

## Rate Agreement



Via email: [ross@bcgolfguide.com](mailto:ross@bcgolfguide.com)

January 4, 2012

Ross Marrington  
BCGolfGuide.com  
2189 Pandosy Street  
Kelowna, B.C.  
Canada V1Y 1S7

Dear Ross,

Thank you for your interest in the Royal Scot Hotel & Suites. Your clients will enjoy our three-diamond, 4 Star Canada Select facility.

Following are our 2012 special Volume Tour/FIT rates:

<b>FIT &amp; TOUR 2012 Season</b>	<b>Guestroom</b>	<b>Studio Suite</b>	<b>One Bedroom Suite</b>	<b>Two Bedroom Suite</b>
<b>January 1 – June 15</b>	\$105.00	\$125.00	\$145.00	\$199.00
<b>June 16 – September 15</b>	\$120.00	\$139.00	\$159.00	\$255.00
<b>September 16 - December 31</b>	\$105.00	\$125.00	\$145.00	\$199.00

Please be advised that the above rates are net non-commissionable and based on single or double occupancy per room. Rates are subject to applicable taxes. Triple or quad occupancy is an additional \$25.00 per person with existing bedding. All group tours are offered our optional baggage services at \$4.00 per bag return. Some blackout dates may apply. Unless approved for billing, prepayment or a rollover deposit is required.

### **Complimentary Parking and Wi-Fi Access**

We are pleased to offer FREE onsite parking and Wi-Fi access for your clients!

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### Cancellation Policy:

	<b>Tour</b>	<b>FIT</b>
January 1 – June 15	30 Days	48 hours
June 16 – September 15	30 Days	48 hours
September 16 – December 31	30 Days	48 hours

### Tour Menus:

We are pleased to offer our tour menu for your group needs. Menu's can be obtained via email request to [aneal@royalscot.com](mailto:aneal@royalscot.com). Menus will be delivered by return email in a PDF format.

### Tour Complimentary Policy:

- Each Tour Group will receive one complimentary room for every 15 rooms paid per arrival.
- Each Tour Director and Driver will receive complimentary meals with each 10 paid group meals.

### Tour Driver Accommodation Policy:

- Each tour bus driver will receive a flat rate of \$90.00 per night when escorting a contracted group.

### Contact Information:

<b>Contact</b>	<b>Title</b>	<b>Phone</b>	<b>Fax</b>	<b>E-Mail</b>
Erin Creighton	Reservations Manager	250-388-5463	250-388-5452	<a href="mailto:ecreighton@royalscot.com">ecreighton@royalscot.com</a>
Amber Neal	Group & Tour Coordinator	250-388-5463	250-388-5452	<a href="mailto:aneal@royalscot.com">aneal@royalscot.com</a>
Jessie Murray	Accounts Receivable	250-388-5463	250-388-5452	<a href="mailto:jmurray@royalscot.com">jmurray@royalscot.com</a>

## Rate Agreement

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Please acknowledge receipt of this rate agreement by signing below and faxing to the attention of Erin Creighton at (250) 388-5452.

On behalf of Royal Scot Hotel & Suites

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On behalf of BCGolfGuide.com

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