



## Summer 2018 F.I.T RATE AGREEMENT BC Golf Guide

1524 Woodridge Road, Kelowna, BC, V1W 3B4  
1-877-223-7226 – direct danny@bcgolfguide.com

November 16, 2017

Dear Danny,

Please find enclosed net rates for Summer 2018. Please review the terms of this agreement. Should you have any questions or comments please know your calls are always welcome

### **TOUR RATES ELIGIBILITY**

Net tour rates are extended to those licensed, wholesale tour operators who feature the specific hotel(s) in a published brochure or catalogue. All room rates are net, non-commissionable and will be based on the European Plan (no meals) unless otherwise specified. Rooms and NET rates are subject to availability.

## **SUMMER RATE PROGRAM (FIT ONLY)**

<b>Hilton Room</b> 2 Double Beds Max Occupancy 4 Adults: \$30 each additional adult		
Season	SGL / DBL Sun – Thu	SGL / DBL Fri – Sat
May 1 – June 28, 2018	\$162	\$180
June 29 – Sept 15, 2018	\$169	\$196
Sept 16 – Oct 31, 2018	\$145	\$152

<b>Studio (Formerly Jr. Suite)</b> King or Queen Bed with Kitchenette Max Occupancy 2 Adults		
Season	SGL / DBL Sun – Thu	SGL / DBL Fri – Sat
May 1 – June 28, 2018	\$162	\$180
June 29 – Sept 15, 2018	\$169	\$196
Sept 16 – Oct 31, 2018	\$145	\$152

<b>Premier Studio (Formerly Whistler Jr. Suite)</b> (King Bed, Sofa Bed, Kitchen, Fireplace, Balcony) Max Occupancy 4 Adults: Additional \$30 for 3rd and 4th Adult		
Season	SGL / DBL Sun – Thu	SGL / DBL Fri – Sat
May 1 – June 28, 2018	\$232	\$250
June 29 – Sept 15, 2018	\$239	\$266
Sept 16 – Oct 31, 2018	\$195	\$202

<b>Signature Spa</b> (King Bed, Fireplace, 2 Person Jetted Tub, Balcony) Max Occupancy 2 Adults		
Season	SGL / DBL Sun – Thu	SGL / DBL Fri – Sat
May 1 – June 28, 2018	\$232	\$250
June 29 – Sept 15, 2018	\$239	\$266
Sept 16 – Oct 31, 2018	\$195	\$202

<b>Alpine 2 Bedroom Suite</b> (King Bed, Queen Bed, Sofa Bed, Kitchen, In Suite Laundry, Fireplace, Balcony) Max Occupancy 4 Adults Additional \$30 for each 3 <sup>rd</sup> , 4 <sup>th</sup> , 5 <sup>th</sup> , 6 <sup>th</sup> Adult		
Season	SGL / DBL Sun – Thu	SGL / DBL Fri – Sat
May 1 – June 28, 2018	\$462	\$480
June 29 – Sept 15, 2018	\$869	\$896
Sept 16 – Oct 31, 2018	\$445	\$452

<b>Glacier 1 Bedroom Suite</b> (King Bed or 2 Queen Beds, Sofa Bed, Kitchen, Fireplace) Max Occupancy 6 Adults in Queen Suite Max Occupancy 4 Adults in King Bedded Suite Additional \$30 for each 3 <sup>rd</sup> , 4 <sup>th</sup> , 5 <sup>th</sup> , 6 <sup>th</sup> Adult		
Season	SGL / DBL Sun – Thu	SGL / DBL Fri – Sat
May 1 – June 28, 2018	\$272	\$290
June 29 – Sept 15, 2018	\$309	\$336
Sept 16 – Oct 31, 2018	\$215	\$222



## ROOM ALLOTMENTS

We appreciate your submission of bed-type/room type requests. Every effort will be made to accommodate these requests, based on availability.

Season	Room Block	Release Period	Blackout Dates
May 1 – October 31, 2018	0 Hilton Rooms	14 days prior to arrival date	TBA

## MINIMUM NIGHT STAYS

A 2 night minimum night stay is required for FIT bookings over the following dates:

Tough Mudder: June 15-16, 2018

Canada Day Long Weekend: June 30 - July 2, 2018

Iron Man: July 27 - 29, 2018

Gran Fondo: September 8 – 9, 2018

## SUMMER CANCELLATION POLICY

### F.I.T CANCELLATIONS

- Cancellations must be made by email to [crichardson@hiltonwhistler.com](mailto:crichardson@hiltonwhistler.com) or by fax to 604-966-5092. All cancellations will be confirmed by return email or fax with a cancellation number.
- Cancellations made within 14 days of arrival will be subject to a payment penalty of one night room and tax.

### NO SHOWS

For no shows, that is, guests who without prior cancellation fail to arrive at the Hotel, **BC GOLF GUIDE** must reimburse the hotel's loss, for the entire duration of the stay.

## SUMMER PAYMENT POLICY

### F.I.T. PAYMENTS:

- Prepayment of room and tax for the entire stay is required 21 days prior to arrival date.
- Should payment not be received 21 days prior to arrival, the reservation will be cancelled with notification to you by fax. Reinstatement of the reservation upon receipt of payment will be based on availability at that time.

### BOOKING CONDITIONS

- Please note that these rates are quoted in Canadian funds and are **EXCLUSIVE** of 15% Taxes (5% Good and Services Tax and 10% Room Tax) and are net, non-commissionable.
- Parking is available underground at \$32.00/night for self-park and \$36.00/night CAD for valet parking (subject to change) plus 5% GST (Goods and Services Tax).



## HOTEL INFORMATION

### VALUE ADDS

- Complimentary use of our fully equipped health club. Facilities include exercise gym, indoor and outdoor Jacuzzis, outdoor heated pool, and dry sauna.
- The perfect location, at the base of the gondolas, and across from the Whistler Golf Course & Driving Range.

### PLEASE NOTE...

The Hilton Whistler Resort & Spa is a non-smoking hotel. There is no smoking allowed in any of the guest rooms, or public areas of the Resort. Please ensure that our hotel is designated as a non-smoking hotel in your print materials and brochures. Any guest rooms or meeting rooms used by your delegates will be penalized a minimum fee of \$250.00 (plus applicable taxes) if smoke is detected in a room.

### INCLUDED IN ALL GUEST ROOMS

Wired and Wireless Internet, and local calls

Full bathroom with hair dryer

Coffee maker with coffee and a selection of teas

Guest bathrobes

Peter Thomas Roth bath products

An iron and ironing board

A writing desk and lounge chair

A television with cable, pay-per-view movies, Nintendo games, and Juke Box

An in-room safe

Our new Hilton Serenity beds with feather mattress pad and duvet, feather pillows and high thread count Egyptian cotton sheets

Clock radios with MP3 player connectivity

### **Hilton Room** - (325 to 550 sq. ft) (Maximum Occupancy -4)

Treat yourself to the largest entry level guestroom in Whistler Village. Stylish furnishings and warm tones are sure to delight the senses. After a day of fun, relax and order room service while enjoying our new 37" flat screen television. Find comfort in your choice of King, two Queens or two double size beds. Hilton Rooms may connect to a King Studio, Premier Studio or the Glacier One Bedroom Suite.

### **Studio** – (343 - 417 sq. ft) (Maximum Occupancy -2)

The Queen/King Studio combines the comfort of the Hilton Room with the convenience of a well equipped kitchenette.

Whether you've been on the slopes or links, enjoy a soothing bath in the deep soaker tub. Dream of tomorrow's adventures in The Hilton Serenity Queen/King size bed with luxurious 250 thread count European-style linens.

### **Premier Studio** – (598 to 610 sq. ft) (Maximum Occupancy -4)

King size bed & Double sofa bed. Well equipped kitchen & breakfast bar. Wood-burning fireplace.

Sitting area & balcony, deep soaker tub; some equipped with air jets.

Many Whistler Junior Suites can be connected to a Hilton Room with two Double beds for additional space and comfort. Entertain and unwind at the pass-through bar featuring barstools and black granite countertops.

### **Signature Spa Room** - (540 sq. ft) (Maximum Occupancy- 2 people)

Looking for additional relaxation? The Signature Spa Suite adds luxury to your stay by featuring a spacious two-person Jacuzzi tub. After a soak, put on your Hilton robe and unwind in front of our unique wood-burning or electric fireplace. If that isn't enough, cozy into your King Size bed for what is certain to be a relaxing sleep. With all this to keep you occupied, don't forget to take advantage of the stunning views offered from your private balcony.

### **Glacier One Bedroom Suite** (710 to 817 sq. ft) (Maximum Occupancy- 6 people)

A condominium in a hotel....what else is there to say! With vaulted ceilings and skylights, the Glacier One Bedroom Suite is sure to impress. The South tower penthouse suite features well equipped kitchens and dining areas. Each living room is furnished with a gas fireplace and Double Size sofa bed. The luxurious oversized bedroom includes a 37" flat screen television and a choice of one King or two Queen Size beds. The suites with one King Size bed can connect to a Hilton Room with two Queen Size beds to create a 2 bedroom, 2 bathroom suite.



**Alpine Two Bedroom Suite** (1200 sq. ft) (*Maximum Occupancy- 6 people*)

Finally a spacious and luxuriously appointed 2 bedroom suite in Whistler that is perfect for an extended stay or family vacation! Spectacular mountain views and even a steam room to relax those tired muscles after a day of adventure. The Alpine Two Bedroom Suite has a wood burning fireplace, well equipped kitchen with granite countertops, stainless steel appliances, elegant maple custom cabinetry, in-suite laundry and balcony. The stylish living room has a Double Size sofa bed and three 37" flat screen televisions complete the unit. The master bedroom includes a King Size bed while the second bedroom contains a Queen. All Alpine Two Bedroom Suites can connect to a Signature Spa Room to create a 3 bedroom suite.

**CHECK-IN/CHECK OUT TIME**

Check in: 4:00pm; Check out: 11:00am. Should a guest/group plan to arrive at the hotel prior to 4:00pm, please include this information on the rooming list or at the time of booking. Every effort will be made to accommodate early arrivals based on availability however room type cannot be guaranteed.

**GUEST FAXES**

Guest faxes should be sent to fax number 604-966-5093.

## **FIT PROCEDURES**

**F.I.T AGREEMENTS**

F.I.T agreements are renewed on a yearly basis. Should you wish to maintain an agreement with the Hilton Whistler Resort & Spa, we require a signed copy of this agreement prior to the commencement of the program, a copy of your brochure or catalogue, and a sample copy of the voucher that your customers will present. As FIT rates are based on a written agreement, they are not quoted at the time of reserving, and will be applied by each hotel.

***NOTE: For the purpose of this contract, where applicable, F.I.T refers to a patron who has purchased an accommodation package from BC GOLF GUIDE***

**RESERVATIONS FOR F.I.T BOOKINGS: (NINE ROOMS OR LESS)**

All reservation requests should be sent to:

Hilton Whistler Resort & Spa  
Attn: Clare Richardson – Sales Coordinator  
crichardson@hiltonwhistler.com  
604-966-5011 (phone)  
**604-966-5092 (fax)**

**GROUP RESERVATION REQUESTS MUST BE FAXED OR EMAILED TO: (TEN ROOMS OR MORE)**

Hilton Whistler Resort & Spa  
Attn: Wade Wilkins - Sales Manager  
wwilkins@hiltonwhistler.com  
604-966-5136(phone)  
**604-966-5092 (fax)**

**FAMILY PLAN**

Children 18 years old and under may stay at no extra charge in their parents' room (excluding meals) in room categories accommodating more than 2 persons.



## **DINING**

Meals are served in the Cinnamon Bear Grille at leisure.

Full American Breakfast Buffet:	\$28.00 per person + 18% Gratuity + 5% GST
Plated Three Course Dinner:	\$58.00 per person, all inclusive

It is recommended that FIT guests confirm their dining reservations 7 days in advance. Children under the age of 6 eat free when accompanied by their parents, and children aged 6 – 12 years old eat for half price.

## **LUGGAGE HANDLING:**

Luggage handling is \$9.50 per person, round trip, plus 5% GST (Goods and Services Tax). This is a mandatory charge for all group arrivals of 10 rooms or more.

## **INCIDENTAL CHARGES**

A credit card imprint shall be requested at time of check-in in order for the guest to charge incidentals to his room account. Without such a credit card imprint, Hilton Whistler Resort & Spa will not extend billing privileges to the guest.

## **TAXES**

15% Taxes are applicable (10% Rooms Tax and 5% GST) to all FIT reservations. Tour operators will be responsible for the payment of taxes and should include all charges when costing their packages. All quoted tax rates outlined in this agreement are subject to change.

## **TARIFF/BROCHURE PUBLICATION**

In compliance with laws on packaged travel, our hotel has a responsibility to consumers to ensure that description of our product and service is accurate in all material respects. In order to comply with this directive, we request that you submit all printed descriptive and or advertising copy pertaining to Hilton Whistler Resort & Spa to us for review, no later than 30 days prior to publication. We will follow up with you directly. We request that the hotel be featured with a hotel photograph whenever possible, with the name featured with our corporate identification, e.g. **HILTON WHISTLER RESORT & SPA**, HILTON HOTELS CORPORATION.

## **ONWARD DISTRIBUTION**

Onward Distribution - The offering or distribution of Wholesale Rates or any other data or information provided by HILTON WHISTLER RESORT & SPA to any other entity for sale directly to consumer via Internet or any other online distribution channel, is expressly forbidden, except as Wholesaler shall notify HILTON WHISTLER RESORT & SPA and HILTON WHISTLER RESORT & SPA shall approve such re-distribution in writing.

## **FOREIGN CURRENCY**

Deposit and final payment funds will be converted to Canadian dollars based on the current rate of exchange at the time of receipt.

## **DOCUMENTATION**

We do require from all of our partners, an annual update on their billing.



**FORCE MAJEURE:**

The parties' performance under this Contract is subject to acts of God, war, government regulation, terrorism, disaster, strikes, civil disorder, curtailment of transportation facilities or any other emergency beyond the parties' control, making it inadvisable, illegal, or materially affects a party's ability to perform their obligations under this Contract.

**ACCEPTANCE**

To confirm the arrangements on a definite basis, we require a signed copy of this agreement to be received by us no later than 30 days after receipt of this agreement, in order to guarantee your space and/or rates. After you have had an opportunity to review and approve this agreement, please sign and return it directly to me. We look forward to working with you and welcoming your guests to the Hilton Whistler Resort & Spa.

**On behalf of HILTON WHISTLER RESORT & SPA:**

**Signature:**

**Name:**            **Wade Wilkins**

**Title:**            **Sales Manager**

**Date:**

**On behalf of BC GOLF GUIDE:**

**Signature:**

**Name:**

**Title:**

**Date:**

*Written acceptance constitutes a binding agreement between BC GOLF GUIDE and the Hotel therefore, this document must be signed by a representative authorized to commit such arrangements on behalf of BC GOLF GUIDE.*