

2018 Contract Terms & Conditions – The Rise Golf Course Ltd.

Tour Operator Net Rates

Below is a breakdown of our Operator rates for 2018 that are offered to all our partners that wish to do golf packages. **All rates include power cart.** The rates reflect a discount that operators can use to build into their packages. **All established daily price breaks will be offered to operators for 2018**

Shoulder Season Opening - May 10 / Oct 1 to Closing

| | <u>Green Fee</u> | <u>Tax</u> | <u>Total</u> | <u>2018 Rack (before tax)</u> |
|---------------|-------------------------|-------------------|---------------------|--------------------------------------|
| Dawn to 1pm | \$69.00 | \$4.15 | \$73.15 | \$79.00 |
| 1pm and after | \$59.00 | \$3.65 | \$62.65 | \$69.00 |
| Replay Rate | \$49.00 | \$3.15 | \$52.15 | \$49.00 |

Peak Season May 11 – September 30

| | <u>Green Fee</u> | <u>Tax</u> | <u>Total</u> | <u>2018 Rack (before tax)</u> |
|-------------|-------------------------|-------------------|---------------------|--------------------------------------|
| Dawn to 8am | \$80.00 | \$4.70 | \$84.70 | \$99.00 |
| 8am to 1pm | \$90.00 | \$5.20 | \$95.20 | \$109.00 |
| 1pm to 3pm | \$75.00 | \$4.45 | \$79.45 | \$89.00 |
| after 3pm | \$55.00 | \$3.45 | \$58.45 | \$69.00 |
| Replay Rate | \$55.00 | \$3.45 | \$58.45 | \$55.00 |

*Dates are subject to change

1. Net rates will be utilized in the creation of golf packages and that under no circumstances will our net rates be disclosed to the public. We encourage you to package additional rounds whenever possible. (Ie. One night – two round packages. Two nights – three round packages etc.)
2. You will actively promote The Rise Golf Course in your “premium golf packages”.
3. You will print a voucher for your client’s presentation at the golf shop introducing them as a Partner client.
4. You will facilitate your clients’ request for tee times by calling The Rise on their behalf. Partner Reservations will be accepted up to 3 days prior to the date of play. Inside of 3 days staff is welcome to make reservations on their client’s behalf, however, the client must pay regular green fees at the golf club and therefore a credit card number will be requested as a guarantee. Operators are not liable for direct reservations inside of 3 days if a credit card number has been provided as they are guaranteed to the client.
5. Partner reservations are considered guaranteed reservations. Any “no-shows” will be invoiced to the Operator. Our cancellation policy, (excluding decreases in-group size) is 7 days; any cancellations made within 7 days will be subject to a 100% cancellation penalty. Groups of 16 or more must be guaranteed 14 days in advance.
6. A decrease in group size (not to be more than 25%) will be accepted up to 3 days prior to play.
7. The Operator will be invoiced for all vouchers redeemed, as well as any “no-show”, “cancelled inside of 7 days” and “group cancellations inside of 14 days”, for payment upon receipt.
8. Upon receipt of monthly invoices, you will ensure prompt payment within 30 days of invoice. If this does not happen you will be required to provide a credit card number guarantee for of golf rounds with prepayment to follow 7 days prior to the date of arrival or play.

2018 OPERATOR CONTRACT

Operator Name: _____

Address: _____

Tel: _____

City/Prov: _____

Fax: _____

Postal Code: _____

E-Mail: _____

Contact Information: Reservations Manager: _____

 Sales Manager: _____

 Accounts Payable: _____

 General Manager _____

I, being the authorized person to contract golf wholesale rates for our property, agree to terms as outlined in acceptance of preferred net rates and confirming our golf packaging relationship:

Name: _____

Date: _____

Authorized Representative: _____

Signature: _____

Date: _____

We understand that by completion of this agreement, we will be extended the preferred net rates, ability to make reservations throughout the 2018 season, have guaranteed reservations and that our vouchers will be accepted, and then billed to our attention.

A BREACH OF THE ABOVE-MENTIONED TERMS & CONDITIONS WILL RESULT IN THE CANCELLATION OF YOUR PREFERRED RATE AND BOOKING PRIVILEGES.

Please email a copy of this Contract to:

Chad Scott, Director of Golf
The Rise Golf Course LTD
chad@therisegolf.ca
(t) 250-545-7425