



9800 E. Talking Stick Way  
Scottsdale, AZ 85256  
**2017 Net NLRA Volume Rate Agreement**

Mr. Danny Leitch  
1524 Woodridge Road  
Kelowna ,BC, V1W 3B4  
danny@bcgolfguide.com

Dear Mr. Danny Leitch,

We are pleased to offer BC Golf Guide/Golf The World Vacations special Preferred Rates commencing 1/1/2017 through 12/31/2017. In return, BC Golf Guide/Golf The World Vacations agrees to act in good faith to utilize the number of projected room nights noted within by promoting the Hotel to company associates and guests as a primary provider of accommodations in Scottsdale.

Following are the rates, terms and conditions applicable to booking the contracted rates. Rates are based on single/double occupancy:

Dates	Preferred Rates
January	\$189
February	\$199
March	\$239
May, September	\$129
June, July, August, December	\$109
April, October, November	\$159

**Rates:**

\* A 13.92% tax applies to all rates. Rates include Parking and HSIA (high speed internet access). No additional charges apply. Guests will be prompted to supply company identification at check-in. Failure to comply will result in rate update to prevailing BAR rate at time of check-in. Rates and Rate Access code provided are not to be distributed and/or solicited to general public.

**Rate Availability:**

NLRA rates will be available as long as hotel is under 80% occupied. Reservation requests over dates with 80% or greater occupancy will be reviewed on a case by case basis.

**Group Rates:**

Group rates will be negotiated separately through the Hotel Sales Department.

**Blackout Dates:**

Jan	Feb	Mar	Apr	May	Jun
14 <sup>th</sup> thru 22 <sup>nd</sup>			1 <sup>st</sup> , 2 <sup>nd</sup> , 3 <sup>rd</sup>		

Jul	Aug	Sep	Oct	Nov	Dec
					31 <sup>st</sup>

Blackout dates are subject to change and are based upon availability. Talking Stick Resort reserves the right to update these dates as needed.

**Minimum Annual Room Production:**

This agreement is based on a projected annual minimum consumption of 100 room nights.

**Reporting:**

Talking Stick Resort is responsible for tracking room night production. Pace toward contracted annual minimum will be reviewed and detail provided to Company on a quarterly basis.

**Guarantee/Payment:**

Guarantee is required with every reservation and method of final/incidental payment will be obtained at time of check-in unless advised otherwise by Company. Payment for the stay shall be the responsibility of the hotel guest unless advised otherwise by Company.

**Cancellation:**

Talking Stick Resort offers a comfortable 72 hour cancellation policy. Reservations cancelled after this 72 hour window will be assessed a one night room and tax penalty.

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**Early departure fee:**

Should the guest depart before the confirmed departure date, Talking Stick Resort will review on a case by case basis whether a charge of one night room and tax is to be assessed. The hotel will reconfirm departure date upon guests' arrival.

**Reservations:**

Guests may call our in-house reservations team at: (866) 877-9897, and request Company rates.

Office Hours: 6:30 am to 10:00 pm 7 days a week.

**Check In/Out Procedures:**

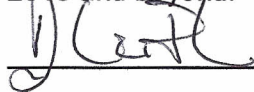
Check-in time is 4:00pm and check-out time is 12:00pm. Late departures can be arranged based upon availability and may be subject to a charge. Guests will be responsible for providing BC Golf Guide/Golf The World Vacations identification to qualify rate at check-in.

**Amenities:**

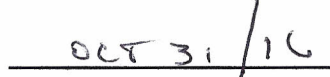
- Concierge Services
- Complimentary 24 hour fitness center
- Complimentary parking, complimentary high speed wireless internet, and comfortable work area
- The Spa at Talking Stick
- Casino featuring: slot machines, table games, poker, keno and more
- Nearby access to galleries, shopping, nightlife activities, golf, hiking and exercise trails

The above rates are not binding until a signed copy of this contract is returned to the hotel's attention. Any changes, additions or stipulations to this agreement will not be binding unless said changes are mutually approved and confirmed in writing.

Your signature will confirm acceptance of this agreement. We look forward to a continued partnership with you and hosting your BC Golf Guide/Golf The World Vacations travelers in 2016 and beyond.



Mr. Danny Leitch  
BC Golf Guide/Golf The World Vacations



Date

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