

From: Alucard Echavez alucard.echavez@solmar.com
Subject: RE: IAGTO Americas week follow up
Date: September 27, 2021 at 2:24 PM
To: Ross Marrington ross@bcgolfguide.com

AE

Hola Ross,
Enclosed you will find the net rate contract, please review it and resend me a signed copy at your earliest convenience.

In addition, I am sharing with you our prices , so you can build your own packages (hotel+golf).

Please keep in mind that these prices are exclusive for guests staying at Solmar Hotels & Resorts:

GOLF PRICES:

Season	Effective Dates	Price per round
High Season	Jan 1 st - Mar 31 st / Nov 1 st - Dec 31 st	\$225 USD
Spring shoulder season	Apr 1 st - Jul 15 th	\$200 USD
Summer season	Jul 16 th - Sep 30 th	\$160 USD
Fall shoulder season	Oct 1 st – Oct 31 st	\$210 USD

Prices are in US Dollars / per round and can be sold on 2, 3 or 4 day Golf package/ non-commissionable. Applicable taxes not included currently at **16% FEDERAL**.

Golf packages will only be booked before arrival, no on location reservations for Golf.

Guests will receive the choice of one benefit from the following list:

- Space available repaly- Same Day
- Complimentary Rental Set
- Gift certificate for \$50 USD (High Season), \$40 USD (Shoulder Season) or \$25 USD (Summer Season).

***Gift certificate redeemable towards merchandise at Rancho San Lucas official Golf store.

Please let me know if you have any questions.

My best,



De: Ross Marrington [mailto:ross@bcgolfguide.com]
Enviado el: Monday, September 27, 2021 12:37
Para: Alucard Echavez <alucard.echavez@solmar.com>
CC: Ross Marrington <ross@bcgolfguide.com>
Asunto: Re: IAGTO Americas week follow up

Hola

BCgolfguide.com Inc.

304 - 1967 Underhill Street
Kelowna BC
V1X 8C9

1-877-223-7226

I will be signing

closing dates - teetimes@bcgolfguide.com

Yours In Golf
Ross Marrington,
1-877-223-7226

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BCgolfguide.com
Making Golf Travel Easy



On Sep 27, 2021, at 10:58 AM, Alucard Echavez <alucard.echavez@solmar.com> wrote:

Hola Ross,

In order to send you the net rate contract could you please send me the following Information:

- Legal name of the company,
- Address and phone number,
- Name of person signing the contract if different from you,
- An email to send close dates.

My best,

<image001.jpg>

De: Ross Marrington [<mailto:ross@bcgolfguide.com>]

Enviado el: Friday, September 24, 2021 10:59

Para: Alucard Echavez <alucard.echavez@solmar.com>

CC: Ross Marrington <ross@bcgolfguide.com>

Asunto: Re: IAGTO Americas week follow up

ok

can i just get pictures of each property

fact sheets - so its far less data?

and rates for each ? preferred partner rates too

Yours In Golf
Ross Marrington,
1-877-223-7226

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<image003.png><image004.png><image005.jpg><image006.png>

On Sep 24, 2021, at 9:51 AM, Alucard Echavez <alucard.echavez@solmar.com> wrote:

Hola Ross,

The files that I sent you includes pictures of the three properties and the fact sheets as well. I know is a massive file that is why I sent it thru WeTransfer. My apologies about that.

Regards,

<image006.jpg>

De: Ross Marrington [<mailto:ross@bcgolfguide.com>]

Enviado el: Friday, September 24, 2021 10:40
Para: Alucard Echavez <alucard.echavez@solmar.com>
CC: Ross Marrington <ross@bcgolfguide.com>
Asunto: Re: IAGTO Americas week follow up

what is all in this PPTX file?

1.1 gig is massive data file

Yours In Golf
Ross Marrington,
1-877-223-7226

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<image002.png><image003.png><image004.jpg><image005.png>

On Sep 23, 2021, at 11:44 AM, Alucard Echavez <alucard.echavez@solmar.com> wrote:

Hola Ross,
I forgot to add them, I will send them to you as well.

My best,
<image006.jpg>

De: Ross Marrington [<mailto:ross@bcgolfguide.com>]
Enviado el: Thursday, September 23, 2021 12:37
Para: Alucard Echavez <alucard.echavez@solmar.com>
CC: Ross Marrington <ross@bcgolfguide.com>
Asunto: Re: IAGTO Americas week follow up

Gracias Amigo

your presentation 1.11 Gigabyte - wow!

does this have rates in it, photos of properties

alucard.echavez@solmar.com
sent you IAGTO Presentattion.pptx

1 item, 1.11 GB in total • Expires on 30 September, 2021

Yours In Golf
Ross Marrington,
1-877-223-7226

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On Sep 23, 2021, at 11:33 AM, Alucard Echavez <alucard.echavez@solmar.com> wrote:

Hola Ross,
Thank you for taking the time to chat last week, according to our conversation I am sending you thru weTransfer my presentation.

Please let me know if you have any questions.

My best,
<image001.jpg>



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m Net...22.pdf