



2018 WHOLESALE AGREEMENT

January 15, 2018

Mr. Ross Marrington
BCGolfGuide.com
1524 Woodridge Road
Kelowna, BC V1W 3B4

Re: BCGolfGuide.com

Dear Ross,

We are delighted that BCGolfGuide.com has once again selected Kelowna and Hotel Eldorado.

Please find enclosed, our wholesale booking agreement for your review and approval. Please return the signed booking agreement by January 30, 2018. You may email the booking agreement back to me or you can also fax to (250) 860-5852.

Should you have any further questions regarding our policies and procedures, please contact me directly at (250) 979-4533, at your convenience. I would be happy to assist you with any further details or information.

We look forward to once again working with you and BCGolfGuide.com in the upcoming year!

Kind regards,

Emily Cobb, Sales & Events Coordinator
Manteo Resort Waterfront Hotel and Villas & Hotel Eldorado

GUESTROOM RATES:

Accommodation Types	Jan 01 To Apr 30	May 01 To June 14 Sun-Thu	May 01 To Jun 14 Fri-Sat	Jun 15 To Sep 02	Sep 03 To Sep 29 Sun-Thu	Sep 03 To Sep 29 Fri-Sat	Sep 30 To Dec 31
Arms Standard	\$135.00	\$175.00	\$200.00	\$249.00	\$175.00	\$200.00	\$135.00
Arms Deluxe	\$140.00	\$189.00	\$225.00	\$299.00	\$189.00	\$225.00	\$140.00
Arms Luxury Suite	\$199.00	\$249.00	\$279.00	\$459.00	\$249.00	\$279.00	\$199.00

Room rates are based on single/double occupancy for Standard and Deluxe accommodation. Each additional person in the room is \$20.00, plus applicable taxes per night. Children aged 17 years and under stay free when accompanied by an adult.

The Canadian dollar rates quoted above are net non-commissionable and are subject to taxes and resort fees. The current taxes include: 11%Hotel Sales Tax (HST) and 5% Goods & Services Tax (GST).

Resort Fees are \$15.00 per day, plus GST. Resort fees includes property wide high-speed Internet, parking, local calls, business center, fitness center, in-room bottled water , lobby coffee service, and all resort amenity access including indoor & outdoor swimming pools, hot tubs, tennis courts, putting green and private beach. *Some resort amenities are seasonal.

Hotel Eldorado is pleased to be a non-smoking resort. Smoking is permitted on the guestroom balconies and patios.

ARMS GUESTROOM

The Arms guestrooms offer one queen or two queen beds and are located in the Eldorado Arms wing. These spacious guestrooms feature private bathrooms, cork flooring, custom white washed furnishings, eight ft. floor to ceiling windows, a large desk with granite countertop, Telus Optik TV, in-room movies, and high speed or wireless internet. The bathroom has a shower/tub combination. The approximate square footage is 345-389 sq. ft.

ARMS DELUXE GUESTROOM

The Arms Deluxe guestrooms offer one king or two queen beds and are located in the Eldorado Arms wing. These spacious guestrooms feature mountain or partial lake views, private bathrooms, cork flooring, custom white washed furnishings, eight ft. floor to ceiling windows, a large desk with granite countertop, Telus Optik TV, in-room movies, and high speed or wireless internet. The deluxe bathrooms feature a glass shower and a shower/tub combination. The approximate square footage is 345-389 sq. ft.

ARMS LUXURY LAKE VIEW SUITES

The Arms Luxury Lake View Suites are located on the second and third floors of the Eldorado Arms wing and provide accommodation that is unparalleled in the Okanagan with panoramic views of Okanagan Lake. These one bedroom suites offer a king bed in the bedroom and a pull-out queen sofa bed in the living room, suited to occupancy for four guests in total. These spacious suites feature jetted tubs overlooking the lake, 42" Sony LCD TV, Telus Optik TV, in-room movies, fireplace, desk, and high speed or wireless internet. The deluxe bathrooms feature a glass shower with jetted sprays and rain head shower. The mini kitchen includes a fridge, microwave, dishwasher and toaster. The square footage is 620 sq. ft.

RESTRICTIONS:

Please note reservation restrictions apply throughout the year. Please reference the last page of this document for long weekends and minimum night stay restrictions for bookings in 2018.

PORTERAGE:

The hotel provides mandatory porterage service for all groups (5 or more rooms) at a charge of \$7.00 per person round trip, inclusive of taxes and gratuities.

LAKESIDE DINING:

Our Award Winning Lakeside Restaurant

An evening spent in the Hotel Eldorado's award-winning restaurant will be an evening to remember. We strive to take advantage of the Okanagan's bounty of seasonal and organic products provided by local suppliers.

Whether it's dining lakeside, sipping cocktails in the Lounge, or relaxing on the Boardwalk, the Hotel Eldorado offers something for everyone.

DEPOSIT/BILLING - FIT (4 or less rooms):

Full prepayment is required 30 days prior to the guest arrival date.

CANCELLATION POLICY – FIT (4 or less rooms):

Cancellations and No-Show reservations will result in a one-night room and tax charge unless cancellation notice is received prior to the following timelines:

January 1 to June 14, 2018 and
September 3 to December 31, 2018

48 hours prior to any night within the reservation dates.

June 15 to September 2, 2018

48 hours (14 days for Villas) prior to any night within the reservation dates.

Please note that all cancellations must be received in writing.

RESERVATION METHOD – FIT REQUESTS (4 or less rooms):

It is understood that our reservations department will be contacted to request availability. Your contact information is as follows:

Hotel Number: (866) 608-7500
Fax: (250) 861-4799
E-mail:
Website : www.hoteleldoradokelowna.com

RESERVATION METHOD – GROUP REQUESTS (5 or more rooms):

All requests for group reservations are to the Sales Department. Your contact information is as follows:

Reservations: Emily Cobb
Direct Line: (250) 979-4533
Fax: (250) 860-1041
E-mail: sales@manteo.com
Website : www.hoteleldoradokelowna.com

The final room list with the estimated time of arrival is required thirty days prior to arrival.

GROUPS (5 or more rooms):

A separate agreement will be issued for any groups with 5 or more guestrooms and/or 10 or more room nights.

CHECK-IN/CHECK-OUT:

Resort check in time is 4:00pm and check out is 11:00am. The hotel will assist you on accommodating special arrival times and departures times, whenever possible. Please contact our Reservations department to discuss your itinerary.

SPECIAL REQUESTS:

We will endeavor to accommodate all special requests

STATEMENT OF ACCOUNT/INCIDENTAL CHARGES (Group Bookings):

The Tour Director is responsible for ensuring that any incidental charges are cleared up at the time of checkout and responsible for approving and endorsing all statements of accounts prior to checkout. Failure to comply shall result in the Tour Company being responsible for the balance shown on the submitted statement.

The hotel requires that each guest provide a valid credit card upon check-in. If a credit card is not provided we will require a \$250.00 cash deposit for guests to charge services to their room and to open telephone lines.

BOOKING AGREEMENT CONDITIONS:

- A) Any changes to this booking agreement must be in writing and signed by both parties. The depositing of funds by the tour company does not in itself constitute any agreement between parties.
- B) This booking agreement shall take effect and be binding only when it is signed by the tour company and the appointed representative on Manteo Resort and supersedes any prior agreements, policies, and discussions made between the parties heretofore.
- C) Manteo Resort reserves the right to change room types, based on availability.
- D) Failure of the part of the tour company to comply with any of the foregoing terms and conditions shall entitle Manteo Resort to cancel any present and future arrangements of space booked by the tour company and forfeiture of deposits.

OPTION DATE:

To confirm arrangements for these rates, please sign and return a copy of this booking agreement prior to **January 30, 2018**. If we have not received your confirmation by this date we reserve the right to release all space for resale.

Thank you, Ross, for choosing Hotel Eldorado. We look forward to welcoming BCGolfGuide.com guests to our hotel.

Kind Regards,



Emily Cobb, Sales & Events Coordinator

On behalf of BCGolfGuide.com:

Name: _____

Signature: _____

Date: _____

Manteo Resort Waterfront Hotel and Villas & Hotel Eldorado



Dear Tour Operator,

To ensure our files are up to date, we ask that you complete the following and fax back to our office along with your booking agreement. (PLEASE PRINT)

Reservation Manager's Name: _____

Mailing Address: _____

Phone number: _____

Fax number: _____

Email address: _____

Accounts Payable Contact: _____

Mailing Address: _____

Phone number: _____

Fax number: _____

Email address: _____

GST # (if applicable) _____

Credit Card number _____ Expiry: _____

Name on Card: _____

Emergency Contact number for after office hours: _____

Thank you in advance for your attention to this matter. Should you have any questions, please do not hesitate to contact us directly.

Emily Cobb
Sales & Catering Coordinator
Manteo Resort – Waterfront Hotel & Villas & Hotel Eldorado
3762 Lakeshore Road
Kelowna, BC, V1W 3L4
Email: sales@manteo.com
Tel: (250) 979-4533
Fax: (250) 860- 1041



2018 STATUTORY HOLIDAYS

Monday, February 12th – Family Day
Friday, March 30th – Good Friday*
Monday, May 21st – Victoria Day
Sunday, July 1st – Canada Day
Monday, August 6th – BC Day
Monday, September 3rd – Labour Day
Monday, October 8th – Thanksgiving Day

All reservations occurring over a long weekend require a 3 night minimum for any stay that arrives on the Friday night.

Reservations will not be accepted for Saturday arrivals over these holidays.

* 3 night minimum in effect for Thursday arrivals.