



2017 GOLF NET RATE WHOLESALE AGREEMENT

CONTACT: Ross Marrington
BC Golf Guide
1-877-223-7226
ross@bcgolfguide.com

DUE DATE: February 14, 2017

TERMS & CONDITIONS

The following terms and conditions (the “**Agreement**”) is entered into by and between BC Golf Guide.com / Golf The World Vac. and **Fairmont Chateau Whistler Golf Club**. For ease of reference, Fairmont Chateau Whistler Golf Club will be referred to as the “**Golf Club**”; BC Golf Guide.com / Golf The World Vac. shall be referred to as the “**Travel Company**”; and Fairmont Hotels Inc and/or any of its parents, subsidiaries or affiliates, as the context requires, will be referred to as “**Fairmont.**” Travel Company and Hotel are each also referred to as a “**Party**” or together the “**Parties.**” The Agreement is commences on the date of the last party’s signature (the “**Effective Date**”).

This Agreement will apply to green fees and reservations for the 2017 Summer Season. The Agreement is to be renewed annually with new rates for the following calendar year to be introduced at that time.

RATES

The “**Rates**” are being offered for rounds of golf booked for the 2017 Summer Season as set out below and are net, non-commissionable, in **CDN** Funds. The Rates will be based on green fee only unless otherwise specified.

These Rates apply to bookings of 11 Golfers or less and cannot be posted, published or made available to 3rd party Internet sites, corporate, conference or incentive groups. Distribution or exposure of Net Rates will allow us to immediately terminate the Agreement.

In order to receive the Rates the Travel Company must be a licensed travel company and feature the Golf Club in a published brochure or tariff.

As the Rates are based on this written agreement, the Golf Club will not quote rates at the time of booking.

May 5-25, 2017 & October 2nd to Closing

SPRING & FALL	DAILY	BC RESIDENT	NET RATE
Daily	\$144.00	\$144.00	\$115.00

May 26 – October 1, 2017

SUMMER	DAILY	BC RESIDENT	NET RATE
Opening to 2:50pm	\$214.00	\$194.00	\$155.00
Twilight 3:00pm- Close	\$164.00	\$144.00	\$115.00

** All listed prices include use of our GPS-equipped golf cart and access to our Practice Facility.*

** All Funds are in Canadian currency*

** Green fees are subject to all applicable taxes.*

** Rates & Dates are Subject to change without notice.*

These rates are not to be used with any other promotion.

TAXES

Green fees are subject to the following taxes:

- 1) GST 5%

Please note that the taxes & gratuities may change without notice.

TARIFF/BROCHURE PUBLICATIONS

We request that you please submit all printed descriptive and/or advertising copy pertaining to The Fairmont Chateau Whistler Golf Club to us for review, no later than 30 days prior to publication. We will follow up with you directly. Please identify our property as “Fairmont Chateau Whistler Golf Club” and acknowledge our course as “4 ½ stars – **Condé Nast Traveller** – Top 125 World Golf Resorts, #1 Golf Resort in Canada, 2012. Ensure that any website with our information on it is updated with correct rates, stats etc. at the beginning of the season.

FIT AGREEMENTS

We require a signed copy of this agreement prior to the commencement of the program, a copy of your 2017 brochure or catalogue, and a sample copy of the voucher that your customers will present (if any of these documents are in fact produced).

GROUP BOOKING POLICY FOR 12 OR MORE PLAYERS

*****IMPORTANT:** This agreement and the net rates contained within are only applicable to groups of 11 or less. All groups of 12 players or more are to be booked through our Golf Sales Manager, at 604-938-2097 or via email at jennifer.brophy@fairmont.com. A separate agreement with negotiated group rates specific to your needs will be issued. A 10% deposit will be required upon signing the agreement.

PARKING

Please be advised, parking for all Fairmont Chateau Whistler Golf Club guests is located at Fairmont Chateau Whistler. Complimentary valet parking will be provided, and a convenient shuttle service to and from the golf course is available. There is **NO PARKING** at the Fairmont Chateau Whistler Golf Club. Please ensure this is communicated to your clients.

PRACTICE & LEARNING CENTRE (DRIVING RANGE)

Improve your golf game at Fairmont Chateau Whistler's Practice and Learning Centre 'One of Canada's most spectacular practice facilities'. This double ended, 350-yard long facility features extensive putting greens, practice bunkers, and chipping and pitching areas.

NOTE: All guest of Fairmont Chateau Whistler hotel will receive Unlimited Golf* at the Fairmont Chateau Whistler Golf Club, as well as Unlimited Use of our Practice & Learning Centre for the duration of their stay.

**Guidelines for Unlimited Golf:*

- *Based on availability*
- *Guest may book their second round in the Golf Shop after the first round is completed*
- *Second round is to be played on the same day as the original booking*
- *Rain Checks will not be available for the second round*

BOOKING POLICIES

It is important to understand that we always book in foursomes when possible. If your group consists of incomplete foursomes, additional players will be added to the group to form complete foursomes. Should you wish to have your guests remain private, you have the option to purchase the remainder of the incomplete foursome tee-times.

CANCELLATION POLICY

All cancellations are to be received in writing 48 hours prior to the day of play. For tee times cancelled within 48 hours prior to play, full payment for the tee-times will be forfeited. Please ensure you receive and retain the email confirming the cancellation. Cancellations via phone will not be accepted without a follow up request via fax or email.

All GolfSwitch bookings will have to be cancelled through the booking agent on GolfSwitch for billing and report purposes. GolfSwitch is unaware of any manual cancellations done in our tee sheets and will produce a report showing the guests as played and will be billed accordingly.

RESERVATION PROCEDURES

Non-GolfSwitch reservations: All tee time reservations and cancellations must be requested by email to GolfReservations@fairmont.com. You are to have a copy of our confirmation to ensure the tee time was confirmed or cancelled. When checking space availability you may call us directly at 604-938-2092 or Toll Free at 1-877-938-2092.

PAYMENT BILLING POLICY

Non-GolfSwitch partners: Full payment is to be received 5 days prior to the guests' arrival, by credit card or cheque.

- a) If cheque is not received at least 48-hours prior to guest's arrival, the company credit card will be processed.
- b) If cheque is received within 48-hours of guest's arrival, the company credit card will be refunded and cheque will be processed. Please be aware, if your company prefers to prepay by cheque, a company credit card will still be required when signing this contract as a guarantee and will not be charged as long as the cheque is received within the above parameters.
- c) ****IMPORTANT** – Please ensure all cheques have your company name, the guest name that the reservations is booked under, and date of play somewhere on it.

Please complete the attached Credit Card Authorization form with a copy of both sides of the card.

GolfSwitch Partners:

Billing will be provided through Fairmont Chateau Whistler accounting department on a weekly basis provided Master Account Billing (credit) for the 2016 season is approved. We ask that you provide a credit card for payment of all charges directed to the master account. Please complete the attached Credit Card Authorization form with a copy of both sides of the card. Payment terms on master accounts are 14 days. All payments not received within 14 days will be subject to late charges and/or interest charges.

INTEREST STATEMENT

Payment of any outstanding charges on the Master Account shall be made upon receipt of the statement. It is agreed that should payment not be made within 30 days of the date of the final statement, interest charges in the amount of the lower of 1.5% per Month, or the highest rate permitted by law, will be applied to your account. Interest charges are subject to change.

Should a credit card be used to settle the account, we will charge a 3% service fee if not settled within 14 days of the date of the final statement in addition to the interest charges as outlined above, if applicable.

BILLING DISCREPANCIES

Any discrepancies, mistakes, and/or errors made in bookings by the booking agent must be corrected prior to the guest's date of play and are the full responsibility of the booking agent. Billing discrepancies resulting from these errors will not be refunded or corrected after the guest has played. Any other billing discrepancies must be brought to the attention of The Fairmont Chateau Whistler Golf Club within 14 days of receipt of your invoice.

All bookings require a company credit card to hold the tee time while payment is forthcoming. If payment has not been received prior to the guest arrival, payment will be taken from the authorized credit card form, unless Master Account Billing has been approved (credit card still required on file). In the event that prepayment has not been received and a credit card has not been provided, full payment will be required from the guest at the time of their tee time and net rates will not be applied.

ACCEPTANCE

In order to confirm the arrangements set forth herein, this Agreement should be received by no later than **February 14, 2017** in order to guarantee this Agreement. After the Travel Company has had an opportunity to review and approve this Agreement, please sign and return the additional enclosed copy directly to:

Jennifer Brophy
Sales Manager, Leisure & Golf
Fairmont Chateau Whistler
T: 604-938-2097
F: 604-938-2020
jennifer.brophy@Fairmont.com

Signature on behalf of

Signature on behalf of

Fairmont Chateau Whistler Golf Club

BC Golf Guide.com / Golf The World Vac.

Date:

Date:

Written acceptance constitutes a binding agreement between **BC Golf Guide.com / Golf The World Vac.** and the Golf Club; therefore, this document must be signed by a representative authorized to commit such arrangements on behalf of **BC Golf Guide.com / Golf The World Vac..**

CREDIT CARD LETTER OF AUTHORIZATION

This letter is to guarantee Fairmont Chateau Whistler Golf Club that all charges incurred by BC Golf Guide.com / Golf The World Vac. over the Summer Season (May 5th– October 9th, 2017) will be paid in full upon departure. In the event that the account is not paid upon departure, Fairmont Chateau Whistler Golf Club has authorization to apply the charges to the following credit card.

IMPORTANT: A LEGIBLE COPY OF THE FRONT AND BACK OF YOUR CREDIT CARD MUST ACCOMPANY THIS AUTHORIZATION FORM IN ORDER FOR US TO PROCESS ANY ADVANCE DEPOSITS. WE APPRECIATE YOUR UNDERSTANDING.

Card Number: _____ Expiry: _____

Name on Card: _____

Cardholder's Signature: _____

To guarantee payment, it is necessary that we are in receipt of a major credit card number, authorized signature and expiration date no later than 72 hours prior to your arrival date. Again, it is necessary that you enclose an enlarged photocopy of the front and back of the credit card.

For Hotel Use Only

Sales Manager: Jennifer Brophy

Posting Master #: _____

Amount: _____

Authorization: _____

Date: _____