


**From:** Amar Kan [super8salmonarm@gmail.com](mailto:super8salmonarm@gmail.com)   
**Subject:** Re: golf packages with bcgolfguide  
**Date:** July 30, 2015 at 10:53 AM  
**To:** Ross [ross@bcgolfguide.com](mailto:ross@bcgolfguide.com)

AK

Hi Ross,

I came to the property last night. You are right. I went on line to check and the rates showing are different. My employee changed them in my absence and my computer had different rate list. Our rates change quite often as per market in Salmon Arm. I am offering you different prices now.

Prices are as follows for 1 Queen bed in a room or 2 Extra Long Double beds in a room

July and Aug ( Mon to Wed ) - \$111.99  
No rooms available Thurs to Sun

Sept to April - \$89.99

May to June - \$99.99

These rates will be for next year as well depending on availability. In July and August on the weekends, it is hard for me to give you these rates as we are very small and we only make money in these 2 months to survive the whole year.

Regards,  
Amar

----- Forwarded message -----

**From:** Ross <[ross@bcgolfguide.com](mailto:ross@bcgolfguide.com)>  
**Date:** Wed, Jul 29, 2015 at 9:05 PM  
**Subject:** Re: golf packages with bcgolfguide  
**To:** Amar Kan <[super8salmonarm@gmail.com](mailto:super8salmonarm@gmail.com)>  
**Cc:** Ross Marrington <[ross@bcgolfguide.com](mailto:ross@bcgolfguide.com)>, Danny Leitch <[danny@bcgolfguide.com](mailto:danny@bcgolfguide.com)>

Hi Amar,

Danny mentioned you called, and i looked at your email, but help me out as i am perplexed.

I was looking on line on the Super 8 website, rooms in August are available in August for 139. you are offering 169 to 189

September, your site has 107, you are offering 119

This makes no sense that we pay a premium ? We operate on a net rate from courses, hotels, shuttles ( at times) and package it all, and be that one point of contact for our golf groups, whether they are 4 or 24

We need a rate a min of 20% less than your best public rate.

I can access rooms at the Prestige for less in summer than your offering, and they are a full service hotel.

Honestly i was expecting for Sept 7 to end of the season would be in the area of maybe 85 a night before tax

Would love to chat more, but if its not a fit for you to have us promote your property at no cost, then i understand. But we need to know our hotel partners are protecting our rates and allowing us to succeed, thus our hotels succeed too.

if you google Shuswap golf packages, or salmon arm golf packages , see what pops up

Ross Marrington  
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On Jul 29, 2015, at 1:45 PM, Amar Kan <[super8salmonarm@gmail.com](mailto:super8salmonarm@gmail.com)> wrote:

Hi Ross,

Nice to hear from you. As you know it is busy season till Sept for every hotel. We have very little vacancy left till September, 2015 specially on the weekends.  
Our prices are high for summer months. I am sending you the discounted rates. Let me know if these rates will work for your packages. I am leaving Salmon Arm tomorrow for another wedding and will be back on Aug 6, 2015. If you have any questions, please email me. If urgent contact me on my cell 250-253-4428. Hope to hear from you soon.

Contact me on my cell [250-255-4125](tel:250-255-4125). Hope to hear from you soon.

Regards,  
Amar Kandola  
Super 8  
Salmon Arm

We have 2 room types.

Room with 2 Extra Long Double beds ( Length same as Queen bed, only 4" shorter than Queen bed)  
Room with 1 Queen Bed

**Discounted prices from July 1, 2015 to Sept 7, 2015**

Discounted price is \$189.99 / night on the weekends Thur to Sun  
Discounted price is \$169.99 / night on weekdays Mon to Wed

**Discounted prices from Sept 7, 2015 to March 31,2016**

Discounted price is \$ 119.99 / night everyday

**Discounted prices from April 1,2016 to June 30,2016**

Discounted price is \$ 139.99 / night everyday

Rooms with 2 beds can have up to 4 people in a room. We charge \$10.00 / person / night after 2 people.( Example: 3rd person \$10.00 charge and 4th person \$10.00 charge)  
Queen bed room is allowed up to 2 people with no extra charge.

We serve continental breakfast every morning.

10 % off on all meals at home restaurant walking distance from our hotel.

All our rooms have coffee makers, bar fridges, air conditioning/heating.

We are non smoking facility, open 24 hrs located across from Tim Horton's, Subway, Macdonalds, Dominos Pizza.

Setter's pub and good food is next door and people enjoy that a lot as they don't have to drive. It never gets noisy although pub is next door.

----- Forwarded message -----

From: **Ross Marrington** <[ross@bcgolfguide.com](mailto:ross@bcgolfguide.com)>  
Date: Mon, Jul 27, 2015 at 3:54 PM  
Subject: golf packages with bcgolfguide  
To: [super8salmonarm@gmail.com](mailto:super8salmonarm@gmail.com)  
Cc: Ross Marrington <[ross@bcgolfguide.com](mailto:ross@bcgolfguide.com)>, Danny Leitch <[danny@bcgolfguide.com](mailto:danny@bcgolfguide.com)>

Hello Amar,

Good to meet you at Kami's house on Sunday and to learn you own the Super 8!

As mentioned we work with all the courses in the area and Vernon / Kamloops for those looking to do extended trips.

Let us know what we can have as a net rate for golf groups for the rest of the season, perhaps we can steer a few your way.

Generally we are getting a min of 20% off the regular sell rate such that we can package it with golf, collect \$ - do all the work basically.

**We can build a profile for your hotel - see sample for the Comfort Inn and**

<https://www.bcgolfguide.com/regions/shuswap-golf-packages/>

<https://www.bcgolfguide.com/golf-accommodations/comfort-inn-salmon-arm>

Yours in Golf,

Ross Marrington

[1-877-223-7226](tel:1-877-223-7226) - Kelowna [250-764-0700](tel:250-764-0700) New Fax Line [250-800-0912](tel:250-800-0912)

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All packages / hotels / golf courses & t-times are subject to space available at time of booking.

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