



Whistler Golf Club 2021 Partner Programs for 1-8 players

This document will contain two partner programs for you to choose from. Please read through carefully, then confirm your participation (and chosen pricing structure) by emailing Ro Davies, Sales Manager, at ro@whistlergolf.com, and reservations@whistlergolf.com.

The following terms apply to both options:

General Policies

- Reservations must be made online via <https://secure.west.prophetservices.com/WhistlerPartnersV3/>.
- Power carts are included with every booking. Guests who walk will not receive a refund for the cart.
- Cancellations or reductions in numbers are permitted until 48 hours before their tee time.
- Incomplete foursomes will have public golfers joined with them.
- Monthly invoicing subject to Tourism Whistler credit policies.

Groups

- Groups requiring three or more tee times (9+ players), please contact ro@whistlergolf.com, or karen@whistlergolf.com for your custom quote.
- Note that groups are sold by the tee time, not per player.
- Groups will be required to sign a contract and may be asked for a deposit.

Juniors

- One junior 16 or younger is free with one paid adult, Monday to Friday after 12PM. Additional juniors, or juniors booked before 12PM on weekdays are \$75+gst.
- Junior rates are not available on weekends.
- Power cart fee of \$22 per rider applies.
- For bookings where one or more of the players is a junior, you must email reservations@whistlergolf.com after you have booked. We'll amend the booking on our end to ensure correct billing.
- Juniors we are not informed of in advance will be billed at the adult rate.



OPTION 1—Dynamic Pricing for 1-8 players

Our rates for guests that book directly through us are dynamically priced. This means that green fee rates fluctuate based on a number of factors, but are primarily dictated by demand. As our tee sheet fills up for a given day, the prices for remaining tee times on that day are driven higher.

When you log in to your partner booking site and click on a tee time, a green fee will appear. We'll bill you at 20% less, plus \$22 per rider for a mandatory power cart, and applicable taxes. For example, if the rate you see is \$150, we'd suggest charging the guest that plus \$27.50 for a half cart. We'll bill you \$120 for the greenfee and \$22 for the power cart. Greenfees are subject to 5% GST, and power carts are subject to 5% GST and 7% PST.

Tips for getting the lowest rate:

- Book early! Prices increase as you get closer to the tee time.
- Choose off-peak times. If a guest is looking for lower rates check off-peak times like mid-week afternoons.
- When changing tee times, keep in mind the dynamic price of the new tee time will apply. This may be different from original booking.



OPTION 2—Static Pricing for 1-8 players

Partner rates below are valid Sunday to Friday anytime, and Saturdays at off-peak times (before 8AM and after 12PM). Partner rates are not available on Saturdays between 8am and 12pm.

	Spring/Fall	Summer
	Opening - May 27, then September 27—October 11	May 28 - September 26
Public Rate/Suggested Markup	\$119 GF + \$27.50 cart + taxes = \$155.75	\$169 GF + \$27.50 cart + taxes = \$208.25
Before 8 AM	\$116.20	\$158.20
8AM to 12:50 PM	\$124.60	\$166.60
1 PM to 2:50 PM	\$116.20	\$158.20
3 PM to 4:20 PM	\$107.80	\$116.20
4:30 PM and later	\$91.00	\$99.40

- Partner rates do not apply to bookings between 8am and 12pm on Saturdays. Bookings made during this blackout time will be billed at our rack rate for greenfee and carts.
- Partner rates displayed in the chart above are inclusive of greenfee, half power cart, and all taxes. Greenfees are subject to 5% GST, and power carts are subject to 5% GST and 7% PST.
- Partner rates above are non-commissionable and include greenfee, power cart, range balls and all applicable taxes. Rate mark-up is permitted and left to the discretion of the partner.
- Our published rates are dynamically priced and approach our public rate as posted above depending on demand of advance reservation.