

## NICKLAUS NORTH GOLF COURSE - 2020 NET RATE AGREEMENT

### PREFERRED PARTNER INFORMATION

COMPANY: BC Golf Guide PHONE: 877 223 7226  
 CONTACT: DANNY LEIKEN EMAIL: DANNY@BCGOLFGUIDE.COM  
 ADDRESS: #204-3731 CASANOVA ROAD, KELOWNA, BC V1W 5E9

### 2020 NET RATES

Nicklaus North Golf Course	OPENING — MAY 28	MAY 29— SEPTEMBER 27	SEPTEMBER 28— OCTOBER 11
DAILY RATE WITH POWER CART	\$141.50	\$197.50	\$141.50
SUNRISE RATE WITH POWER CART FIRST HOUR OF THE DAY (MON-FRI)	\$121.50	\$171.50	\$121.50
MATINEE RATE WITH POWER CART DAILY 1:30PM—3PM; 12PM SEPT 28-OCT 11	\$121.50	\$171.50	\$121.50
TWILIGHT RATE WITH POWER CART 3PM MAY TO AUG; 2:00PM SEPT 28-OCT 11	\$111.50	\$151.50	\$111.50
PREFERRED PARTNER NET RATE	<b>\$113</b>	<b>\$158</b>	<b>\$113</b>
PREFERRED PARTNER SUNRISE NET RATE FIRST HOUR OF THE DAY (MON-FRI)	<b>\$97</b>	<b>\$137</b>	<b>\$97</b>
PREFERRED PARTNER MATINEE NET RATE DAILY 1:30PM—3PM; 12PM - 12PM SEPT 28-OCT	<b>\$97</b>	<b>\$137</b>	<b>\$97</b>
PREFERRED PARTNER TWILIGHT NET RATE 3PM MAY TO AUG; 2:00PM SEPT 28-OCT	<b>\$89</b>	<b>\$121</b>	<b>\$89</b>

### DEFINITIONS:

**GOLF SWITCH** - A company providing online booking services that both the preferred partner and Nicklaus North has contracted with to provide services.

**RESELLER CODE** - A GolfSwitch user identifier attached to each specific green fee product that is unique for each preferred partner.

### TERMS & CONDITIONS

**Green Fees:** All green fees include a shared power cart, full use of the practice facility, and are subject to applicable taxes. Preferred Partner Net Rates are available using GolfSwitch direct access online services or by e-mailing the Director of Golf or Sales & Events Manager **only**. Preferred Partner Net Rates are not applicable to special offers, dinner specials or any food & beverage packages. Golf Club rental and shoe rental are not included in the green fee. Payment for any additional

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**Singles Policy:** The golf course cannot guarantee that singles, twosomes or threesomes will play alone unless the whole tee-time is purchased (4 players). The course reserves the right to match incomplete foursomes with other players.

**Cancellations, Modifications and Liability for 1-11 Golfers:** All cancellations must be made online using GolfSwitch before 48 hours of the booking or charges will apply. If there are internet or connection problems, the cancellation must be made in writing by email to Jennifer Vagg at [jvagg@GolfBC.com](mailto:jvagg@GolfBC.com) directly. It is the responsibility of the Net Rate partner to submit cancellation requests and keep record of the cancellation number to ensure that charges are not applied. Refunds or adjustments requested without a cancellation number will be denied.

If a booking is cancelled within 48 hours or your guest is a "no show" or a cancellation number is not provided, you will be liable for the payment of the booking at the Net Rate. This policy is strictly enforced. Please Note: GolfSwitch is unable to cancel a booking online within the 48-hour period.

No posting or advertising of individual golf rates and/or posting or advertising of golf rates lower than Nicklaus North's rack rate will be permitted. Any advertising that competes with the golf course will result in revocation of contract rates.

**Aeration (Course Maintenance):** It is the responsibility of to notify guests about aeration of the course at Nicklaus North Golf Course, which does not have a date confirmed and is subject to change.

**Credit Application:** The Preferred Partner Credit Information below must be completed and returned by fax or email in order for us to update all contact information and activate/re-activate your account.

**Guests Paying Directly:** Reservations made for guests who are paying directly must be made via telephone or email, and MAY NOT be made online using GolfSwitch. **Net rates are not applicable - full rack rates at the time of play will apply.** The guest's credit card number, phone number, postal or zip code and email must be provided at time of booking and it is the responsibility of the Preferred Partner to inform the guest of our 48 hour cancellation policy and dress code.

**Payment Terms:** **INVOICES WILL BE PROVIDED AND AMOUNTS ARE DUE TO NICKLAUS NORTH DIRECTLY.** Payment of net rate bookings are due upon receipt of invoice, and **within 30 days** from the date of play. Late payments will be subject to interest charges. A credit card will be held on file to guarantee all amounts due to the courses. Failure to pay within our terms could result in cancellation of your contract without notice resulting in the loss of net rates and/or booking privileges.

**Confidentiality:** The information and rates herein are to be kept confidential.

### ACKNOWLEDGEMENT

I, (print name) Danny Leiker, have read, understand and agree with the Terms & Conditions and Preferred Partner Net Rates as outlined above, and guarantee all bookings made by at Nicklaus North Golf Course as listed on page one of this document. I hereby authorize the credit card below be used to guarantee payment of the account for any accounts that are due at Nicklaus North Golf Course.

Nicklaus North 2020 Net Rate / EBO Schedule

**REGULAR NET RATES**  
**EBO NET RATES**

20% off Rack Rates  
10% off Net Rate - 10% must be passed on to consumer (sell rate below), the objective is to drive volume

Open - May 28					May 29 - Sept 27					Sept 28 - Oct 11				
RACK	NET	EBO Sell Rate	EBO		RACK	NET	EBO Sell Rate	EBO		RACK	NET	EBO Sell Rate	EBO	
Sunrise/First Hour Mon - Fri	\$ 121.50	\$ 97	\$ 109	\$ 87	\$ 171.50	\$ 137	\$ 154	\$ 123	\$ 121.50	\$ 97	\$ 109	\$ 87		
After Sunrise to 1:30pm Mon - Fri	\$ 141.50	\$ 113	\$ 127	\$ 102	\$ 197.50	\$ 158	\$ 178	\$ 142	\$ 141.50	\$ 113	\$ 127	\$ 102		
12:00pm to 1:30pm Sat/Sun	\$ 141.50	\$ 113	\$ 127	\$ 102	\$ 197.50	\$ 158	\$ 178	\$ 142	\$ 141.50	\$ 113	\$ 127	\$ 102		
Matinee 1:30pm to 3:00pm* 7 days	\$ 121.50	\$ 97	\$ 109	\$ 87	\$ 171.50	\$ 137	\$ 154	\$ 123	\$ 121.50	\$ 97	\$ 109	\$ 87		
Twilight 3:00pm to close* 7 days	\$ 111.50	\$ 89	\$ 100	\$ 80	\$ 151.50	\$ 121	\$ 136	\$ 109	\$ 111.50	\$ 89	\$ 100	\$ 80		
EBO NOT VALID 8AM - 12PM SATURDAY & SUNDAY														

\*Matinee and Twilight times change late Sept. See net rate agreement.