



## 2024 GOLF NET RATE WHOLESALE AGREEMENT

**CONTACT:** Ross Marrington  
Golf Travel Specialist

#304-1967 Underhill Street, Kelowna  
British Columbia, Canada V1X 8C9  
1-877-223-7226 - Toll Free  
519-800-3701 - direct  
519-802-2077 - cell

**DUE DATE:** November 30, 2023

### TERMS & CONDITIONS

This Static Rate Wholesale Agreement (the “**Agreement**”) is entered into by and between **BC Golf Guide and Fairmont Chateau Whistler Golf Club** by its agent, **Fairmont Hotels Inc.** For ease of reference, the Fairmont Hotels & Resorts in Canada’s Western Mountain Region will be referred to as the “**Golf Course**”; **BC Golf Guide** shall be referred to as the “**Travel Company**”; and Fairmont Hotels Inc and/or any of its parents, subsidiaries or affiliates, as the context requires, will be referred to as Fairmont.” Travel Company and Golf Course are each also referred to as a “**Party**” or together the “**Parties.**” The Agreement is commences on the date of the last party’s signature (the “**Effective Date**”).

This Agreement will apply to green fees and reservations for the 2024 Golf Season. The Agreement is to be renewed annually with new rates for the following calendar year to be introduced at that time.

### RATES

The “Rates” are being offered for rounds of golf booked for the 2024 Golf Season as set out below and are net, non-commissionable, in **CDN** Funds. The Rates will be based on green fee only unless otherwise specified.

These Rates apply to bookings of 11 Golfers or less. The rates cannot be posted, published or made available to 3<sup>rd</sup> party internet sites, corporate, conference or incentive groups. Distribution or exposure of Net Rates will allow us to immediately terminate the Agreement. In order to receive the Rates the Travel Company must be a licensed travel company and feature the Golf Club in a published brochure or tariff. As the Rates are based on this written agreement, the Golf Club will not quote rates at the time of booking.

**GROUP BOOKING POLICY**

\*\*\*IMPORTANT: This agreement and the net rates contained within are only applicable to groups of 11 or less at Fairmont Chateau Whistler Golf Club. All groups of 12 or more players are to be booked through our Golf Sales Manager. A separate agreement with negotiated group rates specific to your needs will be issued. A 10% deposit will be required upon signing the agreement.

**BOOKING POLICIES**

It is important to understand that we always book in foursomes when possible. If your group consists of incomplete foursomes, additional players will be added to the group to form complete foursomes. Should you wish to have your guests remain private, you have the option to purchase the remainder of the incomplete foursome tee-times.

**CANCELLATION POLICY**

All cancellations are to be received in writing 48 hours prior to the day of play. For tee times cancelled within 48 hours prior to play, full payment for the tee-times will be forfeited. Please ensure you receive and retain the email confirming the cancellation. Cancellations via phone will not be accepted without a follow up request via email.

All online bookings will have to be cancelled through the booking agent on the booking platform for billing and report purposes. The booking platform is unaware of any manual cancellations done in our tee sheets and will produce a report showing the guests as played and may be still billed accordingly. If you cannot cancel through the booking platform, please email [corrie.wilson@fairmont.com](mailto:corrie.wilson@fairmont.com) to assist you.

**RESERVATION PROCEDURES:**

All tee time reservations and cancellations are to be requested by email to [corrie.wilson@fairmont.com](mailto:corrie.wilson@fairmont.com). You are to have a copy of our confirmation to ensure the tee time was confirmed or cancelled. When checking space availability you may call us directly or check online, but don't go ahead and book with the reservation agent on the phone – or your guests may be charged directly.

**PAYMENT / BILLING POLICY**

We require a valid credit card on file. Please be aware, if your company prefers to prepay by cheque or wire transfer, a company credit card will still be required when signing this contract as a guarantee and will not be charged as long as the cheque is received within 14 days of our invoice. We will provide you with a secure payment link in a separate email to collect credit card details once this agreement is signed.

Billing will be provided through our Accounting Department on a monthly basis provided Master Account Billing (credit) for the 2024 season is approved. Payment terms on master accounts are due 14 days after invoice is received. All payments not received within 30 days will be automatically charge to the credit card on file unless alternate arrangements have been made in writing.

**INTEREST STATEMENT**

Payment of any outstanding charges on the Master Account shall be made upon receipt of the statement. It is agreed that should payment not be made within 30 days of the date of the final statement, interest charges in the amount of the lower of 1.5% per Month, or the highest rate permitted by law, will be applied to your account. Interest charges are subject to change.

Should a credit card be used to settle the account, we will charge a 3% service fee if not settled within 30 days of the date of the final statement in addition to the interest charges as outlined above, if applicable.

## BC Golf Guide

### BILLING DISCREPANCIES

Any discrepancies, mistakes, and/or errors made in bookings by the booking agent must be corrected prior to the guest's date of play and are the full responsibility of the booking agent. Billing discrepancies resulting from these errors will not be refunded or corrected after the guest has played. Any other billing discrepancies are to be brought to the attention of Fairmont Chateau Whistler Golf Club within 14 days of receipt of your invoice.

### ACCEPTANCE

After the Travel Company has had an opportunity to review and approve this Agreement, please sign and return by **November 30, 2023** in order to confirm the arrangements set forth herein.

Corrie Wilson  
Golf Sales & Event Manager  
Fairmont Chateau Whistler Golf Club  
T: 604-938-20297  
[corrie.wilson@Fairmont.com](mailto:corrie.wilson@Fairmont.com)

Signature on behalf of

---

**BC Golf Guide**

**Date:**

Written acceptance constitutes a binding agreement between **BC Golf Guide** and the Golf Club; therefore, this document must be signed by a representative authorized to commit such arrangements on behalf of **BC Golf Guide**.

## 2024 GOLF NET RATES

Preferred Partner Green Fees		RACK RATE	2023 NET RATE
Open - 05/24	Daily	\$175	\$140
	Twilight 3pm	\$120	\$96
05/25-09/22	Daily	\$239	\$191.20
	Twilight 3pm	\$190	\$152
09/23- 10/07	Daily	\$175	\$140
	Twilight 2pm	\$120	\$96

*\* All listed prices include use of our GPS-equipped golf cart and access to our Practice Facility.*

*\* All Funds are in Canadian currency*

*\* Green fees are subject to all applicable taxes.*

*\* Rates & Dates are Subject to change without notice.*

These rates are not to be used with any other promotion.

### **TAXES**

Green fees are subject to the following taxes:

1) GST 5%

Please note that the taxes & gratuities may change without notice.

### **PRACTICE & LEARNING CENTRE (DRIVING RANGE)**

Improve your golf game at Fairmont Chateau Whistler's Practice and Learning Centre 'One of Canada's most spectacular practice facilities'. This double ended, 350-yard long facility features extensive putting greens, practice bunkers, and chipping and pitching areas.

### **Fairmont Chateau Whistler Golf Club Contact Information**

Email: [Golfreservations@Fairmont.Com](mailto:Golfreservations@Fairmont.Com)

Tel: (604) 938-2097

Golf Sales & Event Manager: Corrie Wilson

[corrie.wilson@Fairmont.Com](mailto:corrie.wilson@Fairmont.Com)