



Hotel Eldorado, 500 Cook Road, Kelowna, B.C. V1W 3G9
 Phone: 250-763-7500/1-866-608-7500 Fax: 250-861-4779 Email: leona@eldoradokelowna.com

October 18, 2016

BC Golf Guide
Ross Marrington
250-764-0700
ross@BCgolfguide.com

Dear Ross,

RE: 2017 Preferred Corporate Rate

Thank you for considering the Hotel Eldorado as your hotel of choice in Kelowna. We value our return corporate guests and wish to offer the Hotel Eldorado Corporate Rate Plan to **BC Golf Guide** for any upcoming stays in 2017. Please find listed below our special rates for you corporate company, along with the terms and conditions of the booking procedures. Should you find these arrangements agreeable, please sign one copy and return it to my attention by **November 1, 2016**.

The Hotel Eldorado is a 52 room boutique hotel situated on beautiful Okanagan Lake and is just minutes away from world-class wineries, championship golf courses, walking trails, beaches and shopping. The Hotel Eldorado is a wonderful venue whether you are travelling for business or pleasure and offers fantastic food, unsurpassed service and a charming ambiance.

ACCOMMODATIONS

Preferred Corporate Rates are provided on the understanding that the company will provide a higher volume of guestroom nights to the Hotel Eldorado. Production values will be reviewed annually and may be adjusted in accordance to the actualized number of nights produced.

BC Golf Guide preferred corporate rates are as follows:

Guest Room Type	Preferred 2017 Net Rates			
	March 1 – April 30	May 1 – May 31	June 1 – Sept 30	Oct 1 – Oct 31
Arms	Sun-Thurs \$127 Fri-Sat \$141	Sun-Thurs \$164 Fri-Sat \$183	\$239	Sun-Thurs \$127 Fri-Sat \$141
Arms Deluxe	Sun-Thurs \$167 Fri-Sat \$186	Sun-Thurs \$194 Fri-Sat \$216	\$249	Sun-Thurs \$167 Fri-Sat \$186
Arms Luxury Suite	Sun-Thurs \$235 Fri-Sat \$261	Sun-Thurs \$234 Fri-Sat \$261	\$419	Sun-Thurs \$235 Fri-Sat \$261

- * To receive Preferred Corporate Rates: Company name must be quoted at time of booking
- * The above rates are: (i) for accommodation only; (ii) quoted in Canadian funds and are net, non-commissionable; (iii) subject to 5% GST, 8%HRT, and 2%MRDT; (iv) subject to resort fee @ \$9/night. Resort fee includes parking, internet, local phone calls, coffee, and newspaper (Monday-Saturday), Airport shuttle; (v) for single or double occupancy. Each additional guest in the same room is subject to a \$15/night surcharge. Two children of the adult guest(s), 17 year or younger may stay for free.
- * Check-in commences at 3:00pm and checkout at 11:00pm
- * Rates are subject to availability at time of confirming a booking
- * Black-out dates may apply

The Hotel Eldorado commits to honor this rate and **BC Golf Guide** agrees to communicate with its frequent travelers, naming the Hotel Eldorado as the preferred hotel vendor in Kelowna. In addition, it is agreed that the Hotel Eldorado will be prominently positioned in any printed or electronic rate directories published by **BC Golf Guide**.

RESERVATIONS

Individual reservations can be made through your preferred travel agency, our reservation department at 1-866-608-7500.

CHARGABLE RESERVATION POLICIES

1. No-show Policy

If a guest fails to arrive for a booking that your organization has reserved, your company will be charged for one night's accommodation plus applicable charges.

2. Cancellation Policy

Once your reservation has been made, our cancellation policy allows for cancelation by 3:00pm the day prior to arrival. Cancellations made after this time may be charged a fee not exceeding one night's charge.

AMENITIES ON SITE:

Room service available from 7:00 am daily * Business centre * Meeting/conference rooms * 'El' Lounge * Lakeside Dining Room * Boardwalk Bistro (Seasonal) * Indoor pool, hot tub, steam room, fitness room * Sun-Roof (spectacular views of lake and valley) * Seasonal marina and boat rentals, sea doo and kayak rentals * Kelowna International Airport and downtown Kelowna shuttle service

ARMS WING GUEST ROOMS

One queen, one king, or two queen beds * Spacious * Mini Fridge * Coffee Maker * Cork flooring Custom white washed furnishings * Eight ft. floor to ceiling windows * Telus Optik TV with in-room movies * High Speed or Wireless Internet * Iron & Ironing Board * Square footage 345-389 sq. ft.

MEETINGS AND CONFERENCES:

Planning a meeting or retreat in the future? Please call the Meeting and Events team at 250-869-6060 or email meetings@eldoradokelowna.com for meeting room description, availability and pricing.

Sincerely,

ACCEPTED AND AGREED TO:

Leona Smith
Sales & Events Manager
Hotel Eldorado

On behalf of BC Golf Guide:

Name: _____

Signature: _____

Date: _____