



PENTICTON LAKESIDE RESORT AND CONFERENCE CENTRE

February 24, 2017

BC Golf Guide
1524 Woodridge Rd
Kelowna, British Columbia V1W 3B4

BY EMAIL

ross@bcgolfguide.com

ATTENTION: ROSS MARRINGTON

Dear: Ross,

RE: 2017 / 2018 FIT & GROUP RATES – PENTICTON LAKESIDE RESORT

We are pleased to provide BC Golf Guide with the following 2017 / 2018 FIT and Group Rates at the Penticton Lakeside Resort & Conference Centre:

	*GROUP RATES	FIT RATES
January 1 – April 30, 2017:	\$ 98.00	\$ 103.00
May 1 – June 15, 2017:	\$ 142.00	\$ 150.00
June 16 – September 15, 2017	\$ 185.00	\$ 190.00
September 16 – October 15, 2017:	\$ 142.00	\$ 150.00
October 16 – December 30, 2017	\$ 108.00	\$ 113.00
January 1 – April 30, 2018:	\$ 108.00	\$ 113.00

*These rates are only offered if your Tour picks up a minimum of ten (10) guestrooms or more. Please note that we provide **ONE** complimentary City view guestroom for the Tour Escort when fifteen (15) revenue rooms are picked up, per night. If Baggage is required it is \$ 4.00 plus tax round trip.

All rates are net, non-commissionable and are subject to applicable taxes. Rates are quoted in Canadian funds are per room, per night based on single/double occupancy for City view guestrooms. Additional adults in the same room are \$15.00 per person, per night plus applicable taxes. Parking is \$ 10.00 per vehicle, per day plus applicable taxes. Children 16 and under are complimentary when staying with their parents.

The above guestroom rates are subject to availability. You must call the Hotel directly for guestroom availability as some blackout dates are already determined and other blackout dates are being entered on a daily basis. Cancellations must be made with no less than 72 hours' notice for all FIT reservations. All Group Tours must be cancelled no less than 60 days prior to arrival in writing. Group Rooming Lists are due no less than 60 days prior to the tour arrival.

Please be advised that we have not protected any space for you at this time and bookings will be subject to availability through this office. Note, that this partnership provides BC Golf Guide with extremely competitive Hotel guestroom rates which you may ultimately pass along to your FIT clients. As a reminder, our FIT rates have been offered to your company only, and they are not to be published as stand-alone guestroom rates on websites, and must not be offered as stand-alone guestroom rates for third party booking companies. Publication of these rates creates rate parity issues for us and reflects negatively on the Hotel.

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21 Lakeshore Drive West, Penticton, BC V2A 7M5 p. 250-493-8221 f. 250-493-0607 tf. 1-800-663-9400
www.pentictonlakesideresort.com www.rpbhotels.com

RPB Hotels & Resorts
BRITISH COLUMBIA



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If everything meets with your approval and you would like to make this Agreement definite, kindly sign below and return a copy by fax to 1.250.493.0607 prior to February 24, 2017. We will then countersign and return a copy back to you for your records.


Should you have any questions, please do not hesitate to contact me at 1.250.493.9757 or email susan.selles@ipbhotels.com.

We look forward to working with you and to welcoming your tours to the Penticton Lakeside Resort in 2017!

Kind regards,

PENTICTON LAKESIDE RESORT & CONFERENCE CENTRE


Susan Sales
SALES MANAGER



Authorized Signature

Title: SALES MANAGER

Date: February 24, 2017



Authorized Signature Penticton Lakeside Resort

Title:

President

Date:

Feb 24/2017