

2016/2017 Supplier Agreement - BC Golf Guide

Booking Terms

- Reservations are confirmed based on Northstar Mountain Village's availability
- Availability must be verified by a Northstar Mountain Village staff member prior to a reservation being confirmed
- Supplier to provide proper confirmation information and policies to guests as used by Northstar Mountain Village, including Cancellation policy, Noise Policy, Check-in/Check-out policy and departure clean tasks
- Bookings of 4 + condos are to be booked through Northstar Mountain Village's front Desk Supervisor

Cancellation Policy

- Provided that cancellation notice is given 30 days prior to arrival a full refund on the deposit will be made. Otherwise if cancellation is received within 30 days of arrival then 1 night deposit will not be refunded.

Supplier Policy

- Northstar Mountain Village will provide a net rate of 20% off Northstar Mountain Village's Rack Rate as per the rate schedule on the 2nd page of this agreement
- For bookings of 5+ nights the season's Sun.-Wed. rate will apply for the duration of the booking
- Northstar Mountain Village will email a reservation confirmation for all confirmed bookings

Payment Terms

Please check one of the following options and return to Northstar Mountain Village

- ☐ Invoice to be sent upon each guest departure. Invoices are due and payable upon receipt. Invoices must be paid in full within 15 days to receive net rate discounts. If an invoice is not paid within 15 days Northstar Mountain Village will no longer accept reservations or extend credit to the supplier.
- ☐ Pre-pay the full amount of each reservation by electronic funds transfer; account information to be provided
- ☐ Pre-pay the full amount of each reservation by cheque
- ☐ Notification of form payment will be given on a group by group basis

BC Golf Guide

Northstar Mountain Village

Print name

Andrea Ericsson
Director of Vacation Sales & Marketing

Signature

Rack Rates

		Value Season	Mid Season	High Season	Peak Season		
Unit	Day of the week	Apr 02-May 31	Jan 03-Feb 10	July 01-Aug 31	Day of the week		**Dec 30/15-Jan 02/16
		Sept 20-Dec 22	Feb 21-April 01				*Feb 11-Feb 20
			June 01-June 30				*Dec 23-Dec 29/16
			Sept 01- Sept 19				**Dec 30-Jan 02/17
2 Bedroom 2 Bedrooms, 2 bathrooms, Private deck with BBQ & Hot Tub	Sun-Wed	\$205	\$241	\$253	Sun-Sat	* dates	\$399
	Thurs-Sat	\$305	\$358	\$377			
	5+ nights	\$205	\$241	\$253		** dates	\$489
3 Bedroom 3 Bedrooms, 3 bathrooms, Private deck with BBQ & Hot Tub	Sun-Wed	\$230	\$271	\$285	Sun-Sat	*dates	\$489
	Thurs-Sat	\$330	\$395	\$415			
	5+ nights	\$230	\$271	\$285		**dates	\$585

Wholesale Rates

		Value Season	Mid Season	High Season	Peak Season		
Unit	Day of the week		Jan 03-Feb 10	July 01-Aug 31	Day of the week		**Dec 30/15-Jan 02/16
		Apr 02-May 31	Feb 21-April 01				*Feb 11-Feb 20
		Sept 20-Dec 22	June 01-June 30				*Dec 23-Dec 29/16
			Sept 01- Sept 19				**Dec 30-Jan 02/17
2 Bedroom 2 Bedrooms, 2 bathrooms, Private deck with BBQ & Hot Tub	Sun-Wed	\$164	\$193	\$202	Sun-Sat	* dates	\$319
	Thurs-Sat	\$244	\$286	\$302			
	5+ nights	\$164	\$193	\$202		** dates	\$391
3 Bedroom 3 Bedrooms, 3 bathrooms, Private deck with BBQ & Hot Tub	Sun-Wed	\$184	\$217	\$228	Sun-Sat	*dates	\$391
	Thurs-Sat	\$264	\$316	\$332			
	5+ nights	\$184	\$217	\$228		**dates	\$468

*min 3 night stay in Peak Season

*min 2 night stay in Value, Mid and High Season

~Rates are quoted in Canadian Funds per night, do not include applicable taxes and are subject to change