

THE  
*Fairmont*  
BANFF SPRINGS

**The Fairmont Banff Springs Golf Course**  
**Contract – 2017 Golf Partner Program**  
**Today's Date: December 8, 2016**

The following outlines our policies and procedures for the 2017 Golf Partner Program and the terms and conditions for the contract between BC Golf Guide and The Fairmont Banff Springs Golf Course.

**GOLF PARTNER RATES – BC Golf Guide**

	<b>Opening to 31-May</b>	<b>June 1 to 30-Sep</b>	<b>October 1 to Closing</b>
18 Hole Green Fee	\$157.00	\$196.00	Closed
18 Hole Green Fee (Specific Times) (Between 7:00am-8:20am & 2:40pm-5:30pm)*	\$147.00	\$184.00	Closed
*Black out periods apply			
<b>Tunnel Mountain 9 Hole Course</b>			
9 Hole Green Fee	\$66.00	\$82.00	\$66.00
9 Hole Green Fee (Between 2:40pm-5:30pm)*	\$62.00	\$77.00	\$62.00
18 Hole Green Fee	\$110.00	\$138.00	\$110.00
<b>Mixed Rotation**</b>			
18 Hole Green Fee	\$134.00	\$168.00	\$134.00
<b>Junior Golfer Stanley Thompson 18</b>			
(17 years & under)***	\$100.00	\$124.50	Closed
<b>Junior Golfer Tunnel Nine</b>			
(17 years & under)***	\$40.00	\$50.00	\$40.00

**All rates include shared power cart and use of the driving range and practice facility prior to the round.**

\*A limited amount of discounted tee times will be available at the selected times of day. Please contact the Golf Course directly to check availability prior to providing quote.

\*\*Mixed Rotation options will be offered on select dates in the morning and late afternoon, and are subject to availability. Mixed Rotations may include Sulphur/Tunnel rotation or Tunnel/Rundle depending on time of day and availability. Please contact the Golf Course directly to check availability prior to providing quote.

\*\*\*Junior Golfers will receive the discount when playing with a parent or an adult guardian.



### **RATE POLICIES**

The above rates only apply if reservations are made through the proper booking channels indicated in this contract. Any reservations not made via proper channels will be charged the regular rate (see attached Schedule B).

1. Goods and Services Tax (5%) is not included and will be applied at time of purchase.
2. You must design a voucher for your guests to present to The Fairmont Banff Springs Golf Course upon arrival at the pro-shop. Please provide a copy of the voucher prior to the season so that our staff can be familiarized.
3. **BC Golf Guide** may choose to build this rate into a package or alternately, sell golf only and pay commission to whom they deem deserving.

### **RENTAL EQUIPMENT RATES**

	<u>18 Holes</u>	<u>9 Holes</u>
Taylormade Rental Clubs	\$70.00/set	\$50.00/set
Adidas Rental Shoes:	\$22.00/pair	\$12.00/pair

*All golf club rentals include a sleeve of golf balls.*

### **BOOKING POLICIES / GUARANTEED NUMBER OF PLAYERS**

**BC Golf Guide** must book tee times and make all tee time revisions through the Golf Course Reservation Office by **fax or e-mail only** using the tee-time request form included with this contract. Please ensure the form is filled out completely, including special notes for each booking if applicable. **Regular rates will apply for all reservations not made through the proper booking channel.**

Fax: 403-762-0363

E-mail: bsh.golfreservations@fairmont.com

#### **Individual Bookings (less than 16 people)**

It is important to understand that we always book in foursomes when possible. The following is how your group will be booked if you have incomplete foursomes. Should you wish to have your guests remain private, you have the option to purchase the remainder of the incomplete foursome tee-time.

5 people	- 1 threesome and a twosome
6 people	- 1 foursome and a twosome (not 2 threesomes)
7 people	- 1 foursome and a threesome
8 people	- 2 foursomes
9 people	- 1 foursome, threesome, and a twosome (not 3 threesomes)
10 people	- 2 foursomes and a twosome
11 people	- 2 foursomes and a threesome
12 people	- 3 foursomes
13 people	- 2 foursomes, a threesome and a twosome
14 people	- 3 foursomes and a twosome
15 people	- 3 foursomes and a threesome
16 people	- 4 foursomes

**Group Bookings (16 people or more)**

The Fairmont Banff Springs Golf Course will issue a separate agreement confirming a booking of 16 players or more. Please contact the Golf Sales Manager to arrange a group booking.

**DEPOSIT AND PAYMENT REQUIREMENTS**

In order to be eligible for the 2017 Golf Partner rates, we require a credit card number and authorization signature to guarantee your 2017 golf bookings. All tee time reservations will be charged to this credit card on the day of golf when your guest presents your voucher to the Pro Shop. In the event that there is a problem securing payment from the said credit card, the Pro Shop team will make one attempt to call the company for a secondary card. If there is no response the guest will be charged the **Regular Rate** for that period. The golf course will remain free and clear from the matters between the guest and the company who has made the booking.

To provide credit card details, a link from SecurePay will be sent by e-mail to your attention by the Golf Reservations Team, in order to securely provide Credit Card Information. In addition, please complete and sign the below Authorization for said payment processing.

Cardholder's Name: Ross MacKinnon (owner)  
Cardholder's Signature: [Signature] (For Ross)

**Reservations will be guaranteed and payment collected from the credit card number provided above.**

**CANCELLATION POLICY**

Individual bookings may be cancelled or reduced 48 hours in advance without penalty, and must be submitted via fax or e-mail using the attached form. **Telephone cancellations will not be accepted. Cancellations and reductions in numbers inside 48 hours will be charged in full.** If the golf course is open for play, regardless of weather, your group is expected to play. Groups that reduce or cancel will be charged in full.

(DL)

**CLAUSES**

1. Rate Parity - The Golf Course requires that any posted rate for golf green fees must be the same or higher than any published Fairmont rates (See Schedule B). Any exceptions require written consent in advance.
2. Forward Distribution / Transferability – The Net Partner is not entitled to sell, give or partner its reseller services to any other third party without The Fairmont Banff Springs Golf course having the right to terminate or adjust the terms and conditions of the agreement.

**ACCEPTANCE**

To confirm your participation in the Golf Partner program, please sign and return one copy of this agreement prior to **January 2, 2017**.

Please note The Fairmont Banff Springs Golf Course will begin accepting reservations for the 2017 golf season as of March 1, 2017.

Sincerely,

On behalf of The Fairmont Banff Springs:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

**Dave Rickards**  
**Golf Sales Manager**  
405 Spray Avenue  
P.O Box 960  
Banff, Alberta  
Canada T1L 1J4  
P: 403-762-1727  
F: 403-762-0363

On behalf of BC Golf Guide:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

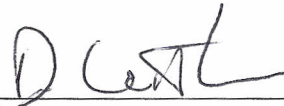

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

  
  
Dec 8 / 16  
Danny LeFevre  
BC Golf Guide  
1524 Woodridge Rd  
Kelowna, BC V1W 3B4

877 223 7226

250 800 0912

Danny@bcgolfguide.com