



# PENTICTON LAKESIDE RESORT AND CONFERENCE CENTRE

November 30, 2019

**BY EMAIL**

*ross@bcgolfguide.com*

BC Golf Guide  
1524 Woodridge Rd.  
Kelowna, BC V1W 3B4

Dear Ross,

**RE: 2020 / 2021 FIT & GROUP RATES – PENTICTON LAKESIDE RESORT**

We are pleased to provide BC Golf Guide with the following 2020 / 2021 FIT and Group Rates at the Penticton Lakeside Resort & Conference Centre:

	<b>*GROUP RATES</b>		<b>FIT RATES</b>	
	Park	Lake	Park	Lake
January 1 – April 30, 2020	113.00	118.00	118.00	123.00
May 1 – June 15, 2020	162.00	182.00	170.00	190.00
June 16 – September 15, 2020	209.00	229.00	219.00	239.00
September 16 – October 15, 2020	162.00	182.00	170.00	190.00
October 16 – December 30, 2020	118.00	123.00	123.00	128.00
January 1 – April 30, 2021	118.00	123.00	123.00	128.00

**\*\*\* Please contact us for Rates in our new west wing \*\*\***

\*These rates are only offered if your Tour picks up a minimum of ten (10) guestrooms or more. Please note that we provide **ONE** complimentary City view guestroom for the Tour Escort when fifteen (15) revenue rooms are picked up, per night. If Baggage is required it is \$ 4.00 plus tax round trip.

All rates are net, non-commissionable and are subject to applicable taxes. Rates are quoted in Canadian funds are are per room, per night based on single/double occupancy for City view guestrooms. Additional adults in the same room are \$15.00 per person, per night plus applicable taxes. Parking is \$ 10.00 per vehicle, per day plus applicable taxes. Children 16 and under are complimentary when staying with their parents.

The above guestroom rates are subject to availability. You must call the Hotel directly for guestroom availability as some blackout dates are already determined and other blackout dates are being entered on a daily basis. All blackouts sent take effect immediately. Cancellations must be made with no less than 72 hours' notice for all FIT reservations. All Group Tours must be cancelled no less than 60 days prior to arrival in writing. Group Rooming Lists are due no less than 60 days prior to the tour arrival.

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Please be advised that we have not protected any space for you at this time and bookings will be subject to availability through this office. Note, that this partnership provides BC Golf Guide with extremely competitive Hotel guestroom rates which you may ultimately pass along to your FIT clients. As a reminder, our FIT rates have been offered to your company only, and they are not to be published as stand-alone guestroom rates on websites, and must not be offered as stand-alone guestroom rates for third party booking companies. Publication of these rates creates rate parity issues for us and reflects negatively on the Hotel.

If everything meets with your approval and you would like to make this Agreement definite, kindly sign below and return a copy by fax to 1.250.493.0607 prior to February 28, 2019.

Should you have any questions, please do not hesitate to contact me at 1.250.493.9757 or email [susan.selles@rpbhotels.com](mailto:susan.selles@rpbhotels.com).

We look forward to working with you and to welcoming your tours to the Penticton Lakeside Resort in 2020/2021!

Kind regards,

PENTICTON LAKESIDE RESORT & CONFERENCE CENTRE

Susan Selles  
SALES MANAGER

\_\_\_\_\_  
*Authorized Signature*

Title: SALES MANAGER

Date: November 30, 2019

\_\_\_\_\_  
*Authorized Signature Penticton Lakeside Resort*

Title: \_\_\_\_\_

Date: \_\_\_\_\_