

Fairmont
CHATEAU WHISTLER
GOLF CLUB

2021 GOLF NET RATE WHOLESALE AGREEMENT

CONTACT: Ross Marrington
BC Golf Guide

ADDRESS: 2189 Pandosy Street
Kelowna, BC V1Y 1S7

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DUE DATE: February 19, 2021

TERMS & CONDITIONS

This Static Rate Wholesale Agreement (the "**Agreement**") is entered into by and between BC Golf Guide and Fairmont Chateau Whistler Golf Club by its agent, Fairmont Hotels Inc. For ease of reference, the Fairmont Hotels & Resorts in Canada's Western Mountain Region will be referred to as the "**Golf Courses/s**"; BC Golf Guide shall be referred to as the "**Travel Company**"; and Fairmont Hotels Inc and/or any of its parents, subsidiaries or affiliates, as the context requires, will be referred to as Fairmont." Travel Company and Golf Course are each also referred to as a "**Party**" or together the "**Parties**." The Agreement commences on the date of the last party's signature (the "**Effective Date**").

This Agreement will apply to green fees and reservations for the 2021 Golf Season. The Agreement is to be renewed annually with new rates for the following calendar year to be introduced at that time.

RATES

The "Rates" are being offered for rounds of golf booked for the 2021 Golf Season as set out below and are net, non-commissionable, in CDN Funds. The Rates will be based on green fee only unless otherwise specified.

These Rates apply to bookings of 11 Golfers or less. The rates cannot be posted, published or made available to 3rd party Internet sites, corporate, conference or incentive groups. Distribution or exposure of Net Rates will allow us to immediately terminate the Agreement. In order to receive the Rates the Travel Company must be a licensed travel company and feature the Golf Club in a published brochure or tariff. As the Rates are based on this written agreement, the Golf Club will not quote rates at the time of booking.

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GROUP BOOKING POLICY

*****IMPORTANT:** This agreement and the net rates contained within are only applicable to groups of 11 or less at Fairmont Chateau Whistler Golf Club. All groups of 12 or more players are to be booked through our Golf Sales Manager. A separate agreement with negotiated group rates specific to your needs will be issued. A 10% deposit will be required upon signing the agreement.

BOOKING POLICIES

It is important to understand that we always book in foursomes when possible. If your group consists of incomplete foursomes, additional players will be added to the group to form complete foursomes. Should you wish to have your guests remain private, you have the option to purchase the remainder of the incomplete foursome tee-times.

CANCELLATION POLICY

All cancellations are to be received in writing 48 hours prior to the day of play. For tee times cancelled within 48 hours prior to play, full payment for the tee-times will be forfeited. Please ensure you receive and retain the email confirming the cancellation. Cancellations via phone will not be accepted without a follow up request via fax or email.

All GolfSwitch bookings will have to be cancelled through the booking agent on GolfSwitch for billing and report purposes. GolfSwitch is unaware of any manual cancellations done in our tee sheets and will produce a report showing the guests as played and will be billed accordingly.

RESERVATION PROCEDURES

Non-GolfSwitch reservations: All tee time reservations and cancellations must be requested by email. You are to have a copy of our confirmation to ensure the tee time was confirmed or cancelled. When checking space availability you may call us directly.

PAYMENT BILLING POLICY

Non-GolfSwitch partners: We require a valid credit card on file. If you wish to pay by cheque, please ensure the cheque is received by our accounting department 7 days prior to your guests day of play.

a) If cheque is not received at least 48-hours prior to guest's arrival, we will provide an invoice and the company credit card will be processed.

b) If cheque is received within 48-hours of guest's arrival, the company credit card will be refunded and cheque will be processed. Please be aware, if your company prefers to prepay by cheque, a company credit card will still be required when signing this contract as a guarantee and will not be charged as long as the cheque is received within the above parameters. We will provide you with a secure payment link to confirm credit card details.

GolfSwitch Partners:

Billing will be provided through each property's accounting department on a weekly basis provided Master Account Billing (credit) for the 2021 season is approved. We ask that you provide a credit card for payment of all charges directed to the master account. You will receive a spate email with a secure pay link to confirm credit card details. Payment terms on master accounts are 14 days. All payments not received within 14 days will be subject to late charges and/or interest charges.

INTEREST STATEMENT

Payment of any outstanding charges on the Master Account shall be made upon receipt of the statement. It is agreed that should payment not be made within 30 days of the date of the final statement, interest charges in the amount of the lower of 1.5% per Month, or the highest rate permitted by law, will be applied to your account. Interest charges are subject to change.

Should a credit card be used to settle the account, we will charge a 3% service fee if not settled within 14 days of the date of the final statement in addition to the interest charges as outlined above, if applicable.

BILLING DISCREPANCIES

Any discrepancies, mistakes, and/or errors made in bookings by the booking agent must be corrected prior to the guest's date of play and are the full responsibility of the booking agent. Billing discrepancies resulting from these errors will not be refunded or corrected after the guest has played. Any other billing discrepancies are to be brought to the attention of Fairmont Chateau Whistler Golf Club within 14 days of receipt of your invoice.

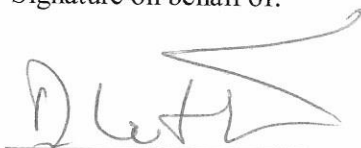
All bookings require a company credit card to hold the tee time while payment is forthcoming. If payment has not been received prior to the guest arrival, payment will be taken from the authorized credit card form, unless Master Account Billing has been approved (credit card still required on file). In the event that prepayment has not been received and a credit card has not been provided, full payment will be required from the guest at the time of their tee time and net rates will not be applied.

ACCEPTANCE

In order to confirm the arrangements set forth herein, this Agreement should be received by no later than **February 19, 2021** in order to guarantee this Agreement. After the Travel Company has had an opportunity to review and approve this Agreement, please sign and return the additional enclosed copy directly to:

Corrie Wilson
Golf Sales & Events
Fairmont Chateau Whistler Golf Club
T: 604-938-20297
corrie.wilson@Fairmont.com

Signature on behalf of:



FEB 10, 2021

BC Golf Guide

Date:

Written acceptance constitutes a binding agreement between **BC Golf Guide** and the Golf Club; therefore, this document must be signed by a representative authorized to commit such arrangements on behalf of **BC Golf Guide**.



SCHEDULE A – GREEN FEES
2021 Net Rates
Fairmont Chateau Whistler Golf Club

Preferred Partner Green Fees		EBO – Prior to April 1, 2021	NET RATE	Repeat Rounds (same day of play)
Open - 05/21	Daily	\$107.10	\$125	\$80
	Twilight	n/a	n/a	\$60
05/22 -09/26	Daily	\$148.50	\$165	\$95
	Twilight	\$112.50	\$125	\$80
09/27- 10/11	Daily	\$112.50	\$125	\$80
	Twilight	n/a	n/a	\$60

* All listed prices include use of our GPS-equipped golf cart and access to our Practice Facility.

* All Funds are in Canadian currency

* Green fees are subject to all applicable taxes.

* Rates & Dates are Subject to change without notice.

These rates are not to be used with any other promotion.

TAXES

Green fees are subject to the following taxes:

1) GST 5%

Please note that the taxes & gratuities may change without notice.

PRACTICE & LEARNING CENTRE (DRIVING RANGE)

Improve your golf game at Fairmont Chateau Whistler's Practice and Learning Centre 'One of Canada's most spectacular practice facilities'. This double ended, 350-yard long facility features extensive putting greens, practice bunkers, and chipping and pitching areas.

Fairmont Chateau Whistler Golf Club Contact Information

Email: Golfreservations@Fairmont.Com

Tel: (604) 938-2097

Golf Sales & Events: Corrie Wilson

Corrie.Wilson@Fairmont.Com

The Fairmont Chateau Whistler Golf Club, 4612 Blackcomb Way, Whistler, BC, Canada, V8E 0Z5

Phone: 604-938-2097 or 877-938-2092

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