



2020-2021 Wholesale Rate Agreement

This Agreement is effective as of the signature date and is made by and between KERZNER PALMILLA GOLF PARTNERS, S. DE R. L. DE C.V. located at KM 7.5 Carretera Transpeninsular, Fraccionamiento Punta Palmilla, San José del Cabo, Baja California Sur, C.P. 23400, Mexico ("Palmilla Golf Club"); and _____ ("BC Golf Guide") with address at _____.

2020-2021 DATE RANGES	BC Golf Guide Rates	
<u>November 23-December 13, 2020</u>	<u>Public Rates</u>	<u>BC Golf Guide Rates</u>
Morning: 7:00-11:50 AM	\$215	\$170
Early Twilight: 12:00-1:50 PM	\$170	\$135
Twilight: 2:00 PM-Close	\$125	\$105
<u>December 14, 2020-April 30, 2021</u>	<u>Public Rates</u>	<u>BC Golf Guide Rates</u>
Morning: 7:00-11:50 AM	\$245	\$195
Early Twilight: 12:00-1:50 PM	\$185	\$150
Twilight: 2:00 PM-Close	\$135	\$110

ALL RATES ARE STRICTLY CONFIDENTIAL AND ARE SUBJECT TO CHANGE WITHOUT NOTICE.

Wholesale Rates are subject to Valued Added Tax (VAT), currently 16% (If government tax rates change, the prevailing tax rates at the time of the amount will be charged). Rates are in USD and per person. The rate includes Green Fee, Shared Golf Cart, Bag Tag, Yardage Book, Bottled Water and Use of the Practice Facility on day of play.

Above rates are valid for FIT bookings up to 16 players only. For groups of 17 or more players, please contact our Golf Sales Manager for current rates by calling +52-624-144-5250.

CANCELLATION POLICY: No-shows and or reservations cancelled less than 48 hours prior to tee time will be the responsibility of BC Golf Guide that reserved. The credit card will be charged the full amount of the green fees plus the corresponding tax. There will be no refunds or credits for no-show golfers.

Golfers must abide by all established Palmilla Golf Club rules, regulations and policies. The individuals consents to the use of your personal information for the purposes of this agreement and in accordance with Palmilla Golf Club privacy policy that you can find <https://www.oneandonlyresorts.com/one-and-only-palmilla-los-cabos/privacy-policy>.


Palmilla Golf Club is not responsible for loss or damage to any item or property and is not responsible for the security of any items. Guests are responsible for any damage they cause to property on and off the golf course.

This Agreement between the Parties shall be governed by and construed in accordance with the applicable laws of Mexico. The Parties agree unconditionally and irrevocably that Los Cabos Courts shall have exclusive jurisdiction to settle any disputes, which may arise out of or in connection with the Agreement. Each party further unconditionally and irrevocably renounces any right it may have to challenge in any other jurisdiction or arbitral system or the ruling of Los Cabos Courts.

Please sign below to confirm your acknowledgement of this Agreement between Palmilla Golf & BC Golf Guide.

Name: <u>Ross Marrington</u>	Director of Golf:	Jason Ballog
Signature: _____	Signature:	<u>Jason Ballog</u>
Title: <u>Legal Representative</u>	Legal Rep/Signature:	<u>Ernesto Velasco</u>
Date: <u>January 25, 2021</u>	Legal Rep/Signature:	<u>Robert Logan</u>

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2021 DATE RANGES	BC Golf Guide Rates	
<u>May 1-May 31, 2021</u>	<u>Public Rates</u>	<u>BC Golf Guide Rates</u>
Morning: 7:00-11:50 AM Early Twilight: 12:00-1:50 PM Twilight: 2:00 PM-Close	\$215 \$170 \$125	\$170 \$135 \$105
<u>June 1-October 31, 2021</u>	<u>Public Rates</u>	<u>BC Golf Guide Rates</u>
Morning: 7:00-11:50 AM Early Twilight: 12:00-1:50 PM Twilight: 2:00 PM-Close	\$175 \$130 \$ 95	\$140 \$105 \$ 80

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Signature:	<u></u>	Signature:	<u><i>Jason Ballog</i></u>
Title:	<u>Legal Representative</u>	Legal Rep/Signature:	<u>Ernesto Velasco</u>
Date:	<u>January 25, 2021</u>	Legal Rep/Signature:	<u>Robert Logan</u>