



Mr. Ross Marrington  
BC Golf Guide  
1524 Woodridge Road  
Kelowna, BC V1W 3B4  
ross@bcgolfguide.com  
(250)764-0700

BC Golf Guide 2020 Rate Agreement  
**April 01, 2020- October 31, 2020**

Dear Ross,

We thank you for choosing **Watermark Beach Resort** for BC Golf Guide in 2020. We sincerely appreciate and value your business and continued relationship. At **Watermark** we endeavour to ensure your guest's experience exceeds their expectations.

**SUITES & RATES:**

**April 1, 2020 – April 30, 2020**

**1-Bedroom City View Suite \$142.00**  
**1-Bedroom Lake View Suite \$164.00**  
**1-Bedroom City View Suite w/Den \$164.00**  
**2-Bedroom City View Suite \$179.00**  
**2-Bedroom Lake View Suite \$202.00**  
**2-Bedroom Beach Villa Residence \$224.00**

**May 1, 2020 – June 11, 2020 (Midweek Su-Th)**

**1-Bedroom City View Suite \$157.00**  
**1-Bedroom Lake View Suite \$187.00**  
**1-Bedroom City View Suite w/Den \$187.00**  
**2-Bedroom City View Suite \$217.00**  
**2-Bedroom Lake View Suite \$247.00**  
**2-Bedroom Beach Villa Residence \$277.00**

**May 1, 2020 – June 11, 2020 (Weekend Fr-Sa)  
June 12, 2020 – June 18, 2020 (Daily)**

**1-Bedroom City View Suite \$187.00  
1-Bedroom Lake View Suite \$224.00  
1-Bedroom City View Suite w/Den \$224.00  
2-Bedroom City View Suite \$247.00  
2-Bedroom Lake View Suite \$277.00  
2-Bedroom Beach Villa Residence \$322.00**

**June 19, 2020 – September 1, 2020 (Daily)**

**1-Bedroom City View Suite \$277.00  
1-Bedroom Lake View Suite \$329.00  
1-Bedroom City View Suite w/Den \$329.00  
2-Bedroom City View Suite \$337.00  
2-Bedroom Lake View Suite \$382.00  
2-Bedroom Beach Villa Residence \$427.00**

**September 2, 2020 – September 14, 2020 (Daily)**

**1-Bedroom City View Suite \$217.00  
1-Bedroom Lake View Suite \$254.00  
1-Bedroom City View Suite w/Den \$254.00  
2-Bedroom City View Suite \$262.00  
2-Bedroom Lake View Suite \$307.00  
2-Bedroom Beach Villa Residence \$329.00**

**September 15, 2020 – October 7, 2020 (Midweek Su-Th)**

**1-Bedroom City View Suite \$157.00  
1-Bedroom Lake View Suite \$187.00  
1-Bedroom City View Suite w/Den \$187.00  
2-Bedroom City View Suite \$217.00  
2-Bedroom Lake View Suite \$247.00  
2-Bedroom Beach Villa Residence \$277.00**

**September 15, 2020 – October 7, 2020 (Weekend Fr-Sa)**

**1-Bedroom City View Suite \$179.00  
1-Bedroom Lake View Suite \$217.00  
1-Bedroom City View Suite w/Den \$217.00  
2-Bedroom City View Suite \$232.00  
2-Bedroom Lake View Suite \$269.00  
2-Bedroom Beach Villa Residence \$307.00**

**October 8, 2020 – October 31, 2020 (Midweek Su-Th)**

**1-Bedroom City View Suite \$134.00**  
**1-Bedroom Lake View Suite \$157.00**  
**1-Bedroom City View Suite w/Den \$157.00**  
**2-Bedroom City View Suite \$172.00**  
**2-Bedroom Lake View Suite \$194.00**  
**2-Bedroom Beach Villa Residence \$217.00**

**October 8, 2020 – October 31, 2020 (Weekend Fr-Sa)**

**1-Bedroom City View Suite \$157.00**  
**1-Bedroom Lake View Suite \$179.00**  
**1-Bedroom City View Suite w/Den \$179.00**  
**2-Bedroom City View Suite \$194.00**  
**2-Bedroom Lake View Suite \$217.00**  
**2-Bedroom Beach Villa Residence \$239.00**

**TERMS AND CONDITIONS:**

All rates are per night, based on single/double occupancy, net non-commissionable; quoted in Canadian dollars and subject to all applicable taxes, levies & fees.  
Current taxes and fees are: 5% H.S.T. + 8% Hotel Tax + 3% A.H.R.T. Total = 16%.  
Watermark is a Member of the Ecobase Certified Program. A \$2.00 + GST Eco Fee will be added to every guest suite rate per night.  
Additional guest(s): \$30.00 each, per night + all applicable taxes, levies & fees.  
Children 16 years or under stay free when sharing a room with parent or adult guardian(s) and no additional beds are required.  
Maximum occupancy: 1-Bedroom Suite = 4 guests; 2-Bedroom Suite = 6 guests.  
Minimum Stay Weekends (Friday/Saturday) = 2-nights. HIGH SEASON ONLY.

**CANCELLATION POLICY:**

More than 7-days notice = No penalty from May 1<sup>st</sup> to September 30<sup>th</sup> inclusive.  
Less than 7-days notice = 100% penalty from May 1<sup>st</sup> to September 30<sup>th</sup> inclusive.  
More than 2-days notice = No penalty from October 1<sup>st</sup> to April 30<sup>th</sup> inclusive.  
Less than 2-days notice = 100% penalty from October 1<sup>st</sup> to April 30<sup>th</sup> inclusive.  
Deposits/Payments: 1-night's deposit (room + all applicable taxes, levies & fees) due at time of booking; balance of payment due upon check-out if no credit privileges are established. Credit card payment option available.  
Check in: 4:00 PM / Check out: 11: 00 AM

## **RESERVATIONS AND BOOKING:**

Contact Raj Bains – Reservations – Sales Coordinator by e-mail at [rbains@watermarkbeachresort.com](mailto:rbains@watermarkbeachresort.com) or by direct dial telephone (250) 495-5503 and reference your **QUOTE BOOKING ID CODE # 3511**

Thank you for choosing **Watermark Beach Resort**. The entire Watermark team looks forward to welcoming all guests of BC Golf Guide.

Please date and sign below and return to Raj Bains – Reservations and Sales Coordinator at [rbains@watermarkbeachresort.com](mailto:rbains@watermarkbeachresort.com) by Monday, September 30, 2019. If I can be of further assistance, please contact me directly at [dmason@watermarkbeachresort.com](mailto:dmason@watermarkbeachresort.com) or (778) 689-0595.

Sincerely,

On behalf of **Watermark Beach Resort:**

On behalf of **BC Golf Guide:**



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**Signature**

**Name: Daniel Mason**

**Title: Sales Manager**

**Date: Monday, September 16, 2019**

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**Signature**

**Name:**

**Title:**

**Date:**