



Friday, September 23, 2016

Mr. Ross Marrington
BC Golf Guide
1524 Woodridge Road
Kelowna, BC V1W 3B4
(250)764-0700
ross@bcgolfguide.com

BC Golf Guide 2017 Rate Agreement
April 01, 2017- October 31, 2017

Dear Ross,

We thank you for choosing **Watermark Beach Resort** for BC Golf Guide in 2017. We sincerely appreciate and value your business and continued relationship. At **Watermark** we endeavour to ensure your guest's experience exceeds their expectations.

SUITES & RATES

At the present we have the following Suites available on the following dates*:

April 1, 2017 – April 30, 2017

1-Bedroom City View Suite	\$118.00
1-Bedroom Lake View Suite	\$132.00
1-Bedroom City View Suite w/Den	\$132.00
2-Bedroom City View Suite	\$153.00
2-Bedroom Lake View Suite	\$167.00
2-Bedroom Beach Villa Residence	\$195.00

May 1, 2017 – June 22, 2017

1-Bedroom City View Suite	\$160.00
1-Bedroom Lake View Suite	\$195.00
1-Bedroom City View Suite w/Den	\$195.00
2-Bedroom City View Suite	\$209.00
2-Bedroom Lake View Suite	\$244.00
2-Bedroom Beach Villa Residence	\$265.00

June 23, 2017 – September 3, 2017 (HIGH SEASON)

1-Bedroom City View Suite	\$230.00
1-Bedroom Lake View Suite	\$279.00
1-Bedroom City View Suite w/Den	\$279.00
2-Bedroom City View Suite	\$286.00
2-Bedroom Lake View Suite	\$335.00
2-Bedroom Beach Villa Residence	\$370.00

September 4, 2017 – October 8, 2017

1-Bedroom City View Suite	\$160.00
1-Bedroom Lake View Suite	\$195.00
1-Bedroom City View Suite w/Den	\$195.00
2-Bedroom City View Suite	\$209.00
2-Bedroom Lake View Suite	\$244.00
2-Bedroom Beach Villa Residence	\$265.00

October 9, 2017 – October 31, 2017

1-Bedroom City View Suite	\$125.00
1-Bedroom Lake View Suite	\$146.00
1-Bedroom City View Suite w/Den	\$146.00
2-Bedroom City View Suite	\$160.00
2-Bedroom Lake View Suite	\$181.00
2-Bedroom Beach Villa Residence	\$209.00

TERMS AND CONDITIONS

- All rates are per night, based on single/double occupancy, net non-commissionable; quoted in Canadian dollars and subject to all applicable taxes, levies & fees. The current taxes are 15%
- Additional guest(s): \$20.00 each, per night + all applicable taxes, levies & fees.
- Children 16 years or under stay free when sharing a room with parent or adult guardian(s) and no additional beds are required.
- Maximum occupancy: 1-Bedroom Suite = 4 guests; 2-Bedroom Suite = 6 guests.
- Minimum Stay Weekends (Friday/Saturday) = 2-nights. HIGH SEASON ONLY.
- **CANCELLATION POLICY:**
 - More than 7-days notice = No penalty. HIGH SEASON ONLY.
 - Less than 7-days notice = 100% penalty. HIGH SEASON ONLY.
 - More than 2-days notice = No penalty. SPRING/FALL SHOULDER ONLY.
 - Less than 2-days notice = 100% penalty. SPRING/FALL SHOULDER ONLY.
- Deposits/Payments: 1-night's deposit (room + all applicable taxes, levies & fees) due at time of booking; balance of payment due upon check-out if no credit privileges are established. Credit card payment option available.
- Check in: 4:00 PM / Check out: 11: 00 AM

RESERVATIONS AND BOOKING

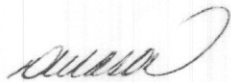
- Contact Rajinder Bains – Reservations – Sales Coordinator by e-mail at rbains@watermarkbeachresort.com or by direct dial telephone (250) 495-5503 and reference your **QUOTE BOOKING ID CODE # 2284**

Thank you for choosing **Watermark Beach Resort**. The entire Watermark team looks forward to welcoming all guests of BC Golf Guide.

Please date and sign below and return to Rajinder Bains – Reservations and Sales Coordinator at rbains@watermarkbeachresort.com or by fax to (250) 495-5501 by Friday, October 7, 2016. If I can be of further assistance, please contact me directly at dmason@watermarkbeachresort.com or by direct dial mobile phone at (778) 689-0595.

Sincerely,

On behalf of **Watermark Beach Resort**: On behalf of **BC Golf Guide**:

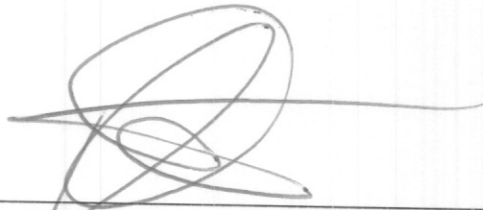


Signature

Name: Daniel Mason

Title: Sales Manager

Date: Friday, September 23, 2016



Signature

Name: Ross Marrington

Date:

Sept 24/2016