



## 2021 Preferred Partner Early Booking Offer (EBO)

Confidential terms and conditions:

- Receive an additional 10% off 2021 contracted regular net rates for bookings made prior to April 1, 2021.
- The additional 10% is passed on to the consumer (if packaged with accommodation); the collective strategy is to build volume.
- There is no minimum number of rounds/nights and the EBO may be sold without an accommodation component (package); however, golf only rounds cannot be sold at less than rack rate out of rate integrity at the facility level. After the EBO is finished on April 1 all normal rate integrity conditions apply to package rates as well, courses cannot be sold for less than what the golf courses are charging for rack rates, an operator may choose to do so within an accommodation package structure but the rate for golf cannot be known by the consumer.
- Valid up to 11 players, please inquire at each facility for larger groups
- Valid 7 days/week throughout the 2021 season. Black out period applies on Saturdays and Sundays from 8am-12pm.
- Resellers must send a list of all EBO bookings by April 15, 2021. The golf courses will then double check the EBO rate is applied to those specific bookings to avoid future accounting issues.

We truly appreciate your support, cheers to our shared success!

### **Golf Whistler**

■ Nicklaus North ■ Whistler Golf Club ■ Fairmont Chateau Whistler ■ Big Sky