

Danny@BCGolfquidE.com

TOUR OPERATOR NAME: BC Golf Quide.com		Must be completed for rate agreement to be valid!
Contractor Name & E-mail Address:		
International FIT Rate Agreement for:	RESIDENCE INN PALM DESERT	
Valid:	1 May 2016 - 30 April 2017	



Net Rates, Allocations, Release Period & Offers:

Validity Periods:	NET RATES						ALLOCATION	RELEASE PERIOD
	Studio Suite		Queen 2 bed Suite		Dbl-Dbl 2 Bed Suite		All Room Types	All Room Types
	Fri-Sat	Sun-Thurs	Fri-Sat	Sun-Thurs	Fr-Sat	Sun-Thurs		
1 May 16 - 29 Sept 16	\$83	\$69	\$103	\$89	\$113	\$99	Free Sell	7 days
30 Sept 16 - 5 Jan 17	\$109	\$83	\$149	\$123	\$159	\$133	Free Sell	7 days
6 Jan 17 - 30 Apr 17	\$179	\$129	\$219	\$169	\$229	\$179	Free Sell	7 days
** COMPLIMENTARY FULL AMERICAN BREAKFAST IS AVAILABLE ALL YEAR ROUND **								
** COMPLIMENTARY FOOD & DRINK HAPPY HOURS 3 TIMES A WEEK (Monday, Tuesday and Wednesday evenings) **								
CHECK IN: 4pm CHECK OUT: 12noon								

Close Outs:

Validity Periods:	NET RATES						ALLOCATION	RELEASE PERIOD
	Studio Suite		Queen 2 bed Suite		Dbl-Dbl 2 Bed Suite		All Room Types	All Room Types
	Fri-Sat	Sun-Thurs	Fri-Sat	Sun-Thurs	Fr-Sat	Sun-Thurs		
5 Mar 17 - 20 Mar 17	closed out							
7 Apr 17 - 9 Apr 17	closed out							
14 Apr 17 - 16 Apr 17	closed out							
21 Apr 17 - 23 Apr 17	closed out							
28 Apr 17 - 30 Apr 17	closed out							

Tax: Above rates are net, non-commissionable and do not include the current tax rate of 12% & CA utility fee of \$.10 per room per night (subject to change without notice)

Max Occupancy:

Room Type	Max	Additional Adult Cost	Additional Notes:
Studio	3	N/A	1 King bed & 1 pull-out sofa 600 sq ft / 54 sq m
Queen 2 bedroom	5	N/A	1 Queen bed, 1 Queen & 1 pull-out sofa. 800 sq ft / 72sq m
Dbl Dbl 2 bedroom	8	N/A	1 Queen, 2 Doubles & 1 pull-out sofa. 800 sq ft / 72 sq m

Child Policy: Children under 18 are free with 2 adults and up to maximum occupancy of room

NB:
These NET rates should not appear under any circumstances to the consumer as a standalone room only rate in USD - which potentially conflicts with the hotel's internet lowest rate policy. Failure to abide by this will result in potential cancellation of this agreement & any violations of this will be subject to the tour operator's responsibility to compensate for cost of compensation issued under the lowest internet rate policy. Please note the Tax Rate is subject to change throughout the course of this contract. In the event of any tax increase the tour operator is responsible for additional charges

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Reservations Reporting:

Reservations should be sent to the hotel as they are received & the hotel will respond back with a confirmation number within 24 hours. It is the responsibility of the tour operator to check back with the hotel should they not receive a confirmation number within 24 hours. The hotel reserves the right, when capacity demands dictate, to send out a stop sell notification - at which point any remaining reservations must be reported within 48 hours Mon - Thurs or 72 hours Fri and at this time will be closed to any new reservations.

Cancellation Policy:

Rooms must be cancelled a minimum of 48 hours prior to arrival to avoid 1 night plus tax charge being imposed

Reservations:

FIT bookings are to be made directly to hotel to the attention of the reservations department via:

E-mail: fdripd@gmail.com

A return confirmation will follow within 24 hours. Please specify which room type aswell as any additional requests.

Payment Policy:

FIT bookings are to be direct billed upon satisfactory completion of hotel credit application. Payment terms are net 30 days from the date of the original invoice. If payment is not received within 30 days, the hotel may immediately impose a late payment charge at the rate of 1.5% per month (annual rate 18%) and the reasonable cost of collection including attorney fees. Any fees associated with sending & receipt of wire transfer payments is the full responsibility of the Tour Operator. Please be sure to reference the billing address clearly on the voucher. Where Direct Billing is not established full prepayment for room and tax must be received no later than 10 days prior to guest arrival - at which time the hotel reserves the right to automatically cancel the reservation without further notice. It is the responsibility of the Tour Operator to maintain timely payment of invoices to avoid suspension of direct billing status. If there is a dispute with an invoice the Tour Operator is to notify the hotel accounting contact within 3 days of receiving to address the disputed items & acknowledges to pay all undisputed items without delay. Please advise client that they will be responsible for providing credit card at check in for any

incidental charges, as room and tax will not be disclosed and kept confidential at all times to guest.

Billing Status:

Tour Operator please ticket preferred option:

Direct Billing

Virtual Credit Card (VCC)

Pre Pay

<input type="checkbox"/>
<input checked="" type="checkbox"/>
<input type="checkbox"/>

For Hotel use only:

Direct Billing Approved?

VCC Agreed?

Credit Card or Advance Payment Agreed?

<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>

Bank Details for Wire Transfers:

For your convenience wire transfers may be made directly to our bank as follows:

Available on request

Originating and destination wiring fees are to be paid by the sender

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Hotel Contact Information:

General Manager:	Johnathan Kennedy (johnathankennedy@remingtonhotels.com)	Residence Inn Palm Desert	38305
Director of Sales:	Heather Lamb (heatherlamb@remingtonhotels.com)	Cook St, Palm Desert, CA 92211	Tel: 760-
Reservations:	fdripd@gmail.com	776-0050 Fax: 760-776-1806	Website:
Accounts:	Paul Sanchez (paulsanchez@remingtonhotels.com)	www.marriott.com/ctdri	

Hotel Details:

Star Rating:	3 star Plus	Number of Rooms:	90 Studios/40- 2 Bedroom	Room Size	Studios: 600sq ft/54 sqm. Suites: 800 sq ft/72 sqm
Property Location and Distance to ...					
Airport:	12.5m/20 km PSP Airport, 133 m/133m /214 kmLAX Airport, 80m/23 km LA/ONT Airport				
Port:	n/a				
Beach:	n/a				
Downtown:	Downtown Palm Springs 9.9 mi/15 km				
Other (pls specify):					
Hotel Facilities:	Yes	No		Comp.	Cost \$
24 Hour Front Desk	Yes				Front Desk staffed 24 hours day
Breakfast (Specify type)	Yes			Yes	Daily free Hot Breakfast 6.30 - 9.30 AM
Business Centre	Yes			Yes	
Daily Newspaper	Yes			Yes	Available at Front Desk Daily
Dry Cleaning/Laundry Service	Yes			No	
Fitness Centre	Yes			Yes	
Internet Access/WiFi	Yes			Yes	In lobby and guestrooms
Meeting/Banquet Facilities	Yes			No	5 meeting rooms- 2,200 ft. of total meeting space
Gift/Sundry Shop	Yes			No	Small Market Place with mostly food and beverage options
Parking (Self/Valet)	Yes			Yes	complimentary self parking on site
Pool (Indoor/Outdoor)	Yes			Yes	Outdoor Pool & Whirlpool
Restaurant(s)	Yes				
Safe Deposit at Front Desk	Yes			Yes	at the front desk
In Room Amenities:					
Air Conditioning, Alarm Clock, Coffee/Tea Maker, Cribs, Iron & Ironing Board, pull-out sofa bed- hair-dryer- Hot Tub/Whirlpool- cable TV- dishwasher, microwave oven, refrigerator- stove toaster					
Key Selling Points: IMAGE LIBRARY - www.globalhml.com					
Located in Palm Desert close to hiking trails, golf courses, horseback riding, bike rentals- Free Hot breakfast daily- Monday through Wednesday manager's reception includes beer and wine, free in room high speed internet connection, beautiful heated outdoor pool					

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Tour Operator Details (MUST BE COMPLETED):

Name of Company for Reservation Reporting	BC Golf Guide.com INC.
Other Names on Voucher (if any):	
Accounts Contact Details (e-mail/phone/fax)	DANNY@BCGOLFGUIDE.COM
Stop Sale Contact Details (e-mail/phone/fax)	
Contracting Contact Details (e-mail/phone/fax)	
Mailing Address for Billing	

Minimum Production:

These preferred FIT rates are extended with the expectation of production levels achieving a minimum of 50 room nights annually over the course of the annual year. Failure to achieve this level will result in further review & possible exclusion from future FIT rate agreements.

Confirmation of Acceptance: * IMMEDIATE ACTION REQUIRED *****

In order for these rates and stop sell/peak date rates to be valid, this agreement must be returned back to your GHML Account Director and cc in mkeegan@globalhml.com within 14 days the date of property signature below. If this condition is not met, then this agreement is not valid and a new one will be issued and subject to possible revision of stop sell/blackout dates in accordance with changing inventory and conditions at the hotel.

On Behalf of the Hotel:

Name	LaDonna Dehart
Title	EVP of Sales and Marketing
Date	7/27/15

On Behalf of the Wholesaler/Tour Operator:

Name	Danny Keifer
Title	BUSINESS DEV.
Date	NOV 10/15

