



tobiano

2025 Net Rate Agreement – BC Golf Guide

Green fee rates include: 18 holes of golf, GPS equipped power cart and practice facility use prior to play.

| Rack Rates | Early Spring Opening – Apr 17 | Spring Apr 18 – May 8 | Prime May 9 – Oct 2 | Fall Oct 3 – Oct 13 |
|---------------|---|---|--|--|
| 18 holes | \$120 (M-Th) \$135 (Fri-Sun) | \$145 (M-Th) \$165 (Fri-Sun) | \$170 (M-Th) \$195 (Fri-Sun) | \$150 (M-Th) \$170 (Fri-Sun) |
| Afternoon | \$110 (M-Th) \$125 (Fri-Sun) *1:00 pm – 2:59 pm | \$125 (M-Th) \$145 (Fri-Sun) *1:00 pm – 3:29 pm | \$150 (M-Th) \$175 (Fri-Sun) *1:00 pm – 3:59 pm May 9 – Jul 31 *1:00 pm – 3:29 pm Aug 1 – Aug 21 *1:00 pm – 2:59 pm Aug 22 – Sept 4 *1:00 pm – 2:29 pm Sept 5 – Sept 18 *12:00 pm – 1:59 pm Sept 19 – Oct 2 | \$130 (M-Th) \$150 (Fri-Sun) *12:00 pm – 1:29 pm |
| Twilight | \$90 (M-Th) \$105 (Fri-Sun) *3:00 pm | \$95 (M-Th) \$115 (Fri-Sun) *3:30 pm | \$120 (M-Th) \$145 (Fri-Sun) *4:00 pm May 9 – Jul 31 *3:30 pm Aug 1 – Aug 21 *3:00 pm Aug 22 – Sept 4 *2:30 pm Sept 5 – Sept 18 *2:00 pm Sept 19 – Oct 2 | \$100 (M-Th) \$120 (Fri-Sun) *1:30 pm |
| Replay Rounds | \$90 (M-Th) \$105 (Fri-Sun) | \$95 (M-Th) \$115 (Fri-Sun) | \$120 (M-Th) \$145 (Fri-Sun) | \$100 (M-Th) \$120 (Fri-Sun) |
| Groups of 12+ | \$110 (M-Th) \$125 (Fri-Sun) | \$125 (M-Th) \$145 (Fri-Sun) | \$150 (M-Th) \$175 (Fri-Sun) | \$130 (M-Th) \$150 (Fri-Sun) |



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| Net Rates | Early Spring Opening – Apr 17 | Spring Apr 18 – May 8 | Prime May 9 – Oct 2 | Fall Oct 3 – Oct 13 |
|------------------|--|---|---|--|
| 18 Holes | \$102 (M-Th) \$114 ⁷⁵ (Fri-Sun) | \$123 ²⁵ (M-Th) \$140 ²⁵ (Fri-Sun) | \$144 ⁵⁰ (M-Th) \$165 ⁷⁵ (Fri-Sun) | \$127 ⁵⁰ (M-Th) \$144 ⁵⁰ (Fri-Sun) |
| Afternoon | \$93 ⁵⁰ (M-Th) \$106 ²⁵ (Fri-Sun) *1:00 pm – 2:59 pm | \$106 ²⁵ (M-Th) \$123 ²⁵ (Fri-Sun) *1:00 pm – 3:29 pm | \$127 ⁵⁰ (M-Th) \$148 ⁷⁵ (Fri-Sun) *1:00 pm – 3:59 pm May 9 – Jul 31 *1:00 pm – 3:29 pm Aug 1 – Aug 21 *1:00 pm – 2:59 pm Aug 22 – Sept 4 *1:00 pm – 2:29 pm Sept 5 – Sept 18 *12:00 pm – 1:59 pm Sept 19 – Oct 2 | \$110 ⁵⁰ (M-Th) \$127 ⁵⁰ (Fri-Sun) *12:00 pm – 1:29 pm |
| Twilight | \$76 ⁵⁰ (M-Th) \$89 ²⁵ (Fri-Sun) *3:00 pm | \$80 ⁷⁵ (M-Th) \$97 ⁷⁵ (Fri-Sun) *3:30 pm | \$102 (M-Th) \$123 ²⁵ (Fri-Sun) *4:00 pm May 9 – Jul 31 *3:30 pm Aug 1 – Aug 21 *3:00 pm Aug 22 – Sept 4 *2:30 pm Sept 5 – Sept 18 *2:00 pm Sept 19 – Oct 2 | \$85 (M-Th) \$102 (Fri-Sun) *1:30 pm |
| Replay Rounds | \$76 ⁵⁰ (M-Th) \$89 ²⁵ (Fri-Sun) | \$80 ⁷⁵ (M-Th) \$97 ⁷⁵ (Fri-Sun) | \$102 (M-Th) \$123 ²⁵ (Fri-Sun) | \$85 (M-Th) \$102 (Fri-Sun) |
| Groups of 12+ | \$93 ⁵⁰ (M-Th) \$106 ²⁵ (Fri-Sun) | \$106 ²⁵ (M-Th) \$123 ²⁵ (Fri-Sun) | \$127 ⁵⁰ (M-Th) \$148 ⁷⁵ (Fri-Sun) | \$110 ⁵⁰ (M-Th) \$127 ⁵⁰ (Fri-Sun) |

Tobiano is pleased to extend you 15% commission as your net rate for 2025 on our regular, afternoon, twilight, replay and group rates of 12+.

1. Booking Policy:

- We endeavour to respond to all bookings within 48 hour of the request.
- Tobiano Reservations: All reservations must be made via e-mail to shannon@tobianogolf.com
- Golf and industry professionals, as well as junior golfers may be extended preferred rates to be paid directly to Tobiano.
- Reservations made more than 30 days in advance may be subject to change should reformatting the golf course be required to accommodate a large event. Every effort will be made to ensure our mutual customer's satisfaction.



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2. Cancellation Policy:

- a. Reservations of 1-11 players may be cancelled without penalty up to 48 hours prior to their scheduled reservation.
- b. Group cancellations may be made up to 30 days in advance without penalty.
- c. “No-shows” will be billed at full net rate.
- d. All cancellations must be received in writing via email to shannon@tobianogolf.com after the initial cancellation by phone.

3. Cancellation Charges:

| Prior to Arrival | Individuals (1- 11 players) | Groups (12+ players) |
|------------------|-----------------------------|----------------------|
| Until 30 days | Full Refund | Full Refund |
| 29-15 days | Full Refund | 25% Refund |
| 8-14 days | Full Refund | 50% Refund |
| 2-7 days | Full Refund | No Refund |
| <2 days | No Refund | No Refund |

4. Use of Net Rates:

- a. Net wholesale rates are to be utilized in the creation of golf packages with accommodation and other travel components.
- b. Net wholesale rates are not to be disclosed to the public, other golf courses or industry colleagues as they are extended on a preferred basis to BC Golf Guide.

5. Payment Terms:

- a. A credit card must be provided on an annual basis to secure and guarantee your account with Tobiano.
- b. Account invoices will be available for you to view through your Lightspeed Golf account monthly on the 1st of the month, with auto-payment processed on the 4th day of each month. Your signature below will authorize Tobiano to take payment in full from the credit card on file.

6. Course Maintenance:

- a. Golf course greens aeration is an annual maintenance practice undertaken to preserve the playing surface of the greens and historically performed in the late Fall, after golf course closure at Tobiano. Should in-season aeration be required, we will communicate dates and rate adjustments accordingly.



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7. Miscellaneous: We kindly request that you inform our mutual clients of the following:
- Guests should arrive at least 30 minutes prior to their scheduled tee time.
 - Tobiano is an approximate 25-minute drive from downtown Kamloops, so please recommend they depart at least 60 minutes prior to their tee time.
 - Proper golf attire is requested.
 - Tobiano's practice facility is available for warm up prior to their round.
 - The Black Iron Club & Grill is open daily for breakfast, lunch and dinner. Any changes will be communicated to you.

Should you have any questions, please do not hesitate to contact Shannon McGeady, CPGA Head Golf Professional at 250-434-5839, Chris Elder, Director of Marketing at 250-889-0973. We would like to thank you for your previous support of Tobiano and look forward to continued momentum and growth for the 2025 season!

Please return a signed copy of page 5 of your 2025 net wholesale agreement via scan and email: to shannon@tobianogolf.com. We will confirm via email when your account has been renewed for the 2025 season.

To our mutual success!

Shannon McGeady

Shannon McGeady
PGA of Canada Head Golf Professional

Chris Elder

Chris Elder
Director of Marketing



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Company Name: **BC Golf Guide**

Contact Name: _____

Accounts Payable Contact: _____

Mailing Address: _____

City /Prov/ Postal Code: _____

Phone: _____

Fax: _____

Email: _____

Credit Card Guarantee

Credit Card Number: _____

Expiry Date: _____ CID on back: _____

Name on Card: _____

I provide this credit card guarantee of my account payable to Tobiano and hereby authorize payment thereof on this card if not processed by credit card or cheque within 30 days of receipt of invoice.

Signature of Authorized Representative: _____

Date: _____