

THE *Fairmont*
BANFF SPRINGS

The Fairmont Banff Springs Golf Course
Contract – 2021 Golf Partner Program
Today's Date: 12/07/2021

The following outlines our policies and procedures for the 2021 Golf Partner Program and the terms and conditions for the contract between BC Golf Guide and The Fairmont Banff Springs Golf Course.

GOLF PARTNER RATES – BC Golf Guide

	Opening to 04-Jun	June 5 to 30-Sep	01-Oct to Closing
Stanley Thompson 18 Hole Course			
18 Hole Green Fee	\$188.00	\$233.00	Closed
Tunnel Mountain 9 Hole Course			
9 Hole Green Fee	\$89.00	\$98.00	\$89.00
18 Hole Green Fee	\$134.00	\$147.00	\$134.00
Mixed Rotation**			
18 Hole Green Fee	\$159.00	\$198.00	\$159.00
Junior Golfer Stanley Thompson 18 (17 years & under)***	\$105.00	\$130.00	Closed
Junior Golfer Tunnel Nine (17 years & under)***	\$49.00	\$55.00	\$49.00

All rates include shared power cart and use of the driving range and practice facility prior to the round.

*A limited amount of discounted tee times will be available at the selected times of day. Please contact the Golf Course directly to check availability prior to providing quote.

**Mixed Rotation options will be offered on select dates in the morning and late afternoon, and are subject to availability. Mixed Rotations may include Sulphur/Tunnel rotation or Tunnel/Rundle depending on time of day and availability. Please contact the Golf Course directly to check availability prior to providing quote.

***Junior Golfers will receive the discount when playing with a parent or an adult guardian.



RATE POLICIES

The above rates only apply if reservations are made through the proper booking channels indicated in this contract. Any reservations not made via proper channels will be charged the regular rate (see attached Schedule B).

1. Goods and Services Tax (5%) is not included and will be applied at time of purchase.
2. You must design a voucher for your guests to present to The Fairmont Banff Springs Golf Course upon arrival at the pro-shop. Please provide a copy of the voucher prior to the season so that our staff can be familiarized.
3. **BC Golf Guide** may choose to build this rate into a package or alternately, sell golf only and pay commission to whom they deem deserving.

RENTAL EQUIPMENT RATES

	<u>18 Holes</u>	<u>9 Holes</u>
Taylormade Rental Clubs	\$75.00/set	\$50.00/set
Adidas Rental Shoes:	\$22.00/pair	\$12.00/pair

All golf club rentals include a sleeve of golf balls.

BOOKING POLICIES / GUARANTEED NUMBER OF PLAYERS

BC GOLF GUIDE must book tee times and make all tee time revisions through the Golf Course Reservation Office by **fax or e-mail only** using the tee-time request form included with this contract. Please ensure the form is filled out completely, including special notes for each booking if applicable. **Regular rates will apply for all reservations not made through the proper booking channel.**

Fax: 403-762-0363

E-mail: bsh.golfreservations@fairmont.com

Individual Bookings (less than 16 people)

It is important to understand that we always book in foursomes when possible. The following is how your group will be booked if you have incomplete foursomes. Should you wish to have your guests remain private, you have the option to purchase the remainder of the incomplete foursome tee-time.

5 people	- 1 threesome and a twosome
6 people	- 1 foursome and a twosome (not 2 threesomes)
7 people	- 1 foursome and a threesome
8 people	- 2 foursomes
9 people	- 1 foursome, threesome, and a twosome (not 3 threesomes)
10 people	- 2 foursomes and a twosome
11 people	- 2 foursomes and a threesome
12 people	- 3 foursomes
13 people	- 2 foursomes, a threesome and a twosome
14 people	- 3 foursomes and a twosome
15 people	- 3 foursomes and a threesome
16 people	- 4 foursomes



DEPOSIT AND PAYMENT REQUIREMENTS

In order to be eligible for the 2021 Golf Partner rates, we require a credit card number and authorization signature to guarantee your 2021 golf bookings. All tee time reservations will be charged to this credit card on the day of golf when your guest presents your voucher to the Pro Shop. In the event that there is a problem securing payment from the said credit card, the Pro Shop team will make one attempt to call the company for a secondary card. If there is no response the guest will be charged the **Regular Rate** for that period. The golf course will remain free and clear from the matters between the guest and the company who has made the booking.

To provide credit card details, a link from SecurePay will be sent by e-mail to your attention by the Golf Reservations Team, in order to securely provide Credit Card Information. In addition, please complete and sign the below Authorization for said payment processing.

Cardholder's Name: ROSS MARRINGTON

Cardholder's Signature: [Signature] (For Ross)

Reservations will be guaranteed and payment collected from the credit card number provided above.

CANCELLATION POLICY

Individual bookings may be cancelled or reduced 48 hours in advance without penalty, and must be submitted via fax or e-mail using the attached form. **Telephone cancellations will not be accepted. Cancellations and reductions in numbers inside 48 hours will be charged in full.** If the golf course is open for play, regardless of weather, your group is expected to play. Groups that reduce or cancel will be charged in full.

[Signature]

CLAUSES

1. Rate Parity - The Golf Course requires that any posted rate for golf green fees must be the same or higher than any published Fairmont rates (See Schedule B). Any exceptions require written consent in advance.
2. Forward Distribution / Transferability – The Net Partner is not entitled to sell, give or partner its reseller services to any other third party without The Fairmont Banff Springs Golf course having the right to terminate or adjust the terms and conditions of the agreement.

ACCEPTANCE

To confirm your participation in the Golf Partner program, please sign and return one copy of this agreement prior to **April 1st 2021**.

Please note The Fairmont Banff Springs Golf Course will begin accepting reservations for the 2021 golf season as of Feb 1, 2021.

Sincerely,

On behalf of The Fairmont Banff Springs:

Signature

Date

PAUL HERITAGE
Golf Reservations Manager
405 Spray Avenue
P.O Box 960
Banff, Alberta
Canada T1L 1J4
P: 403-762-6838
F: 403-762-0363
paul.heritage@fairmont.com

On behalf of BC GOLF GUIDE:

Danny
Signature

DEC 15, 2020
Date

DANNY LEITCH
Name:

204-3731 CAMOOSA ROAD
Address:

KELOWNA, B.C.

V1W 5E9

877 223 7226
Tel:

250 806 0912
Fax:

DANNY@bcgolfguide.com
Email:

DL

SCHEDULE A

GOLF COURSE POLICIES & GENERAL INFORMATION

Dress Code

All golfers and non-golfing riders must adhere to the following dress restriction:

- Denim of any type or color is not permitted
- Shorts must have at least a 5" inseam and have hemmed bottoms
- Shirts/tops must have a collar, mock turtle neck is permitted
- All logos must be golf manufacturer logos only
- No jogging pants or nylon tracksuits are permitted. Waterproof raingear is the only exception.
- All footwear must be enclosed, with the exception of golf purpose footwear
- In order to respect our location within a wildlife corridor and other golfers using the facility, music is not permitted on the golf course.

Cart & Walking Policy

Power carts are not mandatory but they are included with the green fee. A golfer is allowed to walk and may have a pull cart as an alternative. There is a maximum of 2 players and 2 sets of clubs per golf cart. Guests must be over the age of 18 to drive a cart.

Non-Golfing Riders

Each golfer may bring along one non-golfing guest to ride along during the round. Players are limited to one non-golfing rider each. There is a charge of \$30.00 per rider for 18 holes. Non-golfing riders must be over the age of 16. There are no small children or babies permitted on the golf course.

Rain Check Policy

Golfers, who are forced to quit mid-round due to inclement weather, will be provided a green fee credit (rain check) for the proportionate dollar amount to the number of holes not played. For instance, if a golfer plays 5 holes, they will receive a coupon, redeemable for 13/18ths of the total amount that they paid for their green fee.

Junior Golfers

A parent or adult guardian golfer MUST accompany all junior golfers (ages 12-17). Players under the age of 12 must have their own set of golf clubs and must get the approval of the golf services supervisor before they are allowed to play. Generally, if the junior has a certified handicap, this is an adequate assurance that they have a fundamental understanding of the rules and golf course etiquette. No junior will be allowed to operate a power cart.

Our Golf Season

The Fairmont Banff Springs Golf Course is planning to open The Tunnel Mountain 9 for play May 1, 2021 and The Stanley Thompson 18 on May 7, 2021. If the weather allows us, we will remain open until October 10, 2021. Please note that these dates are weather dependent, so please check with us regularly for updates.

Golf Course Shuttle

The Fairmont Banff Springs offers a complimentary shuttle service to and from the golf course. The shuttle can transport you to the golf course on the hour and the half-hour. The shuttle leaves the hotel from the motor-coach entrance just outside of the main lobby. The shuttle returns our guests to the hotel 15 minutes past and 15 minutes to every hour. The shuttle picks up and drops off passengers from the front door of the Clubhouse. Shuttle capacity is 11 people.

Golf Services

Our Golf Services staff will greet golfing guests upon arrival at the golf course. We will handle your golf equipment, and ensure that it is loaded promptly onto your golf cart. We will ensure that golfing guests are informed about the locations of the facilities we have, and will exceed our guest's expectations of customer service.

Tournament Services

Tournament services are available for purchase should your clients choose. Our Golf Services professional staff can assist with all of your tournament needs. For example, scoring for your competition, skill prize set up (such as long drive and closest to the pin), prize presentations. We can also provide assistance with any other special needs that your golfing guests may have.

Driving Range & Practice Facilities

Use of the driving range and practice facilities is included in the price of our green fees. Non-golfing guests may also utilize these facilities. For unlimited day-use (on day of purchase) the cost is \$30 (plus tax) including rentals, or \$20 (plus tax) if rentals are not required.

Golf Academy (Lessons)

Improve both your long and short game. Our golf professionals cater to all skill levels. Private, semi-private, group and customized lessons are available.

Food & Beverage

Our full service Clubhouse restaurant, Snack Bar, and Beverage Cart are available to service your needs. We would be happy to assist you with any special requests or requirements.

Pro Shop

Our Pro Shop carries several lines of merchandise available for sale to be used as gifts for your delegates or prizes for your golf outing.

CONTACT INFORMATION

Reservations

Tee time reservation telephone	403-762-6801
Tee time reservation fax	403-762-0363
Tee time reservation e-mail	bsh.golfreservations@fairmont.com
The Fairmont Banff Springs website	www.fairmontgolf.com
Clubhouse Dining Reservations	403-762-6860
Golf Academy	403-762-6801

Golf Management Team

Steven Young, Director of Golf	403-762-6878
Andrew Szewczuk, Retail Manager	403-762-1765
Paul Heritage, Golf Reservations Manager	403-762-6838
Dan Nolin, Golf Course Superintendent	403-762-6032

Mailing Address

The Fairmont Banff Springs Golf Course
PO Box 960
Banff, AB T1L 1J4

Courier Address

The Fairmont Banff Springs Golf Course
405 Spray Avenue
Banff, AB T1L 1J4

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SCHEDULE B

2021 REGULAR RATES

	Opening to 31-May	June 1 to 30-Sep	01-Oct Closing
Stanley Thompson 18 Hole Course			
18 Hole Green Fee	\$209.00	\$259.00	Closed
Junior Golfer (17 years & under)*:	\$104.00	\$130.00	Closed
*When golfing with a parent or adult guardian.			
Tunnel Mountain 9 Hole Course			
9 Hole Green Fee	\$99.00	\$109.00	\$99.00
Junior Golfer (17 years & under)*:	\$49.00	\$54.00	\$49.00
*When golfing with a parent or adult guardian. Exception will be considered			

All green fee rates include shared power cart and access to the driving range and practice facility prior to the round.

The Goods and Services Tax (5%) is not included and will be applied at the time of purchase.

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