



2018 Tour Operator Contract Terms & Conditions – The Harvest Golf Club Ltd.

Tour Operator Net Rates

Below is a breakdown of our Primetime and Tour Operator rates for 2018 that are offered to all our tour partners that wish to do golf packages. **All rates include power cart and a small bucket of range balls.** The rates reflect approximately a 20% discount that tour operators can use to build into their packages.

Shoulder Season (Opening – April 26 and October 9 - Close) *Dates are subject to change

	<u>Green Fee</u>	<u>Tax</u>	<u>Total</u>
Primetime	\$100.00	\$6.05	\$106.05
Tour Op Net	\$83.00	\$4.85	\$87.85

High Season (April 27 – October 8) *Dates are subject to change

	<u>Green Fee</u>	<u>Tax</u>	<u>Total</u>
Primetime	\$135.00	\$7.80	\$142.80
Tour Op Net	\$105.00	\$5.95	\$110.95
After 1:00pm	\$83.00	\$4.85	\$87.85

PLEASE NOTE: THE HARVEST GOLF CLUB WILL BE AERATING OUR GREENS ONLY ONCE ON THURSDAY, JUNE 28, 2018. HIGH SEASON RATES WILL BE IN EFFECT ONE WEEK EARLIER TO REFLECT NO SPRING AERATION.

1. Net rates will be utilized in the creation of golf packages and that under no circumstances will our net rates be disclosed to the public. We encourage you to package additional rounds whenever possible. (i.e. One night – two round packages. Two night – three round packages etc.)
2. You will actively promote The Harvest Golf Club in your “premium golf packages”.
3. You will print a voucher for your client’s presentation at the golf shop introducing them as a Tour Operator client.
4. You will facilitate your clients’ request for tee times by calling The Harvest on their behalf. Tour Op Reservations will be accepted up to 3 days prior to the date of play. Inside of 3 days staff is welcome to make reservations on their client’s behalf, however, the client must pay regular green fees at the golf club and therefore a credit card number will be requested as a guarantee. Tour Ops are not liable for direct reservations inside of 3 days if a credit card number has been provided as they are guaranteed to the client.
5. Tour Operator reservations are considered guaranteed reservations. Any “no-shows” will be invoiced to the Tour Operator. Our cancellation policy, (excluding decreases in-group size) is 7 days; any cancellations made within 7 days will be subject to a 100% cancellation penalty. Groups of 16 or more must be guaranteed 14 days in advance.
6. A decrease in group size (not to be more than 25%) will be accepted up to 3 days prior to play.
7. The Tour Operator will be invoiced for all vouchers redeemed, as well as any “no-show”, “cancelled inside of 7 days” and “group cancellations inside of 14 days”, for payment upon receipt.
8. We will upon receipt of monthly invoices, ensure prompt payment within 30 days of invoice. If this does not happen we understand that we will be required to provide a credit card number guarantee for our golf rounds with prepayment to follow 7 days prior to the date of arrival or play.



2018 TOUR OPERATOR CONTRACT

Tour Op Name: _____

Address: _____

Tel: _____

City/Prov: _____

Fax: _____

Postal Code: _____

E-Mail: _____

Contact Information: Reservations Manager: _____

Sales Manager: _____

Accounts Payable: _____

General Manager _____

I, being the authorized person to contract golf wholesale rates for our property, agree to terms as outlined in acceptance of preferred net rates and confirming our golf packaging relationship:

Name: _____

Date: _____

Authorized
Representative: _____

Signature: _____

Date: _____

We understand that by completion of this agreement, we will be extended the preferred net rates, ability to make reservations throughout the 2018 season, have guaranteed reservations and that our vouchers will be accepted, and then billed to our attention.

**A BREACH OF THE ABOVE-MENTIONED TERMS & CONDITIONS WILL RESULT IN THE CANCELLATION OF
YOUR PREFERRED RATE AND BOOKING PRIVILEGES.**

Please email or fax a copy of this Contract to:

Bruce Vermee, Head Professional
The Harvest Golf Club
bvermee@harvestgolf.com
(T) 250-862-3103
(F) 250-862-3107