

**MUZII & ASSOCIATES**

8895 North Military Trail, Suite 305E • Palm Beach Gardens, Florida 33410

**2017 CONTRACT REVISION**  
**PGA National Resort & Spa, Palm Beach Gardens, FL**  
**Golf & Receptive Operators Net Rates**

**PGA National Resort & Spa - 2017 Golf Packages**

CONTACT:

OPERATOR:

BC GOLF GUIDE / GOLF THE WORLD VACATIONS

EMAIL:

**GOLD GOLF PACKAGE**

The Gold Golf Package is the perfect golf experience for players of all skill levels.

**GOLF VACATION PACKAGE INCLUDES:**

- Luxury accommodations with private balcony or terrace
- Full breakfast each day in the Palm Terrace restaurant
- One round of golf daily on the Palmer, Fazio, Squire or Estates courses (Surcharge for Champion course). Golf Cart included.
- Unlimited range balls and golf bag storage

Advance tee times are recommended. This package is subject to availability.

<b>Deluxe/Resort Room</b>	<b>January 1 - April 30, 2017</b>	<b>May 1-25, 2017</b>	<b>May 26 - Sept 30, 2017</b>	<b>Oct 1 - Dec 31, 2017</b>
Single Occupancy	\$445.31	\$ 369.94	\$ 226.05	\$ 369.94
Double Occupancy	\$276.75	\$ 233.63	\$ 143.99	\$ 233.63
Triple Occupancy	\$226.16	\$ 193.80	\$ 135.04	\$ 193.80
Quad Occupancy	\$200.87	\$ 173.88	\$ 125.26	\$ 173.88

<b>Junior Suite</b>	<b>January 1 - April 30, 2017</b>	<b>May 1-25, 2017</b>	<b>May 26 - Sept 30, 2017</b>	<b>Oct 1 - Dec 31, 2017</b>
Single Occupancy	\$ 548.35	\$ 460.34	\$ 309.47	\$ 460.34
Double Occupancy	\$ 328.27	\$ 278.84	\$ 185.70	\$ 278.84
Triple Occupancy	\$ 260.51	\$ 223.93	\$ 162.85	\$ 223.93
Quad Occupancy	\$ 226.63	\$ 196.48	\$ 146.12	\$ 196.48

<b>Cottage</b>	<b>January 1 - April 30, 2017</b>	<b>May 1-25, 2017</b>	<b>May 26 - Sept 30, 2017</b>	<b>Oct 1 - Dec 31, 2017</b>
Single Occupancy	\$ 642.34	\$ 561.12	\$ 363.66	\$ 561.12
Double Occupancy	\$ 405.46	\$ 352.84	\$ 218.32	\$ 352.84
Triple Occupancy	\$ 326.50	\$ 283.41	\$ 169.87	\$ 283.41
Quad Occupancy	\$ 287.02	\$ 248.70	\$ 145.65	\$ 248.70

<b>Replay Rate</b>	<b>January 1 - May 25, 2017</b>	<b>May 26 - Sept 30, 2017</b>	<b>Oct 1 - Dec 31, 2017</b>
Fazio, Squire, Palmer & Estates Courses	\$75.00 + 6% tax	\$40.00 + 6% tax	\$75.00 + 6% tax
Champion Course	\$125.00 + 6% tax	\$90.00 + 6% tax	\$125.00 + 6% tax

<b>Surcharge</b>	<b>January 1 - April 30, 2017</b>	<b>May 1 - Nov 30, 2017</b>	<b>Dec 1 - Dec 31, 2017</b>
Champion Course	\$125.00 + 6% tax	\$75.00 + 6% tax	\$125.00 + 6% tax

**Rooms:**

- Package rates are per person, per night and are based on per person occupancy.
- Rates are inclusive of taxes and resort fee (currently set at 12% tax and \$25 daily resort fee). If these conditions/rates change, we will honor existing bookings at this rate, and inform you in writing of the necessary change to apply for all future bookings.

**Golf:**

- Gratuities are not included.
- Replay round rates are for booked day of play and are based on availability.
- Additional rounds include cart fee.
- Champion course is cart path only.
- Forecaddies are mandatory on the Champion Course from December 1<sup>st</sup> - April 30<sup>th</sup>. Forecaddie Fee included in the surcharge and replay rates from December 1<sup>st</sup> - April 30<sup>th</sup>. Gratuity is not included.

## PLATINUM GOLF PACKAGE

The Platinum Golf Package is ideal for the ultimate golf enthusiast, including 36 holes of golf per day.

### GOLF VACATION PACKAGE INCLUDES:

- Luxury accommodations with private balcony or terrace
- Full breakfast each day in the Palm Terrace restaurant
- Two rounds of golf daily on the Palmer, Fazio, Squire or Estates courses (Surcharge for Champion course). Golf Cart included.
- Unlimited range balls and golf bag storage.

Advance tee times are recommended. This package is subject to availability.

Deluxe/Resort Room	January 1 – April 30, 2017	May 1-25, 2017	May 26 – Sept 30, 2017	Oct 1 – Dec 31, 2017
Single Occupancy	\$ 534.11	\$ 438.47	\$ 273.60	\$ 438.47
Double Occupancy	\$ 365.55	\$ 306.87	\$ 189.04	\$ 306.87
Triple Occupancy	\$ 314.96	\$ 268.61	\$ 166.45	\$ 268.61
Quad Occupancy	\$ 289.67	\$ 249.47	\$ 155.16	\$ 249.47

Junior Suite	January 1 – April 30, 2017	May 1-25, 2017	May 26 – Sept 30, 2017	Oct 1 – Dec 31, 2017
Single Occupancy	\$ 634.31	\$ 539.27	\$ 365.44	\$ 539.27
Double Occupancy	\$ 415.65	\$ 357.27	\$ 234.96	\$ 357.27
Triple Occupancy	\$ 348.36	\$ 302.21	\$ 197.06	\$ 302.21
Quad Occupancy	\$ 314.72	\$ 274.67	\$ 178.12	\$ 274.67

Cottage	January 1 – April 30, 2017	May 1-25, 2017	May 26 – Sept 30, 2017	Oct 1 – Dec 31, 2017
Single Occupancy	\$ 775.85	\$ 705.41	\$ 414.42	\$ 705.41
Double Occupancy	\$ 546.81	\$ 487.57	\$ 270.50	\$ 487.57
Triple Occupancy	\$ 470.47	\$ 414.96	\$ 222.53	\$ 414.96
Quad Occupancy	\$ 432.29	\$ 378.65	\$ 198.54	\$ 378.65

Replay Rate	January 1 – May 25, 2017	May 26 – Sept 30, 2017	Oct 1 – Dec 31, 2017
Fazio, Squire, Palmer & Estates Courses	\$75.00 + 6% tax	\$40.00 + 6% tax	\$75.00 + 6% tax
Champion Course	\$125.00 + 6% tax	\$90.00 + 6% tax	\$125.00 + 6% tax

Surcharge	January 1 – April 30, 2017	May 1 – Nov 30, 2017	Dec 1 – Dec 31, 2017
Champion Course	\$125.00 + 6% tax	\$75.00 + 6% tax	\$125.00 + 6% tax

### Rooms:

- Package rates are per person, per night and are based on per person occupancy.
- Rates are inclusive of taxes and resort fee (currently set at 12% tax and \$25 daily resort fee). If these conditions/rates change, we will honor existing bookings at this rate, and inform you in writing of the necessary change to apply for all future bookings.

### Golf:

- Gratuities are not included.
- Replay round rates are for booked day of play and are based on availability.
- Additional rounds include cart fee.
- Champion course is cart path only.
- Forecaddies are mandatory on the Champion Course from December 1<sup>st</sup> – April 30<sup>th</sup>. Forecaddie Fee included in the surcharge and replay rates from December 1<sup>st</sup> – April 30<sup>th</sup>. Gratuity is not included.

### Signature of acknowledgement

Billing of Surcharge and any applicable Cart Fee

Operator ☒ Guest ☐

All other points in original contract remain the same. Please sign below and email or fax to (561) 622-1559.

SIGNED:

*Ronald S. Muzii*

SIGNED:

*[Signature]*

COMPANY:

Muzii & Associates, Inc.

COMPANY:

*REGOLF GUIDES / GOLF THE WAY YOU LIVE*  
*Director of Business Development*

TITLE:

Marketing Consultant

TITLE:

*Sept 29 / 16*

DATE:

June 23, 2016

DATE:

*[Signature]*



**PGA National Resort & Spa  
2017 Golf Operator Contract**

Between  
**BC Golf Guide /  
Golf The World Vacations**

1524 Woodridge Road  
Kelowna BC, CANADA V1W 3B4  
Telephone: 519-800-3701  
Fax: 250-800-0912  
E-mail: danny@bcgolfguide.com  
Contact: Danny Leitch

And  
**PGA National Resort & Spa**

400 Avenue of the Champions  
Palm Beach Gardens, Florida 33418-3698  
Telephone: (561) 627-2000  
Fax: (561) 691-9133  
E-mail: [wholesale@pgaresort.com](mailto:wholesale@pgaresort.com)  
Website: [www.pgaresort.com](http://www.pgaresort.com)

**GENERAL INFORMATION:**

Director of Golf Sales: T.J. Baggett  
Reservations Manager: Karoll Costanzo

**CONTRACTING OFFICE:**

Muzii & Associates, Inc.  
8895 North Military Trail, Suite 305E  
Palm Beach Gardens, Florida, 33410  
Telephone: (561) 691-5511 Fax: (561) 622-1559  
E-mail: [ronmuzii@muzii.com](mailto:ronmuzii@muzii.com) / [nmonz@muzii.com](mailto:nmonz@muzii.com) / [swardle@muzii.com](mailto:swardle@muzii.com)  
Contact: Ronald Muzii / Nancy Monz / Sharon Wardle  
Website: [www.muzii.com](http://www.muzii.com)

**ROOM RATES:** All rates are NET per room, EP, quoted in U.S. dollars. Children 17 and under stay free when sharing room with parent. All requests for specific bed type are on a request basis only. The 12% local tax must be added to the room rate and paid by the operator. All taxes are subject to change without notice. Any increases are the sole responsibility of the customer. These rates are not applicable to groups of 10 rooms or more. Group rates are available upon request by contacting Chris Berry at 561-227-2517 or [tj.baggett@pgaresort.com](mailto:tj.baggett@pgaresort.com).

	<b>Max Occupancy</b>	<b>Jan 1, 2017 - Apr 30 2017</b>	<b>May 1, 2017 - May 25, 2017</b>	<b>May 26, 2017 - Sep 30, 2017</b>	<b>Oct 1, 2017 - Dec 31, 2017</b>
Resort Room	2-4	\$232	\$182	\$106	\$182
Junior Suite	2-4	\$334	\$275	\$195	\$275
Club Cottage*	2-4	\$554*	\$475*	\$386*	\$475*

**\*Club Cottages are available by request only.**

**RESORT FEES:** There is a daily resort fee of \$25 per room plus 12% tax. This fee includes: in-room high-speed wireless Internet, daily newspaper, in-room coffee, local and toll free telephone calls (up to 60 min per call), unlimited health, fitness and racquet club access, unlimited tennis court times, aerobics classes (including Pilates, yoga, and spinning classes), golf bag storage, on property transportation and two complimentary welcome drinks per stay at iBar (gratuity not included).

Please advise who is paying the Resort Fee: ( ) Guest

(☒) Operator

**PARKING:** There is a valet parking fee of \$20.00 per vehicle, per night.

# **PGA National Resort & Spa 2017 Golf Operator Contract**

**GOLF RATES (SHARED CART & GREEN FEES):** All rates are NET, per person. Golf rates are only valid with corresponding room reservation. Rate includes greens fees, cart, practice facility, range balls and golf bag storage. Rates are subject to 6% tax (or current state tax). Rates are applicable for Palmer, Estates, Fazio and Squire Courses. The Estate course is off property, about 15 minutes. It is encouraged that Tee times be booked at time of reservation.

	<u>Jan 1, 2017 – Apr 30, 2017</u>	<u>May 1, 2017 – May 21, 2017</u>	<u>May 22, 2017 – Sep 30, 2017</u>	<u>Oct 1, 2017 – Dec 31, 2017</u>
18-Hole Golf Round	\$215	\$173	\$69	\$173

There is an additional surcharge for the Championship Course. This fee includes forecaddie fee December 1 – April 30 Only, forecaddie gratuity is additional.

Surcharge	January 1 – April 30, 2017	May 1 – Nov 30, 2017	Dec 1 – Dec 31, 2017
Champion Course	\$125.00 + 6% tax	\$75.00 + 6% tax	\$125.00 + 6% tax

Please advise who is paying the Surcharge: ( ) Guest (X) Operator *al*

**SELL & REPORT:** You are on a Sell & Report basis for all categories, until the cut-off dates. **All rooms are on a request basis from Dec 23, 2017 - Dec 31, 2017.** Reservations should be reported to the hotel as they are sold.

**BLACKOUT DATES:** Jan 15-17, 2017; Feb 19-29, 2017; Apr 21-30, 2017; June 14-15, 2017. A spreadsheet will be sent out as these dates/restrictions change or more dates are added.

Close-out Contact: Danny LeFevre Phone: 877-223 7226  
 E-Mail: Danny@Beguine.com Fax: 250 800 0912  
 Billing Contact: Ross McGuire Phone: 877 223 7226  
 E-Mail: Ross@Beguine.com Fax: 250 800 0912

**STOP-SELLS:** We reserve the right to stop-sell if during the course of our contract we approach a sellout situation on certain dates. We will make every effort to provide as much advance notice as possible. All reservations must be submitted within 48 hours of receipt, or as noted by the stop-sell notice. Failure to comply may result in non-confirmed reservations.

**RESERVATIONS PROCEDURES:** Reservations can be made via fax to the HOTEL at (561) 691-9133 or (866) 550-4682 or via email to: [wholesale@pgaresort.com](mailto:wholesale@pgaresort.com). All reservations must be received prior to cut-off date and indicate category of room, number of guests, arrival and departure dates. Any last minute reservations after the cut-off dates will be on a request basis.

**CANCELLATIONS, REFUNDS AND NO-SHOW POLICIES:**

**ROOM:** Reservations cancelled within fourteen (14) days of arrival, and no-shows, Jan 1 – Apr 30, 2017 will be charged one (1) night room rate plus tax. Reservations cancelled within seven (7) days of arrival and no-shows, May 1 – Dec 31, 2017 will be charged 1 night room rate plus tax. The daily cancellation fee shall not be contingent on the hotel's occupancy for the respective night for which rooms are cancelled.

**BILLING AND PAYMENT:** Prepayment: Full payment and a copy of the voucher must be received at the Hotel at least (14) fourteen days prior to guest arrival or the reservation will be cancelled. If reservation is confirmed within (14) fourteen days of arrival date, full pre-payment must be received no later than (3) three working days after reservation is made. If reservation is confirmed within (7) seven days of arrival date, full pre-payment must be guaranteed at time of booking or received on the next business day. Please make checks payable to **PGA National Golf Resort & Spa** and send to **400 Avenue of the Champions, Palm Beach Gardens, Florida 33418-3698.**

Individuals will be responsible for their own incidentals. Guests must present either a credit card (American Express, Discover, MasterCard, or Visa) or a cash deposit to charge incidentals to their individual room.



## PGA National Resort & Spa 2017 Golf Operator Contract

**CHECK-IN / CHECK-OUT TIMES:** Check-in time is 4:00 P.M. Check-out time is 12:00 noon on the scheduled date of departure.

**RESORT DESCRIPTION:** Everything at PGA National Resort & Spa is designed to deliver a luxurious championship experience. Feel the vibrant buzz as you enter the spacious lobby, and enjoy a cocktail in the savvy, sophisticated iBAR. The Ironwood Grille is our premier restaurant for superb cuisine, and just one of nine restaurants and lounges. 379 beautifully appointed rooms, suites and cottages create a sense of home, and our attention to detail answers every desire. Enjoy the beauty at our 5 championship golf courses designed by Nicklaus, Palmer, the Fazio's and Karl Litten. Rest and relaxation take on new meaning at the 40,000-square-foot Spa, with over 100 treatments, a salon, and the exclusive "Waters of the World" mineral pools. Shape up at our 33,000 square foot Health & Racquet Club and then unwind with friends at the lush zero-entry pool.

**Complimentary hotel amenities include:**

- ❖ Local and 800 Telephone calls (up to 60 min per call)
- ❖ Daily Newspaper
- ❖ Unlimited access to Health, Fitness and Racquet Club
- ❖ High Speed Wireless Internet Access throughout the Resort and Guestrooms
- ❖ Lounge chairs & towels
- ❖ Aerobics Classes including Pilates, Yoga, and Spinning classes
- ❖ Unlimited Tennis Court Times
- ❖ Premium cable channels including HBO
- ❖ Golf Bag Storage
- ❖ In-room Coffee

**Hotel amenities available at additional cost:**

- ❖ Five Championship Golf Courses
- ❖ 4,000 sq ft European Spa

**RESTAURANT AND BAR DESCRIPTIONS:**

- **Ironwood Steak and Seafood** - This Wine Spectator 2012 Award of Excellence winner is PGA National's signature restaurant, pairing such offerings as Black Angus beef, locally caught Wahoo, raw bar selections with one of the most extensive wine lists in South Florida, in a sophisticated space for nightly or private dining. Open for dinner.
- **iBAR** – One of the most buzzed about Palm Beach bars, iBar at PGA National hosts a happy hour with cachet. Expect specials on signature cocktails, beer, house wines and appetizers in an atmosphere that will help you wind down – or gear up – for the evening.
- **Palm Terrace** – Power up with our hot breakfast buffet or traditional morning selections, breakfast smoothies, spa cuisine and more. Sit inside or on the patio of this stylishly renovated space, with views of the pool. Open 6:30 a.m. – 11:00 a.m. daily.
- **Bar 91** – Open daily for lunch at 11 a.m., providing the perfect post-game spot for juicy burgers, piled-high deli sandwiches and hearty soups – with a full bar, high-definition televisions, expanded outdoor seating and a view to one of the best vistas in golf. A modern sports pub with sprawling views of the greens. Open daily from 11:00 a.m. to 5:00 p.m.
- **Wave Bar & Grill** – This cabana-style poolside grill is nothing but fun with frozen cocktails, finger foods and casual delights including salads, Mahi tacos and our Cuban Panini. Live music is featured on weekends starting at around noon.
- **Waters of the World Café** – This outdoor spa cafe is adjacent to our Waters of the World mineral pools and is open from 11:00 a.m. to 4:00 p.m. They feature light lunches, refreshments and beverages – including signature cocktails.
- **Café Pronto** – Stop by our lobby café for a quick bite or beverage. Enjoy fresh-brewed coffee, pastries, sandwiches, healthy snacks and ice cream.
- **Room Service** – Take advantage of in-room dining between 6:30 a.m. and 11:30 p.m. daily.

**PGA National Resort & Spa  
2017 Golf Operator Contract**

**ROOM CATEGORY INFORMATION:**

The newly remodeled rooms offer accommodations with new stylish bedding, furnishings, wall and floor coverings as well as 42-inch flat-screen televisions and iPod docking station w/clock radio, bathrobes, hair dryer, laptop safe, coffee maker and mini refrigerator.

**Resort rooms**

Our resort rooms provide an ideal escape with approximately 392 sq ft. These rooms offers one king bed or two full-size beds, 42-inch LCD HD TV, sitting area, executive desk and a granite and marble appointed bathroom with separate vanity area. Enjoy an expansive golf course, spa or garden view from your private, furnished balcony or terrace.

**Junior Suites**

With approximately 429 sq ft, the Junior Suite features one king bed or two full-size beds, 42-inch LCD HD TV, living area with sectional sofa (pullout sofa bed), small dining table and four chairs and a granite and marble appointed bathroom with separate vanity area. Junior Suites offer two sets of sliding doors to the large private, furnished balcony or terrace overlooking the resort gardens.

**Club Cottages**

These golf vacation villas with approximately 1200 sq ft offer all the comforts of home – privacy, generous space, a fully-equipped kitchen and outdoor patio – with the amenities of a resort: easy access to PGA National Resort & Spa, housekeeping and room service. The cottages offer two bedrooms, two complete baths, a large living room, flat screen T.V., work desk, a fully equipped kitchen, washer and dryer and an outdoor terrace.

Please sign below to confirm participation and understanding of the above policies. Retain one copy for your records and return the original to **Muzii & Associates, Inc., 8895 North Military Trail, Suite 305E, Palm Beach Gardens, Florida 33410.**

**SIGNED:** Sharon Wardle

**COMPANY:** Muzii & Associates

**TITLE:** Marketing Consultant

**DATE:** August 17, 2016

**SIGNED:** [Signature]

**COMPANY:** BC Golf Guide/Golf The World Vacations

**TITLE:** Dir. of Business Development

**DATE:** Sept 29 /16