

## **2016 Hotel and Tour Operator Partner Rates (18 Holes)**

### **Summer Prime Time \$77 + taxes - Includes Shared Golf Car**

- Rack Green Fee - \$79 plus tax, Net Green Fee - \$59 plus tax
- Shared Golf Cart - \$18 plus applicable taxes
- Second Round Same Day Net Golf Rates are \$50 plus tax, Includes Free Shared Golf Cart

### **Shoulder Prime Time \$63 + taxes - Includes Shared Golf Car**

- Rack Green Fee - \$59 plus tax, Net Green Fee - \$45 plus tax
- Shared Golf Cart - \$18 plus applicable taxes
- Second Round Same Day Net Golf Rates are \$35 plus tax, Includes Free Shared Golf Cart

### **Winter Prime Time \$53 + taxes - Includes Shared Golf Car**

- Rack Green Fee - \$39 plus tax, Net Green Fee - \$35 plus tax
- Shared Golf Cart - \$18 plus applicable taxes
- Second Round Same Day Net Golf Rates are \$30 plus tax, Includes Free Shared Golf Cart

For 2016 we have added pricing levels throughout the day to give our golfers more options at reduced green fee rates. The following price grids are applicable to our hotel partners. All rates include shared power cart but do not include applicable taxes.

#### **Summer Season Rates:**

	7:00 - 7:45	6:30 - 7:30	7:30 - 11:00	11:00 - 2:00	2:00 - 3:00	3:00 - 4:00	4:00 - 5:00	5:00
2015	Back 9	Early Bird	Prime 1	Prime 2	Reg 1	Reg 2	Twilight	Front 9
\$83	n/a	\$63	\$77	\$73	\$63	\$58	\$47	\$43

#### **Shoulder Season Rates:**

		7:00 - 8:00	8:00 - 11:00	11:00 - 2:00	2:00 - 3:00	3:00 - 4:00	4:00	
2015	Back 9	Early Bird	Prime 1	Prime 2	Reg 1	Reg 2	Twilight	Front 9
\$65	n/a	\$63	\$63	\$63	\$57	\$53	\$43	n/a

#### **Winter Season Rates:**

		7:00 - 8:00	8:00 - 11:00	11:00 - 2:00	2:00 - 3:00	3:00 - 4:00	4:00	
2015	Back 9	Early Bird	Prime 1	Prime 2	Reg 1	Reg 2	Twilight	Front 9
\$57	n/a	n/a	\$53	\$47	\$43	n/a	n/a	n/a

**Partner Rate Booking Policies:**

- Bookings can be made up to 1 year in advance. Requests can be made by telephone.
- Cancellation is required 48 hours in advance for groups less than 12. "No-shows" will be billed at net rate. Rain checks are issued under certain circumstances.
- Group cancellations of 12 or more must be made 7 days in advance.
- A golf voucher must be provided and issued to guest for presentation at the golf shop.
- Partners will be invoiced monthly. Numbered vouchers will be returned with invoice.
- Partner rates will be charged based on the time of day that tee times are booked. (If a group is late to arrive the rates will not be adjusted.)
- A Business Account application must be completed prior to setup of new accounts. Accounts must be cleared within 30 days of receipt of invoice.
- Please inform your guests of the following:
  - Guests should arrive 30 minutes prior to their scheduled tee time.
  - Proper golf attire is required.
  - Reservations for Benz Lounge, Patio & Bistro are recommended for groups of 12+
  - Aeration is scheduled for late March and early October.

If you would like to book nine hole rates or would like to include any upsets to your guests such as range usage, meal vouchers, group lessons or merchandise please contact our Golf Shop Manager, Ryner Wilson for all inquiries.

**I have read the Net Rate rules and acknowledge the above Net Rates.**

**Company Name:** \_\_\_\_\_ **Contact:** \_\_\_\_\_

**Date:** \_\_\_\_\_ **Signature:** \_\_\_\_\_

Please sign and return to Ryner Wilson, Golf Shop Manager by Fax: 250.468.7122 or Email: [rwilson@fairwinds.ca](mailto:rwilson@fairwinds.ca). For questions phone 250.468.7666 or 1.888.781.2777 (ext 233).