



Silverado Resort and Spa Wholesale Agreement 2017-2018

Silverado Resort and Spa
1600 Atlas Peak Rd.
Napa CA. 94558

Company Name: BC Golf Guide .com inc
Address: 1524 Woodridge Road Kelowna, B.C. Canada V1W 3B9
Contact: Danny Leiker
Telephone: 877 223 7224
Email: Danny@bcgolfguide.com

Silverado Resort and Spa agrees to the following:

Rates: The rates attached herein are being offered for rooms booked for 2017-2018 and are net, non-commissionable, in US Funds. The Rates will be based on the European Plan (no meals) unless otherwise specified.

These Rates cannot be posted, published or made available to 3rd party Internet sites, corporate travel, conference or incentive groups. Distribution or exposure of Net Tour Rates will allow the Hotel to immediately terminate the Agreement.

In order to receive the Rates the Travel Company must be a licensed travel company and feature the Hotel in a published brochure or tariff.

As the Rates are based on this written agreement, they will not be quoted at the time of reservation to the Hotel.

All rooms sold must be reported to the Property daily by fax/email, as well as recapped at the cut-off schedule. Requests after allotment has been reached are subject to **rate and room** availability.

Requests should be **faxed** to Silverado Resort and Spa, Reservations Department at **fax number 707-257-5425 or e-mailed** to <silveradoreservations@silveradoresort.com>. A confirmation number must be received from the Property acknowledging receipt and confirmation of reservation.

NON - ALLOTMENT: Reservations will be accepted from the Travel Company on a space available basis only.

FAMILY PLAN: Children 18 years old and under may stay at no extra charge in their parents' room (excluding meals) in room categories accommodating more than 2 persons.

The following seasonal net wholesale leisure contract rates are offered to Company for the period of:

JAN 1, 2017- DEC 31, 2018

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The Property has no obligation to honor the reservation of the contract made past the above cut-off dates.

TWO (2) NIGHT MINIMUM STAY DURING WEEKENDS (FRIDAY & SATURDAY STAYS) JAN 1, 2017 THROUGH DEC 31, 2018

	2017		2017		2017	
	Jan 1 - Mar 31		Apr 1- Nov 15		Nov 16 - Dec 31	
	S-Th	F-S	S-Th	F-S	S-Th	F-S
Resort Room	\$149	\$169	\$189	\$219	\$149	\$169
1 Bedroom	\$189	\$209	\$299	\$339	\$189	\$209
2 Bedroom	\$319	\$359	\$419	\$479	\$319	\$359

	2018		2018		2018	
	Jan 1 - Mar 31		Apr 1- Nov 15		Nov 16 - Dec 31	
	S-Th	F-S	S-Th	F-S	S-Th	F-S
Resort Room	\$149	\$179	\$199	\$229	\$159	\$179
1 Bedroom	\$189	\$219	\$299	\$339	\$199	\$219
2 Bedroom	\$319	\$369	\$429	\$489	\$329	\$369

NOTE: \$25 Resort fee per room per night plus 14% tax is not included in the above rates – paid by company.

2017 Wholesale Golf Fees	All Golf Wholesalers	
Green Fees	NORTH	SOUTH
January 1 – March 31	\$108	\$84
April 1 – September 25	\$156	\$116
September 25 - October 9*	Closed*	Closed*
October 10 – November 15	\$156	\$116
November 16 – December 31	\$116	\$84
*Silverado's North & South Course Closed for PGA TOUR event		

2018 Wholesale Golf Fees	All Golf Wholesalers	
Green Fees	NORTH	SOUTH
January 1 – March 31	\$118	\$94
April 1 – September 25	\$166	\$126
September 25 - October 9*	Closed*	Closed*
October 10 – November 15	\$166	\$126
November 16 – December 31	\$126	\$94
*Silverado's North & South Course Closed for PGA TOUR event		

2017-2018 Golf Wholesale Rates:

The following rules apply to Net Wholesale Golf Rates:

1. Guest must have a confirmed room reservation at Silverado Resort and Spa.
2. Applicable to FIT guest. Groups with 12 plus players will be at a group rate.
3. Must indicate at time of booking "Wholesale Golf Fees."
4. Rates apply only to Tour Operators with signed wholesale room agreement.

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Black-Out Dates:

The Property reserves the right to impose black-out dates at its sole discretion. In such case, the Property shall honor all reservations for the black-out period, which were made prior to the notification of the black-out, provided reservations are received within [48 hours] of the notification of the black-out at the Property.

Below are current Black-Out Dates:2017

Feb 13-16
April 14-20
May 18-25
July 3-11
Sept 4-7
Oct 13-17

2018

February 7-8
March 6-7
July 3-4, 6-7, 20-21, 27-28
Aug 3, 10-11, 17-18
Sept 30
Oct 1-7

Room Rate Conditions:

Taxes: All Room Rates quoted are net, non-commissionable subject to all applicable taxes. Tax Rates: Occupancy Tax 14%; CA Recovery Fee \$1.50. Rates are per room per night.

Split Rate: For any reservations that commence in one rate schedule and overlap into another rate schedule the guest's stay, the corresponding rate for each schedule will apply.

Additional Charges:

- a. Children Policy: No charge for children under 18 when occupying same room as adult(s) and using existing beds in rooms.
- b. Mandatory Charges:
✕ Resort Fee of \$25 per room per night plus 14% tax. To be paid in full along with room rate and tax by Company. Resort fee is taxed as follows: Occupancy Tax 14%. NOTE: \$25 Resort fee per room per night is not included in the above rates.

Resort Fee Includes the following:

- Access to the fitness and workout facility
- Admittance to any of the more 30 fitness classes offered weekly
- Unlimited personal WIFI access
- Unlimited local calls and 800 calls
- In-room coffee and tea
- Tennis on any of our 10 courts
- Golf bag storage
- Bell gratuities
- On property transportation gratuities
- Self and valet parking

Check-in and Check-out time: Check-in time is 4:00 [p.m.], check-out time is 11:00[a.m.]. All guests arriving before 4:00[pm] will be accommodated as rooms become available. Baggage may be checked-in for those arriving early if rooms are unavailable.

Cancellation Policy: FIT bookings must be cancelled in writing 72 hours prior to arrival. There will be a penalty in the amount of one night's stay for cancellations received within the above time period.

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Date changes inside of the cancellation policy are considered a cancellation and a re-booking, and as such, are subject to cancellation damages. The daily cancellation fee shall not be contingent on the Property's occupancy for the nights for which rooms are cancelled. No-shows must be paid without reliance on vouchers due to the inability of the client to present the voucher. Should the Company fail to pay the cancellation fee, the Property may cancel the Company's, billing privileges or this Agreement, at the Property's sole discretion, without any obligation or liability whatsoever. No refunds will be provided for early departure. Cancellation Policy may be changed by Property at any time in Property's sole discretion.

Minimum night Stay Periods: Jan1, 2017 – Dec31, 2018 - Weekends between these dates require a (2) two Night minimum.

Relocation Policy: In the unlikely situation that the Property is unable to accommodate all rooms that have been confirmed, the Property will provide the following:

- 1) Accommodations at a comparable Property as close as reasonably possible at no charge to the guest for the first night the guest is displaced from the Property.
- 2) One complimentary round trip ground transportation between Property and the alternate property for each day the guest is displaced.
- 3) One (1) 5 minute phone call and necessary arrangements for forwarding of the displaced guest's telephone messages and mail.
- 4) Offer to relocate displaced guest back to the first available room. If room becomes available and the guest elects not to return to the Property, the Property will have no further obligations under this clause.
- 5) Upon return to the Property, upgraded accommodations (if available) and a welcome expression from the General Manager.

Disability Accommodation Policy: As all of the Property's accommodations are sold on a first come first served basis, in order to ensure that we are able to best accommodate any guests with disabilities, it is the responsibility of Company to notify the Property at least 30 [days] in advance of the need for any special accommodations, including accessible guest rooms. Should Company fail to do this, the Property may not be able to ensure that disabled guests receive their requested accommodations.

Pre – Pay Account: THIRTY (30) DAYS PRIOR TO ARRIVAL of the net rate reservation, **FULL PREPAYMENT** will be due to the Property. If the full prepayment is not received by such date, the reservation will automatically be canceled. Guest name and Company confirmation number must be noted with payment.

Reservations confirmed within thirty (30) days prior to arrival shall be prepaid by Company within seven (7) days of confirmation or prior to the guest's arrival, whichever is earlier. If full prepayment is not received by guest check-in, the reservation will automatically be canceled. Checks for full prepayment should be made **payable to the Property** by individual reservation, noting guest name and arrival date. Checks should be mailed to: **Silverado Resort and Spa 1600 Atlas Peak Rd. Napa CA. 94558**

When utilizing a Bank Wire to prepay reservations, Company must notify Property in advance and request from Property wire instructions. Guest information (i.e., Guest Name, Travel Date, and Property Name) must be included with the wire transfer. At the same time, [Accounting Department and Sales Department] must be advised whenever this method of payment is used.]

Direct Bill Account: Available for qualified Partners upon credit approval.

The Agreement will bind both Company and the Property and, except as specified otherwise, may be cancelled by either party upon thirty (30) days prior written notice. This Agreement shall terminate immediately upon the termination or expiration of the Agreement.

Contract Contact Information:

Name: David Gill
Title: Area Director of Revenue Management
Phone #: 707-257-
Fax #: 707-339-6571
Email: David.Gill@SilveradoResort.com

Sales Department Contact information:

Name: Matthew Martinucci
Title: Director of Sales and Marketing
Phone #: 707-257-5445
Fax #: 707-257-5407
Email: matthew.martinucci@Silveradoresort.com

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Accounting Department Contact information:

Name: Maurene Lyons
Title: Accounts Receivable Manager
Phone #: 707-257-5410
Fax #: 707-257-5414
Email: Maurene.Lyones@Silveradoresort.com

By executing this Property Rate and Inventory Agreement in the space provided below, the Property acknowledges that it has received and reviewed a copy of the Agreement and agrees to be legally bound by all terms and conditions of the Agreement.

ACCEPTED:

Company: BC golf guide
By: Dan LEITCH (D) (L) (E) (I) (T) (H)
Title: Dir Business Development
Date Signed: Dec 11 / 17

Property: Silverado Resort and Spa
By: _____
Title: _____
Date Signed: _____

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