ltd. or participating Hotel/Resort reserves the right to amend or retract contracted static NET rates at any time.

True Key Hotels & Resorts Ltd. or participating Hotel/Resort reserves the right to close out availability dates without any explanation. All close-outs will be communicated by email.

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# 2020/2021 NET RATES

## Bighorn Meadows Resort

Radium Hot Springs, BC

www.bighornmeadows.com

Nestled in the Columbia Valley between the Rocky and Purcell Mountain ranges in British Columbia, Bighorn Meadows Resort is situated on an expansive 9-acre site surrounded on three sides by the Springs Golf Course in the village of Radium Hot Springs. Close to 13 golf courses and 6 ski hills.

Similar to a hotel room, Guest Rooms offer a smaller, more affordable option with a Queen bed, microwave, toaster, coffee maker, bar fridge, and private bathroom. The larger 1, 2, & 3 bedroom suites offer spacious modern interiors with full kitchens, granite counters, fireplaces, walk-out balconies or patios with BBQ's, and in-suite laundry.

Reservation Contact: Julia Blakley, [guestservices@bighornmeadows.com](mailto:guestservices@bighornmeadows.com), 250-347-2991

Minimum Check-in Age: 18

Check-in time: 4pm

Check-out time: 10am

Extra Person Charge: \$25/person, rates based on double occupancy, children stay free up to 18 years

FIT Cancellation: 72 Hours

Environmental Fee: \$1/night

Taxes: 2% Municipal, 5% GST, 8% PST=15% Total

From	To	Guest Room Nightly Rate	1 Bedroom Nightly Rate	2 Bedroom Nightly Rate	3 Bedroom Nightly Rate
April 1, 2020	April 30, 2020	\$89.00	\$119.00	\$149.00	\$179.00
May 1, 2020	June 25, 2020	\$109.00	\$139.00	\$169.00	\$199.00
June 26, 2020	September 27, 2020	\$149.00	\$179.00	\$209.00	\$239.00
September 28, 2020	October 12, 2020	\$109.00	\$139.00	\$169.00	\$199.00
October 13, 2020	December 23, 2020	\$89.00	\$119.00	\$149.00	\$179.00
December 24, 2020	January 1, 2021	\$109.00	\$139.00	\$169.00	\$199.00
January 2, 2021	April 29, 2021	\$89.00	\$119.00	\$149.00	\$179.00
April 30, 2021	June 3, 2021	\$109.00	\$139.00	\$169.00	\$199.00
June 4, 2021	September 25, 2021	\$149.00	\$179.00	\$209.00	\$239.00
September 26, 2021	October 11, 2021	\$109.00	\$139.00	\$169.00	\$199.00
October 12, 2021	December 22, 2021	\$89.00	\$119.00	\$149.00	\$179.00
December 23, 2021	December 31, 2021	\$109.00	\$139.00	\$169.00	\$199.00

All booking requests should be sent by e-mail directly to [guestservices@bighornmeadows.com](mailto:guestservices@bighornmeadows.com).  
Bookings will only be confirmed once a confirmation number has been issued.

### TERMS & CONDITIONS:

Rates are free sell, based on availability.

Rates are non-commissionable.

Rates are provided for FIT customers and not valid for groups (6+ rooms).

Rates cannot be repackaged through other wholesalers, online travel agents, and travel agents.

The Resort reserves the right to update with close out dates or stop sell as deemed necessary.

Black out dates will be communicated separately and 90 days in advance.

Package add-ons are available, please ask us for more info.

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# 2020/2021 NET RATES

## Harrison Beach Hotel

Harrison Hot Springs, BC

www.harrisonbeachhotel.com

Located on Harrison Lake in the center of the Village of Harrison Hot Springs, the Harrison Beach Hotel offers guests unparalleled accommodations year round. We provide a winning combination of location, spacious accommodations, comfort, and value. Amenities include an outdoor hot tub, indoor swimming pool, fitness facility, meeting room, free WIFI, 24 hour front desk, concierge guest services, underground secured parking, and some pet friendly suites.

Reservation Contact: Jenn Buerge, jbuerge@truekey.ca, 604-796-1111

Minimum Check-in Age: 19

Check-in time: 4pm

Check-out time: 11am

Extra Person Charge: \$25/person, rates based on double occupancy, children stay free up to 18 years

FIT Cancellation: 72 hours

Parking: \$5/night Outdoor, \$10/night Indoor

Environmental Fee: \$1/night

Taxes: 3% Municipal, 5% GST, 8% PST=16% Total

Double Queen and Junior Suite rooms have Lake View option. The additional fee is \$30/night, please contact property for availability.

Weekday, Sunday through Thursday		King, Mountain View	Double Queen, Mountain View	Junior Suite, Mountain View
From	To	Nightly Rate	Nightly Rate	Nightly Rate
April 1, 2020	April 30, 2020	\$89.00	\$89.00	\$129.00
May 1, 2020	June 25, 2020	\$129.00	\$129.00	\$169.00
June 26, 2020	September 27, 2020	\$169.00	\$169.00	\$209.00
September 28, 2020	October 12, 2020	\$109.00	\$109.00	\$149.00
October 13, 2020	December 23, 2020	\$89.00	\$89.00	\$129.00
December 24, 2020	January 1, 2021	\$129.00	\$129.00	\$169.00
January 2, 2021	April 29, 2021	\$89.00	\$89.00	\$129.00
April 30, 2021	May 20, 2021	\$109.00	\$109.00	\$149.00
May 21, 2021	June 29, 2021	\$129.00	\$129.00	\$169.00
June 30, 2021	September 5, 2021	\$169.00	\$169.00	\$209.00
September 6, 2021	October 11, 2021	\$109.00	\$109.00	\$149.00
October 12, 2021	December 22, 2021	\$89.00	\$89.00	\$129.00
December 23, 2021	December 31, 2021	\$129.00	\$129.00	\$169.00

Harrison Beach Hotel NET Rates continued on next page...

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# 2020/2021 NET RATES

## Harrison Beach Hotel Continued...

Weekend, Friday & Saturdays		King, Mountain View	Double Queen, Mountain View	Junior Suite, Mountain View
From	To	Nightly Rate	Nightly Rate	Nightly Rate
April 1, 2020	April 30, 2020	\$109.00	\$109.00	\$149.00
May 1, 2020	June 25, 2020	\$149.00	\$149.00	\$189.00
June 26, 2020	September 27, 2020	\$189.00	\$189.00	\$229.00
September 28, 2020	October 12, 2020	\$129.00	\$129.00	\$169.00
October 13, 2020	December 23, 2020	\$109.00	\$109.00	\$149.00
December 24, 2020	January 1, 2021	\$149.00	\$149.00	\$189.00
January 2, 2021	April 29, 2021	\$109.00	\$109.00	\$149.00
April 30, 2021	May 20, 2021	\$129.00	\$129.00	\$169.00
May 21, 2021	June 29, 2021	\$149.00	\$149.00	\$189.00
June 30, 2021	September 5, 2021	\$189.00	\$189.00	\$229.00
September 6, 2021	October 11, 2021	\$129.00	\$129.00	\$169.00
October 12, 2021	December 22, 2021	\$109.00	\$109.00	\$149.00
December 23, 2021	December 31, 2021	\$149.00	\$149.00	\$189.00

All booking requests should be sent by e-mail directly to [jbuerge@truekey.ca](mailto:jbuerge@truekey.ca).  
Bookings will only be confirmed once a confirmation number has been issued.

### TERMS & CONDITIONS:

Rates are free sell, based on availability.

Rates are non-commissionable.

Rates are provided for FIT customers and not valid for groups (6+ rooms).

Rates cannot be repackaged through other wholesalers, online travel agents, and travel agents.

The Hotel reserves the right to update with close out dates or stop sell as deemed necessary. Black out dates will be communicated separately and 90 days in advance.

Package add-ons are available, please ask us for more info.

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# 2020/2021 NET RATES

## Sooke Harbour Resort & Marina

Sooke, BC

[www.sookeharbourmarina.ca](http://www.sookeharbourmarina.ca)

Located at the water's edge in scenic Sooke, BC on Vancouver Island, just 35 minutes away from downtown Victoria, Sooke Harbour Resort & Marina is a fantastic vacation destination for anyone who enjoys the great outdoors. Step out your door onto the marina for chartered fishing, crabbing, embark on a whale watching or kayaking tour, go zip lining, hike through rainforests, explore countless beaches, and still have time to enjoy a soak in one of the Resort's two outdoor hot tubs or grill your catch-of-the-day on your private patio BBQ.

Each fully furnished, fully equipped 2 & 3 bedroom suite features a gourmet full kitchen, electric fireplace, 2 private balconies, soaker tubs, in-suite laundry, BBQ, and full or partial ocean views.

Main Contact: Tony MacDonald, [tmacdonald@truekey.ca](mailto:tmacdonald@truekey.ca), 250-642-3236

Minimum Check-in Age: 19

Check-in time: 4pm

Check-out time: 10am

Extra Person Charge: \$25/person, rates based on double occupancy, children stay free up to 18 years

FIT Cancellation: 72 Hours

Resort Amenities Fee: \$5/night

Taxes: 5% GST and 8% PST=13% Total

		2 Bedroom	3 Bedroom
From	To	Nightly Rate	Nightly Rate
April 1, 2020	April 30, 2020	\$159.00	\$199.00
May 1, 2020	June 25, 2020	\$189.00	\$229.00
June 26, 2020	September 27, 2020	\$229.00	\$269.00
September 28, 2020	October 12, 2020	\$189.00	\$229.00
October 13, 2020	December 23, 2020	\$129.00	\$169.00
December 24, 2020	January 1, 2021	\$139.00	\$179.00
January 2, 2021	April 29, 2021	\$129.00	\$169.00
April 30, 2021	May 20, 2021	\$159.00	\$199.00
May 21, 2021	June 29, 2021	\$189.00	\$229.00
June 30, 2021	September 5, 2021	\$229.00	\$269.00
September 6, 2021	October 11, 2021	\$189.00	\$229.00
October 12, 2021	December 22, 2021	\$129.00	\$169.00
December 23, 2021	December 31, 2021	\$139.00	\$179.00

All booking requests should be sent by e-mail directly to [reservations@sookeharbourmarina.ca](mailto:reservations@sookeharbourmarina.ca)  
Bookings will only be confirmed once a confirmation number has been issued.

### TERMS & CONDITIONS:

Rates are free sell, based on availability.

Rates are non-commissionable.

Rates are provided for FIT customers and not valid for groups (6+ rooms).

Rates cannot be repackaged through other wholesalers, online travel agents, and travel agents.

The Resort reserves the right to update with close out dates or stop sell as deemed necessary.

Black out dates will be communicated separately and 90 days in advance.

Package add-ons are available, please ask us for more info.

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# 2020/2021 NET RATES

## SookePoint Ocean Cottage Resort

Sooke, BC

www.SookePointResort.ca

Located on the south side of Sooke Harbour on the southernmost tip of British Columbia's Vancouver Island, this premium resort is perched cliffside above the Pacific Ocean and hugged by forested lands. This destination offers unparalleled and abundant orca whale and other ocean life watching opportunities right from the ocean cottage suites.

Each 1 & 2 bedroom cottage offers breathtaking ocean views, fully equipped gourmet kitchens and over-hanging ocean decks.

Main Contact: Tony MacDonald, tmacdonald@truekey.ca, 250-642-2635

Minimum Check-in Age: 19

Check-in time: 4pm

Check-out time: 10am

Extra Person Charge: \$25/person, rates based on double occupancy, children stay free up to 18 years

FIT Cancellation: 72 Hours

Environmental Fee: \$1/night

Taxes: 5% GST and 8% PST=13% Total

Minimum 2-Night Rates		1 Bedroom	2 Bedroom
From	To	Nightly Rate	Nightly Rate
April 1, 2020	April 30, 2020	\$169.00	\$209.00
May 1, 2020	June 25, 2020	\$199.00	\$239.00
June 26, 2020	September 27, 2020	\$259.00	\$299.00
September 28, 2020	October 12, 2020	\$199.00	\$239.00
October 13, 2020	December 23, 2020	\$139.00	\$179.00
December 24, 2020	January 1, 2021	\$149.00	\$189.00
January 2, 2021	April 29, 2021	\$139.00	\$179.00
April 30, 2021	May 20, 2021	\$169.00	\$209.00
May 21, 2021	June 29, 2021	\$199.00	\$239.00
June 30, 2021	September 5, 2021	\$259.00	\$299.00
September 6, 2021	October 11, 2021	\$199.00	\$239.00
October 12, 2021	December 22, 2021	\$139.00	\$179.00
December 23, 2021	December 31, 2021	\$189.00	\$229.00

1-Night Rates		1 Bedroom	2 Bedroom
From	To	Nightly Rate	Nightly Rate
April 1, 2020	April 30, 2020	\$229.00	\$283.00
May 1, 2020	June 25, 2020	\$269.00	\$323.00
June 26, 2020	September 27, 2020	\$350.00	\$404.00
September 28, 2020	October 12, 2020	\$269.00	\$323.00
October 13, 2020	December 23, 2020	\$188.00	\$242.00
December 24, 2020	January 1, 2021	\$202.00	\$256.00
January 2, 2021	April 29, 2021	\$188.00	\$242.00
April 30, 2021	May 20, 2021	\$229.00	\$283.00
May 21, 2021	June 29, 2021	\$269.00	\$323.00
June 30, 2021	September 5, 2021	\$350.00	\$404.00
September 6, 2021	October 11, 2021	\$269.00	\$323.00
October 12, 2021	December 22, 2021	\$188.00	\$242.00
December 23, 2021	December 31, 2021	\$256.00	\$310.00

All booking requests should be sent by e-mail directly to [reservations@sookepointresort.ca](mailto:reservations@sookepointresort.ca)  
Bookings will only be confirmed once a confirmation number has been issued.

### TERMS & CONDITIONS:

Rates are free sell, based on availability.

Rates are non-commissionable.

Rates are provided for FIT customers and not valid for groups (6+ rooms).

Rates cannot be repackaged through other wholesalers, online travel agents, and travel agents.

The Resort reserves the right to update with close out dates or stop sell as deemed necessary.

Black out dates will be communicated separately and 90 days in advance.

Package add-ons are available, please ask us for more info.

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# 2020/2021 NET RATES

## Sunrise Ridge Waterfront Resort

Parksville, BC

www.sunrideridge.ca

Sunrise Ridge Waterfront Resort is located on 10.2 incredible acres along Resort Drive in Parksville, BC. A short walk will take you to the endless beaches that the area is well known for.

Similar to a hotel room, the Studio Suites at Sunrise Ridge offer a Queen bed, microwave, toaster, coffee maker, bar fridge, and private bathroom. The larger 1, 2, & 3 bedroom suites offer top quality furnishings, soaker tubs, open and spacious full kitchens, granite counter tops, BBQ's on the patio or balcony, fireplace, and in-suite laundry.

Reservation Contact: Carmen Perry, [guestservices@sunrideridge.ca](mailto:guestservices@sunrideridge.ca), 250-248-4674

Minimum Check-in Age: 19

Check-in time: 4pm

Check-out time: 10am

Extra Person Charge: \$25/person, rates based on double occupancy, children stay free up to 12 years

FIT Cancellation: 72 Hours

Environmental Fee: \$1/night

Taxes: 2% Municipal, 5% GST, 8% PST=15% Total

		<b>Studio Suite</b>	<b>1 Bedroom</b>	<b>2 Bedroom</b>	<b>3 Bedroom</b>
<b>From</b>	<b>To</b>	Nightly Rate	Nightly Rate	Nightly Rate	Nightly Rate
April 1, 2020	April 30, 2020	\$109.00	\$139.00	\$169.00	\$199.00
May 1, 2020	June 25, 2020	\$149.00	\$179.00	\$209.00	\$239.00
June 26, 2020	September 27, 2020	\$179.00	\$209.00	\$239.00	\$269.00
September 28, 2020	October 12, 2020	\$149.00	\$179.00	\$209.00	\$239.00
October 13, 2020	December 23, 2020	\$89.00	\$119.00	\$149.00	\$179.00
December 24, 2020	January 1, 2021	\$109.00	\$139.00	\$169.00	\$199.00
January 2, 2021	April 29, 2021	\$89.00	\$119.00	\$149.00	\$179.00
April 30, 2021	May 20, 2021	\$109.00	\$139.00	\$169.00	\$199.00
May 21, 2021	June 29, 2021	\$149.00	\$179.00	\$209.00	\$239.00
June 30, 2021	September 5, 2021	\$179.00	\$209.00	\$239.00	\$269.00
September 6, 2021	October 11, 2021	\$149.00	\$179.00	\$209.00	\$239.00
October 12, 2021	December 22, 2021	\$89.00	\$119.00	\$149.00	\$179.00
December 23, 2021	December 31, 2021	\$109.00	\$139.00	\$169.00	\$199.00

**All booking requests should be sent by e-mail directly to [guestservices@sunrideridge.ca](mailto:guestservices@sunrideridge.ca).  
Bookings will only be confirmed once a confirmation number has been issued.**

### TERMS & CONDITIONS:

Rates are free sell, based on availability.

Rates are non-commissionable.

Rates are provided for FIT customers and not valid for groups (6+ rooms).

Rates cannot be repackaged through other wholesalers, online travel agents, and travel agents.

The Resort reserves the right to update with close out dates or stop sell as deemed necessary.

Black out dates will be communicated separately and 90 days in advance.

Package add-ons are available, please ask us for more info.

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# EARLY BOOKING PROMOTIONS

## **PROMO #1**

Travel Dates: October 13 to December 23, 2020

Book by: May 31, 2020

Discount: 10%

Minimum 2 night stay

Non-refundable

## **PROMO #2**

Travel Dates: Anytime in 2021

Book by: August 31, 2020

Discount: 10%

Minimum 2 night stay

Non-refundable

## **PROMO #3**

Travel Dates: Anytime in 2021

Book by: August 31, 2020

Discount: 15%

Minimum 4 night stay

Non-refundable

To reserve any of the above promotions please contact Hotel or Resort directly by referring to the reservation contact provided on the NET rate pages.

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# ADDITIONAL TERMS & CONDITIONS

## PAYMENT TERMS & CREDIT

- A True Key Hotels & Resorts Ltd. credit application is required for direct billing program.
- All reservations are payable / guaranteed via credit card at time of booking, a deposit of 1-night +tax will be deducted, unless direct billing program has been setup.
- Invoices for direct billing will be sent out on a monthly basis (if applicable). All invoices must be settled within 30 days after the date of issue.
- Wholesale Company will be liable to pay interest on the outstanding amount of the invoice at the rate of two percent (2%) per month. Delay in payment may result in suspension or withdrawal from direct billing program.
- In the event of payment arrangements not confirmed in advance, the Hotel/Resort reserves the right to collect such payment from the guest directly upon check-in at the Best Available Rate.

## ADVERTISING & PROMOTIONAL MATERIAL

- Wholesale Company may use the trade name or trade marks belonging to the Hotel/Resort or any image or photographic representation of the Hotel/Resort, whether exterior or interior for soliciting customers / guests or for advertising or promoting its products or services, only after receiving written approval from True Key Hotels & Resorts.
- True Key Hotels & Resorts Ltd. must approve its inclusion prior to printing or publishing of any form of material for distribution through any channels including brochures, catalogues, flyers and websites or in any other marketing related activities.

## MUTUAL INDEMNIFICATION

The Operator will indemnify and hold harmless True Key Hotels & Resorts Ltd. and its managed properties (Bighorn Meadows Resort, Harrison Beach Hotel, Sooke Harbour Resort & Marina, SookePoint Ocean Cottage Resort, and Sunrise Ridge Waterfront Resort) from all losses, damages, liabilities and expenses which may arise or be claimed against True Key Hotels & Resorts Ltd. and be in favor of any persons, firms, or corporations, for any injuries or damages to the person or property of any persons, firms, or corporations consequent upon or arising from any acts, omissions, negligence or fault by the Wholesale Company's failure to comply with any laws, statutes, ordinance codes or regulations.

True Key Hotels & Resorts Ltd. and its managed properties (Bighorn Meadows Resort, Harrison Beach Hotel, Sooke Harbour Resort & Marina, SookePoint Ocean Cottage Resort, and Sunrise Ridge Waterfront Resort) shall not be liable to the Wholesale Company for any damages, losses or injuries to persons, customers or property of the Wholesale Company or customer, which may be caused by the acts, negligence, omissions or faults of any persons, firms or corporations except when such injury, loss or damage results from negligence of True Key Hotels & Resorts Ltd., its managed properties (Bighorn Meadows Resort, Harrison Beach Hotel, Sooke Harbour Resort & Marina, SookePoint Ocean Cottage Resort, and Sunrise Ridge Waterfront Resort), its agents or employees.

## IMPOSSIBILITY OF PERFORMANCE

This Letter of Agreement will terminate without liability to either party if substantial performance of either party's obligation is prevented by an unforeseeable cause reasonably beyond that party's control. Such causes include, but are not limited to, acts of God; acts, regulations or orders of governmental authorities; fire, flood or explosion; war, disaster, civil disorder, curtailment of transportation facilities, or other emergencies making it illegal or otherwise impossible to provide the facilities or their services.

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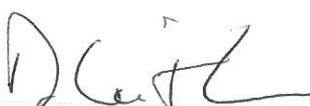
# AGREEMENT SIGNATURES

## ENTIRE CONTRACT

This Agreement and any attachments constitute the entire Wholesale Agreement between the Parties with respect to the subject matter hereof and shall supersede all previous proposals both oral and written, negotiations, representations, commitments and other communications between the Parties. This Agreement shall be governed by and construed in accordance with the laws of British Columbia, Canada.

This Agreement may not be released, discharged, changed or modified except by an instrument in writing signed by duly authorized representatives of both parties.

When signed by representatives of both Parties, this Agreement will constitute a binding contract between the Wholesale Company and True Key Hotels & Resorts Ltd. This signed Agreement should be returned to True Key Hotels & Resorts Ltd. on or before June 15th, 2020.

  
\_\_\_\_\_  
**Signature - Wholesale Company Representative**

Danny Leitch  
\_\_\_\_\_  
**Print Name**

D. of D & Z Developments  
\_\_\_\_\_  
**Title**

June 12, 2020  
\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Signature - True Key Representative**

\_\_\_\_\_  
**Print Name**

\_\_\_\_\_  
**Title**

\_\_\_\_\_  
**Date**

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