



BEACH RESORT &
CONFERENCE CENTRE

Tuesday, September 18, 2018

Mr. Ross Marrington
BC Golf Guide
1524 Woodridge Road
Kelowna, BC V1W 3B4
(250)764-0700
ross@bcgolfguide.com

BC Golf Guide 2019 Rate Agreement
April 01, 2019- October 31, 2019

Dear Ross,

We thank you for choosing **Watermark Beach Resort** for BC Golf Guide in 2019. We sincerely appreciate and value your business and continued relationship. At **Watermark** we endeavour to ensure your guest's experience exceeds their expectations.

SUITES & RATES

April 1, 2019 – April 30, 2019

1-Bedroom City View Suite	\$134.00
1-Bedroom Lake View Suite	\$157.00
1-Bedroom City View Suite w/Den	\$157.00
2-Bedroom City View Suite	\$172.00
2-Bedroom Lake View Suite	\$194.00
2-Bedroom Beach Villa Residence	\$224.00

May 1, 2019 – June 13, 2019 (Midweek Su-Th)

1-Bedroom City View Suite	\$149.00
1-Bedroom Lake View Suite	\$179.00
1-Bedroom City View Suite w/Den	\$179.00
2-Bedroom City View Suite	\$209.00
2-Bedroom Lake View Suite	\$239.00
2-Bedroom Beach Villa Residence	\$269.00

**May 1, 2019 – June 13, 2019 (Weekend Fr-Sa)
June 14, 2019 – June 20, 2019 (Daily)**

1-Bedroom City View Suite	\$179.00
1-Bedroom Lake View Suite	\$217.00
1-Bedroom City View Suite w/Den	\$217.00
2-Bedroom City View Suite	\$239.00
2-Bedroom Lake View Suite	\$269.00
2-Bedroom Beach Villa Residence	\$314.00

June 21, 2019 – September 1, 2019 (Daily)

1-Bedroom City View Suite	\$269.00
1-Bedroom Lake View Suite	\$322.00
1-Bedroom City View Suite w/Den	\$322.00
2-Bedroom City View Suite	\$329.00
2-Bedroom Lake View Suite	\$374.00
2-Bedroom Beach Villa Residence	\$419.00

September 2, 2019 – September 14, 2019 (Daily)

1-Bedroom City View Suite	\$209.00
1-Bedroom Lake View Suite	\$247.00
1-Bedroom City View Suite w/Den	\$247.00
2-Bedroom City View Suite	\$262.00
2-Bedroom Lake View Suite	\$299.00
2-Bedroom Beach Villa Residence	\$322.00

September 15, 2019 – October 7, 2019 (Midweek Su-Th)

1-Bedroom City View Suite	\$149.00
1-Bedroom Lake View Suite	\$179.00
1-Bedroom City View Suite w/Den	\$179.00
2-Bedroom City View Suite	\$209.00
2-Bedroom Lake View Suite	\$239.00
2-Bedroom Beach Villa Residence	\$269.00

September 15, 2019 – October 7, 2019 (Weekend Fr-Sa)

1-Bedroom City View Suite	\$172.00
1-Bedroom Lake View Suite	\$209.00
1-Bedroom City View Suite w/Den	\$209.00
2-Bedroom City View Suite	\$224.00
2-Bedroom Lake View Suite	\$262.00
2-Bedroom Beach Villa Residence	\$299.00

October 8, 2019 – October 31, 2019 (Midweek Su-Th)

1-Bedroom City View Suite	\$127.00
1-Bedroom Lake View Suite	\$149.00
1-Bedroom City View Suite w/Den	\$149.00
2-Bedroom City View Suite	\$164.00
2-Bedroom Lake View Suite	\$187.00
2-Bedroom Beach Villa Residence	\$209.00

October 8, 2019 – October 31, 2019 (Weekend Fr-Sa)

1-Bedroom City View Suite	\$142.00
1-Bedroom Lake View Suite	\$164.00
1-Bedroom City View Suite w/Den	\$164.00
2-Bedroom City View Suite	\$179.00
2-Bedroom Lake View Suite	\$202.00
2-Bedroom Beach Villa Residence	\$224.00

TERMS AND CONDITIONS

- All rates are per night, based on single/double occupancy, net non-commissionable; quoted in Canadian dollars and subject to all applicable taxes, levies & fees.
- Current taxes and fees are: 5% H.S.T. + 8% Hotel Tax + 2% A.H.R.T. Total = 15%.
- Watermark is a Member of the Ecobase Certified Program. A \$2.00 + GST Eco Fee will be added to every guest suite rate per night.
- Additional guest(s): \$30.00 each, per night + all applicable taxes, levies & fees.
- Children 16 years or under stay free when sharing a room with parent or adult guardian(s) and no additional beds are required.
- Maximum occupancy: 1-Bedroom Suite = 4 guests; 2-Bedroom Suite = 6 guests.
- Minimum Stay Weekends (Friday/Saturday) = 2-nights. HIGH SEASON ONLY.
- **CANCELLATION POLICY:**
 - More than 7-days notice = No penalty from May 1st to September 30th inclusive.
 - Less than 7-days notice = 100% penalty from May 1st to September 30th inclusive.
 - More than 2-days notice = No penalty from October 1st to April 30th inclusive.
 - Less than 2-days notice = 100% penalty from October 1st to April 30th inclusive.
- Deposits/Payments: 1-night's deposit (room + all applicable taxes, levies & fees) due at time of booking; balance of payment due upon check-out if no credit privileges are established. Credit card payment option available.
- Check in: 4:00 PM / Check out: 11: 00 AM

RESERVATIONS AND BOOKING

- Contact Rajinder Bains – Reservations – Sales Coordinator by e-mail at rbains@watermarkbeachresort.com or by direct dial telephone (250) 495-5503 and reference your **QUOTE BOOKING ID CODE # 3121**

Thank you for choosing **Watermark Beach Resort**. The entire Watermark team looks forward to welcoming all guests of BC Golf Guide.

Please date and sign below and return to Rajinder Bains – Reservations and Sales Coordinator at rbains@watermarkbeachresort.com by Tuesday, October 2, 2018. If I can be of further assistance, please contact me directly at dmason@watermarkbeachresort.com or by direct dial mobile phone at (778) 689-0595.

Sincerely,

On behalf of Watermark Beach Resort: On behalf of BC Golf Guide:



Signature

Name: Daniel Mason

Title: Sales Manager

Date: Tuesday, September 18, 2018

Signature

Name: Ross Marrington

Date: _____