

Mont Tremblant Resorts and Company, LP
1000 chemin des Voyageurs
Mont-Tremblant, Québec, J8E 1T1
Tel: 819-681-5632 / Fax: 819-681-5976 / Email: mdesjardins@tremblant.ca

This General Agreement – Group & FIT (“Agreement”) is made between Mont Tremblant Resorts & Company, LP (Mont Tremblant Resort”) and the Wholesaler BC Golf Guide / Golf The World Vacations (the “Client”), the designation of which is:

BC Golf Guide / Golf The World Vacations
Mr. Danny Leitch

ADDRESS: 1524 Woodridge Road
Kelowna, BC V1W 3B4
CANADA

PHONE:

FAX: 250-764-9654

EMAIL : danny@bcgolfguide.com



1. GROUP AND FIT

DEFINITION

- For the purpose of this Agreement, a GROUP booking is defined as ten (10) rooms or more or at least twenty (20) people travelling together.
- FIT booking is defined as nine (9) rooms or less or fifteen (15) people or fewer travelling together.
- "Client" or "you" means the tour operator or wholesaler identified on the cover page of this Agreement.

ELIGIBILITY

All printed brochures are available to licensed Clients who print a brochure, a catalogue, a website, an E-brochure or other promotional tools. GROUP & FIT net rates are available to licensed Clients who print a brochure, a catalogue, a website, an E-brochure or other promotional tools. A proofreading must be signed off by us before publication. A copy of this brochure must be provided to us as proof of eligibility. Note that *Mont Tremblant Les Suites Tremblant* is a division of *Mont Tremblant Resorts & Company, LP*. The resort name mentioned below. "Official Intranet Accommodation" with the group of hotels managed by *Les Suites Tremblant*, the mountain section, also include the mention "Official Intranet Accommodation" with the group of hotels managed by *Les Suites Tremblant*, an intranet Resort" with materials which include a list of rates and feature a photograph of TREMBLANT and include "Tremblant, an intranet Resort" with only during the term of this Agreement, the trademarks, trade names, service marks, logos or other identifiable materials bearing the parties marks, names or logos shall be disposed.

USE OF TRADEMARK AND COPYRIGHTABLE MATERIAL

Mont Tremblant Resort grants the Client a limited right to use, for the sole purpose of advertising and promoting Mont Tremblant Resort, and only during the term of this Agreement, the trademarks, trade names, service marks, logos or other identifiable materials bearing the parties marks, names or logos shall be disposed. Materials bearing the parties marks, names or logos shall be disposed. The Client shall not acquire any other right to copy, reproduce, publish or use such materials. The Client shall further understand and agree that any form and manner of use of the respective marks, service marks, logos, trade names or copyrightable materials by the Client will terminate upon cancellation or termination of this Agreement. Upon cancellation or termination of this Agreement, the parties will insure each other as to the manner in which copyrighted or copyrightable materials or other materials bearing the parties marks, names or logos shall be disposed.

AGREEMENT TERMS

Either party may terminate this Agreement by giving the other party thirty (30) days advance written notice by postage prepaid, registered or certified mail, return receipt requested; or by facsimile or electronic mail, and such termination shall be effective thirty (30) days after receipt of said letter or electronic communication. Should the Client choose to terminate said Agreement, said termination shall only be effective upon payment of all amounts due under the conditions of this Agreement.

CONFIDENTIALITY

The terms of this Agreement are strictly confidential and both parties agree not to disclose the terms herein to any third party except as may be required by law or regulation. In the event of a disclosure contrary to this Agreement, the non-disclosing party may immediately terminate this Agreement without notice and such party shall have the right to pursue any remedies available to it in law or equity. The Client prices listed in the Annexes are not to be disclosed by the Client to ticket and lodging purchasers.

PAYMENT TYPES

- *Mont Tremblant Resort* must make a credit review for Tour Operators who want to have the privilege of direct billing status.
- *Mont Tremblant Resort* must receive a duly completed credit application at least thirty (30) days prior to first arrival. This application is subject to approval by our Credit Manager in his or her sole discretion. In the event that credit is denied, your booking will only be honoured on a prepaid basis.
- If the request for direct billing is accepted, the Client agrees to respect the first and second deposit conditions. The final payment of each group will be due upon receipt of the final invoice. FIT reservations will be due upon receipt of each invoice. Failure to pay invoices within thirty (30) days of receipt will entail administration fees of 1.5% per month or 18% per year from date of invoice and the direct billing status could be compromised. In the case of disputed items, the Client agrees to pay the undisputed portion of the bill and, at that time, notify *Les Suites Tremblant* in writing of the nature of the dispute.
- If the direct billing status is refused, then the Client is on a prepaid status and all deposit and final payment conditions apply before the arrival of each group or FIT guest.

The Client must pre-pay a minimum of seven (7) days prior to the arrival of each group or FIT guests. A floating deposit can be used to cover ski lift tickets, rental and snow school. *Mont Tremblant Resort's* accounting department operates on a seven-day billing cycle; therefore, if a deposit is provided, it must sufficiently cover the time required for invoicing and payment processing. Said deposit may be in the form of an irrevocable letter of credit, a cheque, or a wire transfer (minimum deposit \$3,000.00 CDN).

GENERAL AGREEMENT - GROUP & FIT

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Initials: AG

Danny Leitch
877 223 7226
252 800 0412 fax
danny@beauregard.com

- All accounts working on a floating deposit basis will be issued a final invoice to reconcile the account. Should there be any outstanding balances resulting from discrepancies or should the Client fail to respond and satisfactorily clear up any balance within five (5) working days, Mont Tremblant Resort will discontinue voucher acceptance. In addition, for all outstanding balances past thirty (30) days, a 1.5% per month administration fee will be charged and the account status for the following season or other bookings could be compromised.
 - Please provide us with the name and coordinates of the contact person in your accounting department:
 - Name: _____
 - Email address: _____
 - Telephone number: _____
 - Fax number: _____
- No amendment, alteration, modification or addition to this Agreement will be valid or binding unless expressed in writing and signed by both the parties to this agreement. The terms of this Agreement shall also govern any Annex or Specific Contract between the Client and Mont Tremblant Resort. In the event of a conflict between the terms of this Agreement and those of any Annex or Specific Contract, the Client and Mont Tremblant Resort, the terms of the Annex or Specific Contract shall prevail.

ROYALTY

Please note that a Royalty fee, equivalent to 3.5% of the price advertised or payable for lodging and a 3% of the listed or advertised price of goods and services offered in the establishments on the territory of Mont Tremblant, will be added to your invoice. This Royalty fee corresponds to the contribution determined by the Tremblant Resort Association. This notice is in accordance with the "Reglement d'application de la Loi du consommateur" (Articles 91.6 and 91.7). The royalty fee allows the Tremblant Resort Association, a non-profit organization, to ensure that guests enjoy a truly unique and memorable experience, by offering top-notch entertainment, events and shows, the majority being free, as well as world-class services and facilities. Royalty fee may vary without prior notice.

2. LODGING AT LES SUITES TREMBLANT

LODGING RATE STRUCTURE

Wholesale Net Rates are subject to the policies and procedures contained in this Agreement. Les Suites Tremblant reserves the right to change rates at any time without notice, including special rates or packages.

RATES & CONDITIONS

CHECK-IN TIME: 4:00 P.M. CHECK-OUT TIME: 11 A.M.

FIT RESERVATIONS

FREE-SELL, FOR FIT
Les Suites Tremblant works on a Free-Sell basis! Details of the Free-Sell program are included in the attached annex. In order to adhere to the program, please complete and sign the annex and return it with this Agreement. Should you not sign the annex, reservations will only be confirmed upon availability.

FIT RESERVATIONS

Reservation must be made in writing and sent to the FIT Reservations Department via e-mail at fitreservations@tremblant.ca. The FIT Department can be contacted at 819-681-5481. The business hours are from Monday to Friday from 8:30 a.m. to 5:00 p.m. EST.

PAYMENT FOR FIT

If the Client is not accepted for direct billing, all bookings will have to be prepaid no later than seven (7) days prior to arrival.

Due Date	Payment
Final payment for prepaid accounts: More than seven (7) days prior to arrival	100 % of estimated amount
Final payment for direct billing account	30 days upon receipt of the final invoice

FIT CANCELLATION

In the event of a FIT cancellation, Les Suites Tremblant must be notified in writing and the following cancellation fees will apply:

Cancellation delays	Cancellation fees
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GENERAL AGREEMENT - GROUP & FIT

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Reservation cancelled more than seven (7) days prior to arrival date	No fees
Reservation cancelled between six (6) to two days prior to arrival date	One night's lodging
Reservation cancelled less than two (2) days prior to arrival date, No-Shows, late arrivals and early departures	100 % of estimated revenue

- * Please note that a cancellation of a reservation is not valid until a cancellation number is remitted.

VOUCHERS

- Upon arrival, your guest, local representative or tour escort must present vouchers for all purchased items, such as: lodging, rental, ski school, meal plans, golf, activity, passport, etc.
- To facilitate voucher redemption at all sales point, all vouchers must be presented in their original state; no manual alterations will be accepted. Do not provide your clients with a photocopy, as they will be rejected.
- For more details as to what information is required for each type of voucher, please refer to ANNEX C.

GROUP RESERVATIONS

- For each GROUP, four GROUP and tour series request please contact Marie-Christine Desjardins by email mdesjardins@tremblant.ca or by phone (819) 681-5632. We will do our utmost to process your request within two (2) business days. Once details are determined, a personalized GROUP booking contract will be sent to you (a Specific Contract).
- Space release date for GROUPS: 30 days before GROUP arrival.

DETAILED ROOM MANIFEST

The detailed room manifest must be provided by the space release date to our Production Department by fax at (819) 681-5976. If *Les Suites Tremblant* does not receive your room manifest on schedule, your room block will automatically be released by our system. The final rooming list is required at least fourteen (14) days prior to arrival. The business hours are from Monday to Friday from 8:30 a.m. to 4:30 p.m. EST.

PAYMENT AND DEPOSITS FOR GROUPS

Payment information should include the following reference: the Client and the GROUP name. The first deposit will be returned should the GROUP be cancelled more than thirty (30) days before arrival. Deposits will be deducted from the final invoice.

SECURITY GUARD

See terms of Specific Contract

DAMAGE AND SECURITY DEPOSIT

See terms of Specific Contract

CHAPERON POLICY

Les Suites Tremblant requires chaperon(s) for GROUPS whose participants are eighteen (18) years and younger. One chaperon over the age of twenty-five (25) years per fifteen (15) participants is required. Proof of age will be requested upon GROUP's arrival in the form of a driver's license, birth certificate or passport. In the event that a GROUP does not have sufficient chaperons or that said chaperon(s) does not act as such, *Les Suites Tremblant* will hire security between 9 p.m. and 5 a.m. Additional applicable fees for security services will be paid by the GROUP before departure.

AUTOMATIC EXPULSION RULE

- Les Suites Tremblant* reserves the right to expel any member or members of the group at any time during their stay should the person or persons be acting in a manner unacceptable to *Les Suites Tremblant*.
- Les Suites Tremblant* considers as unacceptable any action that could cause a prejudice to *Mont Tremblant Resorts and Company*, LP or its guests or employees that includes but not limited to actions that could lead to personal injury, property damages, cause inconvenience to other lodging guests, be unacceptable behaviour and will lead to immediate expulsion from the resort.
- Any costs associated with an expulsion will be the responsibility of the Client.

PROHIBITION

See terms of Specific Contract

PARKING FEES

GENERAL AGREEMENT - GROUP & FIT

GENERAL AGREEMENT - GROUP & FIT

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8. OTHER CLAUSES
 - The parties acknowledge that they have required that this agreement and all related documents be prepared in English. Les parties reconnaissent avoir exigé que la présente convention et tous les documents connexes soient rédigés en anglais.
 - It is agreed that *Mont Tremblant Resorts and Company, LP* is not to be held responsible for any lost or damaged equipment, displays or all other equipment not owned by them and being utilised for your meetings.
 - PROHIBITION: Alcohol Consumption in the public areas of Tremblant Village. You are responsible to advise the persons in your group that Alcohol Consumption in public areas of the pedestrian Village including hotel pools areas & hot tubs is strictly prohibited.
 - The organiser or exhibitor will need to supply proof of insurance for all material on display and we recommend hiring security guards.
 - The client accepts full responsibilities for damages caused by himself and / or members of his group during the entire period of his stay in our establishment.
 - The client may not transfer or assign this contract or its rights and obligations hereunder without the prior written consent of *Mont Tremblant Resorts and Company, LP*.
 - This contract will be automatically terminated without notice if the client declares bankruptcy, becomes insolvent under any applicable insolvency law or otherwise takes action towards its liquidation or is otherwise subject to any law pertaining to bankruptcy, insolvency or creditor protection generally.
7. ACTIVITY CARD AND GONDOLA (SUMMER)

Please refer to the attached ANNEX F.
6. GOLF

Please refer to the attached ANNEX E.
5. RENTAL EQUIPMENT (WINTER)

Please refer to the attached ANNEX D for the rates.
4. SNOW SCHOOL

Please refer to the attached ANNEX C for the rates and program details.
3. LIFT TICKET
 - *MULTIDAY FIT, GROUP and DAY GROUP* ski lift tickets are available for purchase on a NET basis for Clients buying a regional lodging and ski package. The weekend rates are those charged at the Ticket Window.
 - On-site representatives will sell lift tickets at the pre-book rates to consumers who purchase a regional lodging package that is part of the Client's ski program as published in the current year's brochure.

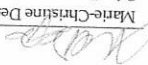
GROUP CANCELLATIONS

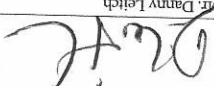
See terms of Specific Contract
by the Client.
As we do not have the private addresses of the tour patrons, it is the policy of *Les Suites Tremblant* that the Client's assist in the collection of incidental charges prior to departure. Charges not collected will be the responsibility of the Client. Guests will be required to leave a credit card imprint at the Front Desk in order to obtain privileges on incidentals, unless a master account is established and all charges are guaranteed.

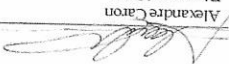
INCIDENTAL CHARGES FOR GROUPS


- See terms of Specific Contract
- MEAL PLAN AND ACTIVITIES
- See terms of Specific Contract
- COMPLIMENTARY ROOMS AND SPECIAL RATES
- See terms of Specific Contract
- BAGGAGE ASSISTANCE
- See terms of Specific Contract

VALIDATION OF CONTRACT
Mont Tremblant Resorts and Company, LP must receive a duly signed copy of this contract initialled on each page within ten (10) days of its original communication. Upon receipt of this signed and initialled contract, Mont Tremblant Resorts and Company, LP will reserve the spaces necessary for your stay. Mont Tremblant Resorts and Company, LP has the right to review or refuse the terms of this contract if it is not returned signed and initialled within the aforementioned delays.


Marie-Christine Desjardins
Sales Representative
Mont Tremblant Resorts & Company, LP
Date: 02-15-2018


Mr. Danny Leitch
Director of Business Development
BC Golf Guide / Golf The World Vacations
Date: Feb 28 / 18


Alexandre Caron
Director of Sales
Mont Tremblant Resorts & Company, LP
Date: 02-15-2018

Page 6
Initials: _____
GENERAL AGREEMENT - GROUP & PIT
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ANNEX - FIT FREE-SELL AGREEMENT
SUMMER/FALL 2018 - LES SUITES TREMBLANT

This present annex refers to the terms and conditions of the General Agreement - Group & FIT signed between both parties

FREE-SELL : Les Suites Tremblant (Plaza St-Bernard, Tour des Voyageurs, Lodge de la Montagne)

- Hotel room (1 queen bed or 1 queen bed + sofa bed or 2 double beds)
- Studio (1 queen bed + 1 sofa bed with fully equipped kitchen and fireplace)
- One bedroom condo (1 queen bed + sofa bed or 2 double beds with fully equipped kitchen and fireplace)
- Two bedrooms condo (1 queen bed + 2 double beds + sofa bed, kitchen and fireplace)

FREE-SELL: Holiday Inn Express & Suites Tremblant

- Hotel rooms (1 queen bed or 1 queen bed + sofa bed or 2 double beds)
- One bedroom condo (1 queen bed + sofa bed or 2 double beds + sofa bed, kitchen and fireplace)
- Two bedrooms condo (1 queen bed + 2 double beds + sofa bed, kitchen and fireplace)

FREE-SELL: Erimtage du Lac

- Hotel room (1 queen bed + 1 sofa bed)
- Deluxe hotel room (1 king bed + 1 sofa bed)
- One bedroom condo (1 king bed + sofa bed, kitchen and fireplace)
- Two bedroom condo (1 king bed + 1 queen bed + sofa bed, kitchen and fireplace)

FREE-SELL: Sommet des Neiges

- One bedroom condo (1 king bed + sofa bed, kitchen and fireplace)
- Two bedrooms condo (1 king bed + 1 queen bed + sofa bed or 1 king + 2 queens + 1 sofa bed)

FREE-SELL: Westin Resort & Spa Tremblant

- Hotel room (1 queen bed)
- Deluxe hotel room (1 king bed + sofa bed)
- One bedroom condo (1 king bed + sofa bed, kitchen and fireplace)
- Two bedrooms condo (1 king bed + 1 queen bed + sofa bed, kitchen and fireplace)

From May 1st to October 31st 2018

- To obtain a Free-Sell status, City Tours Incorporated MUST work on a daily sell report basis.
- The FIT reservations department is open Monday to Friday between 8h30AM to 5h00PM, ET)

RESTRICTIONS

- 3-night minimum stay on August 31, September 1-2 / October 5-6-7, 2018
- 3-night minimum stay on June 22-23-24 / July 6-7 and 13-14 / August 17-18-19, 2018

CUT-OFF DATES	
May 1st to June 15th, 2018	3 days
June 16th to October 13th, 2018	7 days
October 14th to 31st, 2018	3 days

Stop-Sell notices will be sent by email by our FIT Department. City Tours Incorporated will have to report to our FIT department all pending reservations for the blackout dates within 48 hours. No name changes will be permitted after said 48 hours.

To ensure that the Stop-Sell notices be sent to the right address, it is essential that the information below be filled out in block letters.

Marie-Christine Desjardins
Sales Representative
Mont Tremblant Resorts and Company, LP
Date: Feb 28 / 18
BC Golf Guide / Golf The World Vacations
Director of Business Development
Mt. Danny Leitch

LES SUITES TREMBLANT
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24

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GROUP AND FIT RATE CONDITIONS - SUMMER SEASON

GENERAL INFORMATION

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OUT-OF-DATE FOR FREE RELEASE STATUS AND RELEASE DATES FOR BLOCKED UNITS	
3 days	MMJ 1 - JUNE 18 2018
7 days	JUNE 18 - OCT 13 2018
30 days	OCT 14 - OCT 31 2018

RESTRICTIONS	
3-night minimum stay on June 22-23-24, 2016 / July 6-7 and 13-14, 2016 / August 17-18-19 2016	All units
3-night minimum stay on September 1-2, 2016 and October 5-6-7, 2016	All units

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Station Mont Tremblant
Tonga Luminia
Summer 2018
Opening June 8, 2018
Wholesaler

15% commission

Regular rate		Wholesaler net rate	
Rate before royalty and taxes	Rate with royalty and taxes	Rate before royalty and taxes	Rate with royalty and taxes
Adult (18+)	27.99 \$	23.79 \$	28.17 \$
Youth (13-17)	17.99 \$	15.29 \$	18.11 \$
Child (6-12)	11.99 \$	10.19 \$	12.07 \$
Pee wee (5-)	14.20 \$	- \$	- \$
FREE			

Rates are per person before royalty and taxes
Full refunds of tickets for this activity are available when cancelled 2 and more days prior to product start date.
No refunds on cancellation 2 days or less prior to product start date.
CHILDREN 12 YEARS AND UNDER MUST BE ACCOMPANIED BY AN ADULT.

Access to activity requires taking a chairlift.
Pets are not allowed onsite.
It is forbidden to smoke or drink alcoholic beverages during this activity.

THE ACTIVITY WILL BE HELD RAIN OR SHINE.
In case of high winds or thunderstorms, Station Mont Tremblant reserves the right to delay starting times or to cancel the activity for the safety of staff and visitors.

In case of cancellation, a red banner will appear on the tongaluminia.ca website and a cancellation notice will be posted on the activity's Facebook page.
For all cancellations made by Tonga Luminia or Station Mont Tremblant, the guest or the Tour operator will receive a full refund within 48 hours of your starting time.

These rates are only applicable with a signed contract with Mont Tremblant Resort for summer 2018.
All rates are in Canadian dollars
All rates, dates, activities, royalty and taxes are subject to change without notice

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