




QUESTRO GOLF –BCGOLFGUIDE.COM

NET RATES AGREEMENT

HIGH SEASON
NOVEMBER 1, 2020 – MAY 15, 2021




QUESTRO GOLF COURSES	 CABO REAL GOLF CLUB		 CLUB CAMPESTRE SAN JOSE GOLF		 Puerto Los Cabos Golf Club	
RATES	PUBLIC	NET	PUBLIC	NET	PUBLIC	NET
MORNING 7:00 am -11:50 am	\$245	\$200	\$190	\$150	\$285	\$230
EARLY TWILIGHT 12:00 pm - 1:20 pm	\$200	\$160	\$160	\$130	\$230	\$185
TWILIGHT 1:30 pm & After	\$175	\$140	\$135	\$110	\$205	\$165

Note: Rates are in USD and all taxes are included.

Green Fee Includes: 18 holes, one shared golf cart per one round of golf (with GPS), use of driving range prior to round and bottled water.

Food and Beverage is included in Puerto Los Cabos during the round.

MID- SEASON
MAY 16, 2021 – JUNE 30, 2021




QUESTRO GOLF COURSES	 CABO REAL <small>GOLF CLUB</small>		 <small>CLUB CAMPESTRE</small> SANJOSE <small>GOLF</small>		 Puerto Los Cabos <small>Golf Club</small>	
	PUBLIC	NET	PUBLIC	NET	PUBLIC	NET
MORNING 7:00 am -11:50 am	\$210	\$170	\$160	\$130	\$250	\$200
EARLY TWILIGHT 12:00 pm - 1:20 pm	\$175	\$140	\$145	\$115	\$205	\$165
TWILIGHT 1:30 pm & After	\$150	\$120	\$120	\$95	\$180	\$145

Note: Rates are in USD and all taxes are included.

Green Fee Includes: 18 holes, one shared golf cart per one round of golf (with GPS), *use* of driving range prior to round and bottled water.

Food and Beverage is included in Puerto Los Cabos during the round

LOW SEASON
JULY 1, 2021 – OCTOBER 31, 2021

QUESTRO GOLF COURSES						
RATES	PUBLIC	NET	PUBLIC	NET	PUBLIC	NET
MORNING 7:00 am -12:20 pm	\$180	\$145	\$140	\$115	\$210	\$170
TWILIGHT 12:30 pm & After	\$125	\$100	\$100	\$80	\$150	\$120

Note: Rates are in USD and all taxes are included.

Green Fee Includes: 18 holes, one shared golf cart per one round of golf (with GPS), use of driving range prior to round and bottled water.

Food and Beverage is included in Puerto Los Cabos during the round.



GOLF PASS PROMOTION

November 1, 2020 – May 15, 2021	2 Round Pass	3 Round Pass
Public Rate	\$380	\$525
Net Rate	\$350	\$480

May 16 – June 30, 2021	2 Round Pass	3 Round Pass
Public Rate	\$340	\$465
Net Rate	\$310	\$420

July 1 – October 31, 2021	2 Round Pass	3 Round Pass
Public Rate	\$270	\$360
Net Rate	\$240	\$315

This promotion is available only for individual players (12 or less players).

Each Pass used at Puerto Los Cabos will incur a \$20 USD surcharge due to all-inclusive Food and Beverage Palapas

Rounds may be played at any of our three Questro Golf Courses

The Golf Pass is personal, non-transferable

Promotions cannot be combined with other discounts or specials

Golf Pass is valid for 14 days, once initial round is played.



ADDITIONAL SERVICES

Available upon request at an extra charge

- Line Instruction: Our Director of Instruction can be giving out some tips to your players while they are warming up on the Range before their tee time. We've done with a few groups in the past and they loved it. This way, they go out on the course with a fresh tip from the Pro. Rate: \$100 usd per hour, per instructor (groups larger than 20 players require 2 instructors)
- Golf Clinics
- Club Rental : \$55 usd including Tax (prices subject to change)
- Beverage Cart
- Snack Bar
- Box Lunch
- Group Breakfast or Lunch Buffet Style

RATES

Agency is not permitted to publish lower rates than the rates published by Questro Golf, including, but not limited to, online and printed media.

Questro Golf reserves the right to change rates during the performance of this contract and will give the agency 48 hours notice to submit any pending booking requests.

GROUPS

Additional fees apply to groups of 13 players and up:

- **Service Fee:** Please note that a \$5.00 USD for consecutive format or \$10.00 USD for shotgun format will apply. Includes: personalized cart signs, score cards and proximity contests if requested (longest drive, closest pin, precision drive etc.)
- **Shotgun start:** The minimum for a shotgun is 20 players. This format is only available for foursomes. If 1 of the foursomes is not filled out, the 4 spots will be charged.
- **Tournament Scoring Fee:** (By the Golf pro): personalized score cards, rule sheet, score board, award presentation, summary sheet, etc. Available at: \$4.50 USD per person.
- **Groups playing at Puerto Los Cabos:** There following surcharge per player will apply due to all inclusive food and beverages palapas: High Season \$30 USD, Mid & Low Season \$20 USD.

POLICIES & PROCEDURES

INDIVIDUAL RESERVATIONS (up to 12 players):

Reservations & payments:

- Please send all reservations via Email to Reservations@questrogolf.com including client's name, zip code, city, state and country. The tee time confirmation will be sent via email.
- Our accounts receivable department will generate a monthly statement including the rounds booked during the month. The Agency will have a 15-day grace period to submit the payment. A signed credit card authorization form is required to obtain credit with Questro Golf.

Cancellation Policy:

Reservations may be canceled with a minimum of 24 hours prior to each tee time. No-shows and cancellations made within 24 hours will be fully charged.

GROUPS (13-144 players):

Reservations & Payments:

- Initial reservation will be held for 7 days. If booking deposit & signed group contract is not received within 7 days, Questro Golf reserves the right to cancel the group reservation. The signed group contract may be sent via email or faxed.
- The final payment is due 30 days prior to the group outing.
- For Shotguns and events larger than 100 players the balance is due 60 days prior to actual date of play.

Cancellation Policy

- Groups of 13-49 players may cancel any number of players up to 20 days prior to the date of play with no penalty. 10-19 days = 50 % refund. 0-9 days = No refund.
- Groups larger than 50 players may cancel any number of golfers up to 30 days prior to the date of play with no penalty. 14 -29 days = 50 % refund. 0-13 days = No refund.

POLICIES & PROCEDURES

METHODS OF PAYMENT

- Wire Transfer
- Credit Card: American Express, Visa and Master Cards are accepted.

OTHER POLICIES

- Dress Code (Golfers and Riders): Appropriate golf attire is required. Collared golf shirts, pants or golf shorts/skirts, soft-spike golf shoes or tennis shoes. Denim, swimwear, cut-offs, halter tops, tank tops, open shoes, flip flops are not permitted.
- Any incidentals incurred shall be paid by the individual or billed to the group master account.
- Food and beverages must be purchased at the course. Players and Riders that introduce their own food or beverages will face a penalty fee of 40 USD
- During high season, riders are only allowed based on availability of golf carts and cannot be guaranteed in advance. Please call the golf course the same day of play to determine if Riders are permitted. Riders will generate an additional fee of \$45 USD in Puerto Los Cabos and \$35 USD in Cabo Real & Campestre San José.

I have read the above agreement and fully acknowledge, understand and agree to the terms contained therein.



Date: October 28, 2020

Susana Martin

Sales Director | Questro Golf

Date: _____

Ross Marrington

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