



2016 GOLF NET RATE WHOLESALE AGREEMENT

CONTACT: Danny Leitch
BC Golf Guide

ADDRESS: 1524 Woodridge Rd
Kelowna, BC
V1W 3B4

TELEPHONE: 877-223-7226
EMAIL: danny@bcgolfguide.com

DUE DATE: February 28, 2016

TERMS & CONDITIONS

The following terms and conditions (the "**Agreement**") is entered into by and between BC Golf Guide and **The Fairmont Jasper Park Lodge Golf Club**. For ease of reference, The Fairmont Jasper Park Lodge Golf Club will be referred to as the "**Golf Club**"; BC Golf Guide shall be referred to as the "**Travel Company**"; and Fairmont Hotels Inc and/or any of its parents, subsidiaries or affiliates, as the context requires, will be referred to as "**Fairmont.**" Travel Company and Hotel are each also referred to as a "**Party**" or together the "**Parties.**" The Agreement commences on the date of the last party's signature (the "**Effective Date**").

This Agreement will apply to green fees and reservations for the 2016 Summer Season. The Agreement is to be renewed annually with new rates for the following calendar year to be introduced at that time.

RATES

The "**Rates**" are being offered for rounds of golf booked for the 2016 Summer Season as set out below and are net, non-commissionable, in **CDN** Funds. The Rates will be based on green fee only unless otherwise specified.

These Rates apply to bookings of 15 Golfers or less and cannot be posted, published or made available to 3rd party Internet sites, corporate, conference or incentive groups. Distribution or exposure of Net Rates will allow us to immediately terminate the Agreement.

In order to receive the Rates the Travel Company must be a licensed travel company and feature the Golf Club in a published brochure or tariff.

As the Rates are based on this written agreement, the Golf Club will not quote rates at the time of booking.

May 7-June 3, 2016 & September 26 to Closing

SPRING & FALL	DAILY	NET RATE
Daily Opening to Close	\$149.00	\$111.75

June 4-September 25, 2016

SUMMER	DAILY	NET RATE
Daily Opening to 2:50pm	\$199.00	\$149.75
Twilight 3:00pm- Close	\$149.00	\$111.25

- * All listed prices include use of golf cart and access to our Practice Facility.*
- * All Funds are in Canadian currency*
- * Green fees are subject to all applicable taxes.*
- * Rates & Dates are Subject to change without notice.*

These rates are not to be used with any other promotion.

TAXES

Green fees are subject to the following taxes:

- 1) GST 5%

Please note that the taxes & gratuities may change without notice.

TARIFF/BROCHURE PUBLICATIONS

We request that you please submit all printed descriptive and/or advertising copy pertaining to The Fairmont Jasper Park Lodge Golf Club to us for review, no later than 30 days prior to publication. We will follow up with you directly. Please identify our property as "The Fairmont Jasper Park Golf Club" and acknowledge our course as "#1 Golf Resort in Canada since 1996 – **Score Golf**. Ensure that any website with our information on it is updated with correct rates, stats etc. at the beginning of the season.

FIT AGREEMENTS

We require a signed copy of this agreement prior to the commencement of the program, a copy of your 2016 brochure or catalogue, and a sample copy of the voucher that your customers will present (if any of these documents are in fact produced).

GROUP BOOKING POLICY FOR 16 OR MORE PLAYERS

*****IMPORTANT:** This agreement and the net rates contained within are only applicable to groups of 15 or less. All groups of 16 players or more are to be booked through myself, or our Golf Event Coordinator, at 780-852-6090 or via email at Brenda.dew@fairmont.com. A separate agreement with negotiated group rates specific to your needs will be issued. A 10% deposit will be required upon signing the agreement.

(2)

PRACTICE & LEARNING FACILITY (DRIVING RANGE)

Adjacent to the first tee, our Range offers an inviting place to prepare yourself for your game. Guests will be given complimentary balls to warm up with. We also offer a putting green and a separate Chipping area where guests can warm up and polish their game.

BOOKING POLICIES

It is important to understand that we always book in foursomes when possible. If your group consists of incomplete foursomes, additional players will be added to the group to form complete foursomes. Should you wish to have your guests remain private, you have the option to purchase the remainder of the incomplete foursome tee-times.

CANCELLATION POLICY

All cancellations are to be received in writing 48 hours prior to the day of play. For tee times cancelled within 48 hours prior to play, full payment for the tee-times will be forfeited. Please ensure you receive and retain the fax or email confirming the cancellation. Cancellations via phone will not be accepted without a follow up request via fax or email.

All GolfSwitch/Open Tee bookings will have to be cancelled through the booking agent on GolfSwitch/Open Tee for billing and report purposes. GolfSwitch/Open Tee is unaware of any manual cancellations done in our tee sheets and will produce a report showing the guests as played and will be billed accordingly.

RESERVATION PROCEDURES

Non-GolfSwitch reservations: All tee time reservations and cancellations must be submitted by email to GolfReservations@fairmont.com. You are to have a copy of our confirmation to ensure the tee time was confirmed or cancelled. When checking space availability you may call us directly at 780-852-6090.

PAYMENT BILLING POLICY

Non-GolfSwitch partners: Full payment is to be received 5 days prior to the guests' arrival, by credit card or cheque.

- a) If cheque is not received at least 48-hours prior to guest's arrival, the company credit card will be processed.
- b) If cheque is received within 48-hours of guest's arrival, the company credit card will be refunded and cheque will be processed. Please be aware, if your company prefers to prepay by cheque, a company credit card will still be required when signing this contract as a guarantee and will not be charged as long as the cheque is received within the above parameters.
- c) ****IMPORTANT** – Please ensure all cheques have your company name, the guest name that the reservations is booked under, and date of play somewhere on it.

Please complete the attached Credit Card Authorization form with a copy of both sides of the card.

GolfSwitch Partners:

Billing will be provided through The Fairmont Jasper Park Lodge accounting department on a weekly basis provided Master Account Billing (credit) for the 2016 season is approved. We ask that you provide a credit card for payment of all charges directed to the master account. Please complete the attached Credit Card Authorization form with a copy of both sides of the card. Payment terms on master accounts



are 14 days. All payments not received within 14 days will be subject to late charges and/or interest charges.

INTEREST STATEMENT

Payment of any outstanding charges on the Master Account shall be made upon receipt of the statement. It is agreed that should payment not be made within 30 days of the date of the final statement, interest charges in the amount of the lower of 1.5% per Month, or the highest rate permitted by law, will be applied to your account. Interest charges are subject to change.

Should a credit card be used to settle the account, we will charge a 3% service fee if not settled within 14 days of the date of the final statement in addition to the interest charges as outlined above, if applicable.

BILLING DISCREPANCIES

Any discrepancies, mistakes, and/or errors made in bookings by the booking agent must be corrected prior to the guest's date of play and are the full responsibility of the booking agent. Billing discrepancies resulting from these errors will not be refunded or corrected after the guest has played. Any other billing discrepancies must be brought to the attention of The Fairmont Jasper Park Lodge Golf Club within 14 days of receipt of your invoice.

All bookings require a company credit card to hold the tee time while payment is forthcoming. If payment has not been received prior to the guest arrival, payment will be taken from the authorized credit card form, unless Master Account Billing has been approved (credit card still required on file).

In the event that prepayment has not been received and a credit card has not been provided, full payment will be required from the guest at the time of their tee time and net rates will not be applied.

ACCEPTANCE

In order to confirm the arrangements set forth herein, this Agreement should be received by no later than **February 28, 2016** in order to guarantee this Agreement. After the Travel Company has had an opportunity to review and approve this Agreement, please sign and return a copy directly to:

Gregg Lown
Director of Golf
The Fairmont Jasper Park Lodge
T: 780-852-6454
F: 780-852-6457
gregg.lown@Fairmont.com

Signature on behalf of

Signature on behalf of

The Fairmont Jasper Park Lodge Golf Club

BC Golf Guide

Date:

Date:

JAN 11 / 14

Written acceptance constitutes a binding agreement between BC Golf Guide and the Golf Club; therefore, this document must be signed by a representative authorized to commit such arrangements on behalf of BC Golf Guide.

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CREDIT CARD LETTER OF AUTHORIZATION

This letter is to guarantee The Fairmont Jasper Park Lodge Golf Club that all charges incurred by BC Golf Guide over the Summer Season (May 7th– October 9th, 2016) will be paid in full upon departure. In the event that the account is not paid upon departure, The Fairmont Jasper Park Lodge Golf Club has authorization to apply the charges to the following credit card.

IMPORTANT: A LEGIBLE COPY OF THE FRONT AND BACK OF YOUR CREDIT CARD MUST ACCOMPANY THIS AUTHORIZATION FORM IN ORDER FOR US TO PROCESS ANY ADVANCE DEPOSITS. WE APPRECIATE YOUR UNDERSTANDING.

CONTACT: Danny Leitch
BC Golf Guide

ADDRESS: 1524 Woodridge Rd
Kelowna, BC
V1W 3B4

TELEPHONE: 877-223-7226
EMAIL: danny@bcgolfguide.com

Card Number: Vi 4514 0116 0076 3682 Expiry: 03 / 19

Name on Card: ROSS MARRINGTON

Cardholder's Signature: D. Leitch (For Ross)

To guarantee payment, it is necessary that we are in receipt of a major credit card number, authorized signature and expiration date no later than 72 hours prior to your arrival date. Again, it is necessary that you enclose an enlarged photocopy of the front and back of the credit card.

For Hotel Use Only

Sales Manager: Gregg Lown

Posting Master #: _____

Amount: _____

Authorization: _____

Date: _____