

From: danny@bcgolfguide.com
Subject: Fwd: 2012 Golf Wholesale Rates
Date: 3 December, 2012 1:45:31 PM PST
To: ross@bcgolfguide.com
Cc: georgena@invermereinn.com

As per Georgena, rates for 2013 will be the same as 2012. The tax change for April 1 is not confirmed yet....

Hi Danny,

We will be able to offer you the following net rates for the 2012 season. Single or double occupancy, taxes 14% extra.

March to April \$ 89.99*
May to June \$ 99.99*
July to Aug \$ 119.99*
Sept to Oct \$ 99.99*
*Long weekends \$ 129.99
Extra person \$15.00 taxes 14% extra

There are some really good margins for your company with these rates. Please co ordinate with Georgena Loucks at our property, she is in Sunday through Thursday 250 342 9246 7 am to 3 pm 1 800 661 8911.
Danny, I may be reached at any time at 250 341 1966 cell, please call if there is anything I can assist with or work with you on. We have a great sports bar on site called Copper City Saloon and I have excellent relations with all local restaurants to work out group deals. If you have large groups we are an excellent venue. We can also co ordinate white water rafting in Golden on the Kicking Horse as an activity for multi day groups or corporate groups that want to do a day of each type of activity. I look forward to hearing from you!
Regards
Todd

Todd Mitchell
GM/Owner
Best Western Invermere Inn
invin@telus.net

Sent from my iPad

On Nov 28, 2011, at 1:39 PM, danny@bcgolfguide.com wrote:

Hi Todd! Are you in the office this week for a chat? We're starting to get some Radium package requests for next year already and I'd like to get rates from you to include with some of these inquiries.

Danny Leitch
Director of Business Development
BC Golf Guide / Golf The World Vacations
519-800-3701 - direct
877-223-7226 - toll free
403-852-6777 - mobile
250-764-9654 - fax
Member of: IAGTO, IATA, ACTA, BC Consumer Protection
Join our E-newsletter - <http://www.bcgolfguide.com/newsletter-signup.cfm> | <http://www.facebook.com/golftrip>

Quoting invinn@telus.net:

Hi Danny,

I'm at the BWI annual convention and will be back in the office Nov 14. I would like to provide you with wholesale rates and speak to you. I apologise for not getting back to your previous email. Try me at the end of the day your time. I'm in Florida. I will try to call you also.

Regards
Todd

Todd Mitchell
GM/Owner
Best Western Invermere Inn
250 341 1966 cell
-----Original Message-----
From: danny@bcgolfguide.com
To: T. Mitchell
Subject: wholesale partnership
Sent: 1 Nov 2011 1:53 PM

Hello Todd! Scott Morgan gave me your name. We are BC's largest inbound golf tour operator (based in Kelowna) and do some very good numbers in the Columbia Valley for our golf package program. Most of accommodation options are more in the Radium area and I'd like to see about adding your hotel to our roster of preferred places to stay. It would be a great addition with your downtown location with nightclub on-site and plenty of shopping and dining options right outside the door.

We have our own golf contracts with Eagle Ranch, Fairmont, Cooper Point, Greywolf etc and I think having your hotel would be great. We can also promote your property on our bcgolfguide.com golftheworldvacations.com and golfcolumbiavalley.com websites to begin. We also produce a 48-page golf intensive guide each spring (30,000 copies) that we distribute at major golf shows, golf courses, tournaments and more.

Can we set up a time for a quick call? I'd like to see about securing a NET, wholesale rate from you for 2012 and see what else that we can do together.

Thanks for your time.

Danny Leitch
Director of Business Development
BC Golf Guide / Golf the World Vacations

----- End forwarded message -----

Sent on the TELUS Mobility network with BlackBerry

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