

## **2016/2017 Supplier Agreement - BC Golf Guide**

### **Booking Terms**

- Reservations are confirmed based on Mountain Spirit Resort's availability
- Availability must be verified by a Mountain Spirit Resort staff member prior to a reservation being confirmed
- Supplier to provide proper confirmation information and policies to guests as used by Mountain Spirit Resort, including Cancellation policy, Noise Policy, Check-in/Check-out policy

### **Cancellation Policy**

- There is no penalty for cancellations if reservations are cancelled 48 hours prior to arrival. If cancellation is less than 48 hour prior to arrival then 1 night room and tax will be charged.
- During Peak Season dates there is no penalty for cancellations if reservations are cancelled 14 days prior to arrival. If cancellation is less than 14 days prior to arrival then 1 night room and tax will be charged.

### **Supplier Policy**

- Mountain Spirit Resort will provide a net rate of 20% off Mountain Spirit Resort's Rack Rate as per the rate schedule on the 2<sup>nd</sup> page of this agreement
- For bookings of 5+ nights the season's Sun.-Wed. rate will apply for the duration of the booking
- Mountain Spirit Resort will email a reservation confirmation for all confirmed bookings

### **Payment Terms**

Please check one of the following options and return to Mountain Spirit

- ☐ Invoice to be sent upon each guest departure. Invoices are due and payable upon receipt. Invoices must be paid in full within 15 days to receive net rate discounts. If an invoice is not paid within 15 days Mountain Spirit Resort will no longer accept reservations or extend credit to the supplier.
- ☐ Pre-pay the full amount of each reservation by the company Credit Card; card details to be provided
- ☐ Pre-pay the full amount of each reservation by electronic funds transfer; account information to be provided
- ☐ Pre-pay the full amount of each reservation by cheque
- ☐ Notification of form payment will be given on a group by group basis

BC Golf Guide

Mountain Spirit Resort

\_\_\_\_\_  
Print name

\_\_\_\_\_  
Andrea Ericsson  
Director of Vacation Sales & Marketing

\_\_\_\_\_  
Signature

### Rack Rates

		Value Season	Mid Season	High Season	Peak Season	
Unit	Day of the week		Jan 03-Feb 10	July 01-Aug 31	Day of the week	Dec 23/15-Jan 02/16
		Apr 02-May 31	Feb 16-April 01			Feb 11-Feb 15
		Oct 01-Dec 22	June 01-June 30			Dec 23/16-Jan 02/17
			Sept 01- Sept 30			*min 3 night stay*
<b>Studio</b> Queen size bed, full kitchen, separate living area	<b>Sun-Wed</b>	\$104.00	\$127.00	\$141.00	<b>Sun-Sat</b>	\$ 212.00
	<b>Thurs-Sat</b>	\$121.00	\$147.00	\$164.00		
	<b>5+ nights</b>	\$104.00	\$127.00	\$141.00		
<b>1 Bedroom</b> King size bed, full kitchen, separate living area, private balcony	<b>Sun-Wed</b>	\$121.00	\$147.00	\$164.00	<b>Sun-Sat</b>	\$ 259.00
	<b>Thurs-Sat</b>	\$139.00	\$169.00	\$188.00		
	<b>5+ nights</b>	\$121.00	\$147.00	\$154.00		
<b>2 Bedroom</b> 2 bedrooms with king size beds (2nd king can split into two twins), 2 bathrooms, full kitchen, separate living area, private balcony	<b>Sun-Wed</b>	\$175.00	\$213.00	\$237.00	<b>Sun-Sat</b>	\$ 349.00
	<b>Thurs-Sat</b>	\$202.00	\$246.00	\$273.00		
	<b>5+ nights</b>	\$175.00	\$213.00	\$226.00		

### Wholesale Rates

		Value Season	Mid Season	High Season	Peak Season	
Unit	Day of the week		Jan 03-Feb 10	July 01-Aug 31	Day of the week	Dec 23/15-Jan 02/16
		Apr 02-May 31	Feb 16-April 01			Feb 11-Feb 15
		Oct 01-Dec 22	June 01-June 30			Dec 23/16-Jan 02/17
			Sept 01- Sept 30			*min 3 night stay*
<b>Studio</b> Queen size bed, full kitchen, separate living area	<b>Sun-Wed</b>	\$83.00	\$102.00	\$113.00	<b>Sun-Sat</b>	\$ 170.00
	<b>Thurs-Sat</b>	\$97.00	\$118.00	\$131.00		
	<b>5+ nights</b>	\$83.00	\$102.00	\$113.00		
<b>1 Bedroom</b> King size bed, full kitchen, separate living area, private balcony	<b>Sun-Wed</b>	\$97.00	\$118.00	\$131.00	<b>Sun-Sat</b>	\$ 207.00
	<b>Thurs-Sat</b>	\$111.00	\$135.00	\$150.00		
	<b>5+ nights</b>	\$97.00	\$118.00	\$131.00		
<b>2 Bedroom</b> 2 bedrooms with king size beds (2nd king can split into two twins), 2 bathrooms, full kitchen, separate living area, private balcony	<b>Sun-Wed</b>	\$140.00	\$170.00	\$190.00	<b>Sun-Sat</b>	\$ 279.00
	<b>Thurs-Sat</b>	\$162.00	\$197.00	\$218.00		
	<b>5+ nights</b>	\$140.00	\$170.00	\$190.00		

~Rates are quoted in Canadian Funds per night, do not include applicable taxes and are subject to change  
 ~3 night minimum during Peak Season